I am pleased to introduce the 2017/2018 INSEAD Faculty Booklet, in which you can find details about our faculty across our Asia, Europe and Middle East campuses. Enjoy learning more about our faculty’s research and teaching excellence as you peruse these pages.

At INSEAD, we remain committed to fostering an open and collaborative intellectual environment where our culturally diverse academics creates rigorous and relevant research, contributing to our school’s vision to make business a force for good.

Laurence Capron
Dean of Faculty
The Sauvage Family Chair for Academic Excellence
The Paul Desmarais Chaired Professor of Partnership and Active Ownership
INSEAD
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| **L** | Larréché Jean-Claude  
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Teaching
Financial and Managerial Accounting.

Research Areas

Awards and Honours
2016-2017: LSE Research Fellowship, London School of Economics
2016: LSE Class Teacher Award, London School of Economics
2015-2016: LSE Doctoral Scholarship, London School of Economics
2015: BlackRock Research Award for Best Paper on Capital Markets, Funds Management, and Mutual Funds, Australasian Finance and Banking Conference, UNSW
2013-2015: ESRC Doctoral Fellowship, Economic and Social Research Council
2013: LSESU Teaching Commendation Award, London School of Economics Student Union
2011-2012: Graduate Research Scholarship, Cass Business School

External Activities
Research Associate, Systemic Risk Centre, London School of Economics

Former Positions
2008-2010: Consultant – Credit and Country Risk, MENA Region, Melli Bank PLC London, United Kingdom
2005-2008: Associate – Syndicated Loans and Project Finance, Melli Bank PLC London, United Kingdom

Education
2017: PhD, Accounting, London School of Economics, United Kingdom
2012: Master of Research, Finance and Accounting, Cass Business School, United Kingdom
2008: Master of Science, Accounting and Finance, London School of Economics, United Kingdom
Daniel A. Bens
USA
Professor of Accounting and Control
Chair, Accounting and Control Area
daniel.bens@insead.edu

Teaching
Principles of Financial Accounting for MBAs; Research Methods for PhDs; Executive Education.

Research Areas
Capital Markets; Discretionary Disclosure; Real Investment Effects of Financial Accounting Choices; Earnings Management.

Selected Publications
- The Effect of Aggregation of Accounting Information via Segment Reporting on Accounting Conservatism, European Accounting Review (2016) forthcoming (with Steven Monahan, Logan Steele)
- The Information Content of Goodwill Impairments and SFAS 142, Journal of Accounting, Auditing and Finance (2011) (with Wendy Heltzer, Benjamin Segal)

Awards and Honours
2014-15: Nomination for Best Teacher Award in MBA core, INSEAD
2012: Best Paper Award – American Accounting Association, Financial Accounting & Reporting Section
2011, 2007: MBA Distinguished Faculty Award, University of Arizona
2003: Ernest R. Wish Accounting Research Award, University of Chicago

External Activities

Former Positions
2012-2016: Associate Professor of Accounting and Control, INSEAD
2009-2012: Associate Dean & Director, MBA Programs, University of Arizona, USA
2008: Visiting Associate Professor of Accounting, University of Chicago, USA
2005-2012: Associate Professor of Accounting, University of Arizona, USA
2003-2005: Associate Professor of Accounting, University of Chicago, USA
1999-2003: Assistant Professor of Accounting, University of Chicago, USA
1990-1992: Audit and Tax Staff, Price Waterhouse, Pittsburgh, PA, USA

Education
1999: PhD, University of Pennsylvania, USA
1995: Master of Business Admin., Indiana University, USA
1990: Bachelor of Science, Penn State University, USA
Teaching
Financial Acumen; Decision Making; Building a Business Case; Transfer Pricing; Corporate Governance; Incentivizing and Measuring Performance.

Research Areas
Management Accounting; Entrepreneurship; Hedge Funds; Risk Management and Internal Controls; Forecasting; Corporate Governance.

Selected Publications

Awards and Honours
2016: Deans’ Commendation for Excellence in MBA Teaching
2014: Management Accounting Section Best Paper Award, AAA MAS Mid-Year Meeting
2011: Management Accounting Section Best Early Career Research Award
2011: KFS Best Paper Award, Duke/Kaufman Entrepreneurship Conference
2009: BlackRock Research Award for Best Paper, Australasian Finance and Banking Conference

External Activities

Former Positions
2012-2017: Associate Professor, INSEAD
2005-2012: Assistant Professor, The Wharton School, University of Pennsylvania, USA
2000-2004: Graduate Student Instructor, Haas School of Business, University of California at Berkeley, USA
1997-1999: Tutor, Lecturer, The University of Newcastle, Australia
1994-1996: Accountant, Civilcon, Rutherford, Australia

Education
2005: PhD, Haas School of Business, University of California, Berkeley, USA
1998: Bachelor of Commerce (Hons I), Dean’s Medal, University of Newcastle, Australia
Teaching
Financial Accounting; Financial Statement Analysis; Valuation.

Research Areas
Capital Markets; Fundamental Firm Valuation, Financial Analyst Behaviour; Forecasting.

Selected Publications
- The Best of All Possible Worlds: Unraveling Target Price Optimism Using Analysts’ Scenario-based Value Estimates, forthcoming Review of Accounting Studies (with J. Piotroski)
- Valuing Loss Firms, The Accounting Review 80, N°.3 (2005) 847-870 (with George A. Plesko)

Awards and Honours
2016: Outstanding Teacher Award, INSEAD MBA Programme
2016-2014: Dean’s Commendation for Excellence in MBA teaching, INSEAD
1995: Doctoral Consortium Fellow
1995-1996: Deloitte and Touche Doctoral Fellow

1994: Robert K. Jaedicke Merit Fellow
1993: ICM Fellow, Belgium
1992: Belgian American Education Foundation Fellow
1988: BBL Prize, University of Gent

External Activities
Associated Faculty of the European Institute of Advanced Studies in Management (EIASM)

Former Positions
2007: Visiting Associate Professor of Accounting, MIT, USA
2006-2011: Head of Valuation and Accounting Asia Pacific, Equity Research, Morgan Stanley Asia Limited, Hong-Kong
2005-2006: Associate Professor of Accounting, Baruch College, The City University of New York, USA
2000-2005: Assistant Professor of Accounting, MIT, USA
1999-2000: Visiting Assistant Professor of Accounting, University of Chicago, Graduate School of Business, USA
1997-2000: Assistant Professor of Accounting, INSEAD, France
1992-1996: Research Assistant, Stanford University, Graduate School of Business, USA
1991: Lecturer of Corporate Finance, University of Gent, Department of Economics, Belgium
1989-1992: Research Assistant, University of Gent, Department of Economics, Belgium

Education
1997: PhD, Business Administration, Stanford University, USA
1995: Master of Science, Department of Statistics, Stanford University, USA
1991: Master of Science, Vlerick Leuven Gent Management, Belgium
1988: Bachelor of Arts, Licentiaat (B.A. equivalent), University of Gent, Belgium
Teaching
Corporate Governance; Management Accounting with emphasis on (1) managerial decision making, (2) performance measurement, and (3) incentive provision and distortion.

Research Areas
Corporate governance, shareholder activism, risk management

Selected Publications

Awards and Honours
2015: Financial Management Association Consortium on Activist Investors, Corporate Governance and Hedge Funds Best Paper Award

External Activities

Former Positions
2014-2016: Assistant Professor in Accounting, Erasmus School of Economics, Erasmus University, The Netherlands
2014-2016: Fellow, Harvard Law School Program on Corporate Governance
2013-2014: Visiting PhD Student, The Wharton School, University of Pennsylvania, USA
2013: Visiting PhD Student, The Fuqua School of Business, Duke University, USA

Education
2014: PhD, Accounting, Maastricht University, The Netherlands
2009: Master of Science, Accounting, Maastricht University, The Netherlands
2009: Master of Science, Corporate Finance, EDHEC Business School, France
2008: Bachelor of Science, International Business, Maastricht University, The Netherlands
Teaching
Financial Statement Analysis with Emphasis on:
(1) Accounting-based Valuation and (2) Complex Transactions including Mergers and Acquisitions; Special Purpose Entities; Pensions; Hybrid Securities; Derivatives.

Research Areas
The Economic Causes and Consequences of Firms’ Disclosure Choices; Role of Accounting and Non-accounting Data in the Fundamental Analysis Process.

Selected Publications

Awards and Honours
2011: Dean’s Commendation for Excellence in MBA Teaching, INSEAD
2006: Host and Master of Ceremonies of the 2006 Review of Accounting Studies (i.e., RAST) Conference held at INSEAD
2003: Presenter at American Accounting Association Annual Meetings
1997: Presenter at American Accounting Association Annual Meetings
1996-1999: Deloitte & Touche Doctoral Fellow
1993: Elijah Watt Sells Award - Bronze Medal, Placed Third in the USA on the Uniform CPA Exam

External Activities

Former Positions
2003-2010: Assistant Professor, INSEAD, France
1999-2003: Assistant Professor, Graduate School of Business, University of Chicago, USA
1993-1994: Compensation and Benefits Consultant, Arthur Andersen, Chicago, Illinois, USA

Education
1999: PhD, University of North Carolina, USA
1993: Master’s Degree, Accounting, University of Iowa, USA
1991: Bachelor of Arts, University of Northern Iowa, USA
Research Areas

Use of Accounting Information to Measure Wealth Creation; Evaluate Performance and Make Decisions; Encompassing the Diagnosis and Design of Systems as well as the Interpretation and Use of Information; Issues of Generic Defects in Activity-Based Approaches and in Related Techniques with particular focus on common Defects in Activity-Based Costing and on the data used in the management of Supply Chains.

Selected Publications

- Accounting Theory & Practice FT Press (2011) (with Michael Glahtier, Brian Underdown)
- The Role of Post Completion Audits, Managerial Learning, Environmental Uncertainty and Performance, Behavioral Research in Accounting N° 5 (1993) 170-186 (with Rob Chenhall)
- Accounting Data for Value Chain Analysis, Strategic Management Journal 10, (1989) 175-188 (with M. Hergert)

Awards and Honours


External Activities

Expert Witness to the Commission of the European Communities. Academic Expert to the OECD Industry Committee. Consultant to companies on the design and implementation of cost management systems.

Former Positions

Control Function, Massey Ferguson, United Kingdom

Education

1972: PhD, The School of Industrial and Business Studies, Warwick Business School, United Kingdom
1964: Bachelor of Arts, University of Nottingham, United Kingdom
Shiwon Song
Korea
Assistant Professor of Accounting & Control
shiwon.song@insead.edu

Teaching
Financial Accounting

Research Areas
Strategic Disclosures; the Interaction between Quantitative and Qualitative Information.

Education
2016: PhD, Accounting, University of Southern California Los Angeles, USA
2011: Master of Science, Accounting and Finance, London School of Economics and Political Science, United Kingdom
2002: Bachelor of Science, Business Administration, SungKyunKwan University, Korea
Teaching

Financial Accounting and Managerial Accounting (MBA); Financial Management and Analysis (Executive Education); Value Based Management (Executive Education).

Research Areas

Value Based Management; Executive Compensation, Corporate Financial Reporting.

Selected Publications


Awards and Honours

2009-2011: Dean’s Commendation for Excellence in MBA Teaching, INSEAD

2002: Distinguished Alumni Scholar Award, The George Washington University, USA
2000: ecch/Business Week European Case Writing Award
2000: Vernon L. Zimmerman Best Paper Award, Asia-Pacific International Accounting Conference, Beijing, China

External Activities

Consultant to companies in Europe, Asia, and North America on value-based management. Also advises securities analysts and fund managers on financial analysis and corporate financial reporting.

Former Positions

1997: Visiting Professor, China Europe International Business School, Shanghai, China
1989: Visiting Professor, International Management Center, Budapest, Hungary
1985-1989: Assistant Professor, Tulane University, USA

Education

1985: PhD, University of Virginia, USA
1979: MBA, Indiana University, USA
1977: BBA, George Washington University, USA

Professional Accreditation

Chartered Financial Analyst
Certified Public Accountant (USA)
Teaching
Business Ethics; Corporate Social Responsibility/Sustainability; Social Innovation.

Research Areas
Corporate Social Responsibility/Sustainability; Business/Marketing Ethics; Ethical Consumerism; Consumer Boycotts; Deception in Marketing; Stakeholder Theory and Stakeholder Engagement.

Selected Publications

Awards and Honours
2016 Best Paper Award, Academy of Management (with Douglas H. Frank)
2014/2015: Dean’s Commendation for MBA Teaching
2013: Third place, Oikos Case Writing Competition, Social Entrepreneurship Track (with Robert J. Crawford)

External Activities

Former Positions
2000-2007: Associate Professor of Marketing and Ethics; Senior Associate Dean, MBA Programme, London Business School, United Kingdom
1991-2000: Associate Professor of Marketing, Georgetown University, USA

Education
Doctor of Philosophy, Cranfield Institute of Technology, United Kingdom
Bachelor of Arts (1st Class Honours), University of Huddersfield, United Kingdom
J. Neil Bearden
USA
Associate Professor of Decision Sciences
neil.bearden@insead.edu

Teaching
Management Decision Making; Ethics

Research Areas
Behavioural Decision Theory; Ethics.

Selected Publications

Awards and Honours
2014: Deans’ Commendation for Excellence in MBA Teaching 2013/14, INSEAD
2012: Winner of Teaching Awards, MBA Elective Courses
2011: Dean’s Commendation for Excellence in MBA Teaching, INSEAD

Former Positions
2007-2011: Assistant Professor of Decision Sciences, INSEAD
2006-2007: Assistant Research Professor, Eller College of Management, University of Arizona, USA
2006-2007: Visiting Professor of Decision Sciences, INSEAD, France
2005-2006: Post-doctoral Fellow, Duke University, USA
2003-2005: Post-doctoral Research Associate, Eller College of Management, University of Arizona, USA

Education
2003: PhD, Cognitive (Mathematical) Psychology, University of North Carolina, USA
1997: Bachelor of Arts, Psychology, Southeastern Louisiana University, USA
Teaching
Uncertainty; Data and Judgement; (MBA & EMBA); Management Decision Making (MBA); Risk Management (MBA), Modules in Decision Making and Risk Management (Executive Education); Decision Sciences (PhD)

Research Areas
Decision under Risk and Uncertainty.

Selected Publications

Awards and Honours
EDP Teaching Award Winner 2015-16
2014-15, 2013-14: Executive Education Awards for Outstanding Teaching, INSEAD
2011, 2010: Best Teacher Award, Elective courses, INSEAD
2009: MBA Excellence in Teaching Award for outstanding performance, Wharton School
2002: Outstanding Teacher Award, Core Courses, INSEAD

External Activities
Associate Editor: Decision Analysis. Editorial Board: *Journal of Risk and Uncertainty*.

