

INSEAD

The Business School  
for the World®

# GLOBAL EXECUTIVE MBA

Redefine the way  
you think and lead.



CLASS PROFILE 2017

## INSEAD Global Executive MBA (GEMBA)

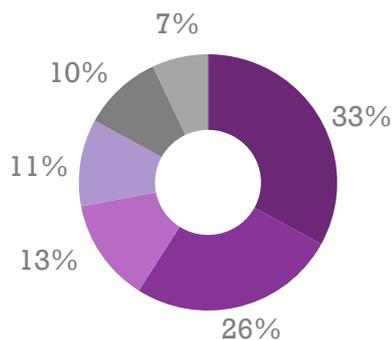
The INSEAD Global Executive MBA programme is designed for experienced managers, executives, and professionals who seek to enhance their knowledge, develop leadership skills, and expand their international networks to accelerate their career progress. The programme is delivered in a modular format on three fully integrated campuses in Europe (France), Asia (Singapore) and the Middle East (Abu Dhabi).

Each GEMBA class has an unparalleled diversity of nationalities and professional backgrounds, enabling participants to learn from each other and build a close-knit yet globally distributed network.

### Multiple Perspectives

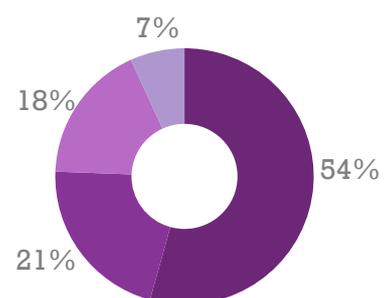
 <p><b>221</b> Participants</p>	 <p><b>37</b> Years Average Age</p>	 <p><b>13</b> Years Average Work Experience</p>
 <p><b>59</b> Nationalities <b>46</b> Work Countries</p>	 <p><b>20%</b> Female Participants</p>	 <p><b>52%</b> Living Outside Home Country</p>

### Geographical Diversity



- Western Europe
- Asia Pacific
- Middle East / Africa
- Eastern / Northern Europe
- North / South America
- Southern Europe

### Main Industry Sectors



- Corporate Sector
- Financial Services
- Technology, Media and Telecommunications
- Consulting



## The Qualities of a Leader

As described by the GEMBA class of 2017

## GEMBA CLASS OF 2017

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Subhan Burke	17	Europe	American	United States
Andy Bushell	17	Europe	British	Switzerland
Mathew Campbell	18	Europe	Australian	Australia
Gil Carrasquinho	18	Europe	Portuguese	Switzerland
Chris Cartwright	18	Europe	American / British	Hong Kong
Charles Cessot	19	Europe	French	France
Pramod Chalak	19	Asia	Singaporean	Singapore
Dimitri Chichlo	19	Europe	French	Switzerland
Youssef Choucair	20	Middle East	Lebanese	United Arab Emirates
Lauren Chung	20	Asia	Australian	Hong Kong
Andrea Cioccarelli	20	Europe	Italian	Italy
Gaëlle Clemencot	21	Asia	French	Singapore
Gildas Coldeboeuf	21	Asia	French	United Kingdom
Pascal Conte-Jodra	21	Europe	French / Spanish	United States
Patrick (Paddy) Corr	22	Asia	Irish	Hong Kong
James Crennan	22	Asia	Australian	Australia
Guillaume Crunelle	22	Europe	French	France
Sofiane Dahmam	23	Asia	French / Algerian	Singapore
Richard De Palmas	23	Europe	French	Canada
Philip De Schoenmaecker	23	Europe	Belgian	Netherlands
Bob De Smedt	24	Europe	Belgian	Belgium
Mathieu Devillard	24	Europe	French	France
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Daniel DuBois	25	Asia	British	Singapore
Laurenti Dyogi	26	Asia	Filipino	Philippines
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Celso Ferrer	27	Europe	Brazilian	Brazil
Enea Fracassi	27	Europe	Italian / French	France
Daniel Freed	28	Europe	British	Australia
Bastien Gambini	28	Europe	French	France
Frédéric Gandolfo	28	Europe	French	France
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Sushant Jain	36	Asia	Indian	Singapore
Dhruv Jairath	37	Middle East	Indian	India
John Jicha	37	Asia	American / Australian	Australia
Catherine Jonathan	37	Asia	American	Switzerland
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Redmond Lloyd	47	Europe	Australian	Australia
Oscar Loza	47	Europe	Colombian / French	France
Ray Lui	48	Asia	Australian	Australia
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Reto Marx	49	Asia	Swiss	Singapore
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Michal Mazur	50	Europe	Polish	Poland
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## Ula Abdul Ahad

Middle East

Lebanese  
Managing Partner, Insights Management Consultancy  
United Arab Emirates

Ula set up her own consultancy company in 2007, which caters to service-oriented businesses in the UAE with a focus on women. Additionally, she is a board member of her family-owned business, Al Husam Group, which was established in the Middle East over 40 years ago. Al Husam's core business is construction, but also includes healthcare, hospitality, trading, and transportation. Ula's experience lies in finance, marketing, organisational design, policies and procedures.

With the GEMBA, she hopes to gain a more in-depth and advanced knowledge in business management with a primary focus on entrepreneurship and corporate governance.



## Dilmar Abdulaev

Europe

Russian  
International Investments Director, Uralkali  
Russia

Dilmar is responsible for all aspects of developing projects in the company's international portfolio, ranging from go-to-market strategy and origination, to analysis of opportunities, execution of M&A and JVs, and performance monitoring. Dilmar has primarily focused on investments in upstream and downstream metal mining and oil and gas, and held various positions in Russia and southern Africa. His experience lies in managing cross-functional and cross-cultural teams, corporate entrepreneurship, private equity, and innovations in traditional industries.

He would like to improve his skills in leadership, negotiation, and cross-cultural management, and looks forward to global networking.



## Sulaiman Al Ali

Middle East

Emirati  
Director, Yahsat  
United Arab Emirates

Sulaiman's career till date has primarily focused on the telecom sector with international stints in Nigeria, Pakistan, and Ivory Coast. He is well-versed in marketing, sales, leadership, motivation, and strategy.

Sulaiman would like to improve his financial and leadership skills, and build more knowledge in corporate governance and international business.

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## Laila Al Ameri

Middle East

Emirati  
Vice President, Financial Strategy and Treasury, Abu Dhabi Airports  
United Arab Emirates

In her current role, Laila manages internal and external financial reporting, planning, and forecasting. She is also in charge of revenue assurance and treasury.

With the GEMBA, she would like to strengthen her profile and gain more experience in leadership.



## Mohammed Al Buraidi

Middle East

Saudi Arabian  
Investment Manager – Real Estate, AlFozan Holding  
Saudi Arabia

Mohammed manages a portfolio of local and international real estate including properties, subsidiary companies and funds. He is experienced in finance, corporate finance, investments, mergers and acquisitions, and accounting.

Mohammed hopes to become an outstanding leader.



## Faisal Al-Gharabally

Middle East

Kuwaiti  
Assistant General Manager, Gulf Bank Kuwait  
Kuwait

Faisal currently heads the contracting finance division within the corporate banking department, offering services and products for corporate clients who are mainly engaged in the contracting sector. His experience lies in marketing and sales, portfolio management, risk management, and business planning.

Faisal would like to improve his coaching and leadership skills and become better suited to working under pressure and in cross-cultural environments

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## Alawi Al Jefri

Middle East

Emirati  
Maintenance Project Manager, Emirates Global Aluminum  
United Arab Emirates

Alawi leads a team of discipline supervisors, planning engineers, and contract engineers. He interfaces intensively with lawyers, financial and commercial analysts, HSE engineers, and supply chain engineers. Internationally, Alawi was exposed to various areas of renewable deployment in the UAE, UK, Senegal, Egypt, Sudan, Somalia, Jordan, Saudi Arabia, and USA.

Alawi aspires to advance his career in the energy industry in the Middle East.



## Nael Al Koudsi

Middle East

Canadian / Syrian  
Managing Director, New Country Healthcare (NCH)  
United Arab Emirates

Nael leads the development of his family business' goals and strategies and is directly responsible for bottom-line sales growth, marketing efforts, supply chain processes, and investments. His company represents more than 25 global brands, and distributes healthcare products within GCC. His experience lies in sales and marketing, operations, and managing cross-functional teams.

Nael would like to strengthen his skills in leadership, finance, corporate structure, mergers and acquisitions.



## Claude Allaoua

Europe

French / Algerian  
European Business Development Manager, TOBII Technology  
France

Claude is responsible for developing TOBII's market share in France, Spain, Portugal, and Poland through both direct and indirect sales channels. He spearheads operations and manages sales, business development, marketing, and OEM partnerships. Claude is experienced in product development, business development and sales, both in large and start-up enterprises, SaaS / cloud communications and application software solutions, and working in cross-cultural environments and virtual teams.

He would like to improve his leadership skills and broaden his business, strategic, and financial acumen with a view to venturing into entrepreneurship or corporate development.

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## Faisal Majid Al Muhaidib

Middle East

Emirati  
General Manager, Masdar Technical Supplies Group  
Saudi Arabia

Faisal leads the team that manages the day-to-day operations of Masdar Technical Supplies, the region's largest trader, distributor and fabricator of Fasteners and Fixings with 27,000 ready SKU's, 28 showrooms and two fabrication units. His experience lies in operations, with 17 years' experience in the building materials sector around the Middle East. In addition, he is a board member in various companies that specializes in the construction industry, FMCG and real estate.

He would like to gain the tools, learnings and knowledge of INSEAD's EMBA to develop, enhance and strengthen his skills, to better serve his post. In addition, Faisal is looking for entrepreneurial ideas and networking opportunities with other professionals around the world.



## Wina Andreini

Asia

Indonesian  
Country Manager, Smartmatic  
Indonesia

Wina is working on technology adoption for nationwide election processes in Indonesia and is responsible for establishing the Indonesian market and secure projects, especially in the government administration sector. In her current profile, Wina collaborates with teams in APAC, Panama, Amsterdam, and London. Previously she worked on IT transformation projects in telecommunications and finance, involving cross-border projects with clients and colleagues from South East Asia, Europe, China, and South America.

She would like to develop entrepreneurial skills, gain new perspectives on market entry strategy and expand her professional network.



## Usman Anzaar Usmani

Middle East

Pakistani  
Control Systems Consultant, Angola LNG-SOMG  
Angola

Usman has worked in Pakistan, Kazakhstan, Nigeria and Angola, and has travelled extensively both for work and pleasure. He has started networking with investors and venture capitalists who would be interested in setting up a fund to invest in companies in developing nations, particularly in Asia and Africa.

He would like to explore opportunities in energy and venture capital.

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## George Arhin

Middle East

British  
Partner, PricewaterhouseCoopers  
Ghana

George leads PwC's energy, utilities and mining industry group and the PwC Business School. His role comprises overall responsibility for client relationship management, business development, financial planning, development, and delivery of PwC's assurance and advisory services to a range of clients, including public companies, international groups, government organisations and privately owned organisations. George is also the human capital leader for PwC Ghana, with resource planning and development, recruitment and retention responsibilities.

He would like to improve his skills in the areas of leadership and corporate dynamics, and share his experience with his staff and clients.



## Nicholas Armstrong

Europe

Australian  
Partner, Psinos Innovation Partners  
France

Nicholas works with entrepreneurs to grow and fund their early-stage ventures, and in business development, fund raising, structuring, and legal aspects. His experience lies in commercialising new technology, collaborative R&D, start-up, joint ventures, M&A and law.

He would like to grow his network of like-minded people passionate about innovation, technology and entrepreneurship, and become better equipped for bigger roles in organisations.



## Jan-Jaap Atema

Europe

Dutch  
Vice-President, ING Bank  
Netherlands

Jan-Jaap's role requires him to originate, manage and close various complex, cross-border financing transactions. Being responsible for client coverage in CEE and the Nordics, among others, he advises CFOs and other decision makers across industries on how to improve their financial performance and designs financing solutions tailored to their needs. In addition, Jan-Jaap leads a team that syndicates out part of ING's credit exposure to investors.

He is keen to learn more about key business topics, to better understand the multi-cultural complexity of the world's business environment and to improve his ability to lead, in an effort to further accelerate his career. Jan-Jaap also looks forward to expanding his network with bright-minded people from across the globe.

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## Samer Azem

Middle East

British  
Portfolio Manager, Lama Holding Company (KSA)  
United Arab Emirates

Samer is responsible for business development of seven underlying private businesses in sectors including manufacturing, distribution, and real estate. His experience lies in corporate governance, change management, and strategy.

He would like to develop his personal leadership skills, refresh and challenge his business skill set, and meet like-minded peers from diverse cultural backgrounds.



## Sylvain Azzarelli

Europe

French  
Head of Casualty, Middle East and Africa, XL Catlin  
France

Sylvain's career has primarily focused on managing commercial and technical teams in major insurance companies and later, setting up new operations in France for a major London-based insurer. Sylvain's experience lies in law (liability), risk management, managing teams, cross-border collaboration, strategy, business plans, communication, commercial prospection and development.

He would like to improve his leadership and finance skills, and further develop his understanding of strategic markets such as Middle East, Africa, and Asia.



## Agnes Baekelandt-Dagoneau

Europe

French  
Communication and Sustainability Director, Pacific Area Director,  
ANDROS  
France

Agnes recently set up the Pacific sales and industrial subsidiaries of Andros Group. In parallel to remotely managing the Pacific area, Agnes is now in charge of implementing the global communication policy as well as the sustainability vision of the French family-owned group and its 34 factories in 20 countries. Her expertise lies in communication, ethics, sustainability, event management, business development, business planning, due diligence, general management and recruitment.

With the GEMBA, Agnes hopes to gain more confidence, support, tools, as well as corporate governance, leadership, and coaching skills in order to meet her ambitious company goals.

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## Godwill Kader Bancole

Europe

Beninese / French  
Finance Manager, Renault  
France

Godwill's career has focused on developing strong quantitative, communication and cross-functional skills. He took responsibilities as Logistics IT project manager, IT investments and operations controller and corporate internal auditor. Currently, he leads P&L and cash flows performance in business to business with General Motors, Daimler, Fiat and Nissan. Covering overall financial aspects, he manages relationships with external and internal stakeholders. He reports results to his business unit board of directors, builds forecasts and evaluates risks and opportunities. His experience lies in finance, partnerships, IS/IT, logistics, automotive and telecom sectors.

Godwill would like to enhance his leadership skills and accelerate his career.



## Mohit Batra

Asia

Indian  
Director, Edelweiss Investment Advisors  
Singapore

Mohit is responsible for revenue from Asia and Middle East markets, and focuses on India-inbound investments with an emphasis on equity futures and options. His clients include hedge funds and long-only funds. Mohit's international exposure ranges across Hong Kong, Singapore, India, UAE, and South Africa. His expertise lies in equities, derivatives, Fx-capital markets and sales management.

Mohit would like to learn core concepts around business building and strategy, and network with like-minded professionals.



## Blaise Baudry

Asia

French  
International Tax Director, Eastern Hemisphere, Baker Hughes Inc.  
Malaysia

Blaise leads a team of 25 tax professionals across multiple locations and cultures in the Eastern Hemisphere. His responsibilities are built around advisory and risk management, and cover the entire tax life cycle of the company. He also leads M&A activities.

Blaise would like to acquire core competencies in areas he hasn't yet covered through his work, and become a better leader.

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## Ala Ben Abbes

Europe

French / Tunisian  
Transformation Programme Operational Manager, Electricité de France  
France

Ala is an advisor to the organisation's Commercial Operations and Performance Senior Vice President. He is also in charge of innovation, new business models, corporate synergies, producing a new B2B commercial policy and securing its operational implementation. Ala's experience lies in energy, innovation, team and project management, and Africa.