Former Positions
2008: Associate Professor, INSEAD, France
2008: Visiting Associate Professor, Wharton School, OPIM Department, USA
2001-2008: Assistant Professor, INSEAD, France

Education
2001: PhD, Tilburg University, Netherlands
1996: Bachelor’s Degree, Laurea in Economics (Summa Cum Laude), Universita Bocconi, Milan, Italy
Theodoros Evgeniou
Greece
Professor of Decision Sciences and Technology Management
Chair, Decision Sciences Area
theodoros.evgeniou@insead.edu

Teaching
Data Analytics for Business; Uncertainty, Data, and Judgement

Research Areas
Machine Learning and Data Analytics; Financial Markets and Statistical Arbitrage

Selected Publications
- Barriers to Information Management, European Management Journal 23, N° 3 (2005) 293-299 (with Philip Cartwright)

Awards and Honours

Former Positions
2007-2013: Associate Professor, INSEAD
2001-2007: Assistant Professor, INSEAD

Education
2000: PhD, Electrical Engineering and Computer Science, MIT, USA
1996: Master of Engineering, Electrical Engineering and Computer Science, MIT, USA
1996: BSc., Mathematics, MIT, USA
1996: BSc., Electrical Engineering and Computer Science, MIT, USA
Horacio Falcao
USA, Brazil
Senior Affiliate Professor of Decision Sciences
horacio.falcao@insead.edu

Teaching
Negotiation Dynamics (MBA); Negotiation (Executive Education)

Research Areas
Negotiation, Trust, AI, negotiation teaching/pedagogy; Cross-cultural Negotiations; Environmental Negotiations; Salary Negotiations.

Selected Publications
- The Turnaround of Indian Railways, INSEAD Case Study, N°5623 (2009) (with Claudia Zeisberger, Claudia Gehlen)
- Closing a Deal: Much More than Just Yes or No!, *CEIBS Business Review* N° 28 (2010) 38-41

Awards and Honours
2014: Executive Education Awards for Outstanding Teaching, INSEAD
2014: Executive Education Awards for Outstanding Programme Direction, INSEAD
2014: Deans’ Commendation for Excellence in MBA Teaching 2013/14, INSEAD
2013: Winner of MBA Elective Course, INSEAD
2011, 2012: Dean’s Commendation for Excellence in MBA Teaching
2009: Outstanding MBA Elective Teacher Award & Outstanding TIEMBA Elective Teacher Award (awarded by Tsinghua University, Beijing, China)
2006, 2008: Outstanding MBA Elective Teacher Award
2005: Outstanding MBA Elective Teacher Award & Outstanding EMBA Elective Teacher Award
2004: Outstanding MBA Elective Teacher Award

Former Positions
2003: Lecturer of Strategy and Management, INSEAD, France
2001-2002: Partner, Cambridge Negotiation Strategies, USA & Singapore
1996-2000: Negotiation and mediation consultant, CMI International Group, Boston, USA

Education
2013: PhD Singapore Management University (enrolled), Singapore
2013: Masters in Consulting and Coaching for Change, INSEAD, France
2009: Certificate, Consulting and Coaching for Change, INSEAD, France
2002: MBA, INSEAD, Singapore
1997: Master’s in Law, LLM, Harvard Law School, USA
1996: Bachelors in Law, LLB, PUC-Rio, Brazil
Anil Gaba
India
The Orpar Chaired Professor of Risk Management
Professor of Decision Sciences
Academic Director, Center for Decision Making
and Risk Analysis (CDMRA)
anil.gaba@insead.edu

Teaching
Uncertainty, Data and Judgement; Probability and Statistics; Bayesian Analysis; Decision Making; Risk Management

Research Areas
Decision Making; Risk Analysis; Bayesian Statistics.

Selected Publications
- Dance with Chance: Making Luck Work for You, Oneworld Publications (2009) (with Spyros Makridakis, Robin M. Hogarth)
- Risk Behavior in Response to Quotas and Contests, Marketing Science 18, N° 3 (1999) 417-434 (with Ajay Kalra)

Awards and Honours
2014: Deans’ Commendation for Excellence in MBA Teaching 2013/14, INSEAD
2013: Winner of MBA Core Course, INSEAD
9 times MBA Outstanding Teacher Award, INSEAD

External Activities
1993-1997: Visiting Associate Professor of Decision Sciences at Fuqua School of Business, Duke University. Member of INFORMS, Special Section on Decision Analysis in INFORMS; International Society for Bayesian Analysis (ISBA). Ad Hoc Referee for many journals on Management, Statistics, Forecasting and Operations Research. Conference Speaker and Consultant at various multinational corporations.

Former Positions
2006-2009: Dean of Faculty, INSEAD
2002-2006: Dean of Faculty and Research, Asia Campus, INSEAD
2001-2002: Associate Dean of Faculty, Asia Campus, INSEAD
1998-2001: Area Coordinator, Technology Management, INSEAD

Education
1989: PhD, Decision Sciences, Duke University, USA
1983: Bachelor of Arts, Economics, St. Stephen’s College, University of Delhi, India
Teaching
Applied Statistics (MBA and EMBA); Business Foundation Program (MBA and EMBA).

Research Areas
Forecasting Competitions; Accuracy of Forecasting Methods; Combination of Forecasts.

Selected Publications
- Prediction Distributions and the Forecasting Competition on Transportation Data, *International Journal of Forecasting* (forthcoming)
- Operational Forecasting with Artificial Neural Networks and Computational Intelligence: Myth or Reality, *International Journal of Forecasting* (Special Issue) 27, N° 3 (2011) 635-660
- Response to the Commentaries on The M3-Competition: Results, Conclusions and Implications, *International Journal of Forecasting* 17, N° 4 (2001) 581-584 (with Spyros Makridakis)
- ARMA Models and the Box-Jenkins Methodology, *Journal of Forecasting* 16, (1997) 147-163 (with Spyros Makridakis)

Awards and Honours

External Activities
Member of the International Institute of Forecasters.

Education
1967: Diplôme d’Etudes Supérieures Specialisées, Physique, Université Paris I, France
Natalia Karelaia
Belarus, France
Associate Professor of Decision Sciences
natalia.karelaia@insead.edu

Teaching
Judgment and Decision Making (MBA and Executive Education); Negotiation (MBA and Executive Education)

Research Areas
Behavioural Decision Making; Prosocial Behaviour; Unethical Behaviour; Leadership; Self-Identity; Gender; Negotiations.

Selected Publications
- Appearing Self-confident and Getting Credit for it: Why it may be Easier for Men than Women to Gain Influence at Work, Human Resource Management (forthcoming) (with Laura Guillen, M. Mayo)
- Yes I can! Feeling Connected to Others Increases Perceived Consumer Effectiveness and Socially Responsible Behavior Journal of Environmental Psychology, N° 48 (2016), 75-86 (with Gert Cornelissen, Irina Cojuharenco)
- How Mindfulness can Improve Decision Making in Mindfulness in Organizations, Reb, J., & Atkins, P. (Eds.), Cambridge University Press (forthcoming) (with Jochen Reb)
- Me, a Woman and a Leader: Positive Social Identity and Identity Conflict, Organizational Behavior & Human Decision Processes 125, N° 2 (2014) 204-219 (with Laura Guillen)
- When Deviant Leaders are Punished More than Non-leaders: The Role of Deviance Severity, Journal of Experimental Social Psychology 49, N° 5 (2013) 783-793 (with Steffen Keck)
- Does competition Foster Trust? The Role of Tournament Incentives Experimental Economics, N° 15 (2012), 204-228. (with Steffen Keck)

Awards and Honours
2014: Outstanding Reviewer Award, Academy of Management, Gender & Diversity in Organizations Division
2012: Outstanding Reviewer Award, Academy of Management, Gender & Diversity in Organizations Division

2011-2014: Ministry of Science and Innovation, Spain, Research grant “The role of time in decision making: Learning and expectations”
2007: Swiss National Foundation Research grant “Trust and biased advice”
2002: Doctoral Mobility Grant, Ministry of Science and Innovation, Spain
1999-2002: Graduate Fellowship, Department of Economics and Business, Universitat Pompeu Fabra, Barcelona, Spain

External Activities

Former Positions
2016-2017, 2008: Visiting Scholar, Harvard University, USA
2008-2015: Assistant Professor, INSEAD
2005-2008: Assistant Professor, HEC, Université de Lausanne, Switzerland
2005-2007: Visiting Professor, ENPC, Ecole Nationale des Ponts et Chaussées, France
2003-2008: Adjunct Professor of Business Strategy, Universitat Pompeu Fabra, Spain

Education
2013: Master, Consulting and Coaching for Change (Clinical Organizational Psychology), INSEAD
2005: PhD, Economics, Finance and Management, Universitat Pompeu Fabra, Spain
2000: MSc., Economics, Finance and Management, Universitat Pompeu Fabra, Spain
1998: Bachelor, Economics, Belarusian State Economic University, Belarus
Miguel Sousa Lobo
Portugal
Associate Professor of Decision Sciences
Academic Director, Centre for Economic Growth
Director, Middle East Campus
miguel.lobo@insead.edu

Teaching
Uncertainty, Data & Judgment; Models for Strategic Planning.

Research Areas

Selected Publications
- Human Judgment is Heavy-Tailed: Empirical Evidence and Implications for the Aggregation of Estimates and Forecasts, Management Science (forthcoming) (with Dai Yao)
- Affective Primacy in Intraorganizational Task Networks, Organization Science 26, N° 2 (2015) 373-389 (with Tiziana Casciaro)

Awards and Honours
2000: Outstanding Contribution Award, Broadbase Software
1999: Best Student Paper Award for Policies for Simultaneous Estimation and Optimization, ACC

Former Positions
2008-2012: Assistant Professor of Decision Sciences, INSEAD
2007: Visiting Professor, INSEAD
2005-2006: Visiting Professor, Columbia Business School, Columbia University, USA
2003: Visiting Researcher, Tilburg University, Netherlands
2001-2008: Assistant Professor, The Fuqua School of Business, Duke University, USA
2000-2001: Consultant
1999: Teaching Fellow, Stanford University, USA

Education
2000: PhD, Stanford University, USA
1998: Master of Arts, Political Science, Stanford University, USA
1995: MSc., Electrical Engineering, Stanford University, USA
1994: Licence, Licenciatura in Electrical and Computer Engineering, Universidade Técnica de Lisboa, Portugal
Spyros Makridakis
Greece
Emeritus Professor of Decision Sciences
Distinguished Research Professor
spyros.makridakis@insead.edu

Teaching
Forecasting and the Implications when Accurate Predictions are not Possible; The Impact of Future Trends and Changes on Business Firms and their Strategies; Predicting Medical Risks; Artificial Intelligence/Blockchain.

Research Areas
Forecasting and the Implications when Accurate Predictions are not Possible; The Impact of Future Trends and Changes on Business Firms and their Strategies; Predicting Medical Risks; Artificial Intelligence/Blockchain.

Selected Publications
- Forecasting the Impact of Artificial Intelligence (Lead Article), Foresight: The International Journal of Applied Forecasting, N° 47, (2017) 7-14
- The Forthcoming Artificial Intelligence (AI) Revolution: Its Impact on Societies and Firms, Futures 90 (2017) 46-60
- How Accurate and Reliable are Medical Predictions? Journal of Research in Medical Sciences 21, N° 6 (2016)
- A Survey of Forecasting and Uncertainty, Risk and Decision Analysis 6, N° 1 (2016) 37-64 (with Nikolas Bakas)
- Dance with Chance: Making Luck Work for You, Oneworld Publications (2009) (with Robin M. Hogarth, Anil Gaba)
- Forecasting: Methods and Applications, 3rd Ed. John Wiley and Sons (1998) (with Steven C. Wheelwright, Rob J. Hyndman)

Awards and Honours
2012: Honorary Doctorate, International Helenic University
1998 and 1999: Best Teacher Award, INSEAD

External activities
Founding editor-in-chief: Journal of Forecasting and International Journal of Forecasting. Member of the Editorial Board and Reviewer of many refereed journals.
Guest Editor (with Nassim Taleb) Decision Making and Planning under Low Levels of Predictability, International Journal of Forecasting.
Consultant to various organisations; Chairman of the Board Lamda Developments (2000-2004) and PrivatSea (2004-2008); Membership in a number of Board of Directors, including that of Pangaea since 2009.

Former Positions
2007-2008: Distinguished Research Professor, INSEAD
1984-2008: Research Professor, INSEAD
1984: Visiting Professor, McGill University, USA
1978: Visiting Scholar, Harvard University, USA
1974: Visiting Scholar, MIT

Education
1969: PhD, Graduate School of Business Administration, New York University, USA
1968: MBA, Graduate School of Business Administration, New York University, USA
1964: Diploma, Graduate School of Industrial Studies, Athens, Greece
Ioana Popescu
Romania
Strategy& Chaired Professor of Revenue Management
Professor of Decision Sciences
ioana.popescu@insead.edu

Teaching
Uncertainty, Data and Judgment; Decision Making; Pricing Analytics; Dynamic Programming.

Research Areas
Decision Making; Revenue models for BoP; Behavioural Pricing; Dynamic Optimization; Moment Problems.

Selected Publications
- Selling Off-grid Light to Liquidity Constrained Consumers, Manufacturing and Services Operations Management (with Bhavani Uppari and Serguei Netessine)
- Pricing and Revenue Management: The Value of Coordination, Management Science 60, N° 3 (2014) 730-752 (with Ayse Kocabiyikoglu, Catalina Stefanescu)
- Advance Selling When Consumers Regret, Management Science 58, N° 6 (2012) 1160-1177 (with Javad Nasiry)
- An Elasticity Approach to the Newsvendor with Price Sensitive Demand, Operations Research 59, N° 2 (2011) 301-312 (with Ayse Kocabiyikoglu)

Awards and Honours
2016-2009 Dean Commendation for teaching, INSEAD
2013: INSEAD Outstanding Teacher Award Nominee for MBA core courses
2012: Meritorious Associate Editor Award from Management Science
2011: Outstanding Teacher Award, MBA Programme, INSEAD
2010: Supervised award winning paper, INFORMS Decision Analysis Student Paper Competition and finalist, M&SOM Student Paper Competition
2009: Young Global Leader, World Economic Forum
2008: Supervised Finalist, INFORMS DAS Student Paper Competition
2005: Finalist, INFORMS JFIG Paper Competition
2003: Winner, INFORMS JFIG Paper Competition
2000: Finalist, Nicholson Paper Competition

External Activities
Member of ESMT Academic Board; Former Associate Editor for Management Science, Operations Research and M&SOM; Guest Editor for INFORMS Transactions on Education

Former Positions
2015-2017: Visiting Professor London Business School
2006-2012: Associate Professor of Decision Sciences, INSEAD
1999-2005: Assistant Professor of Decision Sciences, INSEAD

Education
1999: PhD, Operations Research and Applied Mathematics, MIT, USA
1995: Bachelor of Arts, Mathematics and Computer Science, Wellesley College, USA
1993: Undergraduate studies in Applied Mathematics, Universitatea Bucuresti, Romania
Claude Rameau
France
Emeritus Professor of Decision Sciences
claude.rameau@insead.edu

Research Areas
Decision Sciences; Decision Making; Quantitative Analysis.

Selected Publications
- *La prise de décision: acte de management*, Editions d’Organisation (1972)

Awards and Honours
1994: Fellow of the Academy of International Business
1993: Fellow of the International Academy of Management

External activities
Vice-President of EFMD (European Foundation for Management Development), Brussels. Board Member of: INSEAD, CMC (Czech Management Centre, Prague), MFP Australia (Adelaide). Deputy Mayor of Melun, France.