He would like to acquire better insights about management and leadership as he is working towards managing a business unit or building his own company.



## Mouna Benyahia

Asia

French / Algerian  
Director of Strategy and Transformation, Veolia  
Singapore

In her current role, Mouna covers the management of support and back-office functions in Asia as well as all of the company's business efficiency improvement projects, leading 30 professionals over six countries. She is an engineer who moved to strategy and management consulting for six years before coming back to the industry in 2012. Mouna's strengths lie in industrial operations and productivity improvement, digitisation, human capital, and change management.

She would like to strengthen and further develop the skills necessary to grow into a successful leader. She also expects to develop professionally and personally by interacting with the other participants.



## Adrien Berot

Europe

French  
Sales Programme Manager, Southern Europe, Oracle  
Spain

Adrien's team oversees defining the go-to-market strategy for small and medium business units. He is most experienced in sales and marketing strategy, creating a marketing engine from scratch, marketing automation and data driven-marketing, hiring and training sales people.

Adrien would like to have some fun, meet interesting people and discover businesses, models, and best practices from other industries before he starts to think his IT jargon actually makes sense.

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## Muktha Bharathy

Asia

Indian  
Brand Licensing Manager, Asia Pacific, Chemours  
Singapore

Muktha's current responsibilities include marketing the Teflon brand, launching new brands, and development and deployment of new offerings. She leads a team comprising sales, marketing, and technical functionalities across the globe. Muktha's experience lies in rapid technology assessment, product development and commercialisation, introducing new concepts to markets, strategy, people management, and cross-functional work.

She is looking to expand her skills in various aspects of business management such as finance, supply chain, and sales.



## Tzvetomir Blajev

Europe

Bulgarian  
Coordinator, Operational Safety, EUROCONTROL  
Belgium

Tzvetomir leads a varied portfolio of projects and services, chairs official consultation meetings of the 41 EUROCONTROL member states, and facilitates multi-party decision-making processes within the area of his responsibilities. He is also a board member and executive secretary of a board of an international not-for-profit undertaking. Tzvetomir is experienced in leading product development and supervising a portfolio of coherent and mutually supportive products and services, negotiations, and international facilitation and coordination.

He would like to build on his international leadership experience and gain the business skills and credibility to pursue his professional mission to lead change for globalised, competitive air traffic operations.



## Clément Boule

Europe

French  
Senior VP - International business development, AdUX France  
France

Journalist and entrepreneur, Clément was the CEO of Local Media, his own digital advertising start-up (7M€, 40 employees) during the past six years. AdUX (65M€, 230 employees), a French public company, acquired Local Media in early 2017 and appointed him as a Senior VP in charge of international business development. Before being an entrepreneur, Clément was editor-in-chief at a newspaper, and pursued an MA in Media Management from University of Westminster, London. He is experienced in the media industry, news production, digital marketing, advertising, entrepreneurship, strategy, general management and politics.

Clément is looking for partners in order to build the next big thing in the news industry!

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## Aurélien Breton

Europe

French  
General Manager, Servier  
Bulgaria

Aurélien leads the Bulgarian affiliate of Servier, a France-based independent pharma company. The Bulgarian operation promotes Servier's medicines locally, while achieving a strategic business development ambition. He has vast experience in the pharma industry, mainly in marketing and sales at both local and corporate levels in Sanofi and Servier, in Turkey, France, Slovenia, Belgium and Switzerland. He is well-versed in marketing and sales operations, market access, leadership and people development.

Aurélien would like to challenge himself academically to become a wiser and more skilled leader, entrepreneur, manager and decision maker.



## Subhan Burke

Europe

American  
Managing Partner, Cohesive Synergy Inc.  
United States

Subhan started CSI in 2002, and has been growing it steadily with business operations spread over North America and Europe. He has managed large projects all over the USA and in Prague, London, Munich, Kuala Lumpur, Singapore, Pakistan and Dubai. Having started small, his business is now growing, and he is hiring, delegating, and focusing on building relationships and strategic direction.

Subhan would like to become a better leader and learn effective change management strategies.



## Andy Bushell

Europe

British  
Global Programme Head, Novartis  
Switzerland

Andy is accountable for all aspects of Galvus Group and LIK066, a new molecule in development in the metabolism field. He has lived in the UK, Spain, and the USA, and now lives in Switzerland. He has more than 30 years of experience covering the entire process of discovery, development, marketing and sales for medicines worldwide. Andy is the founder of challenge-based ideation at Novartis, and founded the Chronic Disease Foundation Initiative with IBM and Vodafone. He has also contributed to the World Innovation Summit for Health Diabetes paper in 2013 and partnered with WHO / ITU on the 'Be Healthy Be Mobile' initiative.

He would like to improve his business acumen in preparation for forming an NGO in South Africa and assuming more senior roles at Novartis.

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## Mathew Campbell

Europe

Australian  
Chief Operating Officer, Clarendon Homes  
Australia

Mathew is involved in all strategic decisions, including investments, branding, marketing, product design and executive recruitments in his family business. His responsibilities fall into four main categories - treasury and finance, IT, legal, and HR. Mathew's experience lies in Australian real estate development and volume home building as well as development finance.

Mathew would like to expand his thinking through the exchange of ideas among a diverse talent pool covering a variety of industries, and hopes to become a stronger leader who is able to grow the family business and provide a platform for future generations.



## Gil Carrasquinho

Europe

Portuguese  
Head of Medical Affairs, EMEA, Santen Pharmaceuticals Ltd.  
Switzerland

Gil's primary responsibilities are general management of the department and line management of a team of 25, covering over 40 countries. He is responsible for setting up a vision, defining the organisation's architecture and budget, and focusing on people growth and development. Gil is experienced in business strategy, pharmaceutical commercialisation operations, working across different cultures, and change management.

He would like to gain formal training in business management while developing his leadership skills. Gil also looks forward to meeting people from different backgrounds and perspectives.



## Chris Cartwright

Europe

American / British  
Director, EVO Jet Services / EVO Fuels  
Hong Kong

Chris heads a small global aviation services and fuel company with around €30 million in annual sales. He focuses primarily on building sales and improving supply costs while ensuring integration of the latest technology and apps. Chris is experienced in managing small businesses, supply contracts, negotiation, international agreements, international joint ventures, sales and brand ambassadorship.

He would like to fill the gaps in his business knowledge and understand M&A, private equity/VC, scaling, pricing and to network with like-minded individuals.

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## Charles Cessot

Europe

French  
Vice President M&A, Strategy and Development, TechnipFMC  
France

Charles is responsible for delineating the strategy for the mid and long-term vision at Technip. This involves benchmarking with peers, getting feedback from the market, and defining and implementing actionable plans. In his career, Charles has primarily focused on the oil and gas industry, where he has held consulting roles and corporate positions. Charles is experienced in corporate development, portfolio management, capital expenditures, acquisitions, disposals and alliances, and processes and negotiations on private and public assets worldwide.

He would like to improve his leadership skills in a cross-cultural environment and become better at leading virtual teams with P&L responsibilities.



## Pramod Chalak

Asia

Singaporean  
Global Service Manager, Vodafone Global Enterprise  
Singapore

Pramod is accountable for all aspects of customer relationship and stakeholder engagement, account management, operations team management, driving new business opportunities, and revenue assurance for large accounts. His career has evolved from IT to telecom industries, and he has worked for large conglomerates holding various leadership positions. Pramod's experience lies in managing cross-functional teams across different cultures, account management, and team leadership.

He would like to improve his knowledge in corporate finance, account management, leadership development and change management.



## Dimitri Chichlo

Europe

French  
Vice President Information Security and BCM, Edmond de Rothschild  
(Suisse) S.A.  
Switzerland

Dimitri is responsible for creating, developing and implementing information security and business continuity frameworks for the bank. He is also advising on cybersecurity topics for internal projects, advocating on and proposing initiatives in order to improve cybersecurity readiness, and leading awareness and educational initiatives on cybersecurity topics, business continuity and data protection. Dimitri is experienced in operational risk management, information and cyber-security, fraud risk business continuity, as well as process analysis, change management and strategic thinking.

He would like to review and expand his business knowledge, gain new professional perspectives, expand his network, take time to reflect on his career and develop his leadership skills.

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## Youssef Choucair

Middle East

Lebanese  
Global Business Analysis Manager, Aramex  
United Arab Emirates

Youssef is responsible for creating solutions that drive informed decisions across all aspects of the business, from finance to operations; he established a business analysis unit that supports the decision-making globally across 48 countries. He is experienced in cross-functional processes, managerial reporting, and strategic decision-making. Youssef comes with more than 10 years of experience in the transportation and logistics industry and has a strong understanding of conducting business in the Middle East.

Youssef seeks to refine his leadership skills and to develop a profound understanding of managing cross-cultural teams and organisations. He is interested in entrepreneurship and is looking to grow his network of like-minded people.



## Lauren Chung

Asia

Australian  
Senior Managing Director, Teneo  
Hong Kong

Lauren provides high-level advisory services to senior management of some of the world's largest corporations and financial institutions, to address reputational and transformational challenges. This includes corporate restructuring, buyouts, investments and divestments, M&A transactions, asset raising, activist attacks and litigation. She specialises in the Asia region and oversees the company's offices in Greater China and Singapore.

Lauren joined INSEAD to strengthen her accounting and corporate finance skills and gain exposure to people and perspectives from around the world.



## Andrea Cioccarelli

Europe

Italian  
Associate Director, KPMG Advisory  
Italy

Andrea manages advisory for corporate finance and strategy engagements and is involved in several cross-border transactions. He is experienced in corporate finance, business planning, M&A, strategy and valuation.

He is looking forward to interact with peers in a multicultural environment and develop his technical and personal skills and entrepreneurial thinking.

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## Gaëlle Clemencot

Asia

French  
Regional Account Director, GIVAUDAN  
Singapore

Gaëlle's role comprises of handling the L'Oreal account in the APAC region. This means growing the top lines whilst ensuring an appropriate profitability level and the right level of resources, as well as establishing a strong and professional relationship with the client at all levels.

She has spent close to 15 years in Asia, working in Thailand, Japan and Singapore for both Unilever and Givaudan. Gaëlle is sound in strategic thinking and marketing. She would like to further develop her managerial skills, and learn how to capitalise on her entrepreneurial spirit to grow in her current company or create her own business. Gaëlle also looks forward to learn more about herself via the Leadership Development Programme.



## Gildas Coldeboeuf

Asia

French  
Former European Retail Sales Director, Canon  
United Kingdom

Gildas is on a break after working for 21 years at Canon in France, Netherlands and the UK. Until June 2016, he was European Retail Sales Director at the company, responsible for consumer business in 19 countries. Gildas' experience lies in sales and marketing in the retail environment of Europe in consumer electronics.

Now based in Singapore, he is looking forward to meeting and working with people from various countries and cultures. By leveraging his strategic thinking and passion to deliver change and results in international environment, he would also like to get exposure to other industries to challenge his own way of thinking and working.



## Pascal Conte-Jodra

Europe

French / Spanish  
Global Vice-President of Finance, Marc Jacobs (LVMH)  
United States

Pascal oversees financial planning and analysis, business controlling, and organisational development across all business channels for the Marc Jacobs brand. He heads a team in the New York headquarters and oversees the local CFOs and their teams in Europe, Middle East, Japan, China, and APAC subsidiaries. Pascal is well-versed in the luxury and fashion industries with a focus on operations, finance, licensing, strategy, change management and brand repositioning.

He is looking to improve his leadership abilities to become an inspiring global leader, learn from the other participants, challenge himself intellectually, and expand his skills to successfully launch a business.

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## Patrick (Paddy) Corr

Asia

Irish  
Co-CEO Asia Pacific, YouGov PLC  
Hong Kong

Patrick's job entails general management of YouGov's Asia business, spread over seven offices and employing over 50 people in sales, marketing, key account management, client delivery, operations, product development, technology, finance, and HR roles.

He would like to improve his general management skills in corporate/managerial finance and learn more about himself under the Leadership Development Programme. He also hopes to build a complete toolkit to help him start his next entrepreneurial venture.



## James Crennan

Asia

Australian  
Army Captain, Australian Army / Specialist, Westpac Banking  
Australia

James is currently on secondment leave from the Australian Army to work within the banking sector. His current role involves the origination and syndication of fixed-income primary market issuance across a range of collateral classes and borrower types. His army responsibilities primarily involve commanding units of up to 100 personnel with varying specialisations, and his most significant international exposure was as a platoon commander in Afghanistan as part of Combined Team Uruzghan in 2012.

He would like to develop a greater appreciation for differing cultures and leadership styles, challenge his management assumptions, and develop a diverse network of colleagues.



## Guillaume Crunelle

Europe

French  
Partner, Deloitte  
France

Guillaume leads the automotive industry practice for France, which comprises more than 200 professionals. His role includes developing go-to-market, talent, point of views and marketing studies. He is also member of the firm's think tank dealing with oncoming disruptions that will transform the mobility ecosystem. In parallel, Guillaume is the auditor of a multinational company. Guillaume is experienced in finance and accounting, managing cross-industry teams in multicultural environments, automotive markets and strategy.

He would like to improve his leadership skills, develop his network, and enhance his competencies in strategy and organisation.

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## Sofiane Dahmam

Asia

French / Algerian  
Director, Litmus Group  
Singapore

Sofiane focusses on digital transformations with responsibilities that cover both business development and delivery of consulting engagements, leading multidisciplinary teams of consultants across South East Asia. He has worked in France, the UK, Spain, and more recently, Singapore. Sofiane's experience lies in operational and programme management, enterprise architecture and in innovation and technology-led business transformations.

He aims to deepen his knowledge in business and strategy, challenge his thinking, learn from other participants and grow as a leader.



## Richard De Palmas

Europe

French  
Managing Director, MRRM Inc  
Canada

Richard's first mission is to turn around and develop his company. His second mission is to expand to the US market with new rice-based products and production facilities. Richard is most experienced in putting a business back on its feet, change management, and marketing and business development.

Through the GEMBA, he hopes to learn from others' experiences to get the support needed to succeed in his current North American mission as well as lay the foundations for leading, managing, and developing a substantial family business.



## Philip De Schoenmaeker

Europe

Belgian  
International Team Leader, Boehringer Ingelheim  
Netherlands

Philip is currently managing the commercial aspects of the specialty care franchise in eight European countries while also setting up a new division in the region. Philip is experienced in marketing, strategy, product launches, sales effectiveness, and organisational behaviour.

He would like to further develop the technical and leadership skills needed for his current and future roles. Philip is also looking forward to meeting new and like-minded people.

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## Bob De Smedt

Europe

Belgian  
Partner, Kunstmaan  
Belgium

Bob is partner and strategic director of a marketing communication agency. His main responsibilities are supervision of strategic branding advice delivered to clients, business development, and defining the future course of the company. Bob's experience lies in marketing communication, brand strategy, communication strategy and planning.

He would like to improve his general management skills to help execute his company's growth strategy, extend his network, and learn from the experience of others.



## Mathieu Devillard

Europe

French  
Customer Business Unit Director, FAURECIA  
France

Mathieu is responsible for the €600-million business (in annual sales), and oversees P&L, customer and team management, and sales and business development. He is also in charge of programme activity for the whole product life cycle (acquisitions, development, and serial life). Mathieu has always worked in a multicultural and international business environment. His experience is in automotive industry, managing international programmes, multi-cultural environment negotiation and team management.

He would like to get ready for the next step in his career and develop himself further through meeting and learning from others.



## Anas Diab

Middle East

Palestinian / Canadian  
Deputy General Manager. AL SUWEIDI Engineering Consultants  
United Arab Emirates

Anas leads business expansion and operational development initiatives in his family business. He has established new business units in the GCC region and new technical departments covering specialist services in the architectural engineering field. He is also in charge of strategic operational decisions covering organisation structure, executive recruitment, process design and implementation of new technologies. Anas has plenty of experience managing multidisciplinary, multicultural teams. He has worked with international designers based in Southeast Asia, Europe and North America on large-scale construction projects in the UAE.

Anas would like to improve his business strategy acumen and leadership skills, and learn more about opportunities in social entrepreneurship.

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## Yulia Dorozhkina

Europe

Russian

Category Manager for Engineering & Project Management Services, EMEA and Asia, Shell Global Solutions  
France

Yulia leads contracting and negotiations for the category for engineering, project and construction management services in EMEA and Asia, working with teams located across the world. Her experience lies in contracting and procurement, and strategy development for large capital projects in the oil and gas industry.

With the GEMBA, she strives to achieve greater results at her current job by bringing in cutting-edge knowledge from different industries and as well as entrepreneurial ventures, improve her leadership skills and expand her horizons.



## Troy Doyle

Asia

Australian

Co-chair, Global Special Situations and Credit Funds  
Group / Senior Restructuring Partner, Asia, Reed Smith  
Singapore

Troy leads the firm's restructuring and special situations practice across Asia. His experience primarily covers the Asia Pacific region, including Indonesia, Hong Kong, Greater China, Singapore, Vietnam, India, Taiwan, Japan, Thailand, the Philippines and Australia. Troy's strengths lie in financial and corporate restructuring, informal turnaround and workouts of companies, investments in distressed companies (debt/equity), insolvency proceedings, advising directors and boards, stakeholder management, marketing, negotiation and legal solutions to cross-border issues.

He would like to improve his skills in leadership, financial analysis, project analysis and assessment.



## Daniel DuBois

Asia

British

Managing Director (Offshore Division), Clarksons Platou Asia Pte. Ltd.  
Singapore

Daniel is responsible for the day-to-day running of the offshore ship brokerage team, which entails defending market share, client liaison, international team co-operation across the group, and striving to continuously improve the service offering. Daniel's experience lies in negotiations, sales and marketing, and team management.

Through the GEMBA, he hopes to improve his leadership and management skills and seeks to add increased value in every facet of business.

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## Laurenti Dyogi

Asia

Filipino  
Head, TV Production, ABS-CBN Corporation  
Philippines

Laurenti heads TV entertainment production and supervises the pipeline of entertainment programmes for broadcast on the TV channel through the year. This also entails maintaining a production organisation of around 4,000 creative, production, and technical staff plus artists, as well as ensuring efficiency in the financial and production processes. His expertise lies in project management.

Laurenti would like to improve his leadership skills and facilitate the transition of his organisation into a global landscape of content creation, especially in the digital realm. He also wants to become well-versed in finance, entrepreneurship and corporate governance.



## Maan El-Rayes

Middle East

Canadian  
Strategic lead to the COO / CEO, COMTINU  
United Arab Emirates

Maan is the sales and P&L strategy leader for a 30-employee company which currently runs business in Iraq, Saudi Arabia and UAE. His career has primarily focused on the IT / telecom sector where he led several geographically-dispersed sales teams in Brazil, Asia Pacific / Japan, and Africa. Maan is experienced in global entrepreneurship, corporate finance, global team management, and leadership.

He would like to improve his financial acumen and corporate leadership, and broaden his perspective beyond ICT/Telecom considerations.



## Sallam Elwadya

Europe

Palestinian / French  
Head of Oil and Gas Construction Department, Total  
Italy

Sallam oversees all construction activities of oil and gas facilities spread over more than 400sq km and involving more than 3,000 resources in southern Italy. His career developed in an international environment (Middle East, Europe, Africa, and Asia), where he held various operational and corporate positions. Sallam's experience lies in major scale oil and gas development projects, contracts management, development strategies and planning, and managing cross-functional and multi-cultural teams.

He would like to upgrade his skills in corporate governance and better understand the dynamics and challenges of modern economies. Furthermore, he would like to develop skills in investment decision mechanisms, and exchange experiences with peers from other sectors.

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## Jean-Luc Ferraton

Europe

French  
Chief HR Officer, Intrum Justitia A.B.  
Sweden

Jean-Luc's responsibility covers all HR areas from group strategy to support of local units when it comes to M&A or organisational projects. He previously held different HR roles in cleaning and catering businesses. His experience lies in HR and leadership, change management, and corporate culture in international environments.

Jean-Luc is looking to improve his leadership, as well as his financial and analytical skills in an international environment with insights from experts and peers.



## Celso Ferrer

Europe

Brazilian  
Chief Planning Officer, GOL Airlines  
Brazil

Celso is responsible for communicating and implementing the company's strategy internally and externally, and managing all activities that generate revenue and optimise costs. He oversees a team of 120 employees responsible for strategic planning, fleet planning, network, revenue management, and alliances. His experience lies in strategic and business planning, M&A assessment and strategy, and international partnerships.

Celso is looking to acquire skills related to finance and marketing, as well as update and enhance his knowledge in strategic planning.



## Enea Fracassi

Europe

Italian / French  
Head of Engineering and Maintenance Planning, Corsair, TUI Group  
France

Enea is responsible for all technical, contractual, and financial aspects of the airline fleet (747-400 and A330). He leads a department of 25 people in charge of maintenance engineering and planning, long-term projects, and airline multidisciplinary initiatives. His expertise is in the aerospace industry (from manufacturer to airline), fleet strategy and financing, project leadership, cost control, contract management, people management, and change management.

Enea would like to progress to general management roles for which finance, economics, and strategy skills are needed. He is particularly interested in the Leadership Development Programme as he believes this will challenge his career vision.

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## Daniel Freed

Europe

British  
Former Gas Business Development Manager, Total  
Australia

Daniel has been responsible for building the gas purchasing and business development activities of an \$18.5 billion liquefied natural gas project co-owned by French, Korean, Malaysian, and Australian partners. Prior to his roles in Australia, Daniel has held several positions in Total's head office in Paris and operating subsidiaries in the UK and Indonesia. His experience lies in building and maintaining partnerships, finding creative business development solutions, managing cross-functional project teams, acquisitions and divestments, negotiation, and economics.

After more than 20 years in the energy industry and 18 years with the same employer, Daniel is looking to the range of the GEMBA classes and diversity of the participants to gain perspective on himself and his industry as he prepares for his next venture.



## Bastien Gambini

Europe

French  
Partner, Demeter Partners  
France

Bastien is the Investment Director in a French cleantech private equity fund and has led 17 investments since 2005. He is in charge of the Demeter Spanish office since 2011 and a board member of several companies. His experience lies in corporate finance and private equity, cleantech industry-renewable energies and energy efficiency, recycling, water and waste treatment, and electric vehicles.

Bastien would like to expand his professional and personal network, and get to know people from different backgrounds. In addition, he would like to challenge himself, and gain access to more work and life opportunities for the next 30 years, possibly outside Europe.



## Frédéric Gandolfo

Europe

French  
Senior Key Account Manager, Europe, WHIRLPOOL EMEA  
France

Frédéric is responsible for driving Whirlpool Group's business performance with key retailers in 11 European countries. His career has focused on marketing and sales, and he has held a wide range of corporate positions (EMEA headquarters) and in France and Spain. Frédéric's experience lies in strategic and operational marketing management (product, brand and trade), sales strategy and negotiation, price and margin realisation strategies, and cross-functional projects.

He would like to gain cutting-edge know-how to tackle today's business challenges and get insights into entrepreneurial ventures and corporate governance. He is also looking to enhance his leadership skills.

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## Frederik Gerner

Asia

Dutch  
Director, Ampelmann, Asia Pacific  
Singapore

Frederik is part of the global management team and responsible for Asia Pacific based in Singapore, where he focuses on business development and the operational management of ongoing contracts. His region spreads from New Zealand to India and North East Russia. As one of the founders of the company, Frederik has always been in a general management role. His strengths are an overall view, a strong focus on strategy, and a drive for technology and innovation.

Through the GEMBA, he wishes to meet new people that inspire and challenge him. He also wants to develop himself as a stronger leader in order to be able to grow into his next leadership role.



## Vassilis Gkatzelis

Europe

Greek  
Managing Director, Philip Morris International  
Egypt

Vassilis is currently accountable for the overall business, organisation and P&L of Philip Morris International in Egypt, with annual net revenues in range of USD 600 million and approximately 2,000 people, including third parties in local manufacturing and distribution. His work experience has been mainly in general management, marketing and sales. Vassilis has lived and worked in six countries. Part of his career has been spent in the PMI Global Headquarters in Switzerland, where he served as Director of sales strategy for Asia and EU regions, with more than 25 countries in his scope.

He wishes to increase his knowledge in start-ups and corporate governance.

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## Henry Goodwin

Europe

British  
Partner, PwC Legal  
Singapore

Henry is responsible for leading the development of PwC Legal's new technology and digital practice in Singapore, launched in February 2017. He specialises in advising clients from the technology, media and consumer sectors on their growth strategies in Asia. Henry previously worked in London and Paris and has been based in Singapore since 2008.

He plans to hone his analytical and decision-making skills, leadership capabilities and strategic awareness as the professional services sector experiences unprecedented changes across the globe.



## Edouard Guillou

Europe

French  
Managing Director of the Infrastructure and Power Division, Rawji  
Group  
Democratic Republic of Congo

Edouard worked for 10 years in banking and consulting in Europe before moving to Africa. He is in charge of the infrastructure and power division within a family-owned conglomerate: he leads and defines the investment strategy, manages the business development and selects and arranges deals ranging from 50M\$ to 500M\$ in central Africa. Edouard is experienced in complex deals with international exposure and looks for new business ideas to develop.

Through the GEMBA, Edouard wishes to develop strong leadership skills and meet a varied group of executives.



## Tuna Gülenç

Middle East

Turkish  
General Manager, Daikin, Middle East and Africa FZE  
United Arab Emirates

Tuna is in charge of Middle East and Africa operations at Daikin. He shouldered significant responsibilities in establishing the operations as the first employee of Daikin in Turkey, followed by a major acquisition, which eventually led to over 1,000 employees in 10 years. In addition, he held strategic planning, sales and marketing management roles in Europe, Middle East and Africa and CIS regions.

He wants to build an authentic leadership style and fuse his hands-on experience in a multinational environment with the latest thinking of a leading business school to prepare for future leadership roles.

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## Nikita Gulyaev

Europe

Belarusian  
CFO, Alfa-Bank  
Belarus

Nikita is responsible for all aspects of financial management, reporting, efficiency improvement, and investment evaluation. Before banking, he spent seven years in big four companies (PwC, EY), where he was engaged in assurance (audits) and advisory projects. Nikita's career has primarily focused on the financial sector in Belarus, Russia, and other CIS countries. He is experienced in financial and management accounting, auditing, due diligence, financial management and corporate finance, KPI implementation, and process improvement.

He looks forward to improve his negotiations and leadership skills, and seeks to extend his outlook and find ideas for new businesses.



## Mohit Gupta

Asia

Singaporean  
Partner and Director, Rain Tree Capital, Singapore  
Singapore

Mohit is primarily responsible for portfolio management, investment research, and trade execution. He also provides strategic support in marketing to institutional investors and supervises legal and operational matters. Mohit has invested in several special situations, distressed and out-of-favour securities across Asia Pacific, with intermittent exposure to the Middle East, Europe, and the USA. His strengths lie in investment research and analysis, portfolio management, financial accounting and corporate finance.

He wishes to hone his leadership skills, decision-making capabilities, and entrepreneurial mindset in a thought-provoking environment.



## Avadhesh Gupta

Middle East

Canadian / Indian  
CEO, REALEX APP  
United Arab Emirates

As a startup entrepreneur, Avadh built the business model, product design and operations for his company, an innovative SmartCity digitalisation solution, with offices in Singapore, Dubai and Hyderabad. He now works across Asia Pacific, Middle East and North America to engage with customers, investors and partners with a goal to go global. Prior to starting Realex, Avadh held various positions in global technology and consulting companies, as well as technology startups. He has held leadership roles in strategy, change management, business development, P&L and team management across global projects in diverse industries.

He plans to use the GEMBA programme to equip himself with the required leadership, knowledge, and networking skills to make his entrepreneurial journey meaningful.

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## Ghassan Haddad

Middle East

Lebanese  
Senior Vice President, Unifert  
Lebanon

Ghassan is responsible for developing the fertiliser market for Unifert in Africa. He is experienced in product management, marketing, supplier relationship management and supply chain issues.

He looks forward to improving his entrepreneurial leadership skills and to gaining a comprehensive understanding of financial aspects and strategy.



## Haroon H. Hamid

Middle East

American  
Deputy Head of Finance, Structuring and Execution  
Abu Dhabi Investment Authority  
United Arab Emirates

Haroon works with the investment team and collaborates with the regional CFO as well as internal and external advisors on a variety of global real estate transactions. These include acquisitions, dispositions and financings of assets in North and South America, Europe and Asia.

He plans to improve his understanding of the language of business - including but not limited to finance and accounting - while developing new ways of approaching problems, enhancing his leadership and management skills, and expanding his network of mentors and peers.



## Baqar Hasnain

Asia

Pakistani  
Senior Cloud Manager – ASEAN, Oracle Corporation Singapore Pte.  
Ltd.  
Singapore

Baqar is responsible for driving cloud computing software and solutions adoption for Oracle partners and resellers across ASEAN, supporting enablement, migration, marketing, and go-to-market initiatives collaboratively with software vendors and system integrators within Asia and around the world. His international exposure includes software sales and channel functions for infrastructure and business intelligence software across Singapore and other growing South Asian economies. Baqar's experience lies in alliances, channel management, and sales.

Apart from gaining education from a top rated and globally acclaimed business school, he wishes to enhance his overall skills as a leader.

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## Alessandra Heinemann

Europe

Brazilian / German  
Programme Manager, Social Protection, Organisation for Economic Co-operation and Development  
France

Alessandra manages an initiative that aims to support 10 developing countries in Africa and Asia to reform their social security systems. This involves research and advising governments on policy reform and implementation. Prior to joining the OECD in 2015, she held various positions at the United Nations in New York, Bangkok, and Kathmandu, and at the World Bank in Washington DC. Alessandra's experience is in policy analysis and reform, economic development, and political economy.

She wishes to improve her leadership skills, learn about organisational behaviour, and broaden her horizons.



## Deborah Hong

Asia

Canadian  
Head of PR and Communications, International Vaccine Institute  
South Korea

Deborah is responsible for marketing, PR, communications, and donor relations. She has worked in Canada, the USA, China, South Korea and has travelled to India, Sri Lanka, Thailand, Nepal, Vietnam, Hong Kong, Taiwan, Indonesia, Singapore, Netherlands, United Kingdom, Switzerland, France, Norway, Germany, Mexico, Colombia, and Peru. Deborah's experience lies in marketing, PR and communications, strategy, and external relations.

She aims to become a better leader and manager, improve her financial management skills, and learn more about strategy, marketing, and entrepreneurship.



## Carmit Hoshen Glik

Europe

Israeli  
Director, Damco, part of A.P Møller Maersk Group  
Netherlands

Carmit has the overall responsibility for global tender management located in Asia, Europe, Americas and the Middle East. She also manages a diverse team of senior managers while defining the teams' vision and KPIs, and oversees staff performance, recruitment, and coaching. Carmit has over a decade of experience in senior management while working in global, regional, and country level positions in Europe, Asia, and the Middle East. Her experience is in designing and managing cross-functional and virtual teams, sales, sales excellence, and project management.