Former Positions
1979-1993: Dean, INSEAD, France
1972-1982: Associate Dean, INSEAD, France
1967-1973: Assistant / Associate / Full Professor, INSEAD, France
1963-1967: Management Consultant

Education
Ingénieur des Telecommunications, France
1962: MBA, INSEAD, France
Ilia Tsetlin
Russian Federation
Professor of Decision Sciences
ilia.tsetlin@insead.edu

Teaching
Uncertainty, Data and Judgment; Models for Strategic Planning (MBA); Probability and Statistics; Bayesian Analysis (PhD); Modules on Decision Making (Executive Education).

Research Areas
Decision Making; Auction Theory; Bayesian Statistics; Collective Choice.

Selected Publications
- When to Abandon a Research Project and Search for a New One, Operations Research (forthcoming) (with Kevin McCardle, Robert Winkler)
- Between First and Second-Order Stochastic Dominance, Management Science (forthcoming) (with Alfred Müller, Marco Scarsini, Robert Winkler)
- Combining Interval Forecasts, Decision Analysis 14, N° 1 (2017) 1-20 (with Anil Gaba, Robert Winkler)
- Search Before Trade-offs Are Known, Decision Analysis 12, N° 3 (2015) 105-121 (with Otso Massala)

Awards and Honours
Runner up for Decision Analysis Special Recognition Award 2015 (with Otso Massala)
2010, 2011: Dean’s Commendation for Excellence in MBA Teaching, INSEAD
2007: Finalist of Decision Analysis Society Publication Award
2002: Runner-up in the Decision Analysis Society Student Paper Competition
2001-2002: Student Travel Awards, The Fuqua School of Business, Duke University
1993: MS Diploma with Honours, Moscow Institute of Physics and Technology

External Activities

Former Positions
2013-2017: Area Chair for Decision Sciences
2003-2010: Assistant Professor of Decision Sciences, INSEAD

Education
2003: PhD, Business Administration & Decision Sciences, The Fuqua School of Business, Duke University, USA
1993: MSc., Applied Mathematics and Physics (with Honours), Institute of Physics and Technology, Moscow, Russian Federation
Claudia Zeisberger
Singapore, Germany
Senior Affiliate Professor of Decision Sciences and Entrepreneurship and Family Enterprise
Academic Director, Global Private Equity Initiative (GPEI)
claudia.zeisberger@insead.edu

Teaching
Private equity; Venture Capital; Managing Corporate Turnarounds; Risk Management; Hedge Funds & Alternative Investments.

Research Areas
The intricacies of Corporate Turnaround and Restructuring situations; Private Equity & Venture Capital – GP/ LP relationship; Financial market dynamics, in particular the Interplay of volatility, correlation & the behavior of crowds; Alternative investments; Trading simulation & Gamification; Risk Management with a focus on extreme market movements & liquidity.

Selected Publications
Books:

Articles & Case Studies:
- Hitting the Target: Optimizing a Private Equity Portfolio with Partners Group, INSEAD Case Study, N°6256 (2017) (with Anne-Marie Carrick, Bowen White)
- Differentiation Beyond Price: CD&R’s Strategy in Acquiring Hussman, INSEAD Case Study N°6251 (2017) (with Peter Goodson, Kimberly McGinnis)
- INSEAD-Pevara Private Equity Navigator, INSEAD GPEI Newsletter, Apr 2017 (10th edition)
- Pro-invest: How to Launch a Private Equity Real Estate Fund, INSEAD Case Study N°6221 (2016) (with Anne-Marie Carrick, Bowen White)
- PE in Emerging Markets: Can Mekong Capital's Operating Advantage Boost the Value in its Exit from Golden Gate Restaurants? INSEAD Case Study N°6162 (2016) (with Peter Goodson, Kimberly McGinnis)
- Value Creation 2.0, INSEAD Publication 2016 (with Bowen White, Michael Prahl)
- Crisis at the Mill: Weaving an Indian Turnaround - Alvarez & Marsal, INSEAD Case Study N°6069 (2015) (with Anne-Marie Carrick, Sankar Krishnan, Nikhil Shah)
- INSEAD-Pictet Report on The Institutionalization of Asian Family Offices, INSEAD Publication 2014 (with Bowen White, Michael Prahl)
- Rice from Africa for Africa: Duxton Asset Management and its Investment in Tanzanian Rice Farming, INSEAD Case Study, N°6007 (2014) (with Anindita Sharma, Michael Prahl)
- JPMorgan and the London Whale, INSEAD Case Study, N°6003 (2014) (with Andrew Chen)
- Sialom to the Finish: Carlyle’s Exit from Moncler, INSEAD Case Study, N° 5969 (2013) (with Michael Prahl, Vikas A. Aggarwal)
- Going Direct: The Case of Teachers’ Private Capital, INSEAD Case Study, N° 5993 (2013) (with Michael Prahl, Deepa Ramanathan)
- The Quest for Return, INSEAD Case Study, N°5712 (2010) (with Michael Prahl)
- Sula Vineyards: Indian Wine - Ce n’est pas possible! INSEAD Case Study, N°5668 (2010) (with Dhruv Narain, Romain Kapadia, Elizabteth Scott)
- Turning an Elephant into a Cheetah: The Turnaround of Indian Railways, INSEAD Case Study N°5623 (2009) (with Horacio Falcao, Claudia Gehlen)

Awards and Honours
Winner 2015 EFMD Case Writing Competition, Indian Management Issues and Opportunities Category (with Anne-Marie Carrick, Sankar Krishnan, Nikhil Shah)

External Activities
Advisor to PE firms, family offices, SWFs and financial regulators.

Former Positions
2005-2008: Adjunct Professor of Finance and Program Director of the Asia Pacific Institute of Finance, INSEAD
Pre- 2005: 16 years in investment banking & global markets
Spyros Zoumpoulis
Greece
Assistant Professor of Decision Sciences
spyros.zoumpoulis@insead.edu

Teaching
Uncertainty, Data, and Judgement (MBA and INSEAD-Sorbonne business foundations); Data Analytics (MBA); Decision Models (MBA); Quantitative Methods (MBA); Probability and Statistics (PhD).

Research Areas
Data analytics; Field Experiments in Marketing and Operations.

Selected Publications
● Coordination with Local Information, *Operations Research* 64, N° 3 (2016) 622-637 (with Munther Dahleh, Alireza Tahbaz-Salehi, John N. Tsitsiklis)
● Right-protected Data Publishing with Provable Distance-based Mining, *IEEE Transactions on Knowledge and Data Engineering* 26 N° 8 (2013) 2014-2028

Awards and Honours
2009: Chorafas Foundation Award in recognition of exceptional research work, awarded by the Dimitris N. Chorafas Foundation (Luzern, Switzerland)
2009: David Adler Memorial Thesis Award in recognition of outstanding Master of Engineering thesis

External Activities

Former Positions
March - May 2016: Visiting scholar, Microsoft Research, Cambridge, UK
June - Dec 2014: Postdoctoral Associate, Laboratory for Information and Decision Systems, MIT, Cambridge, MA, USA
May-Aug. 2012: Summer Intern, Data Science, LinkedIn Corporation, Mountain View, CA, USA
May-Aug. 2011: Summer Intern, Mathematical and Computational Sciences, IBM Research Lab, Zurich, Switzerland
May-Aug. 2008: Summer Intern, Program Management, Oracle Corporation, Redwood Shores, CA, USA
June-July 2007: Summer Analyst, Technology Consulting, Accenture, Athens, Greece

Education
June - Dec 2014: Postdoctoral Associate, Laboratory for Information and Decision Systems, MIT, Cambridge, MA, USA
May-Aug. 2012: Summer Intern, Data Science, LinkedIn Corporation, Mountain View, CA, USA
May-Aug. 2011: Summer Intern, Mathematical and Computational Sciences, IBM Research Lab, Zurich, Switzerland
May-Aug. 2008: Summer Intern, Program Management, Oracle Corporation, Redwood Shores, CA, USA
June-July 2007: Summer Analyst, Technology Consulting, Accenture, Athens, Greece
Robert U. Ayres
USA
The Novartis Chair in Management and the Environment, Emeritus
Emeritus Professor of Economics and Political Science and Technology Management
robert.ayres@insead.edu

Teaching
Environmental Economics; Technology and the Environment; History of Technology.

Research Areas
Environmental Economics; Technological Change and Economic Growth; Industrial Metabolism and Industrial Ecology; Eco-Restructuring; Energy and Economic Growth. Energy and finance

Selected Publications
- The Underestimated Contribution of Energy to Economic Growth, Structural Change and Economic Dynamics 27 (2013) 79-88 (with Jeroen C.J.M. van den Bergh, Dietmar Lindenberger, Benjamin Warr)

Awards and Honours
2013 IMS, best paper, for: Lithium sources, production, uses and recovery outlook, The Journal of Metals (with Laura Talens Peiro and Gara Villalba Mendes)
2003: International Society for Industrial Ecology Award, First ISIE Society Prize for Outstanding Research

2002: ISEE Award: Kenneth Boulding Memorial Prize
1996: ISEE Best Article Award: Limits to the Growth Paradigm

External Activities
2000-present: Visiting Professor (part-time), Chalmers Institute of Technology, Gothenburg, Sweden.

Former Positions
2004: Institute Scholar (part-time), International Institute for Applied Systems Analysis (IIASA), Laxenburg, Austria
2001-2003: Visiting Professor (part-time), Chalmers Institute of Technology, Gothenburg, Sweden
2000: Novartis (formerly Sandoz) Emeritus Professor of Environment and Management, INSEAD, France
2000-2002: Visiting Professor (part-time), Institute for Advanced Studies, UN University, Tokyo, Japan
1982-2002 Adjunct Professor, of Environmental Economic, Pennsylvania State University, USA
1979-1992: Professor, Engineering and Public Policy, Carnegie-Mellon University, Pittsburgh, USA.

Education
1958: PhD, Mathematical Physics, King’s College, University of London, United Kingdom
1956: MSc., Physics, University of Maryland, USA
1954: BSc., Mathematics (Physics Minor), Cum Laude, University of Chicago, USA
1952: Bachelor of Arts, Mathematics (Physics Minor) Cum Laude, University of Chicago, USA
Morten Bennedsen

Denmark

The André and Rosalie Hoffmann Chaired Professor of Family Enterprise
Professor of Economics and Political Science
Academic Director, Wendel International Centre for Family Enterprise
Co-Director of the Hoffmann Research Fund
morton.bennedsen@insead.edu

Teaching
Applied Microeconomics; Governance of Family Firms; Family Business Management; Corporate Governance; Contract Theory.

Research Areas
The Governance of Family Firms; Corporate Governance; Private Equity; Privatisation; Lobbyism and Corruption; Contract Theory

Selected Publications
- Corporate Governance and Green Innovation, *Journal of Environmental Economics and Management* 75 (2016) 54-72 (with Mario Daniele Amore)

Awards and Honours
2013: Highly Commended mention at EFMD Case Writing Competition, Family Business Category for “Hermès” (with Robert J. Crawford, Rolf Hoefer)
2008: Danish Ministry of Science and Technology prize for excellent research
2005: Award for excellence in research and teaching, Jorck Foundation
2004: Danish EURYI Candidate
1998: Young Economists' Essay Competition Award, “Political Ownership”
1997-1999: Danish Social Science Research Council Post Doctoral Scholarship
1993-1996: Danish Social Science Research Council Scholarship

Former Positions
2002-2009: Professor in Economics, Institute of Economics, Copenhagen Business School, Denmark
1999-2002: Associate Professor in Applied Microeconomics, Institute of Economics, Copenhagen Business School, Denmark
1997-1999: Assistant Research Professor, Institute of Economics, University of Copenhagen, Denmark
1991-1992: Consultant, Ibis, Denmark
1990-1992: Assistant Economist, The Treasury of Denmark, Denmark

Education
1998: PhD, Harvard Business School, USA
1993: MSc., Advanced Mathematical Economics and Econometrics with Distinction, London Business School, United Kingdom
1990: Bachelor of Arts, University of Copenhagen, Denmark
Lucia Del Carpio
Peru
Assistant Professor of Economics
lucia.delcarpio@insead.edu

Teaching
Prices and Markets.

Research Areas
Behavioural Economics; Economic Development; Applied Microeconomics; Public Economics

Awards and Honours
2014: Princeton University Nomination for Best Dissertation Award in the Social Sciences
2014: Council of Graduate Schools / ProQuest Distinguished Dissertation Awards
2013: Industrial Relation Section Fellowship, Princeton University
2012: Think Tank Initiative (TTI) and Group for the Analysis of Development (GRADE) award for research project “Social Norms and Tax Compliance”
2008 – 2012: Woodrow Wilson School Fellowship

Former Positions
2005 – 2006: Group for the Analysis of Development (GRADE) Research Institute (Lima, Peru)
Office of the Prime Minister, Council of Advisors
Ministry of Economy and Finance, Advisor
Privatization Agency, Concessions Unit
2000: J.P. Morgan, Mergers and Acquisitions Latin America, Associate
1996 – 1999: ING Barings, Corporate Finance, Peru Office, Analyst

Education
2014: Ph.D. in Economics, Princeton University
2008: Master in Public Affairs, Woodrow Wilson School, Princeton University
1996: B.A. in Economics, Universidad del Pacifico (Lima, Peru)
Teaching
Microeconomics (MBA and EMBA); Economic Development (MBA); Growth, Inequality, Financial Crisis, Game Theory, Corruption (Executive Education)

Research Areas
International Economics; Political Economy; Economic Development; Applied Microeconomics.

Selected Publications
- Stock Market Comovements and Industrial Structure, *Journal of Money Credit and Banking* 45, N° 5 (2013) 891-911 (with Ilian Mihov)

Awards and Honours
2005-2012; 2017: Winner, Outstanding Teacher of Core Courses Award, INSEAD MBA Programme
2012, 2014, 2015: Nomination: Outstanding Teacher Award INSEAD MBA Programme
2005-2011: Winner, Outstanding Teacher of Core Courses Award, INSEAD MBA Programme

External Activities
Associate Editor, *Economics and Politics*

Former Positions
2015-2016: Visiting Professor, London Business School
2005-2009: Assistant Professor of Economics, INSEAD
2004-2005: Visiting Faculty, INSEAD
2000-2004: Assistant Professor, University of Alberta, Canada
1998-2000: Writer, Oxford University Press, United Kingdom
1997: Researcher, The World Bank, USA
1994-1995: Ford Foundation Fellow, School of International Studies, Jawaharlal Nehru University, India
1994: Lecturer, Hindu College, Delhi University, India

Education
2000: PhD, Economics, New York University, USA
1994: Master of Arts, Economics, Delhi School of Economics, University of Delhi, India
1992: BSc., Economics, Presidency College, Calcutta University, India
Antonio Fatás
Spain
The Portuguese Council Chaired Professor of European Studies
Professor of Economics
antonio.fatas@insead.edu

Teaching
Macroeconomic Trends, Economic Volatility and Crises.

Research Areas
Macroeconomics; Fiscal Policy; Economic Growth; Business Cycles.

Selected Publications
● “The Agenda for Structural Reform in Europe”. In After the Crisis: Reform, Recovery and Growth in Europe, Oxford University Press (2016)
● “Putting the Budget on a Sound Footing: The Experience of the Irish Fiscal Consolidation”, in IMF special report (2015)
● Quantitative Goals for Monetary Policy, Journal of Money, Credit and Banking 39, N° 5 (2007) 1163-1176 (with Ilian Mihov, Andrew Rose)

Awards and Honours
December 2012: Best Teacher Award, INSEAD MBA Programme

External Activities
Senior Fellow, Asian Bureau of Finance and Economic Research
Research Fellow, CEPR, London.
Senior Research Fellow, Center for Business and Public Policy, McDonough School of Business, Georgetown University, United States.