She plans to build strong communication and negotiation skills, sharpen her leadership style, and inculcate organisational effectiveness.

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## Marine Huguenin

Europe

French  
WW Creative and Design Agencies Category Manager, L'Oréal  
France

Marine's role is to design global purchasing strategy, roadmaps and priorities, and to coordinate with relevant stakeholders. She also manages sourcing and supplier relationships and co-owns the partnership with internal stakeholders to optimise the category and to provide expertise. Through her prior experience at EY and current position at L'Oréal, Marine has acquired a broad experience in project management, consulting, marketing, and advertising-related topics.

She wishes to increase her knowledge in terms of business management, to add theoretical basis and up-to-date academic research to the practical knowledge she acquired during the past 11 years in the field.



## Asad Hussain

Middle East

Indian  
Programme Manager, GE  
United Arab Emirates

Asad is responsible for the strategy and execution of digital transformation programmes impacting USD 3 billion of business. He designs and implements programmes focused on productivity improvements and operational integration. In the process, Asad works to align a diverse set of stakeholders on a simplified vision for business operations. Asad's professional career has spanned across consulting, industrial, and R&D sectors, as well as across multiple geographies including India, the USA, and the Middle East. His top career interests are in innovation management, business transformation and technology investments.

Through the GEMBA programme, he plans to develop general management skills, entrepreneurial capabilities, and leadership traits.



## Toto Maringan Hutabarat

Europe

Indonesian  
Petroleum Architect, Total E&P, Indonesia  
Indonesia

Toto is responsible for the company's development plans. He manages multi-discipline studies, including subsurface, drilling, project construction, operations, and commercial evaluation. Toto's career has mainly focused on the oil and gas industries, where he has held various positions in international companies. His experience lies in oil and gas-related field development, and project construction management.

He wishes to hone up on business strategy, marketing, finance and business decision knowledge, and improve his leadership skills.

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## Paul Huynh

Europe

American  
APAC Head of Programmatic Solutions and Market Development,  
Google  
Australia

Paul manages a team of specialists spanning Australia, China, Japan, and Singapore. His team is responsible for crafting monetisation strategies and product development for Asia's leading digital publisher partners. He has been living in Sydney for seven years, and in the past, has lived and worked in Hong Kong, New York City and London. Paul's experience lies in digital advertising, publisher technology, sales, performance and brand marketing, managing cross-regional and cross-cultural teams, coaching for business results, and leading virtual teams.

He looks forward to developing leadership and expertise in the areas of global strategy, not-for-profit social enterprise, commerce in emerging markets, and innovations in business.



## Alla Idrisova

Europe

Dutch / Russian  
European Business Process Analyst, Canon, Europe  
Netherlands

As part of the Europe transformation programme at Canon, Alla is the main point of contact for customers and internal teams that address financial processes-related inquiries. Her role also serves as a bridge between business, finance, and IT delivery teams to safeguard the optimisation of different modules of ERP. Alla is most experienced in SAP / Oracle transformations and implementations, IT business strategies, and all major financial processes.

She wishes to enhance her entrepreneurial and leadership skills, expand her professional network with INSEAD alumni, and evolve from operational into strategic roles.



## Khaled Ismail

Middle East

Egyptian  
Marketing Manager - Middle East, Africa, and Turkey  
Johnson & Johnson  
United Arab Emirates

Khaled is responsible for leading the acquisition team, developing a multi-channel MEA marketing plan, and driving the business in the top five markets. He is experienced in sales, marketing, country P&L, leadership, change management, and cross-functional team management.

He looks forward to further improving his leadership skills, diversifying his experience and network through cross-cultural interactions, and to gain a better understanding of topics such as finance, accounting, and corporate governance.

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## Felipe Jacome

Europe

Brazilian / French  
General Manager – Western Europe, Middle East and Africa, Motul  
France

Felipe is accountable for the P&L of 45+ countries, and manages a multi-cultural team of sales, marketing and operations executives. The industries he deals with include FMCG, mobile and automotive. He has also been involved in entrepreneurial ventures, founding and owning different businesses, from start-ups to a sports marketing agency focusing on high-performing athletes' career management and international transfers and negotiations.

Felipe is looking forward to improving his leadership skills and strategic thinking, and build a lifelong global network of friends.



## Mukul Jain

Asia

Indian  
Chief Operating Officer, APAC, Getronics Solutions (S) Pte. Ltd.  
Singapore

Mukul is responsible for forging and managing existing relationships at the senior management level in customer organisations to secure and expand current revenue streams. He represents the executive level in customer governance processes, understanding customer feedback, their business challenges and future strategies. His expertise lies in managing cross-functional teams, change management and P&L management.

He wishes to prepare himself for international leadership roles and acquire the skills necessary to manage and change businesses for success.



## Sushant Jain

Asia

Indian  
Technical Manager - Residue Upgrading Catalyst (AP Region), SHELL  
Singapore

As the technical manager for petroleum residue upgrading catalyst technology for Criterion Catalysts and Technologies (a 100% Shell owned company), Sushant is responsible for providing high quality technical services to clients located in North and South Asia (mainly South Korea, Japan, Taiwan and China) and the Middle East. His key efforts are to help define a clear direction for R&D programmes for new product development. Sushant's experience is in R&D, manufacturing operations, and technical consultancy within the context of petroleum refining business.

He would like to develop strategic thinking and commercial and leadership skills. He looks forward to gaining external perspectives through networking with people from other business domains.

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## Dhruv Jairath

Middle East

Indian  
Director of Operations, CAPITA  
India

Dhruv heads an outsourcing business, with P&L responsibility for a multi-client portfolio of U.K. based retail (e-commerce), telecom, insurance and logistics businesses. His broad leadership experience lies in business strategy, setup of new businesses, client relationship management, developing multichannel digital customer interaction solutions and customer experience strategies, innovation and continuous improvement, and leading large teams.

Dhruv would like to sharpen his business acumen, get a broader understanding of the economics that drive the world of business and deepen his leadership skills.



## John Jicha

Asia

American / Australian  
Principal Project Manager, Technology, BHP Billiton  
Australia

John is responsible for overseeing the delivery of major projects within the Technologies Global Production Systems team. His career has evolved from engineering to project/portfolio management, and recently to major project delivery (up to US\$250M). Previously, John worked for seven years in the USA, and subsequently, has spent the past seven in Australia. His experience lies in management of project / engineering teams, change management, and management in an operational environment.

He wishes to develop towards taking the next step in his career, interacting with multi-cultural teams, and acquiring more international exposure and contacts.



## Catherine Jonathan

Asia

American  
Regional Procurement Manager, Roche  
Switzerland

Catherine is responsible for indirect aspects of procurement in six countries and 12 establishments. With a background in biochemistry, her career to date has primarily focused on supply chain, operations, finance, and procurement. She has held various international and corporate positions in San Francisco, Shanghai and Singapore. Catherine's expertise lies in process improvement, managing cross-functional and cross-cultural teams, and change management.

She is excited about disruptive innovation and looks forward to sharpening her business acumen, honing her commercial strengths, and growing as an 'intrapreneur.'

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## Sujit Joshi

Asia

Indian  
Finance Director, Emerson Process Management  
Singapore

As business partner, Sujit is involved in strategic planning and financial analysis for a business with an annual revenue worth \$350 million in Asia Pacific. He joined Emerson in India as a financial analyst in 2006, remotely supporting the European business, and moved to Dubai in 2008 as Finance Controller for the MEA region. He then moved to Singapore in 2011 to lead the finance function for Asia Pacific. Sujit's experience lies in financial / managerial accounting, internal controls, corporate governance, managing transfer pricing, and leading multicultural teams.

He hopes to gain knowledge of different functions, learn about business strategy, and discover himself in the process.



## Aidar Kaliev

Europe

Russian  
Senior Vice-President, VTB Bank  
Russia

Aidar looks after senior client coverage in Russia and Kazakhstan, business origination, and development. Previously, he used to manage a number of venture capital funds with investments across Russia, Europe, and the USA. He is experienced in banking, venture capital, TMT, and energy.

Through the GEMBA programme, he wishes to upgrade his senior management capabilities, get a 360-degree view on major managerial and economic issues, and refresh his general vision.



## Kah Ken Kam

Asia

Malaysian  
Senior Vice-President, Wah Hin & Co  
Singapore

Kah Ken is responsible for constructing a global private equity portfolio. He spends time identifying industry trends and market issues / cycles, evaluates fund managers with their track records, and sources co-investments and proprietary illiquid credit deals. Kah Ken's experience is in investment related issues, financial analysis, and market research.

He wishes to build senior management and leadership skills, and work with the best individuals coming from diverse business backgrounds. He looks forward to analysing complicated business problems and issues from the perspective of a corporate CEO.

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## Fahad Kanoo

Middle East

Bahraini  
Executive Director, Kanoo Group  
United Arab Emirates

Fahad reports the group's UAE business performance to the board, represents the group on various joint venture boards, and manages the group's shipping business across Asia. He is experienced in logistics, shipping, travel, insurance and trading.

He wishes to gain the necessary tools to address major challenges that stand before him, and is also looking to improve his leadership skills and enhancing his management expertise.



## Karan Keswani

Middle East

Indian  
Director of Operations, Aluplex India Pvt Ltd  
India

Karan is responsible for marketing, sales, factory and project management. He is experienced in leadership, MIS, corporate finance, IPOs, private equity, marketing, and growth in new markets. Karan is looking to set up a new division of his company in the Middle East and Europe.

He wishes to obtain the management skills to grow the business across India and professionalise the company.



## Khalil Ketari

Asia

French / Tunisian  
Project Control Manager, Saipem  
Indonesia

Khalil leads a team of project controllers to meet cost and schedule targets, minimising financial and operational risks. He has been located in Indonesia for the past year and a half. Prior to this, he worked in Angola and Nigeria for almost seven years. Khalil's experience lies in cost and scheduling, estimating, project organisation, and execution.

He aims to acquire strategy skills, exposure to new business tools, an understanding of global business evolution, and looks forward to networking with a set of diverse, accomplished individuals.

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## Nabil Khan

Middle East

Canadian  
Director of Corporate Planning, Es'hailSat  
Qatar

Nabil leads and facilitates corporate strategy and business planning for the organisation and ensures that such exercises are in sync with the overall objectives of the company. He has previously worked in consulting and financial services in Japan, Mexico, and Canada. Nabil is experienced in corporate finance, strategy, and programme management.

He plans to further build upon his existing technical skills and refine his soft skills. Additionally, he wishes to learn new methodologies and approaches to leverage technological disruption in the space sector.



## Stella Sang-Im Kim

Asia

Korean  
Senior Director, Business Development and Operations, Sony Pictures  
Singapore

Sang-Im is responsible for pay-TV, digital media and entertainment business for Korea. She is based in Singapore, the headquarters for the brand's Southeast Asia business. She is also engaged in projects for the SEA region. Sang-Im's focus has been on international business development, project management, market analysis, content strategy, affiliate channel sales, digital media, channel launch, set-up and management of joint ventures, and pay-TV operations including content acquisitions, programming, marketing and communications, and content production.

She hopes to upgrade her overall management skills, make better business decisions, and explore how to effectively deal with management challenges.



## June Koh

Europe

Singaporean  
Former Country Sales Manager, Genesys  
Singapore

June's responsibilities included enterprise sales, business development and channel management in Singapore, Vietnam and other parts of Southeast Asia. Her experience lies in consultative solution selling of digital and customer experience software to enterprises across various industries like airlines, telecommunications, banking, financial, government, education, healthcare and hospitality.

At INSEAD, she wishes to enhance her leadership skills and entrepreneurship capabilities, and hopes to broaden her perspectives of the corporate world.

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## Selda Konokcu

Europe

Turkish  
Sales Director, General Electric  
Turkey

Selda's responsibilities include account management, new engine and service contracts, and sales in the Middle East, Central Asia, and Turkey. She is experienced in customer business, sales, marketing, corporate strategy development, and account management.

Selda wishes to garner insights from professionals from other customer-oriented businesses, and gain more exposure to the inner workings of corporate finance.



## Michael Kuerschner

Asia

Austrian  
Business Opportunity Manager, SHELL International  
Malaysia

Michael is responsible for realising the maximum value from investment opportunities. His key areas include managing (government) stakeholders, ensuring techno-commercial integration, and managing project risks across the TECOP spectrum. His career has primarily focused on the international oil and gas industry, where he has held several international assignments with progressively higher levels of responsibility. Michael's experience lies in project / opportunity management, business development, decision quality, stakeholder management, leadership of cross-functional teams, collaboration with partners across company boundaries, and governance.

He looks forward to learning more about leadership development and corporate strategy, and wishes to widen his influencing repertoire. He aims to become a powerful motivator and gather new ideas and perspectives for his professional career.



## Kaushik Kulkarni

Asia

Indian  
Head of Client Services - Asia Pacific, Intercontinental Exchange  
Singapore

In his current role, Kaushik owns customer management and technology support for Intercontinental Exchange's Trading Solutions business across Asia Pacific. He manages a team spanning five nationalities and spread across three countries in Asia, which provides support to over 500 global customers in five languages. His career has been primarily in IT, with various stints in the USA, India, and Singapore. Kaushik's expertise lies in technology conception and execution, business processes innovation, technology operations and change management.

He wishes to learn more about strategy, leadership, multinational corporations and finance.

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## Neeraj Kumar

Asia

Indian  
Advisor and Team Leader, ROC Oil  
Malaysia

Neeraj is responsible for subsurface activities to explore and produce hydrocarbon for the company in Malaysia. He has previously worked with Mubadala Petroleum as technical team leader, and with Cairn Energy and Premier Oil as an expert Geophysicist. Neeraj's experience lies in subsurface risk and uncertainties, hydrocarbon reserve estimation and managing cross-functional teams.

He seeks to learn more about finance, strategy and entrepreneurship. He also wants to improve his leadership and management skills in a multicultural environment.



## Simon Kyaga

Europe

Swedish  
Medical Manager, Otsuka  
Sweden

Simon's responsibilities include drafting and delivering strategic plans in a complex matrix organisation that is an alliance between four different countries - Sweden, Norway, Finland, and Denmark. He is experienced in both healthcare and pharmaceutical industry, as well as in medical research and clinical work.

He wishes to learn more about management, the psychological aspects of leadership, innovation, and also gain a global context over and above the immediate area of his work.



## Miguel de Laburu Bayon

Asia

Spanish  
Senior Business Development Manager, TÜV Rheinland  
Singapore

Miguel works for TÜV Rheinland, a German company that has a presence in 69 countries with over 500 offices and 200 labs and a total revenue of €1.7 billion. He is responsible for the development of renewable energy consultancy and certification in APAC. Miguel's experience is in analysis, strategy and development.

Through the GEMBA, he would like to focus on developing his leadership skills and gain insights in finance, economics, and entrepreneurship, and eventually apply them.

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## Aymeric Lacroix

Asia

French  
Managing Director, South East Asia, Swarovski  
Singapore

Aymeric serves as the Managing Director of Swarovski's consumer goods business in South East Asia, and is responsible not only for the implementation of the company's business strategy in the region, but also the development of the brand in terms of sales, distribution, marketing and communication. Aymeric's expertise covers retail, marketing and brand management in the luxury industry as well as leadership and organisation development.

He aims to deepen his knowledge in finance and strategy, sharpen his leadership skills and connect with a broader network of individuals.