Former Positions
2008-2009: Visiting Scholar, IMF, USA
1987-1989: Instructor, Universidad de Valencia, Spain

Education
1993: PhD, Economics, Harvard University, USA
1991: Master of Arts, Economics, Harvard University, USA
1989: MSc., Suficiencia Investigadora, Economics, Universidad de Valencia, Spain
1987: BSc., Licenciado, Economics, Universidad de Valencia, Spain
Teaching
Macroeconomics, Growth, Business Cycles.

Research Areas

Selected Publications
- The Pre-Great Recession Slowdown in Productivity Growth. European Economic Review Vol. 88(C), (2016) 3-20 (Lead article, with Gilbert Cette and Benoit Mojon).

Former Positions
2015: Visiting Professor, INSEAD, France
2012-2017: Senior Research Adviser, Federal Reserve Bank of San Francisco, USA
2005-2012: Vice President, Federal Reserve Bank of San Francisco, USA
2001-2005: Adjunct Professor, University of Chicago Graduate School of Business, USA
2000-2004: Economic Adviser, Federal Reserve Bank of Chicago, USA
1996: Visiting Assistant Professor, University of Michigan, USA
1993-2000: Economist, Board of Governors of the Federal Reserve System, USA

Education
1993: PhD, Harvard University, USA
1987: Master of Science, London School of Economics (United Kingdom)
1986: A.B., Harvard University, USA
Teaching
Microeconomics; International Trade and Public Policy; Management of Environmental Resources.

Research Areas
Applied Microeconomics and Public Policy; Environmental and Resource Economics; International Trade

Selected Publications

Awards and Honours
1993-1994: Winner of the ecch European Case of the Year Award
1988, 1990, 1994: Teaching Award, INSEAD

External Activities

Former Positions
2001-2006: Dean of Faculty, INSEAD
2001-2006: Deputy Dean, INSEAD
1998-2001: Dean of MBA, INSEAD
1995-1998: Associate Dean of Research & Development, INSEAD, France
1989-1995: Co-Director, Centre for the Management of Environmental Resources (CMER), INSEAD, France
1988-1995: Coordinator, Economics and Political Science Area, INSEAD, France
1985-1988: Coordinator, Strategy and Environment Area, INSEAD, France
1982-1991: Associate Professor of Economics and Management, INSEAD
2001-2008: Novartis Chaired Professor of Economics and Management, INSEAD
1976-1982: Associate Professor of Business Economics, Colgate Darden Graduate School of Business Administration, University of Virginia, USA

Education
1977: PhD, Economics, University of Pennsylvania, USA
1975: Master of Arts, Economics, University of Pennsylvania, USA
1973: MSc., Economics, The London School of Economics and Political Science, United Kingdom
1967: MBA, University of Pennsylvania, USA
1965: BSc., Mechanical Engineering, University of Pennsylvania, USA
Teaching
Industrial Organisation (PhD); Organisational Economics (PhD); Strategy Structure and Incentives (MBA)

Research Areas
Organisational Economics; Personnel Economics; Corporate Governance and Executive Compensation; Multinational Production and Innovation.

Selected Publications

Awards and Honours
2012: Winner of 2012 Brattle Distinguished Paper Prize in Corporate Finance, American Finance Association (with V. Cunat, M. Gine)
2011: Upjohn Institute Research Grant
2011: Chazen Global Research fund grant to organize a conference on The Organizational Economics of Multinational Firms
2010: Best Paper Prize in the Financial Management Association (FMA) European Meeting
2010: Second Prize at the Instanbul Stock Exchange Competition for “The Vote is Cast: The Effect of Corporate Governance on Shareholder Value”
2007: Prize Jaime Fernandez de Araoz in Corporate Finance for “Globalization and the Provision of Incentives inside the Firm”

External Activities

Former Positions
2009-2012: Sanford C. Bernstein & Co. Associate Professor of Leadership and Ethics (untenured), Graduate School of Business, Columbia University, USA
2008-2009: Associate Professor, Graduate School of Business, Columbia University, USA
2008-2009: Visiting Professor, Princeton University, USA
2004-2008: Assistant Professor, Graduate School of Business, Columbia University, USA
2003-2004: Visiting Scholar in the Department of Economics, Massachusetts Institute of Technology, USA
1999-2000: Economic Consultant, London Economics, United Kingdom

Education
2003: PhD, London School of Economics, United Kingdom
1999: Master of Science, London School of Economics, United Kingdom
1998: Bachelor of Arts, Universitat de Barcelona, Spain
1996: Licence, Applied Economics, Universite de Paris IX Dauphine, France
Ilian Mihov
Bulgaria
Dean of INSEAD
The Rausing Chaired Professor of Economic and Business Transformation
Professor of Economics
ilian.mihov@insead.edu

Teaching
Macroeconomics (MBA, EMBA); Econometrics, Time Series Analysis (PhD); Growth, Business Cycles, Financial Crises (Executive Education).

Research Areas
Macroeconomics; Monetary Economics; Fiscal Policy; Institutions and Public Policy.

Selected Publications
- Stock Market Comovements and Industrial Structure, Journal of Money Credit and Banking 45, N° 5 (2013) 891-911 (with Pushan Dutt)
- Credibility and Flexibility with Monetary Policy Committees, Journal of Money Credit and Banking 38, (2006) 23-46 (with Anne Sibert)

Awards and Honours
2006, 2008, 2009: Outstanding Teacher of Core Courses Award, INSEAD
2008: Excellence in Refereeing Award, American Economic Review
2006: Distinguished Young Alumnus, Moore School of Business, University of South Carolina

External Activities
Vice President, Asia Bureau of Finance and Economic Research; Research Fellow, Center for Economic Policy Research; World Economic Forum, Global Agenda Council on Fiscal Crises 2010-2012; Board of Directors, Singapore American School ; 2014 – present; Board of Directors, Economic Development Board of Singapore, 2017 – present

Former Positions
2013: Interim Dean, INSEAD
2011-2013: Deputy Dean for Faculty and Research, INSEAD
2010-2011: Dean of Research, INSEAD
2005-2008: Area Coordinator, Economics and Political Science, INSEAD
2000-2007: Associate Professor of Economics, INSEAD
1996-2000: Assistant Professor of Economics, INSEAD

Education
1996: PhD, Princeton University, USA
1994: Master of Arts, Princeton University, USA
1992: BSc., University of South Carolina, USA
Alexandra Roulet
France
Assistant Professor of Economics and Political Science
alexandra.roulet@insead.edu

Teaching
Business and Public Policy.

Research Areas
Labour Economics and Public Economics.

Selected Publications
- Unemployment Insurance and Reservation Wages: Evidence from Administrative Data, Journal of Public Economics (with Thomas Le Barbanchon and Roland Rathelot)
- Repenser l'Etat: pour une social-democratie de l'innovation, Seuil (2011) (with Philippe Aghion)

Awards and Honours
2015-2016: NBER Doctoral Fellowship
2015: Research Grant from LEAP (Lab for Economic Applications and Policy), Harvard
2014: Research Grant from Chaire de Securisation des Parcours Professionnels
2011-2012: Arthur Sachs Fellowship
2011-2016: Harvard Graduate Student Full Fellowship
2006-2011: Ecole Normale Superieure Full Fellowship

Education
2017: PhD, Harvard University, USA
2006-2011: Ecole Normale Superieure, Paris
Loïc Sadoulet
France
Affiliate Professor of Economics
loic.sadoulet@insead.edu

Teaching

Research Areas
Economics and Business Development in Emerging Markets; Financial Services in Emerging Markets; Reputation-based Contracts; Microfinance; Mobile Health ; Information & Communication Technologies (ICT) as solution-enabler in Emerging Markets.

External Activities

Selected Publications
- M-PESA: Turning Corporate Social Responsibility Innovation into a Mainstream Business Opportunity, INSEAD Case Study, N° 5693 (2010) (with Olivier Furdelle)
- Getting Beyond the “Forever Pilot” Syndrome: A Meta Study in Mobile-health Projects, INSEAD Report (2010) (by Claire Pénicaud under the supervision of Loic Sadoulet and Olivier Furdelle)
- Campaign Spending Limits and Political Advertising, Management Science 53, N° 10 (2007) 1521-1532 (with David A. Soberman)
- Savings and Poverty Reduction: Fostering the Development of Sustainable Deposit and Savings Schemes for the Poor, The Inter-American Development Bank (2005)

Former Positions
2003-2005: Visiting Professor, Solvay Business School, Université Libre de Bruxelles (ULB), Belgium
2000-2005: Visiting Affiliate Professor of Economics, INSEAD, France
1998-2004: Research Fellow, European Centre for Advanced Research in Economics and Statistics, Belgium

Education
1999: PhD, Economics, Princeton University, USA
1993: Master’s Degree, Economics, Princeton University, USA
1991: BSc., Mathematics, University of California - San Diego, USA
1991: Bachelor of Arts, Economics, University of California - San Diego, USA
Mark Stabile
Canada
The Stone Chaired Professor in Wealth Inequality
Professor of Economics
Academic Director, The James M. and Cathleen D. Stone Centre for the Study of Wealth Inequality
mark.stabile@insead.edu

Teaching
Business and Public Policy, Health Care Markets and Policy

Research Areas
Inequality and Poverty, Child Health and Wellbeing, Health Care Financing, Tax Policy

Selected Publications

● Containing health care costs in high-income countries: evidence from four nations, Health Affairs 32, N° 4 (2013) 643-652 (with Sarah Thomson et al.)


● Socioeconomic Status and Health: Why is the Relationship Stronger for Older Children? American Economic Review 93, N°5 (2003) 1813-1823 (with Janet Currie)

Dissertation Award

External Activities
Advisory Board Member: City Financial, London, Decca Fund Board of Directors, 2015-present).

Former Positions
2011-2015: Full Professor, University of Toronto, Canada
2007-2015: Founding Director, School of Public Policy and Governance, Canada
2004-2011: Associate Professor, University of Toronto, Canada
2003-2005: Senior Policy Advisor to the Minister of Finance, Government of Ontario, Canada
2002-2003: Visiting Research Scholar, Woodrow Wilson School, Princeton University, USA
1999-2004: Assistant professor, University of Toronto, Canada

Education
1999: PhD, Columbia University, USA
1997: Master of Arts, Columbia University, USA
1995: Bachelor of Arts, University of Toronto, Canada
Jonathan Story
United Kingdom
The Shell Fellow in Economic Transformation, Emeritus
Emeritus Professor of International Political Economy
jonathan.story@insead.edu

Teaching
European/Global Politics; Markets and Business.

Research Areas
Transition Economies; European Integration; Political Economy.

Selected Publications
- The role of the Business School: Serving Mammon or the University? in The Purpose of Business: Contemporary Perspectives from Different Walks of Life Palgrave Macmillan (2015) 3-31 (with David Gautschi)
- Business and Energy in The Purpose of Business: Contemporary Perspectives from Different Walks of Life Palgrave Macmillan (2015) 173-190

Awards and Honours
Doctor Honoris Causa, Bled School of Management, Slovenia.
Distinguished Visiting Professor, Fordham University Graduate School of Business, 2010-2014.
Marusi Chair of Global Business, Renselaer, The Lally School of Management, 2007-2011

External Activities
Member: Political Studies Association, UK Royal Institute of International Affairs, Institut Français des Relations Internationales (IFRI), France International Political Science Association, International Institute for Strategic Studies (IISS), UK.

Former Positions
1975-2006: Professor of International Political Economy, INSEAD
1972-1974: Research Associate, Hudson Institute, USA
1971-1972: Research Associate, Atlantic Institute, France

Education
1973: PhD, Johns Hopkins University, USA
1970: Master of Arts, History and Political Science, Trinity College, The University of Dublin, Ireland
Timothy Van Zandt  
USA  
The Sauvage Family Endowed Chair for Academic Excellence  
Professor of Economics  
timothy.van-zandt@insead.edu

Teaching  
Managerial Economics; Game Theory; Pricing; Industry Dynamics

Research Areas  
Microeconomic Theory; Economics of Organisations; Bounded Rationality; Game Theory.

Selected Publications  
- Setting Price or Quantity: Depends on what the Seller is More Uncertain About, Quantitative Marketing and Economics 8, N° 1 (2010) 35-60 (with Ilia Tsetlin, V. (Paddy) Padmanabhan)

Awards and Honours  
1997-2000: National Science Foundation Grant IRI-9711303  
1991-1995: National Science Foundation Grants SES-9223917 and SES-9110973  
1990: Carey Polk Prize, University of Pennsylvania  
1988: Weintraub Award, University of Pennsylvania  
1985: Lawrence Robbins Prize, University of Pennsylvania

External Activities  
Associate Editor for Economics Bulletin, Theoretical Economics, and Mathematical Social Sciences.

Former Positions  
2010-2011: Visiting Scholar, Columbia University, USA  
2003-2004: Visiting Professor, Stern School of Business, New York University, USA  
1998-1999: Visiting Research Professor, Center for Mathematical Studies in Economics and Managerial Science, Northwestern University, USA  
1993-1994: Visiting Research Fellow, Center for Operations Research and Econometrics, Université Catholique de Louvain, Belgium  
1990-1998: Assistant Professor, Princeton University, USA  
1989-1990: Post-Doctoral Member Technical Staff, Mathematical Sciences Center, AT&T Bell Laboratories, USA

Education  
1989: PhD, Economics, University of Pennsylvania, USA  
1985: Bachelor of Arts, Economics and International Relations, University of Pennsylvania, USA
Douglas Webber  
New Zealand, Australia  
Professor of Political Science  
douglas.webber@insead.edu

Teaching  
International Political Analysis (MBA); Europe and the European Union (MBA); Capitalism (MBA); Executive Education sessions on the EU, lobbying and the international business environment.

Research Areas  
Comparative Regional Integration; European Union; Franco-German Relations; German Politics and Foreign Policy; French Politics; Regional Integration in East Asia and Asia Pacific; Indonesian Politics.

Selected Publications  
- Coping with Environmental Legislation in Environmentally Responsible Supply Chains Atalay Atasu (Ed.), Springer (forthcoming) (with Atasu Atalay, Luk Van Wassenhove)  
- How likely is it that the European Union will disintegrate? A critical analysis of competing theoretical perspectives, European Journal of International Relations 20, N° 2 (2014) 341-365  
- Regionalism and EU-Asian Relations: Patterns, Trends and Determinants in Handbook of EU-Asian Relations, Thomas Christiansen, Emil Kirchner and Philomena Murray (Eds), Palgrave Macmillan (2013) 93-107  
- The Regional Integration that didn’t happen: Cooperation without Integration in Early 21st Century East Asia, The Pacific Review (2010)  
- Regional Integration in East Asia and Europe. Convergence or Divergence?, Routledge (2006) (with Bertrand Fort)

Awards and Honours  
2016-2017: Robert Schuman Fellow, Robert Schuman Centre for Advanced Studies, European University Institute, Florence  
2013: Visiting International Fellow at the European and EU Centre, Monash University, Melbourne, Australia.  
2011: Visiting Fellow, Centre for European Studies, Australian National University, Canberra, Australia  
2009: Visiting International Fellow, European Centre, Monash University, Melbourne, Australia  
2008: ecch European Case Award, Manulife in Indonesia.  
1995-1997: Jean Monnet Fellow, Robert Schuman Centre, European University Institute, Florence  
1988: Winner of Third Prize, Thyssen Foundation Competition for the Best German Social Science Paper

External Activities  

Former Positions  
2010: Visiting Professor of Political Science, University of California, Berkeley, USA  
1987-1990: Research Fellow, Max Planck Institute for the Study of Societies, Germany  
1985-1987: Research Fellow, University of Sussex, United Kingdom  
1983-1984: Research Fellow, University of Strathclyde, United Kingdom

Education  
1985: PhD, Government, University of Essex  
1978: Master of Arts, West European Politics, University of Essex  
1976: Master of Arts, Political Science, University of Canterbury, New Zealand  
1975: Bachelor of Arts, Political Science, University of Canterbury, New Zealand
Vikas A. Aggarwal
USA
Associate Professor of Entrepreneurship and Family Enterprise
vikas.aggarwal@insead.edu

Teaching
Private Equity; Entrepreneurial Field Studies.

Research Areas
Entrepreneurial Strategy; Corporate Development; Venture Capital and Private Equity; Complex Systems.

Selected Publications
- Organizational Constraints to Adaptation: Intra-firm Asymmetry in the Locus of Coordination, Organization Science 26, N° 1 (2015) 218-238 (with Xun (Brian) Wu)
- Entrepreneurial Exits and Innovation, Management Science 60, N° 4 (2014) 867-887 (with David H. Hsu)
- Governing Collaborative Activity: Interdependence and the Impact of Coordination and Exploration, Strategic Management Journal 32, N° 7 (2011) 705-730 (with Nicolaj Siggelkow, Harbir Singh)

Former Positions
2002: Summer Associate, Investment Banking Division, Lehman Brothers, USA
2000-2001: Director, Product Management, Military Advantage Inc., USA
1998-1999: Co-Founder, Pixel Pro Technologies Inc., USA
1997-1998: Analyst, Mercer Management Consulting, USA
1996: Summer Intern, Goldman Sachs Asset Management, USA

Education
2009: PhD, Wharton School, University of Pennsylvania, USA
2006: MSc., Wharton School, University of Pennsylvania, USA
2003: MBA, Sloan School of Management, MIT, USA
1997: Bachelor of Arts, Economics, Princeton University, USA
Philip Anderson
USA
The INSEAD Alumni Fund Chaired Professor of Entrepreneurship
Professor of Entrepreneurship
Academic Director of the Rudolf and Valeria Maag INSEAD Centre for Entrepreneurship (ICE)
philip.anderson@insead.edu

Teaching
Entrepreneurship; Venture Capital/Private Equity; Innovation and Creativity; Managing Technological Change; Change Management; Leadership; Managing Growth.

Research Areas
Entrepreneurship; Venture Capital/Private Equity; Strategic Management; Technological Change; Organisational Evolution and Growth; Complexity Theory.

Selected Publications
- Perspective—Forming and Exploiting Opportunities: The Implications of Discovery and Creation Processes for Entrepreneurial and Organizational Research, Organization Science 24, N° 1 (2013) 301-317 (with Jay B. Barney, Sharon A. Alvarez)
- Organizational Environments and Industry Exit: The Effects of Uncertainty, Munificence and Complexity, Industrial and Corporate Change 10, N° 3 (2001) 675-711 (with Michael Tushman)

Awards and Honours
1997: Best Article, “Leveraging Intellect”, Academy of Management Executive
1993: Best Paper of all studies funded by the Center for Innovation Management Studies during its first ten years, “Technological Discontinuities and Organizational Environments”, presented at the annual conference of CIMS corporate partners

External Activities
2007-2012: Associate Editor, Administrative Science Quarterly.

Former Positions
2000-2001: Director, Amos Tuck School of Business, Dartmouth College, USA
1998-2000: Research Director, Amos Tuck School of Business, Dartmouth College, USA
1993-2001: Associate Professor of Business Administration, Amos Tuck School of Business, Dartmouth College, USA
1987-1993: Assistant Professor, S.C. Johnson Graduate School of Management, Cornell University, USA

Education
1988: PhD, Management of Organizations, Graduate School of Business, Columbia University, USA
1986: Master of Philosophy, Management of Organizations, Graduate School of Business, Columbia University, USA
1978: BSc., Agricultural Economics (Summa Cum Laude), University of California-Davis, USA
Youssef F. Bissada
Egypt, USA
Emeritus Professor of Entrepreneurship and Family Enterprise
youssef.bissada@insead.edu

Teaching
Project Management; Entrepreneurship; International Management.

Research Areas
Utilisation of Simulation as a Teaching Vehicle; Entrepreneurship; International Management.

Selected Publications
- The Sigma Challenge, Simulation
- The Management Challenge, Simulation
- The Acquisition Challenge, Simulation
- The Project Business Challenge, Simulation
- The R&D Challenge, Simulation
- The Corporate Social Responsibility Challenge, Simulation
- The Supply Chain Circle, Simulation

External Activities
Owner-President of Bissada Management Simulations.

Education
1981: Doctorate, Doctorat d’Etat ès Sciences en Genie Industriel, Universite Aix Marseille, France
1967: MBA, Harvard Business School, USA
1965: MBA, INSEAD, France
1963: Bachelor’s Degree, Dipl. Ingenieur, Technische Universität Karlsruhe, Germany
Randel Carlock
USA
The Berghmans Lhoist Chaired Professor of Entrepreneurial Leadership
Senior Affiliate Professor of Entrepreneurship and Family Enterprise
randel.carlock@insead.edu

Teaching
MBA and EMBA Family Business elective; EMBA KMC - Entrepreneurial Leadership; Executive Masters In Consulting and Coaching for Change – Family Psychology; Executive Education: Family Enterprise Challenge, Young Presidents Organization, Company Specific Programmes on Family Business Entrepreneurship, Leadership and Governance.

Research Areas
Family Business Strategic Planning, Leadership, Governance, Next Generation and Family Psychology.

Selected Publications
- James Chen’s Entrepreneurial Odesesy (A): Adlens, INSEAD Case Study (2016).
- James Chen’s Entrepreneurial Odesesy (B): Vision for a Nation: Changing the way visually challenged people live, work and play in the developing world, INSEAD Knowledge video (2016).
- James Chen’s Entrepreneurial Odyssey (C): The Competitor’s Story
- TrustedFamily: Building a Career with Family Entrepreneurship? (A and B) INSEAD Case Study N° 6061 (2014) (with Marie-Anne von Albertini, Christine Blondel)
- Achieve win-win for the family and business China Management Magazine (2014)
- How China’s family businesses can bridge the generation gap, South China Morning Post, (October 5, 2013)
- Coaching a new way for corporate bosses, South China Morning Post (July 6, 2013)
- La Excelencia en la Empresa Familiar. El proceso de planificación para la empresa y la familia Instituto de la Empresa Familiar (2011)

Awards and Honours
2016 Best Personal Development Event (Young Presidents Organization Gold) Southeast Asia Regional Excellence Award. 2014, 2011: Dean’s Commendation for Excellence in MBA Teaching, INSEAD

2010: 2009 European Foundation for Management Development Case Writing Award (with Elizabeth Florent-Treacy) Family Business Category
2008: Family Firm Institute International Award for “outstanding achievement in furthering the understanding of family business issues internationally”
2005: IMD and European Foundation for Management Education Family Business Case Competition prize, Brussels: EFMD Annual Conference with Florent-Treacy E.
2004:Family Business Network Best Practice Award
2002: International Young Presidents’ Organization Global Education Innovation Award
1999: The Family Firm Institute LeVan Award for interdisciplinary services to business families

External Activities
Young Presidents Organization, Family Firm Institute and Family Business Network speaker and facilitator for regional and global conferences in Asia, Europe and the Middle East.

Former Positions
1991-1996: First Opus Professor of Family Business, University of St. Thomas in Minneapolis, USA
1977-1996: Chairman / CEO, of NASDAQ listed corporation, USA
1971-1977: Executive, Target Corporation, USA

Education
Five-day Intensive Comprehensive Strategic Family Therapy Training (Continuing education course of American Psychological Association), April 20-24, 2015, Mental Research Institute, Palo Alto, California.
2011: Certificate, The Art and Practice of Leadership Development Program, John F. Kennedy School of Government, Harvard University, USA
2001: Certificate in Family Business Advising with Fellow Status, Family Firm Institute, USA
1999: Certificate in Psychodynamic Counseling, Birkbeck College, University of London, United Kingdom
1998: Certificate, Post Graduate Certification in Family Therapy, King’s College, University of London, United Kingdom
1991: PhD, Organization Development, Graduate School, University of Minnesota, USA
1983: MBA, General Management, Carlson School, University of Minnesota, USA
1976: Master of Arts, Training & Development, University of Minnesota, USA
1970: BSc., Business, University of Minnesota, USA

2011: Certificate in Family Business Advising with Fellow Status, Family Firm Institute, USA

1999: Certificate in Psychodynamic Counseling, Birkbeck College, University of London, United Kingdom

2001: Certificate in Family Business Advising with Fellow Status, Family Firm Institute, USA

1999: Certificate in Psychodynamic Counseling, Birkbeck College, University of London, United Kingdom

1998: Certificate, Post Graduate Certification in Family Therapy, King’s College, University of London, United Kingdom

1991: PhD, Organization Development, Graduate School, University of Minnesota, USA

1983: MBA, General Management, Carlson School, University of Minnesota, USA

1976: Master of Arts, Training & Development, University of Minnesota, USA

1970: BSc., Business, University of Minnesota, USA
Teaching
Digital Transformation and Strategic Innovation; Digital Entrepreneurship; Managing Growth and Change; Collaboration Across Boundaries; Leading Collaborative Ecosystems; Technology Strategy; Strategic Management.

Research Areas
Digital Innovation & Entrepreneurship; Collaboration; Networks; Strategy; Organization Theory; Industries/Technologies: Computing & Communications, Mobile Applications, Social Media, AI, Machine Learning, Blockchain.

Selected Publications
- The Emergence and Coordination of Synchrony in Organizational Ecosystems, *Advances in Strategic Management*, Ecosystems special issue, 30 (2013) 197-237

Awards and Honours
2015: Award for Scholarly Contribution, *Administrative Science Quarterly*

External Activities

Former Positions
2012-2013: Associate Professor of Technological Innovation, Entrepreneurship, and Strategic Management, MIT, USA
2007-2012: Assistant Professor of Strategy, MIT, USA
2010-2011: Visiting Scholar, Stanford University, USA
2004: Corporate Technology Group, Intel, USA
2002: Candle Software Group, IBM, USA

Education
2007: PhD Management Science and Engineering, Stanford University, USA
2005: M. A. Sociology, Stanford University, USA
2000: M.S. Computation and Neural Systems, CalTech, USA
1998: S.B. Brain and Cognitive Sciences, MIT, USA
Vibha Gaba
India
The INSEAD Fellow in Memory of Erin Anderson
Associate Professor of Entrepreneurship
vibha.gaba@insead.edu

Teaching
Leading Successful Change (Executive Education); Learning to Lead (Executive Education).

Research Areas
Diffusion, Behavioral Models of Adaptation, Organizational Learning, Corporate Entrepreneurship & Venture Capital.

Selected Publications
- Performance Feedback in Organizations and Groups: Common Themes in the Handbook of Group and Organizational Learning, Oxford University Press (forthcoming) (with Henrich Greve)
- A Comparison of Milestone-Based and Buyout Options Contracts for Coordinating R&D Partnerships, Management Science 61, N° 5 (2015) 963-978 (with Shantanu Bhattacharya, Sameer Hasija)
- Corporate Structure and Performance Feedback: Aspirations and Adaptation in M-Form Firms, Organization Science 24, 4 (2013) 1102-1119 (with John Joseph)

Awards and Honours
2015: Executive Education Awards for Outstanding Teaching, INSEAD
2014: Executive Education Awards for Outstanding Teaching, INSEAD
2012: Best Paper Award Nomination at the Israel Strategy Conference, Tel Aviv
2009: Best Symposium Award, Careers Division, Academy of Management
2002: Senior Researcher, National Science Foundation Grant #0217711, USD 360,000. Alan D. Meyer, Principal Investigator
2001: Senior Researcher, National Science Foundation Grant #0120188, USD 65,000. Alan D. Meyer, Principal Investigator.
1996-2001: Graduate Fellow, University of Oregon

External Activities
2014- Present: Associate Editor, Strategic Management Journal
2014-Present: Research Committee Member, Organization & Management Theory Division, Academy of Management
2016-18: Global Representative-at-Large, Organization & Management Theory Division, Academy of Management

Former Positions
2012: Associate Professor of Organisational Behaviour, INSEAD
2002-2012: Assistant Professor of Organisational Behaviour, INSEAD
1995-1996: Journalist, Business Standard, New Delhi, India

Education
2002: PhD, Organization Theory and Management, College of Business, University of Oregon, USA
1994: Master of Arts, Sociology, Delhi School of Economics, University of Delhi, India
1992: Bachelor of Arts (Honors), Economics, Lady Shriram College, University of Delhi, India
Teaching
Network Analysis (Doctoral Seminar); Power, Influence and Networks; Organisational Change and Transformation; Leadership and Social Capital.

Research Areas
Social Networks, Social Capital; Organisational Theory; Intra- and Inter-Organisational Cooperation; Resource-Dependence Theory.

Selected Publications

Awards and Honours
1990-1991: President’s Fellow, Graduate School of Arts and Sciences, Columbia University
1988-1989: Inter-Disciplinary Fellow, Center for the Social Sciences, Columbia University
1985-1990: Paul F. Lazarsfeld Fellow, Department of Sociology, Columbia University

External Activities

Education
1992: PhD, Sociology, Columbia University, USA
1987: MA, Sociology, Columbia University, USA
1985: BA, Cultural Anthropology, Universidad de la Republica Montevideo, Uruguay
Henrich Greve
Norway
The Rudolf and Valeria Maag Chaired Professor in Entrepreneurship
Professor of Entrepreneurship
henrich.greve@insead.edu

Teaching
Entrepreneurship; Research Methods.

Research Areas
Strategic Change in Organisations; Organisational Learning.

Selected Publications
- Greener Pastures: Outside Options and Strategic Alliance Withdrawal, *Organization Science* 24, N° 1(2013) 79-98 (with Hitoshi Mitsuhashi, Joel Baum)

Awards and Honours
Fellow, Academy of Management Association, since 2012

External Activities
Academy of Management Fellows Nominating Committee
Advisory Board Member, Academy of Management Annals
Editor, *Administrative Science Quarterly*

Former Positions
Held visiting professorships at Duke University; Hitotsubashi University; Hong Kong University of Science and Technology; Stanford University.
2002-2007: Professor, Norwegian School of Management BI, Norway
1998-2002: Associate Professor, Institute of Policy and Planning Science, University of Tsukuba, Japan
1998: Lecturer / Visiting Associate Professor, Stanford University, USA
1995-1998: Assistant Professor, Institute of Policy and Planning Science, University of Tsukuba, Japan

Education
1994: PhD, Business, Graduate School of Business, Stanford University, USA
1993: Master of Arts, Sociology, Stanford University, USA
1989: Bachelor of Arts, Economics and Business, Norwegian School of Economics and Business Administration, Norway
Manfred F. R. Kets de Vries
Netherlands
The Raoul de Vitry d’Avaucourt Chaired Professor of Leadership Development, Emeritus
Distinguished Clinical Professor of Leadership Development and Organizational Change
manfred.ketsdevries@insead.edu

Teaching
Program Director of INSEAD’s Top Management Seminar - The Challenge of Leadership: Creating Reflective Leaders; Scientific Director of Executive Master in Consulting and Coaching for Change.