## Muhammad Akbar Laghari

Middle East

Pakistani  
Chief Human Capital Officer, Abdul Latif Jameel International  
United Arab Emirates

Akbar is currently serving as the global head of the HR function at his organisation which is comprised of diversified businesses across the world. In his career of over 26 years, he has served at different locations and roles in consulting and corporate functions.

Akbar believes in continuous learning and investment in one's self, for continuous improvement and growth. Joining the INSEAD GEMBA programme is a manifestation of that belief. He wishes to make the best of his time at INSEAD by sharing his knowledge and experience with others and learning with/from them to help develop his skills, knowledge, network and entrepreneurial credentials.



## Ramy Lahoud

Middle East

Lebanese  
Director Channel Sales, Dassault Systèmes, MEA FZ LL  
United Arab Emirates

Ramy is responsible for all aspects of marketing, sales, and business development of 3DS partners in the MEA region covering 12 countries in 12 different industries and a large portfolio of enterprise engineering software solutions. He is experienced in channel business development, cross-functional team management, driving large complex technology solutions, and customer management.

He looks forward to networking with like-minded individuals, and developing winning strategies combined with leadership and corporate governance to drive complex organisations in emerging markets.

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## Alexandre Le Belleguy

Asia

French  
Category Global Supplier Manager, Schlumberger  
Singapore

Alexandre is in charge of issuing the worldwide Schlumberger supply chain strategy, implementing it on a daily basis, and functionally managing a team of 30 people around the world (mainly in Japan, Singapore, China, Malaysia, France, Norway, the UK and the USA). His experience lies in electronics, engineering, sales, supply chain, manufacturing, and academic skills in finance.

He seeks to improve his financial and entrepreneurial skills and gain a comprehensive understanding of executive management.



## Florence Le Fur

Middle East

French  
Senior Investment Manager, Emirates REIT  
United Arab Emirates

Florence manages REIT's deal flow from origination to acquisition. The fund, listed on Nasdaq Dubai, has over \$680 million in assets under management in the UAE. Till date, her career has focused on the real estate industry. Florence has international experience in France, Central Europe, and the MENA Region in corporate structure and start-ups.

She looks forward to improving her leadership skills and has a strong interest in strategy.



## Fabien Leduc

Asia

French  
Plant Operations Manager, Poclain Hydraulics Shanghai  
China

Fabien manages operations and aftermarket activities of the Poclain Hydraulics Shanghai plant. He previously worked in the Czech Republic as project manager and aftermarket manager before moving to India and then China to take on the responsibility of operations. Fabien's expertise is in supply chain, industrial project management, assembly, machining, and management of international and cross-functional teams.

He seeks to learn more about strategy development, finance, and marketing, while also improving his leadership and management skills to better suit his multicultural environment.

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## Hugo Lehmann

Europe

Argentine  
On Trade National Sales Director, Heineken, Sao Paulo  
Brazil

Hugo is responsible for a turnover of €350 million and leading a team of 78 people that focuses on increasing profitable market share. His role involves developing and implementing trade marketing strategy. He has been part of extensive projects in Portugal, Lithuania, Ukraine, France, Spain and Sweden. Hugo's experience lies in sales, trade marketing, negotiation, business development, project management, managing, and working with cross-functional and multicultural teams.

He plans to improve his entrepreneurial, leadership and financial skills, and would like to meet inspiring people and make new friends.



## Gisela Lesmana

Asia

Indonesian  
Vice-President Equity Sales, Ciptadana  
Indonesia

Over her 13 years in the company, Gisela has evolved from sales-trading to the equity capital market desk, and is currently responsible for leading the sales-trading team, managing client portfolios, investing in the Indonesian stock market, as well as overseas exchange including Singapore and Hong Kong. She is experienced in the capital market and corporate finance, investment, sales, marketing, and family enterprise.

She would like to expand her knowledge in other financial fields such as private equity, hedge fund management and sovereign wealth funds, and also extend her professional network.



## Marcin Lewczuk

Europe

Polish  
Vice-President, Franklin Templeton Investments  
Poland

Marcin is responsible for equity investments in emerging European companies with particular focus on CEE, Russia, and Turkey. He manages the Eastern European fund (\$300 million) and is also involved in Templeton's private equity strategy with a focus on emerging markets. Marcin's experience lies in finance, financial analysis, equity investments, investment valuations and portfolio management.

He wishes to deepen his understanding of corporate strategy, management, value creation for shareholders and entrepreneurship, and improve his leadership skills.

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## Oliver Lewin

Europe  
British  
Business Manager, Orthodontics by Eva  
United Kingdom

In addition to supplying the support that growing businesses typically require, Oliver's responsibility currently includes NHS contract bidding. Prior to healthcare, he worked for a company that specialises in intelligence management and analysis, and spent much of his time embedded with the UK military in Afghanistan. He has also worked as an engineer in Germany, and as a supply chain consultant in the UK with global clients. Oliver's experience is in operations and supply chain, intelligence analysis, big data capability development, project management, operating in hostile environments and running a small business.

He seeks to interact with dynamic and provocative thinkers in an international environment, gain and consolidate business thinking, and potentially use the GEMBA programme as an opportunity to form a new business.



## Sangwook Lim

Asia  
Korean  
Corporate Strategies Manager, FUJITSU Limited  
Japan

Sangwook is responsible for overseas business strategies and is now working on a redesign of the group and reporting structures of four major regions - EMEA, Americas, Oceania, and Asia. Prior to his current role, he was based in Singapore with ASEAN, and was responsible for oversight and coordination of governance, risk, and compliance. He is experienced in product marketing, financial and management accounting, corporate governance, and corporate IT strategy.

He now wishes to expand his professional network outside of his company and enhance his management and leadership skills.



## Anton Lin

Europe  
British  
CEO, Healdan  
United Kingdom

As the founder and CEO of a startup, Anton's focus is on strategy, liaising with partners and clients, and quality control. His company employs people in Cape Town, Amsterdam and Geneva, and works with clients from around the world. Anton is experienced in the process of setting up several small companies and hence, fund raising and strategy are his strengths.

He looks forward to receiving formal leadership training in a corporate context, and a better understanding of larger companies and how they work.

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## Seng Chuan Ling

Asia

Singaporean  
Vice-President, OCBC Bank  
Singapore

Seng Chuan is responsible for growing the market share and managing the interest margins and costs of the franchise. Prior to this, he was the regional lead for quality improvement (Singapore, Malaysia, China, Indonesia), and has also worked as a consultant in Australia. His experience lies in quality methodologies, process and operations management, and statistics.

He seeks to enhance his leadership, strategy formulation and management skills to function better in a culturally diverse workplace.



## Redmond Lloyd

Europe

Australian  
General Manager – Innovation, Boral Australia  
Australia

Redmond's key responsibilities are developing the company's innovation programme and strategy, managing new product development portfolios and leading a team of materials scientists (including P&L responsibility). Redmond interacts with universities and companies in the USA, and to a lesser extent, Europe. His experience lies in science and engineering, R&D, innovation processes and open innovation.

He wishes to improve his leadership skills, develop a well-rounded understanding of business, financial literacy, and also try some of the famed French cheeses.



## Oscar Loza

Europe

Colombian / French  
Project Manager, Engie Cofely  
France

Oscar works in the public-private partnerships division and is responsible for setting up teams and coordinating their efforts to create compelling projects for clients all over Europe. He also runs a fair-trade start-up called Apalaanchi that sells ethnic bags, sneakers, and fashion accessories made by indigenous people from his country. Oscar is experienced in project management, cross-functional management, project finance, PPP legal frameworks, and imports and exports.

He wishes to acquire new skills in marketing, strategy, corporate finance and leadership, and develop his business network.

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## Ray Lui

Asia

Australian  
Commercial Finance Manager, Medibank  
Australia

Ray is responsible for both commercial planning and the attached reporting teams. He was also involved in the recent Medibank IPO by the Government of Australia. Before this, he spent eight years with Deloitte in the consulting sector, with three previous years of experience in London working on a number of UK and international corporate-finance transactions. Ray's experience lies in corporate and market strategy, leadership, competition and M&A.

He looks forward to learning more about leadership, thinking with a greater strategic focus, and challenging himself.



## Ai Makino

Asia

Japanese  
Head of Corporate Office, Astroscale Pte Ltd  
Singapore

Ai works for an innovative start-up whose mission is to clean up human-made space debris by sending up small satellites, capturing the debris and de-orbiting it or burning it during re-entry into the Earth's atmosphere. Her profile covers a broad range of functions including corporate development, accounting, finance, investor relations, legal, human resources and day-to-day operations. Ai's experience is in business analysis for constructing logic / algorithm for software development, and how to improve operational processes by implementing and deploying applications.

She seeks sharpen and broaden her academic business knowledge, and to eventually apply the methods and approaches she learns to her current work.



## Emanuele Marelli

Asia

Italian  
CEO, FAFOW  
Singapore

Emanuele founded his company in Singapore and is now overseeing its growth in the second phase as it expands in Asia. He is experienced in marketing and business development.

He wishes to enhance his network, share business ideas, and expand his business thinking.

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## Malgorzata Maroszek

Europe

Polish  
Head of Marketing, wonga.com  
Poland

Malgorzata is responsible for the Polish market at Wonga, a company which operates in the B2C online market offering short-term loans. Her job involves developing and maintaining company strategy, initiating marketing strategies, empowering the marketing team through constant development, and keeping a clear vision of the brand. Malgorzata's experience lies in leadership, personal development, finance, P&L, economy, and company management at the CEO level.

She hopes to exchange experiences with her peers, gain motivation and leadership skills, and enhance her decision-making in the areas of finance, economy, and P&L.



## Reto Marx

Asia

Swiss  
Managing Director, UBS AG  
Singapore

Reto is currently a Senior Manager Wealth Management and Regional Head APAC of the Global Financial Intermediary segment. Previous roles included Head International Wealth Management, Market Head Australasia On- and Offshore as well as Board Member and Branch Manager SEA. Reto's experience lies in financial services with focus international wealth management, development and implementation of market and sales management strategies with full P&L responsibilities, operations including definition of risk and governance frameworks and regulatory liaison.

He wishes to expand his academic knowledge, gather experience beyond the financial sector and widen his international network to include like-minded global citizens.



## Ali Matar

Middle East

Lebanese  
Senior Director, EMEA Emerging Markets, LinkedIn  
United Arab Emirates

Ali is responsible for LinkedIn business in MENA regions and LinkedIn Talent Solutions for Southeast and MENA regions. He is experienced in go-to-market strategies, using data to drive decisions, leadership and mentorship, and starting up a business including challenges and opportunities.

He wishes to expand his network and gain a global perspective that will help him stay competitive.

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## Theo Mathikolonis

Europe

Greek / Cypriot  
Senior Manager, Piraeus Bank  
Greece

Theo is a debt restructuring professional advising the management of the bank in non-conventional solutions and restructuring of non-performing loans (NPLs) across entire sectors, where the bank has high concentration of debt. In the past, he has worked as an investment banker in various M&A and privatisation deals, and as strategy consultant with Capgemini and Deloitte in London and Paris, working closely with international investors and funds. Theo is experienced in corporate finance, business strategy, debt restructuring, as well as negotiation, structuring, and execution.

He seeks to extend his international and professional network, improve his leadership skills, and reenergise and challenge himself.



## Sanjeev Mathur

Asia

Indian  
Fleet Commercial Manager, Rio Tinto  
Singapore

Sanjeev is responsible for 17 Company-owned ships. He has served in the Merchant navy for 18 years on various types of ships and travelled all over the world. He was in command of oil and chemical tankers for 7 years. He has worked in shore-based roles in India, Hong Kong, Australia and Singapore and has been involved in HSE, Operations and commercial aspects of shipping during this time. Sanjeev has hands on experience in shipping and logistics, audits, investigations, training and budgeting.

He seeks to enhance his entrepreneurial skills and learn to manage a large multinational team in a corporate environment.



## Michal Mazur

Europe

Polish  
Partner, PricewaterhouseCoopers  
Poland

Michal looks after the transportation and logistics industry within PwC which focuses on four key segments - railways and infrastructure, logistics and posts, airlines and airports, and shipping and ports. He is also the global head of Drone Powered Solutions (DPS), which is PwC's first global centre for excellence and focuses on the commercial use of drone technology. Michal is experienced in strategy development, business transformation, new products development, innovation, and R&D.

He wishes to enhance his motivation skills in a cross-cultural environment and gain insights on leading virtual teams.

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## Neha Mehta

Europe

Indian  
Operations Manager, Schlumberger  
Abu Dhabi

Neha is in charge of the UAE Well Integrity business, managing upstream operations for O&G customers, ensuring enhanced recovery and longevity. She is in charge of operations management, client relations and business development for the region. Neha has worked in 10 countries in several multi-cultural and cross-functional teams. She is experienced in operations, managerial accounting, organisational design and change management.

Neha wishes to learn from people in other industries and enhance her leadership, finance and strategy skills.



## Vaibhavi Mehta

Asia

Indian  
Assistant Vice-President, Axis Re  
Singapore

Vaibhavi covers the Asia Pacific business for Axis Re in 27 countries and oversees business development, underwriting, portfolio management, legal and compliance matters, enterprise risk management, and broker network management with both top- and bottom-line targets. Her experience lies in developing strategy, risk management, business development, project management, analytics, audit, and training.

She seeks to cultivate visionary leadership skills to lead through innovation, garner financial skills for strategic planning, and develop skills to be a better people's person.



## Ammar Mikati

Middle East

Lebanese  
Engineering Manager, Mikati Contracting Est.  
Saudi Arabia

Ammar's career started in Dubai as a civil engineer. After gaining valuable experience, he moved to Jeddah into his family business, where he first covered operations and then progressed into middle management. His current responsibilities include handling tenders, eliciting client requirements, exploring new technologies, and participating moderately in strategic planning. Ammar is experienced in estimation and tendering, procurement, and construction site operations.

He is seeking academic development in the fields of finance, private equity and M&A's in order to move into higher management, and also hopes to explore other entrepreneurial opportunities.

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## Oleg Mikhaylov

Europe

Russian  
Deputy General Director for Economics, Russian Coal  
Russia

Oleg is responsible for preparing budgets, implementing cost-reduction programmes, strategic planning, and scenario analysis. Russian Coal is one of the fastest growing thermal coal producers in Russia. During his career, Oleg has focused on strategic planning and financial modelling at various positions in metallurgy, engineering, and consulting sectors. He is experienced in M&A and business development, strategy implementation, operational improvement, and cost efficiency.

He wishes to enhance his skills in corporate strategy and international M&A activities, and also hone his leadership style, cross-functional management, and decision-making capabilities.



## Graham Mitchell

Europe

British  
Consultant, Consultivate  
Ukraine

Graham works in the areas of strategy and innovation, as well as core consulting activities such as identifying market trends, performing competitor analyses and opportunity assessments and building business models. He regularly works with the most senior executives and has made presentations at the company board level. He has worked in more than 15 industry sectors but specialises in high-tech clients. Graham has lived and worked in four continents.

He seeks to broaden his knowledge and capabilities and to network with high achievers, in preparation for a more challenging leadership role.



## Philip Tranberg Moe

Europe

Danish  
CEO, Simatek A/S  
Denmark

Philip was in charge of the company's turnaround process during the past four years. His role was to drive the process forward and guide employees in the right direction. Philip has worked and lived outside Denmark for a total of eight years, mostly in Germany, the USA, and Finland. He is experienced in operations, financial accounting, managerial accounting, and change management.

He wishes to learn more about developing strategy, and to enhance his skills in the areas of M&A, sales, marketing, and LPO. And of course, to network.