Research Areas
Leadership Development/Entrepreneurship; Cross-Cultural Management; The Dynamics of Organisational Transformation and Change; Leadership Coaching/Psychotherapy, Team Dynamics/ Group Coaching; Career Dynamics; Family Business and Succession Planning; Executive Stress; Coaching C-Suite Executives.

Selected Publications
- You Will Meet a Tall Dark Stranger: Executive Coaching Challenges, Palgrave (2015)
- The Hedgehog Effect: The Secrets of Building High Performance Teams, John Wiley and Sons (2011)
- Sex, Money, Happiness and Death: The Quest for Authenticity, Palgrave (2009)
- The Leadership Mystique, FT/ Prentice-Hall (2001)

Awards and Honours
2016: Lifetime Achievement Award from Germany for his contributions to executive development.
2015: INSEAD Dominique Héau Award for Inspiring Educational Excellence.
2012: Honorary Doctorate Russian Presidential Academy of National Economy and Public Administration
2011: Vision of Excellence Award, Harvard McLean Hospital / Harvard Medical School
2011: Honorary doctorate IECD Bled School of Management
2010: Freud Memorial Award Dutch Psychoanalytic Institute
2009: Elected Distinguished Lifetime Member International Society for the Psychoanalytic Study of Organizations
2008: International Leadership Association (ILA) Lifetime Achievement Award
2005: International Leadership Association (ILA) Distinguished Leadership Award
2001: Harry and Miriam Levinson Award of the American Psychological Association
2001: Elected Fellow of the Academy of Management
1997: Elected Officer in the Order of Oranje Nassau
ECCH Best Case of the Year Award (10 times)

External Activities
Member: 17 Editorial Boards. Founding Member: International Society for the Psychoanalytic Study of Organizations, in 2009 he was made a Lifetime Distinguished Member of ISPSO. Author: 48 Books translated into 31 languages and more than 400 articles. Consultant on Organisational Design/ Transformation and Strategic Human Resource Management to Leading US, Canadian, European, African, Australian, and Asian companies.

Former Positions
2002-2010: Director/ Founder, INSEAD Global Leadership Centre, INSEAD, France, Singapore
1992-2012: Raoul de Vitry d’Avaucourt Chair in Leadership Development, INSEAD, France
1984-1985: Full Professor, INSEAD, France
1983-1984: Visiting Professor, Harvard University, USA
1982-1983: Visiting Professor, INSEAD, France
1975-1985: Professor, McGill University, Canada
1980-1981: Visiting Professor, HEC, Canada

Education
1982: Certification Psychoanalytic Training, Canadian Psychoanalytic Institute, Canada. Full Member International Psychoanalytic Association, Canadian Psychoanalytic Society, Paris Psychoanalytic Society
1970: Doctorate, DBA, Harvard University, USA
1969: MBA, Harvard University, USA
1967: International Teacher’s Program Certificate, Harvard University, USA
1966: Doctoral Examination in Economics, Universiteit van Amsterdam, Netherlands
1965: Teaching Certificate in Accounting and Management Control, Universiteit van Amsterdam, Netherlands
1963: Candidate’s Certificate in Economics, Universiteit van Amsterdam, Netherlands
Paul Kewene-Hite  
USA  
Affiliate Professor of Entrepreneurship  
paul.kewene-hite@insead.edu

Teaching
Entrepreneurship; New Venture Creation and Execution (INSEAD Venture Competition), Entrepreneurial Field Studies, Executive Education
Entrepreneurial Leadership, Disruption, Change Management and Crisis Leadership, Execution (Your First Hundred Days, Executive Education).

Research Areas
Entrepreneurship; Entrepreneurial Leadership.

Awards and Honours
2012: Winner of the AMBA’s MBA Innovation Award, Co-Creator and Leader of the Sci-Tech Commercializer, France and Singapore
2011: Finalist for the AMBA’s MBA Innovation Award, Co-Creator and Leader of the Entrepreneurship Accelerator in France and Singapore

External Activities
Active Board Member of companies; Guest Speaker.

Former Positions
2010-2011: Adjunct Professor of Entrepreneurship, INSEAD, France
2007-2009: CEO, Vyro Games Ltd., Ireland
2001: Consultant, MIT MediaLabEurope, Ireland
2001-2007: Partner, The Hatchery (a global consultancy), USA
1999-2000: COO & VP Finance, Urocket.com, USA
1997-1999: Director New Business & Strategic Planning, NEC Computers, USA
1995-1997: President, Worldsoft Corporation, USA

Education
1991: Bachelor of Liberal Arts, Harvard University, USA
Ji-Yub (Jay) Kim  
Republic of Korea  
Associate Professor of Entrepreneurship and Family Enterprise  
Chair, Entrepreneurship and Family Enterprise Area  
jay.kim@insead.edu

Teaching  
Strategy; Value Innovation; Digital Disruption & Strategy; Mergers & Acquisitions; Corporate Entrepreneurship

Research Areas  
Organisational Learning; Performance Feedback; Community; Mergers & Acquisitions; Learning from Failure & Success.

Selected Publications
- Not All Aspirations are Created Equal: The Differential Effects of Historical and Social Aspirations on Acquisition Behavior, Academy of Management Journal 58, N° 5 (2015) 1361-1388 (with Jerayr (John) Haleblian, Sidney Finkelstein)
- When Firms are Desperate to Grow via Acquisition: The Effect of Growth Patterns and Acquisition Experience on Acquisition Premiums, Administrative Science Quarterly 56, N° 1 (2011) 26-60 (with Jerayr (John) Haleblian, Sydney Finkelstein)
- Organizational Learning from Extreme Performance Experience: The Impact of Success and Recovery Experience, Organization Science 20, N° 6 (2009) (with June-Young Kim, Anne S. Miner)

Awards and Honours
2014: Executive Education Awards for Outstanding Teaching, INSEAD  
2010: Golden Apple Teaching Award for Core, Marshall School of Business, University of Southern California  
2007: Evan C. Thompson Faculty Teaching and Learning Innovation Award, Marshall School of Business, University of Southern California  
2003-2004: International Research Grant, CIBEAR  
2000-2001: Research Fellowship, Amos Tuck School of Business, Dartmouth College  
2000: National Science Foundation Research Grant  
1999: First Place. INFORMS/Organization Science Dissertation Proposal Competition, INFORMS Annual Meetings

External Activities

Former Positions
2010-2013: Assistant Professor of Entrepreneurship and Family Enterprise, INSEAD  
2001-2010: Assistant Professor, Marshall School of Business Administration, University of Southern California, USA  
2000-2001: Research Fellow, Amos Tuck School of Business Administration, Dartmouth College, USA

Education
2001: PhD, University of Wisconsin-Madison, USA  
1994: MBA, Ross School of Business, University of Michigan-Ann Arbor, USA.  
1991: BSc., Yonsei University, Seoul, Republic of Korea
Roger Lehman
USA
Senior Affiliate Professor of Entrepreneurship and Family Enterprise
roger.lehman@insead.edu

Teaching
Director, Executive Masters in Consulting and Coaching for Change; Executive Education; Leadership; High-Performance Teams; Leading Change; Collaborative Leadership; Organizational Culture; and Leading Innovation.

Research Areas
Leadership and Collaboration; Leading in Turbulent Times; Life-Long Learning; Individual and Organizational Psychology; Leader Development.

Selected Publications
- Reflections on Teaching Leaders to Coach: Using the Self as a Tool in Developing Others in Coach and Couch, Palgrave Macmillan (2007) (with Konstantin Korotov)
- Fortbildung, wissenschaftlicher Austausch und Netzwerke in psychodynamischer Organisationsberatung in Sammelband Psychodynamische Organisationsberatung, Mathias Lohmer (Ed.) Cott’sche Klett Verlag (2000) (with Erik Van De Loo)

Awards and Honours
Member of the American Psychological Association
Member of the International Psychoanalytic Association
Member of the German Psychoanalytic Society

External Activities
Roger Lehman’s clinical, teaching and organisational consulting career spans over 25 years during which time his experience has included a variety of staff and leadership positions in both public and private institutions. Professor Lehman designs and teaches in both open and company-specific programs, providing a focus on executive leadership, personal and professional development, and high performance teams.

Former Positions
Managing partner, insite GmbH, Germany

Education
PhD, Clinical Psychology, Florida Institute of Technology, USA
Master’s Degree, Social Work, Rutgers, USA
Master’s Degree, Psychiatry and Religion, Princeton University, USA
Licence, Clinical Psychologist, USA
1996: Psychoanalytic Training, Sigmund Freud Institute, Frankfurt, Germany
Teaching
Building business in China; MBA capstone; Entrepreneurial Strategies in Emerging Markets; Organisational Design for Innovation; Strategic Human Resources Management; New Business Venture; Organisation Theory.

Research Areas
Corporate Strategies in Emerging Markets; Family Business; Institutional Change; Corporate Governance; Cross-cultural Variation in Organisational Practices; Corporate Social Responsibility; Institutional Theory.

Selected Publications
- In the Eyes of the Beholder: Global Securities Analysts’ Coverage of Family Firms in Emerging Markets, Journal of Management (forthcoming) (with Young-chul Jeong, Chi-Nien Chung)
- Dared to Care: Organizational Vulnerability, Institutional Logics and MNCs’ Social Responsiveness in Emerging Markets, Organization Science 24, N° 6 (2013) 1742-1764 (with Jianjun Zhang)
- Filling or Abusing the Institutional Void? Ownership and Management Control of Public Family Businesses in an Emerging Market, Organization Science 24, N° 2 (2013) 591-613 (with Chi-Nien Chung)

Awards and Honours
2016 Best Paper Award, Strategic Management Society HongKong special conference, December 2016.
2016 Invited to be Keynote speaker at the biennial meeting of the International Association of Chinese Management Research, 2016, Hangzhou, China.
2016-2017 Dean’s Commendation for MBA Teaching Excellence

External Activities
Co-Chair, BPS doctoral and dissertation consortium (Business Policy and Strategy Division), AOM, 2014-2015.
Visiting Professor at CKGSB and Peking University (Guanghua), 2014-2015
Member of Research Committee, Organization and Management Theory Division, annual meetings of Academy of Management, 2008.

Former Positions
2008: Associate Professor of Organization Theory (with tenure), University of Illinois at Urbana-Champaign, USA
2006-2009: Faculty member of the Center for East Asian and Pacific Studies, University of Illinois, USA
2000-2007: Assistant Professor of Organizational Theory, University of Illinois, USA
2000: Instructor “Formal Organization” (PhD and upper-level undergrad), Stanford University, USA
1993-1994: Instructor, Fudan University, China

Education
2000: PhD, Stanford University, USA
1995: Master of Arts, Syracuse University, USA
1994: Diploma, Graduating Programme, Fudan University, China
1993: Bachelor of Arts, Fudan University, China
Teaching
Winning in Emerging Markets; Media and Internet; Entrepreneurial Field Studies; Social Innovation and Entrepreneurship

Research Areas
The Ecology of Industry Emergence; Business Models for the Base of the Pyramid; The Institutions of Global Financial Integration; Private Equity in Emerging Markets

Selected Publications
- Private Equity and Value Creation in Frontier Markets: The Need for an Operational Approach, Journal of Alternative Investments (forthcoming) (with Afzal Amijee)
- Private Equity as Canary in a Coal Mine: Building the Ecosystem for Effective Global Financial Integration, Managerial and Decision Economics 37, N° 1 (2016) 3-18 (with Prodyumna Goutam)
- Storming Legitimacy Barriers in Research in the Sociology of Work, W. Sine and R. David (Eds.), Institutions and Entrepreneurship (forthcoming) (with T. Lant, C. Mezias, J. Miller)

Awards and Honours
2014: Winner of Academy of International Business Best Paper Award, Sub Saharan Africa Conference
2011: Winner of the Tsinghua SEM Best Paper Award (with Florian Schloderer), Tsinghua University
2004: National Science Foundation Award
1999: Service Award, Organization and Management Theory Division
1999: Best paper Award, Journal of Management Inquiry
1997: Hightower lecture Award, Emory University, Goizueta School of Business
1996, 1997: Citibank Behavioral Sciences Research Institute Award
1982: 1982-1985: John Mc Carthy Fellowship, Graduate School of Business
1976-1980: Dean’s List at Columbia College

Former Positions
2005-2009: Full Professor, Stern School, New York University, USA
1993-2005: Associate Professor, Stern School of Business, New York University, USA
1991-1993: Assistant Professor, Stern School of Business, New York University, USA
1987-1991: Assistant Professor, School of Organization and Management, Yale University, USA
1982-1987: Research Assistant, Stanford University, USA
1980-1982: Officer’s Assistant, Chemical Bank

Education
1987: PhD, Stanford University, USA
1985: MSc., Stanford University, USA
1980: A.B., Collumbia College, USA
Melanie Milovac  
Germany  
Assistant Professor of Entrepreneurship and Family Enterprise  
melanie.milovac@insead.edu

Teaching
New Business Ventures (MBA), Entrepreneurship (PhD)

Research Areas
Social Psychology of Entrepreneurship, Entrepreneurship and Emotion, Emotional Cues in Forecasts and Perceptions of Entrepreneurs

Awards and Honours
2016: Kauffman Foundation Research Grant for "Facilitating Factors in Entrepreneurial Mentorship"
2016: Doctoral Consortium, West Coast Research Symposium on Entrepreneurship  
2014: Cambridge Judge Business School Research Grant for "Affective Cues in Entrepreneurs' Idea Pitches and CEOs' Shareholder Letters"
2014: National Endowment for Science, Technology and the Arts Research Grant for "The Effects of Psychological Factors in Entrepreneurial Pitches"  
2014: Recipient of Doctoral Fellowship Award for Visiting at University of Michigan, University of Cambridge
2014: Doctoral Development Award, University of Cambridge
2014: Best Paper Proceedings, Organizational Behavior Division, Academy of Management
2013: Outstanding Reviewer Award, Organizational Behavior Division, Academy of Management
2013: Cambridge Judge Business School Research Grant for "Emotion Expression in Organizations"
2012: Cambridge Judge Business School Research Grant for "Social Antecedents of Emotion Expression and Suppression in Work"

2011-2015: Full-time Doctoral Fellowship, University of Cambridge
2010-2011: Full-time Graduate Fellowship, German Academic Exchange Service (DAAD)
2010: Graduate Fellowship Grant for Visiting at Columbia Business School advised by M. W. Morris, Friedrich Ebert Foundation
2008-2010: Full-time Undergraduate Fellowship for B. Sc. in Psychology, Friedrich Ebert Foundation

External Activities
Ad Hoc Reviewing:
Strategic Management Journal
Organization Science

Professional Affiliations: Academy of Management (AoM); Interdisciplinary Network for Group Research (INGRoup); International Association for Conflict Management (IACM)

Former Positions
2015-2017: Post-Doctoral Researcher, Olin Business School, Washington University in St. Louis, USA
2014-2015: Pre-Doctoral Fellow, Stephen M. Ross School of Business, Management & Organizations, University of Michigan, USA

Education
2016: PhD in Management, University of Cambridge, United Kingdom
2011: Master in Innovation, Strategy and Organization, University of Cambridge, United Kingdom
2010: Bachelor of Science in Psychology, University of Heidelberg, Germany
Bachelor of Science, University of Heidelberg, Germany
Teaching
Entrepreneurship, Organizational Theory.

Research Areas
Organizations; Sociology of Finance; Behavioural Strategy; Corporate Governance; Innovation Diffusion.

Selected Publications

Awards and Honours
2015: Best Dissertation Award, Erasmus University and the Dutch Royal Academy of Arts and Sciences
2014: Nomination for Best Conference Paper, Strategic Management Society Meeting, Madrid
2014: Talent Placement Award, Erasmus University
2011: Academic Excellence Award, Erasmus University
2010: Grant by the Dutch National Science Foundation, EUR 200,000.

External Activities
Member of: Academy of Management, Strategic Management Society, European Group of Organization Studies, American Sociological Association, Society for the Advancement of Socio-Economics.

Education
2015: Postdoctoral Fellow, Kellogg School of Management, Northwestern University, USA
2014: PhD in Management (Cum Laude), Rotterdam School of Management, Erasmus University, Netherlands
2009: Master of Science in Finance (Cum Laude), Rotterdam School of Management, Erasmus University, Netherlands
2007: Bachelor of Science in Financial Economics (Cum Laude), Utrecht School of Economics, Utrecht University, Netherlands
Henning Piezunka  
Germany  
Assistant Professor of Entrepreneurship and Family Enterprise  
henning.piezunka@insead.edu  

Teaching  
New Business Venture; Entrepreneurship; PhD  

Research Areas  
Crowdsourcing, Competition, Relationship Management  

Selected Publications  
- Technological Platforms: An Assessment of the Primary Types of Technological Platforms, their Strategic Issues and their Linkages to Organizational Theory, *Journal für Betriebswirtschaft* 61, N° 2-3 (2011) 178-178  

Awards and Honours  
Award for Best Teacher in an MBA Elective: 2016J, 2016D  

External Activities  

Former Positions  
1998-2008: Co-founder and CEO, Consulting Piezunka & Schamoni - Information Technologies GmbH, Germany  

Education  
PhD Management Science and Engineering, Stanford University, USA  
Master of Science, (Dipl. Kauf.), Universität Mannheim, Germany  
Master of Science, Decision Science, London School of Economics, United Kingdom
Teaching
Leadership; Corporate Governance; Leadership Development.

Research Areas
Leadership and Governance at Emerging Markets and Companies.

Selected Publications
- The incumbents’ View, *Ethical Boardroom Magazine*, Summer 2017, 42-43
- Rapid: CEO Succession, Case Study *INSEAD Knowledge* (2017)
- Aeroflot Turnaround: From the Airline to Avoid to the Passengers’ Darling in Five Years. Case study, *INSEAD Knowledge* (2017)

Awards and Honours
2014: Executive Education Awards for Outstanding Teaching, INSEAD

External Activities
Chairman of the Board, Russian Fishery (Russia), Independent Director, Novolipetsk Steel (Russia), Independent Director, NIS (Serbia), Senior Partner, Ward Howell International.

Former Positions
CEO, AlfaTelecom, Russia
CEO, Millicom International Cellular, Russia & CIS
COO, VimpelCom, Russian Federation
Director, Otis Elevator

Education
PhD, Organizational Behavior, Moscow State University, Russian Federation
Master of Arts, Economics, Moscow State University, Russian Federation
MBA, Northeastern University, USA
Ludo Van der Heyden
Belgium
The INSEAD Chaired Professor of Corporate Governance
Professor of Technology and Operations Management
Academic Director, INSEAD Corporate Governance Centre
ludo.van-der-heyden@insead.edu

Teaching
Governance; Fair Process Leadership; Collaborative Team Dynamics; Business Model Innovation.

Research Areas
Fair Process Leadership; Governance; Business Model Innovation.

Selected Publications
- Towards a Theory of Business Model Change in Business Model Innovation: The Organizational Dimension, Nicolai J.Foss & Tina Saebi (Eds.), Oxford University Press (2015) (with José Santos, Bert Spector)
- Setting a Tone of Fairness at the Top, Business Compliance (2013)
- Tragedy on Everest, INSEAD Case Study, N° 5519 (2011) (with Morten T. Hansen, David Breashers, Elin Williams)
- A Model of Fair Process and its Limits, Manufacturing and Services Operations Management (2008) 1-17 (with Yaozhong Wu, Christoph Loch)

Awards and Honours
2006: FBN Research Honours for the article “Fair Process: Striving for Justice in Family Firms” with Christine Blondel and Randel S. Carlock
2004: Mercurius Award from the Fedis Association (Belgium) for the article on the introduction of the Euro which was published in International Commerce Review.
2003: Distinguished Service Medal, Handelshochschule (Leipzig), Germany
1996: Officer, Order of Leopold, Belgium

External Activities
2015- present: Member Supervisory Board Fidéliance
2013-present: Founder and Board Member, Association du Développement des Plantes Aromatiques et Médicinales, Milly-la-Forêt (France)
2013-present : Member of the Advisory Board, Triple A Associates, Lausanne (Switzerland)
2005-present: Advisory Board Member Bencis Capital Partners 2005-2010: Board Member Comité pour la Langue du Droit Européen
2003-2010: Board Member, Van Meerbeek Metalen.
2002-present: Board Member, Nesbic Buyout Fund I.
2000-2005: Board Member, Southwing.
2000-2005: Member ECR Academic Advisory Board.
1996-1998: Director at Large, INFORMS.

Former Positions
2001-2004: Area Coordinator, INSEAD
2000-2009: Director of INSEAD’s Advanced Management Program, INSEAD
1995-1998: Chairman, INSEAD, France
1995-1997: Co-Chairman, INSEAD, France
1994-1999: Director, INSEAD Zentrum Leipzig, Germany, INSEAD, Germany
1990-1995: Co-Dean, INSEAD, France
1989-1990: PhD Programme Director; Associate Dean for R&D, INSEAD, France
1980-1989: Professor of Operations Research; Research Associate, School of Organization and Management, Yale University, USA
1978-1980: Assistant Professor of Public Policy, J.F. Kennedy School of Government, Harvard University, USA

Education
1979: PhD (with Distinction), Administrative Science, Yale University, USA
1974: Master’s Degree, Ingénieur Civil en Mathématiques Appliquées (Summa Cum Laude, with Congratulations of Jury), Université Catholique de Louvain, Belgium
Balagopal Vissa
India
Associate Professor of Entrepreneurship
balagopal.vissa@insead.edu

Teaching
New Venture Formation and Growth; Entrepreneurial Leadership; Expert in Using Simulation based Approaches to Teach Entrepreneurship.

Research Areas
The people side of entrepreneurship: How founders build and leverage effective teams and networks during inception, growth and exit stages of their ventures; entrepreneurship in emerging economies; the links between commercial entrepreneurship and social impact

Selected Publications
- The Causes and Consequences of Churn in Entrepreneurs’ Personal Networks, Strategic Entrepreneurship Journal 6, N° 3 (2012) 273-289 (with Suresh Bhagvathula)

Awards and Honours
2017: Finalist, Best Entrepreneurship Paper Award – Organizational & Management Theory Division, Academy of Management

External Activities
Associate Editor – Academy of Management Journal

Former Positions
2003-2010: Assistant Professor of Entrepreneurship, INSEAD
1993-1998: Commercial Manager, Hindustan Lever Limited, India
1990-1991: Sales Executive, HCL Limited, India

Education
2003: PhD, Management, London Business School, University of London, United Kingdom
1993: Diploma, PGDM, Indian Institute of Management, India
1990: MSc., Chemistry, Birla Institute of Technology and Science, India
1990: Bachelor in Engineering, Electrical and Electronics Engineering, Birla Institute of Technology and Science, India
Teaching
Private equity; Venture Capital; Managing Corporate Turnarounds; Risk Management; Hedge Funds & Alternative Investments.

Research Areas
The intricacies of Corporate Turnaround and Restructuring situations; Private Equity & Venture Capital – GP/ LP relationship; Financial market dynamics, in particular the Interplay of volatility, correlation & the behavior of crowds; Alternative investments; Trading simulation & Gamification; Risk Management with a focus on extreme market movements & liquidity.

Selected Publications
Books:

Articles & Case Studies:
- Hitting the Target: Optimizing a Private Equity Portfolio with Partners Group, INSEAD Case Study, N°6256 (2017) (with Anne-Marie Carrick, Bowen White)
- Differentiation Beyond Price: CD&R’s Strategy in Acquiring Hussman, INSEAD Case Study N°6251 (2017) (with Peter Goodson, Kimberly McGinnis)
- INSEAD-Pevara Private Equity Navigator, INSEAD GPEI Newsletter, Apr 2017 (10th edition)
- Pro-invest: How to Launch a Private Equity Real Estate Fund, INSEAD Case Study N°6221 (2016) (with Anne-Marie Carrick, Bowen White)
- PE in Emerging Markets: Can Mekong Capital’s Operating Advantage Boost the Value in its Exit from Golden Gate Restaurants? INSEAD Case Study N°6162 (2016) (with Peter Goodson, Kimberly McGinnis)
- Value Creation 2.0, INSEAD Publication 2016 (with Bowen White, Michael Prahl)
- Crisis at the Mill: Weaving an Indian Turnaround - Alvarez & Marsal, INSEAD Case Study N°6069 (2015) (with Anne-Marie Carrick, Sankar Krishnan, Nikhil Shah)
- INSEAD-Pictet Report on The Institutionalization of Asian Family Offices, INSEAD Publication 2014 (with Bowen White, Michael Prahl)
- Rice from Africa for Africa: Duxton Asset Management and its Investment in Tanzanian Rice Farming, INSEAD Case Study, N°6007 (2014) (with Anindita Sharma, Michael Prahl)
- JPMorgan and the London Whale, INSEAD Case Study, N°6003 (2014) (with Andrew Chen)
- Sialom to the Finish: Carlyle’s Exit from Moncler, INSEAD Case Study, N° 5969 (2013) (with Michael Prahl, Vikas A. Aggarwal)
- Going Direct: The Case of Teachers’ Private Capital, INSEAD Case Study, N° 5993 (2013) (with Michael Prahl, Deepa Ramanathan)
- The Quest for Return, INSEAD Case Study, N°5712 (2010) (with Michael Prahl)
- Sula Vineyards: Indian Wine - Ce n’est pas possible! INSEAD Case Study, N°5668 (2010) (with Dhruv Narain, Romain Kapadia, Elizabeth Scott)
- Turning an Elephant into a Cheetah: The Turnaround of Indian Railways, INSEAD Case Study N°5623 (2009) (with Horacio Falcao, Claudia Gehlen)

Awards and Honours
Winner 2015 EFMD Case Writing Competition, Indian Management Issues and Opportunities Category (with Anne-Marie Carrick, Sankar Krishan, Nikhil Shah)

External Activities
Advisor to PE firms, family offices, SWFs and financial regulators.

Former Positions
2005-2008: Adjunct Professor of Finance and Program Director of the Asia Pacific Institute of Finance, INSEAD
Pre- 2005: 16 years in investment banking & global markets
Teaching
Financial Markets and Valuation (MBA); Empirical Asset Pricing (PhD); Management Acceleration Program (ExecEd).

Research Areas
Theoretical and Empirical Asset Pricing; Incomplete Markets; Financial Market Frictions; International Finance; Financial Regulation; Institutional Investors.

Selected Publications

Awards and Honours
- 2014: Young Innovators Award (Plansecur Financial Services)
- 2011: ECB Lamfalussy Fellowship
- 2011: Fondation Banque de France Research Grant (with Bernard Dumas, Raman Uppal, Grigory Vilkov)
- 2007-2010: JP Morgan Doctoral Scholarship in Finance

Education
- 2012: PhD, Finance, Goethe University Frankfurt, Germany
- 2007: Master of Science, Mathematics, Mannheim University, Germany
- 2007: Master of Science, Business Information Systems, Mannheim University, Germany
Jean Dermine
Belgium
Professor of Banking and Finance
jean.dermine@insead.edu

Teaching
Bank Management.

Research Areas
European Banking; Value Creation and Risk Control (ALM); Banking Regulations; Banking Theory

Selected Publications

- Banking Regulations after the Global Financial Crisis, Good Intentions and Unintended Evil, European Financial Management 19, N°4 (2013) 658-674

Awards and Honours

- 2012: External Research Fellow, Research Center in Banking and Finance, University of Surrey
- 2002: Best Teacher Award, INSEAD
- 1997: Deloitte and Touche Chair of Risk Management Research for the Financial Industry
- 1997: Laureate of the EIB Prize for the Essay “Eurobanking, a New World”
- 1996: Bertil Danielsson Guest Professor of Bank Management at the Göteborg School of Economics and at the Stockholm School of Economics
- 1984: Laureate of the BACOB Prize for Economics and Financial Research
- 1978: Rotary Foundation Fellow
- 1972: American Field Service Fellow

Former Positions

- 2006-2007: Visiting Scholar, Stern School of Business, New York University, USA
- 1994-1995: Professeur Invite (Part-Time), Institut de Gestion Bancaire et Financiere, Universite de Lausanne, Switzerland
- 1990-1991: Visiting Professor of Finance, Stern School of Business, New York University, USA
- 1985: Visiting Assistant Professor (Part-Time), Universite Catholique de Louvain, Belgium
- 1984: Visiting Assistant Professor of Finance, Wharton School, University of Pennsylvania, USA

Education

- 1982: PhD, Docteur ès Sciences Economiques, Université Catholique de Louvain, Belgium
- 1978: MBA, Cornell University, USA
Teaching
Empirical Asset Pricing (PhD); Foundations of Financial Economics (PhD); Investments (MBA).

Research Areas
International Finance: Capital Markets and Corporate Decisions; International Economics: Trade and Balance of Payments; Continuous-Time Dynamic Finance; Capital Markets; Corporate Finance.

Selected Publications
● Watson Wyatt, INSEAD Case Study, N°5393 (2007) (with Catherine Lawton)

External Activities

Former Positions
2006-2009: Professor of Finance, Swiss Finance Institute, Switzerland
1999-2006: Adjunct Professor of Finance, Wharton School, University of Pennsylvania, USA
1999-2006: Professor of Finance, INSEAD, France
1997-1998: Visiting Professor, London Business School, United Kingdom
1995-1997: Director, Centre for Economic Policy Research, United Kingdom
1992-1999: Research Associate, Delta, France
1992-1999: Research Professor of Finance, Duke University, USA
1991-2009: Research Fellow, Centre for Economic Policy Research, United Kingdom
1985-1993: Professor of Finance, Wharton School, University of Pennsylvania, USA
1985-2009: Research Associate, National Bureau of Economic Research, USA
1982: Visiting Professor, University of California, Berkeley, USA
1981-1999: Professor, HEC School of Management, France
1980: Visiting Professor, Columbia University, USA
1978: Visiting Associate Professor, Wharton School, University of Pennsylvania, USA
1976-1980: Adjunct then Associate Professor, Ecole Supérieure des Sciences Economiques et Commerciales (ESSEC), France
1973-1975: Assistant Professor, Columbia University, USA

Education
1973: PhD, Columbia University (New York), USA
1970: MSc., Columbia University (New York), USA
1969: Licence, Faculté des Sciences Economiques de Paris, France
1969: Engineer, Ecole Centrale de Paris, France
Lily Hua Fang
Singapore
The AXA Chaired Professor in Financial Market Risk
Associate Professor of Finance
lily.fang@insead.edu

Teaching
Corporate Finance; Private Equity; Alternative Investments.