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## Omar Mohatarem

Middle East

British  
PMO Manager – Post Trade, Tadawul  
Saudi Arabia

Omar is responsible for managing Tadawul's programme to reform the Saudi capital markets' post trade structures in line with the government's 2030 plan to attract more foreign investment to the kingdom. Over the last six years, he has worked at other GCC exchanges (Qatar, Kuwait) on similar initiatives. Prior to this, Omar worked in IT, first in technical roles and then in project management positions. He is experienced in project and change management, managing cross-functional teams, and IT.

He looks forward to improve his management skills, particularly in financial planning, analysis, strategic planning, and leadership.



## Cesar Morillas

Europe

Peruvian  
Founder / Sub General Manager, Grupo Morillas / Clinica Morillas  
Peru

Cesar is responsible for leading the team behind the development of a \$60 million real estate project. He created the financial structure and chronogram of the entire pre-project phase, and supervises negotiations with future operators and funding partners. At Clinica Morillas, Cesar is responsible for managing the overall business operation and medical functions. He also represents a Spanish health consultancy company in Peru, and is designing an entrepreneurship project in Chile. His experience lies in service quality, change management, marketing, negotiation, patient safety, and team leadership.

He wishes to gain insights on management in order to be able to face business challenges in other sectors besides healthcare. He also wishes to enhance his corporate governance skills and learn from the experiences of others from different backgrounds and cultures.



## Simon Morris

Asia

British  
Vice-President, Rolls-Royce plc  
Singapore

Simon oversees customer management for 26 airlines across six continents, and leads the procurement team. He is responsible for planning, programme management and business development, and also acts as deputy CEO. The company (SAESL) is the largest maintenance shop for Rolls-Royce wide-body engines in the world, and has annual revenues of over \$2 billion and over 1,000 employees. Simon's strengths lie in operational management, leading sustainable performance improvements through cross-functional teams, and strategy development and deployment.

He seeks to understand varied approaches for business management across different sectors and cultures, and also hopes to complement his existing professional experience with structured study and academic rigour.

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## Mahendra Muralidhar

Asia

Indian  
Regional Consultant, Asia Pacific & Japan, Marketing, Dell  
Technologies  
Singapore

Mahendra leads marketing strategy and planning for Dell Technologies' enterprise business in the Asia Pacific and Japan region. He has lead large and complex projects for multinational organisations in India, the USA, the UK, Asia Pacific, China and Japan. His strengths are programme management, building effective multiregional teams driving mission-critical projects, product marketing, product lifecycle management, IT operations and services management. His long-term goal is to lead strategy and planning for an organisation.

He believes the GEMBA course will enhance his leadership and business management skills.



## Karim Nagaty

Middle East

Egyptian / Italian  
Founder & Managing Partner, Decode-D "A Digital Transformation  
Consultancy"  
United Arab Emirates

After 15 years in the corporate world in C-suite roles with leading Fortune 100 Companies such as Procter & Gamble and Samsung, managing multi-billion dollar businesses across Europe, Middle East, Africa, Turkey, Russia and South Asia, Karim was inspired by INSEAD to start his own venture. "Decode-D" is an end-to-end transformation consultancy, digitising the retail, hospitality and governmental space, leveraging the power of big data and O2O technology to build digital capabilities and redesign customers' experiences, merging the virtual and real world.

With his ambitious vision, Karim joined INSEAD to sharpen his saw, leading disruptive innovation and leverage the GEMBA network as he scales his venture to the next level.



## Raed Nahhas

Middle East

Saudi Arabian  
Quality Assurance Manager, Al Nahhas Trading  
Saudi Arabia

Raed is responsible for improving the work processes of his organisation as a whole, and of each department separately. He also oversees supply chain operations and employees' development. Raed is experienced in business, supply chain operations, organisational structure development, and HR management.

He would like to gain a good foundation in diverse business areas, build upon his experience, and improve his abilities as a business leader in order to take his career and organisation to the next level.

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## Sébastien Nahon

Europe

French  
Head of International Retail Banking, BRED  
France

Sébastien leads retail banks, banking representative offices, and equity participation in banks in the South Pacific, South East Asia, and the Horn of Africa. He oversees a staff of over 1,200 spread across 10 countries, and is a member of the executive committee of BRED Group, and Chairman of BRED Bank in Cambodia and Fiji. His experience lies in maintaining relationships with corporate as well as SME and individual clients, the management of large teams in France and abroad, and in risk management. Now, he is mainly involved in strategy, governance, and development of new banking activities abroad.

He wishes to strengthen his knowledge in areas like strategy, marketing, macro economy and data management, as well as to meet people from other countries and professions.



## Trisha Naidoo

Europe

South African  
Manager Metallurgy, Ivanhoe Mines  
South Africa

Ivanhoe Mines is currently developing three world-class, multi-billion dollar projects. As metallurgy manager for this junior mining company, Trisha's department is responsible for extracting minerals from mined ore and making it fit for sale in the open market. She has travelled across Southern Africa, Canada, China, and Australia to benchmark best practice operations. Her experience is in process and operations management, change management, and sustainable mining.

She seeks to enhance her business, finance, strategy, and leadership skills and is looking to explore entrepreneurial opportunities.



## Kok Hwee Ng

Asia

Singaporean  
Senior Manager, Mondelez International (former Kraft Foods)  
Singapore

Kok Hwee heads the marketing team for the impulse and gifting portfolio, which includes more than 10 brands under Cadbury and Toblerone, spread geographically from Australia to SEA to India. Prior to this, she had a marketing career spanning over 10 years where she has held various roles in global and regional capacities, and managed international brands ranging from luxury beauty to consumer electronics to food. Kok Hwee's main experience lies in marketing, innovations, consumer insight, media and PR, business management, P&L, leading virtual multicultural teams, and working in a matrix structure.

She hopes that the GEMBA course will help her transit from a functional leadership role into that of a well-rounded business leader, and widen her influence by leading with a vision and sound strategy.

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## Kathrin Niederlaender

Europe

German  
Regional Process Champion EAME Flavors, Givaudan SA  
Switzerland

At Givaudan - the global leader in the flavor and fragrance industry - Kathrin is responsible for developing and implementing a new operating model (Givaudan Production System) across the EAME Liquids sites and is part of the regional leadership team. Her operations background covers a mix of consulting, site management, and project roles in FMCG and pharma. Having lived and worked in more than 20 countries in Europe, America and Asia, Kathrin is experienced in operations management, performance improvement, change management, cross-functional and cross-cultural leadership, consulting and FMCG.

She wishes to complement her operations background with a better knowledge of general management and strategy, strengthen her leadership skills, and expanding her network.



## Samuel Ocheho

Middle East

Nigerian  
Head, Global Markets, Stanbic IBTC Bank (a member of the Standard Bank Group)  
Nigeria

Samuel is responsible for the overall management of the fixed income and currency business of Stanbic IBTC Bank PLC. In addition, the equities business has a dotted reporting line to him, and he is also tasked with other administrative duties, such as being an EXCO member and chairman of the Bank's Disciplinary Committee. Samuel is responsible for providing his team with strategic direction, career development, and necessary performance management tools. He is experienced in financial markets, sports, and risk management.

He wishes to enhance his leadership skills and expose himself to an international educational experience to aid his strategic decision-making and change management capabilities in an increasingly complex global environment.



## Pascal Okoro

Europe

Nigerian  
Senior Marketing Officer, Nigeria LNG Limited  
Nigeria

Pascal's team interfaces with several natural gas product buyers mainly in Europe and the Far East. With over 13 years work experience in the energy industry, his current responsibilities include the development of product sales strategies as well as negotiating new sales and purchase agreements, and relevant lifting agreements for an annual product portfolio valued in excess of US\$ 1 billion. Pascal is experienced in LNG process technology, business development and supply chain management.

He seeks to hone his leadership and managerial skills and also develop entrepreneurial skills that will aid him in planned new business ventures.

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## Nicolas Olive

Middle East

French  
Projects Manager, TOTAL, seconded to ADCO  
United Arab Emirates

Nicolas oversees a multibillion-dollar project at ADCO, which is, at present, in the development-study stage. He leads a multicultural taskforce of 60 engineers from all technical disciplines. He has been working in the oil and gas industry for 17 years in the USA, Africa (Angola, Nigeria), Europe (France, Scotland), Middle East (Abu Dhabi, Yemen) and Southeast Asia (Myanmar, Indonesia, and Singapore). Nicolas is experienced in team leadership and organisation, project management, budgeting and controlling.

He wishes to boost his career, to direct it from the technical domain into a new direction such as business development in a strategic decision-making position.



## Benny Ong

Asia

Singaporean  
Services and Project Director (SEA), Intergraph  
Singapore

Benny is responsible for services and projects delivery in seven countries in SEA and achieving the yearly services budget. In his previous jobs, he was based in Vietnam (Ho Chi Minh City, Hanoi) for two years and in the USA (Phoenix, Arizona) for one year. Benny's experience lies in professional services delivery, project management, programme management and resource management.

He looks forward to increasing his professional exposure at an international level, learning about business management, and networking.



## Tom O'Reilly

Middle East

American  
Chief Technology Officer – EMEA, Dell EMC - CPSD  
United Arab Emirates

Tom is currently responsible for technology strategy in the converged platforms and solutions division of Dell EMC, ensuring customers can take best advantage of the benefits of cloud technologies. He has 15 years of international experience in management roles throughout the USA, Europe, the Middle East, and Africa. Tom has worked for leading companies in hospitality, transportation, technology, and oil and gas sectors. His focus has been on exceptional customer experiences, superior technical capability, large-scale public speaking, and technology strategy.

He aims to expand his business competence beyond technology, especially around leadership, finance and corporate strategy.

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## Alex Osho

Europe

Nigerian  
Head, Financial Advisory/M&A, FBNQuest  
Nigeria

Alex provides transaction advisory services on M&A, restructuring and private equity transactions across multiple sectors in Nigeria and West Africa, working closely with strategic investors and SSA-focused PE funds. He has spent most of his 11 years' experience in investment banking and advisory and participated in domestic and cross-border transactions estimated at over \$8 billion. Alex's experience lies in accounting, corporate finance and private equity.

He is keen to develop an effective leadership style to suit complex cross-cultural environments, deepen his international exposure, and also master complex negotiation and decision-making skills while also seeking to drive PE investments in Sub-Saharan Africa.



## Satoko Ozeki

Asia

Japanese  
Regional Consultant, Asia-Pacific, OgilvyOne Worldwide  
Singapore

Satoko's responsibility as a digital marketing strategy consultant covers all of Asia. She travels frequently around the region to work with local offices and clients. Satoko's experience lies in marketing, strategy, behavioural economics, psychology and finance.

She looks forward to gaining higher education in a truly international and diverse environment, developing her global leadership skills, and acquiring a more holistic view of corporate business.



## Siddharth Parameswaran

Europe

Australian  
Executive Director, J.P. Morgan  
Australia

As the lead analyst for J.P. Morgan's non-bank financials and equity research franchise in the Australian / Pacific region, Siddharth advises on international pension funds and works with asset managers on their investments in listed financial stocks and IPOs. He also advises boards of companies and senior managers of insurance companies in Australia on factors affecting their companies and sector. Siddharth is experienced in finance, decision-making, and quantitative methods.

He seeks to improve his leadership skills, understanding more about implementing company strategies, taking his first courses in marketing, and experiencing a change from his usual work.

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## Elena Parker-Kaplun

Europe

German / Ukrainian  
Global Marketing and Business Development Director, Les Roches  
Switzerland

Elena heads an operational team of over 20 marketing professionals across the five campuses and corporate offices. She leads marketing and brand strategy for more than 100 markets, which includes pricing, product development, and brand positioning activities. She also drives business development, creating new partnerships, co-branding opportunities, and campus expansion. Elena is experienced in marketing and brand management, business development, business strategy, digital marketing, entrepreneurship, and leadership coaching.

She wishes to strengthen her leadership style and general management skills, and develop wider organisational strategies.



## J Nathalia Parra Bernal

Europe

Colombian / Canadian  
Director of SIVIQ (Simulator Integration, Validation, Installation and  
Qualification), TRU Simulation + Training  
Canada

Nathalia is responsible for leading the hardware, software integration, installations, validation and qualification teams for the delivery of commercial air transport flight simulation training devices (FSTD). During her time in the organisation she has worked in engineering and management positions with professionals from numerous cultural and technical backgrounds, and dealt with customers from several countries in America, Europe and South East Asia.

Through the GEMBA course, she wishes to acquire better knowledge of management best practices, strategic thinking, critical analysis, communications, leadership development and team building.



## Romain Pechard

Europe

French  
Consulting Director, DShapers  
France

Romain provides strategic recommendations to an international set of large corporate groups and grown-up startups regarding leveraging digital capabilities to grow business and improve their process management. He is experienced in marketing, digital, P&L, business models, change management, cross-functional teams, data analytics, entrepreneurship, business unit setup, and acceleration.

He seeks to learn how to structure better business management processes for large corporate groups transitioning into customer-centric strategies.

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## Priit Pedaja

Europe

Estonian  
Head of Capital Markets, Global Ports / Advisor to the CEO,  
Globaltrans  
Russia

Priit is responsible for capital market activities - issuance of equity and debt securities, ratings, and investor relations - of Global Ports (JV with Maersk) as well as of Globaltrans. He is further advising the latter's CEO on strategy. Priit's experience lies in equity and debt financing, business development and strategy implementation, private equity investments, financial communication, and multicultural management.

He wishes to broaden his perspective through classroom learning and discussing exciting subjects and ideas with his peers as well as to improve his leadership skills.



## Kyriakos Petrakakos

Asia

Greek  
Director, Strategic Planning and Business Development, PPG  
Singapore

Kyriakos heads the strategy function in a \$500 million business unit and has accountability for the entire M&A process, from target identification to integration. Prior to his current role, he was leading the Middle East and Africa business for PPG, and he has had experience managing teams and P&Ls in a number of countries in Europe, Asia Pacific, the Middle East and Africa.

He aims to learn how to better drive change through others and looks forward to broadening his professional network and challenging himself intellectually.



## Matthew Phelan

Europe

British / American  
GP and Palliative Care Specialist, NHS and Weldmar Hospice Care  
United Kingdom

Matthew is a partner at Newland Medical Practice and specialises in Palliative Care. He is Deputy Chair for Cancer for the Clinical Commissioning Programme for Dorset, and coordinates the Cancer Care education programme. Matthew also volunteers as a mentor to fellow clinicians who are seconded to developing countries under the Improving Global Health Programme at the Thames Valley and Wessex Leadership Academy. Apart from medicine, his experience lies in managing teams and projects.

He wishes to improve his knowledge of business organisation, financial accounting and analysis, and further develop his leadership and strategy planning skills.

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## Anne Philipona-Hintzy

Europe

French  
Managing Partner, Deloitte  
France

Anne works with complex international, national, and regional clients in the gaming, manufacturing and financial services industries. As managing partner of the Deloitte Nancy office, she is the professional advisor to the Family Business CEO, and works on solving strategic and financial issues and delivering financial advisory services for clients in private equity. Anne is experienced in finance, accounting, auditing, and management.

She aims to strengthen her leadership skills to become an even more trusted business partner, and enable herself to handle challenging strategic and political issues in a complex global environment.



## Robin Pho

Europe

Singaporean  
CEO, Executive Director, Right People Group of Companies  
Singapore

Robin's background is in private banking and wealth management where he held roles at ABN AMRO and UBS. In 2008 he joined his family business and took over as CEO in 2014. The RP Group of companies have diversified businesses from manpower services for oil and gas, a gourmet lifestyle digital and print magazine called Epicure Indonesia, a non-profit social enterprise and a Family Office. He is a strong advocate of family businesses and sustainability and his latest venture is in renewable energy. Robin is also a commissioned officer in the Singapore Army.

He wishes to make full use of the platform INSEAD has provided him develop new business and personal friendships around the world.



## Francois Pignat

Middle East

French / British  
Senior Advisor, Abu Dhabi Commercial Bank  
United Arab Emirates

Francois is advising and managing assets of influential entrepreneurs, high net worth individuals and families in the Middle East and South East Asia. Prior to relocating to the United Arab Emirates, he held several leadership roles in the financial services industry in Europe and in Latin America. Francois is experienced in managing cross-cultural teams and clients. He is also advising startups, charities and foundations on their financial and non-financial needs.

He wishes to improve his leadership skills, explore venture capital and social entrepreneurship opportunities, build partnerships and expand his horizons by sharing insights, perspectives and experiences with people from different regions.

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## Jason Poh

Asia

Singaporean  
Sales and Marketing Director, Cummins  
Singapore

Jason is responsible for all aspects of sales and marketing which includes P&L management, channel development, product management, pricing and promotion in 19 countries. He leads Cummins Singapore's corporate responsibility initiatives, and has held a various positions in financial valuation, strategy project management, and sales and marketing. His former roles cover SEA and the wider APAC region.

He seeks to improve his leadership skills in cross-cultural and large group environments.



## Louis Poisson

Asia

French  
Country Head – Indonesia, Red Planet Hotels  
Indonesia

Louis is currently the regional director for Red Planet Hotels Group in Indonesia, managing seven hotels and 450 members of staff in the region. Louis' experience lies in helping companies to develop their activities and operations in a given market / country, by improving financial performances and by developing the human capital.

His main objectives are to gain more knowledge and to increase his awareness of the business in order to be able to find innovative options to help the growth of future employers.



## Jacobo Perez Polaino

Asia

Spanish  
Business Unit Flooring and Roofing Manager. Head of Key Projects  
Department, PT  
Indonesia

Jacobo is responsible for P&L, strategy, sales, marketing and product development for over 100 products included in the company's portfolio. He leads a sales team that aims to penetrate the market and build strong relationships with main stakeholders in the construction process. His experience is in construction, sales and marketing in business-to-business environments, team building, and leadership.

He wishes to improve his knowledge of finance, accounting, and human resources with a view to prepare for future management roles.

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## Ehsan Rahman

Europe

Norwegian  
Global Relationship Manager, Lloyds Banking Group plc  
France

Ehsan works closely with large French, Belgian and Swiss multinational corporates within Lloyds. He covers the local continental European market, and has been based in Paris since 2007. Ehsan is experienced in corporate finance, corporate and investment banking, and business and relationship development.

He wishes to prepare for the next leg of his professional journey, acquire leadership skills, and build a global business network.



## Andrew Roberts

Europe

American  
Global Programme Head, Novartis Pharma, AG  
Switzerland

Andrew leads a cross-functional team in the development of new therapies. This includes activities from pre-clinical testing through to manufacturing and marketing. His career has evolved from project management to portfolio strategy and project leadership, and includes overseeing projects spanning North and South America, Europe, and Asia. Andrew is experienced in managing cross-functional teams, strategic thinking, project management and clinical development.

He aims to build a better understanding of general business concepts and management skills, and learn about concepts important to start-ups.



## Dylan Ross

Europe

American  
Regional Controller – ASPAC, Crane Worldwide Logistics  
Singapore

Dylan is responsible for all aspects of financial reporting, treasury / cash management, budgeting, financial analysis, and tax strategy for 11 countries. His career has primarily focused on logistics and transportation. Dylan has held positions in Brazil and Singapore, and is experienced in accounting and corporate finance, managing across cultures, and navigating international financial and administrative challenges.

He aims to improve his leadership skills, build relationships with incredibly dynamic and intelligent classmates and faculty, and enhance his understanding of corporate and international finance.

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## Daphné Roussis

Europe

Belgian  
HR Director Europe, Ravago  
Belgium

Daphné carries the HR responsibility in the region, and works with a team of 25 full-time, part-time, and associated HR professionals. She is responsible for people and talent development, compensation and benefit implementations, HR process optimisation, and corporate branding. Ravago was founded by her grandfather in 1961, and has since grown into a multinational company, with over 5,000 employees, working across 57 countries worldwide. Daphné is experienced in organisational challenges, HR, corporate communication, and people development.

She wishes to develop her international leadership skills, strengthen her financial and operational expertise, practice managing gender dynamics in the business world, and expand her professional network.



## Anna Ryabinina

Europe

Russian  
Director of Economics and Finance, Sea Port of Saint-Petersburg  
Russia

Anna supervises finance-related activities and is responsible for managing financial risks at both the tactical and strategic levels for a group of companies with over \$130 million in revenue. Her international experience varies from interacting with banks, suppliers, customers and partners to supervising assets located in different countries. Anna is experienced in process and operations management, finance, and management accounts.

She seeks to change her transcendental paradigms, boost her leadership skills, and enhance her skills in the area of global perspective and trends evaluation.



## Julien Sallaind

Europe

French  
Finance Director, General Electric  
France

Julien is currently the financial director of a 250-employee unit at General Electric and manages 13 controllers in France and abroad. His organisation provides internal IT services to the whole group. Therefore, his team is exposed to cross-borders projects and international interactions as they deal with more than 60 countries. He specialises in financial controlling and has experienced various positions in the finance field from headquarters to operations, audit, controlling, FP&A, consolidation and treasury.

His objective is to step back and take some time to invest in himself, reinforce his leadership skills, learn from others, refresh his knowledge and develop his network.

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## Philani Sangweni

Middle East

South African  
Chief Operating Officer, FUNDI  
South Africa

Philani is responsible for strategy execution on behalf of the CEO, as well as customer service operations, credit, innovation and product management, business analysis, project and change management, and business process management. He is experienced in strategy, operations, procurement, system integration, project management, innovation and product development.

He aims to improve himself as a leader and learn more about the processes of innovation and entrepreneurship.



## Alexis Scheid

Asia

French  
Regional Logistics Manager, Legrand  
Singapore

Alexis manages the supply chain from worldwide suppliers to APAC customers located in 20 countries. His work is divided into three main parts - stock management, physical flows optimisation and transport purchase, and logistics projects sponsoring and supervision. Alexis is experienced in specialised stock management software, DRP/MRP and forecasts, and projects management.

He aims to reinforce his knowledge of finance, sales, and strategy, and learn from and share experiences with classmates.



## Reto Schilt-Lu

Europe

Swiss  
Chief Operating Officer, Netcloud AG  
Switzerland

Reto is responsible for business operations involving product management, purchasing and order processing, as well as the inside sales department and internal IT including business applications development. The company serves Swiss-based customers on a worldwide scale. Reto is experienced in sales and operations, establishing international support and sales networks, and in building, managing, and growing IT infrastructure businesses.

He aims to learn about new business models and disruptive business changes, and how to sell to business units instead of IT departments.

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## Adam Schindhelm

Europe

Australian  
General Manager, LX-Group  
Australia

Adam is responsible for the company's sales, marketing, project delivery, finance, and legal aspects. The group currently operates in Australia, has 25 employees, and has an annual turnover of AU\$4.5 million. His career in multinational engineering companies has provided him with global exposure. Adam is experienced in project and change management, cross-functional team leadership, engineering management, sales issues and quality control.

He aims to improve his leadership skills and competencies in financial/P&L management.



## Mikkel Seidelin

Europe

Danish  
Director, Teekay Corporation  
United Kingdom

Mikkel has lived in London, Vancouver, Houston, and Singapore during his 13 years in the tanker shipping industry with Teekay Corporation. He is experienced in customer relations, market analysis, trading, marketing, negotiations, strategic planning, and executing strategies.

He plans to gain theoretical and practical knowledge within his areas of strength and develop a fundamental understanding and insight into new areas, specifically finance and organisational planning.



## Evgeniya Setrakova

Middle East

Russian  
Managing Director, EUROEXPERT  
Russia

Evgeniya is responsible for the day-to-day management of her company. Both core divisions (valuation and construction consulting, investment consulting and strategic marketing) and support functions report to her. Her company's business is spread mainly over Russia and neighbouring countries, with some projects in Europe. Evgeniya is also a member of international professional organisations of consultants (RICS, IACVA, CCIM). She is experienced in valuation and investment consulting, corporate finance, developing markets and change management.

By attending the GEMBA programme, she expects to build upon her multicultural perspectives and expand her professional network.

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## Elle Shi Ying

Asia

Chinese  
Global Corporate Auditor, Shell  
China

Elle collaborates with management teams at all levels of the group with mainly EVPs and VPs as main sponsors. She focuses on providing independent and objective risk-based insights, assurance, and investigations to support Shell. Previously she has worked for several top Fortune 500 MNCs in oil, FMCG, and biotechnology / agriculture industries. She is a certified finance professional, and a member of ACCA and CIMA. Elle is experienced in performance and project management, finance and business analysis, and JV management and audit.

She aims to enhance her leadership through the LDP course, and improve her negotiation skills and entrepreneurial abilities.



## Marwan Shurrab

Middle East

Jordanian  
Head of HNW & Retail Equities Brokerage, Al Ramz Capital  
United Arab Emirates

Marwan has over 13 years of experience covering MENA, frontier and emerging markets with technical expertise in equities, fixed income, structured products and alternative investments. He is currently the Head of HNW & Retail Equities Brokerage for Al Ramz Capital, ranked the UAE's No. 1 Financial Services Firm for 2016. Marwan also manages investments focusing on both private and public equities across MENA. Marwan acts as a strategic board member on a few organisations, and as an observer on the board of the USA-based company MIAX. He also appears regularly on Arabia TV, CNBC Arabia, local radio stations, and in newspapers.

Marwan is experienced in investment management, macroeconomics, and international political analysis.



## Jonathan Siegel

Asia

American / Irish  
Chairman, Xenon Ventures  
United States

Jonathan is responsible for acquisition and growth of early-stage technology companies. His experience lies in entrepreneurship, software as a service, cloud computing and performance marketing.

He wishes to complement his technology background with business fundamentals, grow a network of peers, coaches and advisors, and develop an understanding of the Asian market.

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## Ujjwal Singh

Europe

Indian  
Lead Consultant, Wipro  
India

Ujjwal is leading two software delivery teams of about 20 associates based in the USA and India to achieve shared goals. He is responsible for project planning and execution. Ujjwal mainly works in client relationship management, business development, and project execution. He has learned valuable lessons by living on three continents, serving both the public and private sectors, and working in manufacturing and telecom domains. Ujjwal's experience lies in product development, pre-sale activities, leading and managing cross-functional teams, and communication and collaboration.

He wishes to boost his knowledge of key business functions such as finance and marketing, improve his leadership skills, understand organisational behaviour, and explore new roles or start his own business.



## Mattijs Slee

Europe

Dutch  
Venture Principal, Shell Technology Ventures  
Netherlands

Mattijs is responsible for sourcing, investing in and growing start-up companies to advance technologies and disruptive innovations that are vital to help meet future global energy needs. He has extensive experience in New Business Development in Shell, including opportunity (asset or company) valuations, due diligence and large-scale project management.

He aims to improve his knowledge of subjects like finance, strategy and entrepreneurship, build out his cross-industry network and find inspirations to accelerate the energy transition.



## Puneet Srivastava

Europe

Indian  
Innovation Programme Lead, Bayer AG  
Germany

Puneet is responsible for driving various global strategic innovation initiatives. He has worked in India, Singapore, and Hong Kong. Puneet is experienced in leading global virtual teams and functionally diverse initiatives.

He is looking for a comprehensive understanding of business and related operations, and learning various management tools required in decision-making.

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## Chun Yang Su

Europe

Singaporean  
Assistant Vice-President, Changi Airport Group Pte. Ltd.  
Singapore

Chun Yang's current role is in the programme management office responsible for driving the schedule, direction, and development of two key projects at Changi Airport - capacity expansion at Terminal 1 and the construction of Project Jewel, a mixed-use complex. His work includes engagement with multiple stakeholders and design development in collaboration with consultants, contractors, airport partners, and government authorities. He is experienced in leading teams and organisations, managing cross-functional teams, change and operations management.

Chun Yang wishes to improve his leadership and business skills, and learn from and network with executives from different fields.



## Michele Suria

Asia

Italian  
Associate – Head of Architecture, Pomeroy Studio  
Singapore

Michele leads the company's multidisciplinary teams of architects, designers and environmental specialist across architectural, masterplan and sustainable design projects. Michele's responsibilities include client relationship management, business development, contracts negotiation and projects budgeting. His core expertise lies in the residential, commercial and hospitality sectors and in the past 12 years he designed and lead projects across Europe, Middle East and Asia.

Michele would like to develop new strategic skills to be able to take rational decisions in a constantly evolving real estate market.



## Marc Syz

Asia

Swiss  
Managing Director, ACE & Company  
Hong Kong

ACE & Company is a global Private Equity firm with offices in London, New York, Geneva, Cairo and Hong Kong. Marc heads the Asian operations and is the portfolio manager of four strategies (ACE Consumer Wellness, ACE Pan Asian Opportunities, ACE Real Asset Opportunities, ACE Global Venture Opportunities) leading a global team to source, execute, manage and monitor investments across four continents. He is a member of the executive committee and oversees the global business development efforts for the group. Marc's experience lies in private equity, alternative assets, financial markets, banking and asset management.

He aims to learn from his peers and transform the wealth and asset management industry. His goal is to blend traditional products and services, alternative asset classes, and capital market services with financial technology to serve emerging client needs.

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## Abraham Takom

Europe

Cameroonian / French  
Head of Corporate Services department, POST Luxembourg  
Luxembourg

Abraham is accountable to the company's chief information officer for the strategic and operational management of his department, which provides full range of IT services to the company staff and business entities. He takes direct responsibility for financial planning and management, as well as staff management. Abraham is experienced in project management, IT operations management, and IT-related topics.

He aims to beef up his business skills and gain a broad and comprehensive business background to complement his professional experience.



## Michael Tamvakologos

Asia

Australian  
Partner, Seyfarth Shaw LLP  
Australia

Michael is a Partner in an international law firm with offices in North America, Australia, the UK and China. He also works as a domestic lawyer in Australia and provides cross-border advice to multinational corporations. His strength lies in strategy.

He aims to advance his business skills and meet like-minded people.



## Cheng Kwee Tan

Asia

Singaporean  
Brigade Commander, Singapore Army  
Singapore

Cheng oversees the administration and training of units that form part of the standing military force responsible for Singapore's defence and security. He has travelled widely in the Middle East, Central, Asia, Europe, and the Americas. His experience lies in leading dynamic teams, coaching and instruction, corporate communications, crisis management, public policy formulation, planning and directing operations, and organising large-scale events.

He aims to develop himself further as a strategic leader and hone his skills in organisational strategy development, decision-making, and strategic communications.

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## Norman Tan

Asia

Singaporean  
Head of Financial IT Consulting Department, Nomura Research  
Institute  
Singapore

Norman is responsible for developing partnerships with financial institutions and service providers, delivering systems solutions, and providing consultancy services to financial institutions throughout Asia. His experience lies in change management, cross-cultural leadership, process and operations management, business development and programme management.

He seeks to hone his business knowledge, improve his management and leadership skills, and cultivate partnerships with like-minded individuals.



## Ying Shi Tan

Asia

Singaporean  
Vice-President of Procurement Strategy & Governance,  
Singapore Technologies Engineering Limited  
Singapore

Ying Shi is responsible for developing supply chain strategies and governance framework that help to establish a sustainable procurement excellence culture in the enterprise. She just joined ST Engineering in January 2017, and had prior procurement and supply chain experience in multinational corporations for over 15 years. She has also led global teams on projects focusing on operational excellence across the USA, Japan, Taiwan, and Singapore. Ying Shi's experience is in corporate finance, managing multi-cultural teams and strategy.

She wishes to enhance her knowledge of social enterprises and how to use her experience and knowledge to give back to the community.



## Osama Tariq

Middle East

American  
Contracts Manager, ADNOC  
United Arab Emirates

Osama's experience entails managing high-profile oil and gas technologies, P&L and business development responsibilities across North America and the Middle East. He has gained unique insight through this current role and previously at the world's largest upstream service provider, Schlumberger.

He aims to sharpen his knowledge to strategise better, ace financial management concepts and influence organisational change to enter into MBB.

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## Teresa Tay

Asia

Singaporean  
Executive Director, AT Asset Management  
Singapore

As co-founder and COO, Teresa oversees every aspect of the functional areas of the company to keep track and ensure objectives and goals are achieved. These include developing and implementing company strategies, marketing and sales, human resources, and accounting and finance. She is well-versed in marketing and sales and human resource management.

She wishes to improve her leadership and organisational negotiation skills.



## Michael Teoh

Asia

Malaysian  
SVP Business Development and Strategy, Asia Aviation Capital (AirAsia  
Group of Companies)  
Malaysia

Michael leads the business development and strategy portfolio for AirAsia's aircraft leasing business, focusing on investment opportunities, joint ventures and strategic alliances. Michael was a key member of AirAsia's Group Strategy team with involvement centred around business planning, mergers and acquisitions and new business ventures. His career has primarily focused on aviation, public sector and ASEAN conglomerates where he gained experience in managing across cultures and navigating cross-border challenges in the region.

He aims to improve his leadership capabilities, to expand his network and contacts in related aviation industries and to try his hands on entrepreneurship in the technology sector.



## Olivier Too

Asia

French  
Director, Vistra  
Singapore

Olivier leads a team of relationship managers in Belgium, India, the Philippines and Singapore, and is responsible for the delivery of services to a portfolio of international clients. His experience is in law, company setup, international expansion, cross-border taxation, relationship management and corporate governance.

Olivier aims to broaden his horizons, become a better manager and leader, develop new skills and strengths, interact with fellow participants, and learn from their experiences and perspectives.

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## Alison Tran

Europe

British  
Managing Director, Mintrade, Dubai/London  
United Kingdom

Alison manages sales in the Middle East region for a number of international suppliers of industrial minerals. Her role involves handling existing sales as well as generating new business by scoping the market for new mineral products, identifying buyers, executing trade sales, optimising logistics costs, and organising bulk shipments. Alison established the business over five years ago, and now sells approximately 250,000 tonnes of mineral products across the region. She is an expert on international trade.

Her objective is to develop and consolidate her practical business knowledge, and increase her network.



## Matteo Trinca

Asia

Italian  
Commercial Director, William Hill Australia  
Australia

Matteo responsible for driving all business KPIs of his company. He has studied and worked in three countries - Spain, Ireland and Australia. Matteo's experience lies in the use of data for strategy and marketing, and he built data analytics teams from scratch several times.

His aspiration is to become an influential leader and start his own business. He believes that the GEMBA course will bridge the gap between what he is now and what he wants to be tomorrow.



## Pasquale Tuosto

Europe

Italian  
Manager, Generali France  
France

Pasquale is responsible for identifying and managing mergers and acquisition deals, issuing and optimising intra-group debt and group liquidity, and providing capital optimisation solutions. His company operates in more 60 countries, and Pasquale specialises in European markets with focus on Italy, France and Western European countries. His experience lies in corporate finance, asset and liability management and derivatives pricing.

He wishes to improve his leadership and entrepreneurial skills, develop his understanding of processes, operations and marketing, and strengthen his skills in decision-making and leading cross-functional teams.

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## Selim Turki

Middle East

Tunisian/French/Italian  
Product Market Fit Director, Careem  
United Arab Emirates

Selim is responsible for managing a product team in charge of roadmaps, functional specs and roll-out of new features used by Careem customers, the car booking service. The company operates in the MENATP region, and is one of the most successful unicorns valued at \$1 Billion. During his career, Selim got the opportunity to join two successful technology start-ups at a very early stage until the IPO phase. He mainly worked with international teams based in Europe, the USA, Asia and the Middle East. Selim has held several roles mainly in R&D and software engineering teams, and has been involved in operations, technology sales and private and government strategic partnerships.

He aims to improve his leadership and acquire new business skills to create his own technology start-up!



## Clement Turnier

Asia

French  
Founder, OMNIIGROUP  
Hong Kong

Thanks to his background in shopper marketing and retail design in the Asia Pacific region, Clement is now helping innovative companies accelerate their development in the region. His core focus is on retail and real-time marketing technologies. He has worked from Singapore and China with projects in India, South East Asia and China. His clients' network spans from brands (FMCGs) to retailers. Clement's experience lies in retail, shopper marketing, digital transformation, entrepreneurship and cross-cultural management.

He would like to strengthen his profile and widen his perspective on business while learning more about finance, processes, growth structuring.



## Elena Tyutyunnikova

Europe

Russian  
Partner, Accounting Advisory, FBK Grant Thornton  
Russia

Elena heads the Accounting Advisory at her company, which is one of the Russia's major audit and consulting groups recognised by Wall Street along with the Big 4. Elena is responsible for financial advisory for key clients in oil and gas, electricity and construction. As an expert, she was a key person in an accounting reform project instituted by the European Union for the benefit of the Russian Federation. She also guides a strategic committee delivering advisory support to the Board of Directors. Elena is experienced in financial reporting and management accounting, project management and leading changes.

She wishes to develop her leadership and networking skills and looks forward to moving into general management or management consulting.

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## Ifeanyichukwu Uka

Middle East

Nigerian  
Reservoir Engineer, ADCO  
United Arab Emirates

Ifeanyichukwu is responsible for the development of new assets from a subsurface perspective and the management of producing assets. In addition, he also mentors new employees and manages contracting processes to ensure that the technical and business objectives are met. Ifeanyichukwu is experienced in corporate planning, production and development planning, upstream contracting, personnel management and change management.

He plans to improve his leadership skills, acquire a relevant network for business development funding, learn financial engineering and grow his potential overall.



## Andres Urb

Europe

Estonian  
Partner, Head of Wealth Management, Triple Net Capital  
Estonia

Andres is responsible for structuring investments as well as taking care of the process for acquiring new clients. His entire career has been dedicated to investment management and sales and marketing. Andres has worked with several nationalities as both clients as well as colleagues in Stockholm, Moscow, and Helsinki, and is based in his hometown, Tallinn. He is experienced in investment management, structuring, sales process management, investor relations, marketing and P&L.

He aims to become a more assertive and motivational leader who is at ease working with and being part of a multi-cultural team.



## Francis Van Acker

Europe

Belgian  
Derivatives Trader - KBC Bank / Co-Founder DesignRepublic  
Belgium

Francis' main objective is to ensure profits for KBC bank. He is responsible for the Czech interest rate derivatives market and takes over risks from a wide variety of professional customers in a tailor-made way. At DesignRepublic, a branding and packaging design company that he co-founded in 2009, he is responsible for all finance aspects. He co-leads a team of seven that serves a diverse and international client portfolio, for example, Dutch/Belgian retailer Ahold-Delhaize, French dairy group Savencia, Dutch-Asian food company Go-Tan, the Heineken group, and many more. Francis is experienced in finance, accounting, P&L, and design.

He wishes to broaden his scope by learning about marketing, strategy, and leadership, and to widen his network.

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## Dirk Van Der Mast

Asia

Dutch  
LNG Front End Development Manager, Shell  
Singapore

Dirk's current job is a mix of project development and new business development activities. His project management responsibilities entail developing three LNG re-gas projects in South East Asia. Dirk's experience is in LNG, gas, international relations, project development and new business development in gas / LNG markets.

He aims to deepen his knowledge in the commercial and financial fields, gear up for a future general management role, and widen his network outside the oil and gas industry.



## Keti Vashakidze

Middle East

Georgian  
Deputy Director, LTD Chirina  
Georgia

Keti manages the company's executive team and serves as the link between them and the CEO. Her focus areas are threefold: overseeing operational metrics to be aligned with production targets, long-term growth strategy development, and attracting the best management talent. Keti has worked closely with agro-sector executives from Israel, Britain, Germany and France to establish herself as an expert on the food and agribusiness industry.

She looks forward to developing her leadership skills, deepening her knowledge in finance, and interacting and studying with executives from different parts of the world.



## Sophie Vauzelle

Europe

French  
Group International Marketing and Strategy Director  
France

Sophie is responsible for the realisation of the Group's strategy in marketing and international development. She oversees the retail prospecting at a holding level for the Fashion division. Sophie thrives in a cross-cultural environment and is experienced in strategy, marketing, international prospecting and development, branding and management of cross-functional teams in Fashion and luxury industries.

She seeks to improve her leadership skills and general management expertise, to eventually move from an operational to a corporate governance and strategic-thinking position.

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## Jobilal M Vavachan

Middle East

Indian  
CEO and Assistant Vice-President, Aster Pharmacy  
United Arab Emirates

Jobilal is responsible for P&L and the growth of Aster Pharmacy, the largest pharmacy network in UAE with operations in four countries. He is experienced in business development, sales and marketing, change management, and team building.

He wishes to enhance his leadership and management skills and gain a global perspective through structured learning in a multicultural setting at INSEAD.



## Mara Vavassori

Asia

Italian  
Product CFO, GE Power SPS  
Singapore

Mara is responsible for developing growth strategies, executing profitability objectives, and leading a global finance team. To date, her career has focused on the healthcare industry, where she has held various positions based in London. In 2016, Mara moved to Singapore and took a new role in the power industry. Her experience lies in financial accounting, planning and analysis, manufacturing and supply chain, managing global teams and acquisition integration.

She aims to enrich her leadership skills and build a diverse and global network.



## Matija Vaavrous

Europe

Croatian  
CEO, INETEC  
Croatia

Leading a company that operates solely in international markets (Europe, the USA, China and Russia), Matija employs approximately 60 people and generates €10 million in annual revenue. Before his promotion to company CEO, he was an engineer and later department manager, organising and leading service activities worldwide. Matija is experienced in leading multidiscipline teams, negotiations and public procurement, and budgeting.

He wishes to enhance his leadership capabilities and attain a deeper knowledge about business on a global scale.

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## Manav Verma

Europe

British/ Indian  
Transformation Manager, AIG Europe Limited  
United Kingdom

Manav leads the global / regional delivery of some of AIG's strategic change initiatives. Most recently, he played a leadership role on a global programme that included designing, developing, and implementing a new operating model for more than 90 AIG offices across Europe, APAC and Latin America. Manav is well versed in strategic planning, business transformation, problem solving, risk management, finance and accounting.

He wishes to acquire knowledge in innovation, leadership, corporate entrepreneurship, and also learn about cultural sensitivities.



## Steve Vermant

Asia

French  
Managing Director and Head of Lifescience, Merck  
Australia

Steve is responsible for sales, marketing, customer services, after sales services, branding and compliance at Merck. He is currently driving the integration of a company acquired by Merck last year. Steve has been working in the USA for the last 17 years, and is frequently found at the company headquarters in Boston. He came to Asia for business in 2005, and then moved to China in 2010. His experience is in marketing and sales issues, general management, P&L, managing cross-functional teams, change management, matrix organisation and compliance.

He believes that the GEMBA will expand his skills in finance, manufacturing operations, marketing and economics.



## Alban Vital

Europe

French  
Head of Western Europe Syndications, SMBC  
United Kingdom

Alban is in charge of syndicated loan activities for all of SMBC's corporate clients in Western Europe. His experience lies in corporate financing, including origination, and structuring and distribution of loans in European capital markets.

He aims to widen his scope for future career opportunities through acquiring additional skills, improving his professional network and self-discovery.

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## Markus Widmer

Europe

Swiss  
Senior Manager, PricewaterhouseCoopers  
Switzerland

Markus is currently leading due diligence teams on international M&A transactions with a focus on Europe, the USA and the Middle East. He is experienced in financial accounting, due diligence assistance and M&A project management.

He wishes to enhance his cultural awareness, expand his technical expertise and further develop his leadership skills



## Chao Wu

Europe

Chinese  
Lab Team Leader, BASF  
Germany

Chao currently heads a R&D lab at BASF, a Global Fortune 500 chemicals company, and focuses on delivering technical solutions for the emerging printed electronics industry. He received his PhD in the USA and has been working for BASF in Singapore and Germany. Chao is experienced in managing the development of new technology from early stage. His expertise spans from scouting and incubation to R&D and innovation management.

He would like to gain a comprehensive knowledge on the business side and enhance his leadership potential in order to direct his career towards general management and/or fields related to VC and M&A.



## Erika Yuniarti

Asia

Indonesia  
Managing Director, Afogreen Build Pte Ltd and PT. Afogreenbuild  
Energi Efisiensi.  
Singapore

Erika manages both companies in Singapore and Indonesia, including branding, sales, quality control and resources. She is also responsible for venturing into other countries or other complementary green businesses with current customers and consultant partners located in Indonesia, Malaysia, Vietnam, Singapore, the UK, the USA and Spain. Erika's experience lies in organisational behaviour, managing cross-functional teams and cross-cultural start-up companies.

She wishes to learn more about corporate leadership from professionals.

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## Ruslan Yunusov

Europe

Russian  
CEO, Russian Quantum Center  
Russia

Ruslan is responsible for general management, PR and government relations. His role involves travelling to Europe, Asia and the USA to meet with leaders at universities and high-tech companies, and participating in international conferences. Ruslan is experienced in physics and applied management in small and medium companies.

He wishes to improve his soft-skills, and reconsider his general strategy to move ahead with his future plans.



## Syed Zahid

Asia

Pakistani  
Director, Production Services IHS-Markit  
United Kingdom

Syed is responsible for software, service and architecture delivery consulting, and all aspects of production service support within the Foreign Exchange division of IHS Markit. Syed's experience is in technology management, global functional support development and talent acquisition and retention in the Financial Services industry. He has been with IHS Markit for over ten years and has worked in various regional offices, most recently in Singapore.

He aims to develop stronger leadership and business management skills, enhance his cultural awareness and transition into strategic management.

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## Marilyn Zakhour

Europe

Lebanese / Canadian  
Senior Vice-President, Keeward Group  
France

Marilyn is currently in charge of product development and B2B services teams in her group. She leads 60 people in three continents, managing over 50 projects yearly. She is experienced in sales and marketing, user experience and design thinking, recruitment and management, digital media and digital business models, strategy, and organisational behaviour.

On a daily basis, her decisions affect the livelihood of 160 families, so she wants to ensure that she has the right tools to make those decisions.



## Anita Zielina

Europe

Austrian  
Chief Product Officer, NZZ  
Switzerland

Anita is responsible for improving existing and developing new digital products for NZZ media group. This includes apps, websites or joint ventures with other media players. She is part of the management board and responsible for driving innovation initiatives in the company. NZZ is one of Europe's oldest media houses, with businesses running since 236 years. NZZ publishes Switzerland's most renowned newspaper, the Neue Zuercher Zeitung. The company has 1,600 employees and is active in Austria, Germany and Switzerland.

Anita is experienced in product management, managing cross-functional teams and specifically innovation and change management. Before her time in media management, Anita worked as a journalist and Editor-in-Chief at various media outlets. She also spent time in Stanford/Silicon Valley to do research on innovation methods.

Anita wishes to improve her business and management skills, and acquire thorough knowledge of corporate governance, finance, P&L and operations.

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