Research Areas
Financial Institutions; Private Equity; Analyst Research; Mutual/ Hedge Funds; Media and Financial Markets.

Selected Publications

Awards and Honours
2009, 2013, 2016: Dean’s Commendation of Excellence in MBA Teaching, INSEAD
2002: Finalist, Lehman Brothers Fellowship for Research Excellence in Finance
1998-2003: Dean’s Scholarship for Distinguished Merit, The Wharton School, University of Pennsylvania

Former Positions
2003-2012: Assistant Professor of Finance, INSEAD
2001: Advanced and Professional Degree Intern, McKinsey and Company, USA
1996: Intern, The Coles Group of Actuaries and Consultants, Canada

Education
2003: PhD, Finance, The Wharton School, University of Pennsylvania, USA
2000: MSc., Finance, The Wharton School, University of Pennsylvania, USA
1997: BSc., Management System Science, Simon Fraser University, Canada
1994: International Baccalaureate Diploma, College of the Pacific, Canada
Teaching
International Financial Management (MBA) and Finance Foundations of Financial Economics (PhD)
Empirical Asset Pricing (PhD).

Research Areas
Asset Pricing; International Finance; Macroeconomics and Monetary Policy.

Selected Publications
- Monetary Policy and the Uncovered Interest Rate Parity Puzzle, *R&R Journal of Finance* (with David K. Backus, Chris Telmer and Stanley E. Zin)
- International R&D Spillovers and Asset Prices, *Working Paper* (with Ana Maria Santacreu)

Awards and Honours
2009: American Finance Association Student Travel Grant

Former Positions
2005: Credit Sales and Structuring, JP Morgan Chase & Co, United Kingdom
2003: Business Development Manager Assistant, Australian Consulate General, Italy

Education
2012: PhD, Carnegie Mellon University, USA
2008: Master of Science, Carnegie Mellon University, USA
2005: Master of Science, Birkbeck College, United Kingdom
2004: Bachelor of Arts, Bocconi University, Italy
Sergei Glebkin
Russian Federation
Assistant Professor of Finance
sergei.glebkin@insead.edu

Teaching
Corporate Financial Policy

Research Areas
Asset Pricing; Market Microstructure; Information Economics

Selected Publications
- Strategic Trading without Normality, working paper
- Liquidity vs. Information Efficiency, working paper
- Capital Market Equilibrium with Competition among Institutional Investors, working paper (with Dmitry Makarov)

External activities
Referee: Review of Economic Studies

Awards and Honours
2014-2016: London School of Economics Teaching Fellow
2014-2016: Paul Woolley Centre Scholarship, London School of Economics
2011-2014: Economic and Social Research Council Scholarship, Economic and Social Research Council
2011 Best Graduate Teaching Assistant, New Economic School

Education
2016: PhD, Finance, London School of Economics and Political Science, United Kingdom
2011: Master of Arts, Economics, New Economic School, Russian Federation
2010: Master of Science, Physics, Moscow State University, Russian Federation
2008: Bachelor of Science, Physics, Moscow State University, Russian Federation
Naveen Gondhi  
India  
Assistant Professor of Finance  
naveen.gondhi@insead.edu

Teaching  
Financial markets and Valuation (MBA)

Research Areas  
Information frictions in Finance; Asset pricing, Macroeconomics

Selected Publications  
- Rational Inattention, Misallocation, and Asset Prices, working paper  
- When transparency improves, must prices reflect fundamentals better? Revise and resubmit, Review of Financial Studies (with Snehal Banerjee and Jesse Davis)

Awards and Honours  
2016- WFA Cubist Strategy award  
2015: AFA travel grant  
2011–2016: Kellogg School of Management Fellowship  
2005-2009: MCM Scholarship, IIT Madras

Former Positions  
2009-2011: Researcher, Center for Analytical Finance, Indian School of Business, India

Education  
2016: PhD, Finance, Kellogg School of Management, USA  
2014: MS, Finance, Northwestern University, USA  
2009: Bachelor of Technology, Electrical Engineering, Indian Institute of Technology Madras, India
Teaching
Corporate Finance.

Research Areas
Performance of Firms and Industries; Valuation and Risk Estimation; Corporate Finance; Financial Markets and Institutions.

Selected publications

Awards and Honours
2011: Dean’s Commendation of Excellence in MBA Teaching, INSEAD
2010: Honorary Doctorate, American University in Cairo
2006: The Chief Executive Leadership Award presented by The Council for Advancement and Support of Education
2005: Honorary Doctorate, The Art Center College of Design (California)

External Activities
Member of the Board of Editors: Japan and the World Economy, and Journal of International Finance.
Advisor: AlphaOne Partners LLP.
Trustee: the University of the People.
Advisory Board Member: Carnegie Mellon University Qatar, and the American University in Cairo.
On MIT Corporation Visiting Committee for the Sloan School of Management.

Former Positions
2000-2006: Dean, INSEAD
1998-2000: Associate Dean, INSEAD
1996-2013: The Henry Grunfeld Chaired Professor of Investment Banking
1988-1994: Director General, Euro Asia Center, INSEAD
1982-2017: Professor of Finance, INSEAD
1980-1982: Professor of Finance, City University of New York, USA
1979-1980: Associate Professor of Finance, City University of New York, USA
1977-1979: Assistant Professor of Finance, New York University, USA

Education
1977: PhD, New York University, USA
1974: MBA, New York University, USA
1972: MSc., Chemical Engineering Degree, Ecole Nationale Superieure de Chimie de Toulouse, France
1971: MSc., Organic Chemistry, University of Toulouse, France
Teaching
Corporate Finance; Investments; International Finance; Options.

Research Areas
Corporate Finance; Market Efficiency Tests; Option Pricing; International Finance.

Selected Publications

Awards and Honours
1988: Greenwich Capital Markets Prize for the Best Paper in the Area of Investments at the AFA Meetings

Former Positions
1994-1995: Visiting Associate Professor, University of Chicago, USA

Education
1989: MSc., Industrial Engineering, Helsinki University of Technology, Finland
1987: PhD, Finance, Stanford University, USA
1985: Master of Arts, Economics, Stanford University, USA
1981: MBA, Helsinki School of Economics, Finland
Pierre Hillion
France
The de Picciotto Chaired Professor of Alternative Investments
Professor of Finance
Program Director of the INSEAD-Macquarie Master of Finance
pierre.hillion@insead.edu

Teaching
Capital Markets; Investments; Asset Management; Corporate Finance; Hedge Funds and Alternative Investments.

Research Areas
Market Microstructure; Empirical Asset Pricing; Corporate Finance; International Finance.

Selected Publications
● Public-Private Partnerships: The Project Financing of the Indiana Toll Road, INSEAD Case Study, N° 5828 (2012) (with Jean Wee)
● Diversification Benefits of Funds of Hedge Funds: Identifying the Optimal Number of Hedge Funds, Journal of Alternative Investments 10, N° 2 (2007) (with Anne-Valerie Amo, Hélène Harasy)

Awards and Honours
2013: Winner of MBA Elective Courses, INSEAD
2011: Best Teacher Award in the MBA Programme, INSEAD
2011: Dean’s Commendation for Excellence in MBA Teaching, INSEAD
2010 Winner of 2011 EFMD Case Writing Competition (with Jean Wee)
2007: Best Teacher Award in the MBA Programme, INSEAD
2000: Inquire Research Grant
1998: BSI Gamma Foundation Research Grant
1997: CEPR Research Fellow
1997: ECMI Grant
1993: Mathematical Finance Best Paper Award (3rd prize) for “A Test of a General Equilibrium Stock Option Pricing Model”

Former Positions
1995-1996: Visiting Associate Professor of Finance, University of California, Los Angeles (UCLA), USA
1994-1995: Visiting Associate Professor, California Institute of Technology, USA

Education
1988: PhD, Finance, University of California, Los Angeles (UCLA), USA
1981: Diploma, DEA, Finance, Université de Paris-Dauphine, France
1980: MBA, Ecole des Hautes Etudes Commerciales (HEC), France
Kevin Kaiser  
Canada  
Professor of Management Practice  
Director, ABN AMRO Managing for Value Research Fund  
kevin.kaiser@insead.edu

Teaching  
Corporate Finance; Value Creation in Corporate Restructuring; Value-Based Management.

Research Areas  
Corporate Finance; Management of Financial Distress; Value Creation in Corporate Restructuring; Value-Based Management.

Selected Publications


Awards and Honours

2014: Executive Education Awards for Outstanding Teaching, INSEAD  
2014: Executive Education Awards for Outstanding Programme Direction, INSEAD  
2013: Winner of EMBA Non-core Course, INSEAD  
2007: EMBA Best Teacher Award, Elective Course (Finance), INSEAD  

External Activities

Founder/Principal of AmphiA, a company serving numerous multinationals in their efforts to build cultures and organizations driven toward value creation. Advisory Board member, bfinance, a company improving the access to objective, transparent and competitively structured finance, cash management and asset management services

Former Positions

Consultant, McKinsey and Company  
2002: Principal and VP Product Development, bfinance.com  
1995-1996: Faculty, Kellogg Graduate School of Management, Northwestern University, USA  
1992-1997: Assistant Professor, INSEAD, France

Education

1996: PhD, Finance, Kellogg Graduate School of Management, Northwestern University, USA  
1986: Bachelor of Arts, Economics, University of Western Ontario, Canada
Teaching
Corporate Financial Policy (MBA); Financial Intermediation and Banking (PhD)

Research Areas
Financial Intermediation; Banking; Corporate Finance.

Selected Publications
- Mortgage securitisation and foreclosure, Working Paper (with Jing Zeng)

Awards and Honours
2014: LSE Class Teaching Awards, London School of Economics
2011-2014: London School of Economics Teaching Fellowship
2009-2013: London School of Economics PhD Scholarship
2007-2008: Alexandre Yersin Scholarship, Consulate General of France in Hong Kong
2007, 2010: Postgraduate Scholarship, Macau Tertiary Education Service Office

Education
2014: PhD, London School of Economics, United Kingdom
2008: Master of Science, Toulouse School of Economics, France
2007: Bachelor of Business Admin., University of Macau, China

John Kuong
China / Macau
Assistant Professor of Finance
john.kuong@insead.edu
Pascal Maenhout
Belgium
Associate Professor of Finance
pascal.maenhout@insead.edu

Teaching
Corporate Financial Policy and Derivatives (MBA and EMBA); Financial Markets and Valuation (EMBA); Foundations of Financial Economics (PhD).

Research Areas
Asset Pricing; Portfolio Choice; Continuous Time Finance; Derivatives; Credit Risk; Risk Management.

Selected Publications

Awards and Honours
2013: Winner of EMBA Core Course, INSEAD
2009: MBA Core Course Best Teacher Award, INSEAD
2008: Institut Europlace Award for Best Young Researcher in Finance
2007: EMBA Best Teacher Award, Core Course: Finance, INSEAD
2003: Barclays Global Investors Prize for the Best Paper in the EFA Symposium on Empirical Derivatives Research
2002-2006: MBA Core Course Best Teacher Award, INSEAD
2002: BSI Gamma Grant
2001: Inquire Europe Grant
2000: BACOB ARTESIA Prize for Research on Financial Economics
1999: Allyn Young Prize for Excellence in Teaching, Harvard University

External Activities

Former Positions
2000-2007: Assistant Professor of Finance, INSEAD

Education
2000: PhD, Economics, Harvard University, USA
1998: Master of Arts, Economics, Harvard University, USA
1995: Licence, Economische Wetenschappen, Summa Cum Laude with Congratulations of the Board of Examiners, Katholieke Universiteit Leuven, Belgium
Massimo Massa
Italy
The Rothschild Chaired Professor of Banking
Professor of Finance
Co-Director of the Hoffmann Research Fund
massimo.massa@insead.edu

Teaching
Corporate Finance: International Finance (MBA, EMBA, Executives); Applied Corporate Finance (MBA, EMBA, MFIN, Executives); Mergers and Acquisitions (MBA, MFIN, Executives); Governance: Value Creation and Governance (Executives); Behavioral Finance: Behavioral Strategies for Asset Managers and Managers; Asset Management: Investment Strategies (Executives), Strategic Industrial Positioning (Executives); PhDs: Information Economics, Behavioral Finance, Applied Corporate Finance.

Research Areas
Information in Financial Markets; Mutual Funds; Corporate Finance; Behavioural Finance.

Selected Publications

Awards and Honours
2013-14: Deans’ Commendation for Excellence in MBA Teaching 2013/14, INSEAD
2013: Winner of 2013 MBA Elective Course, INSEAD
2012: Winner of UniCredit & Universities Business School Research Project Funding
2011: Dean’s Commendation for Excellence in MBA Teaching, INSEAD
2007: Inquire Europe, Research Grant Competition, “The Effects of Organizational Structure in Asset Management”
2005: Sarnat Prize for Best Paper in the Journal of Banking and Finance
2003: Inquire Europe, Research Grant Competition Project: “Disposition Bias and Asset Prices”; “Strategic Behavior of Mutual Fund Families”; “Behavioral Biases and Investment”
2002: Gamma Foundation, Research Competition Project: “Heterogeneity of Trade and Stock Returns. Evidence from Index Funds Investors”

Former Positions
2005-2007: Associate Tenured Professor of Finance, INSEAD, France
2004: Visiting Scholar, Wharton School, University of Pennsylvania, USA
2002: Co-Director of Center for International Financial Services, INSEAD, France
2000: Director of Financial Data Center, INSEAD, France
1999-2000: Visiting Fellow, Yale School of Management, USA
1998-2005: Assistant Professor of Finance, INSEAD, France
1990-1997: Researcher, Monetary and Financial Markets Division, Bank of Italy, Italy

Education
1998: PhD, Financial Economics, Yale University, USA
1993: Master of Philosophy, Financial Economics, Yale University, USA
1992: MBA, School of Organization and Management, Yale University, USA
1989: Bachelor of Arts, Luiss University, Italy
Teaching
Applied Corporate Finance; Capital Markets; Asset Management; Derivatives; Risk Management; Foundations of Financial Economics.

Research Areas
The generation and diffusion of information in financial markets, with applications to asset pricing, portfolio theory, mass media and economic growth.

Selected Publications
- Media Coverage and the Cross-section of Stock Returns, *Journal of Finance* 64, N° 5 (2009) 2023-2052 (with Lily Hua Fang)

Awards and Honours
2015: Winner of Prix EIF 2015 du meilleur article d’actualité, Institut Europlace de Finance and Institut Louis Bachelier

Winner of the 2014 EFMD Competition in the category “Finance and Banking” (with Denis Gromb)
2012: Winner of Best published paper Award, Institut Louis-Bachelier and Institut Europlace
2011: Winner of the “Best young researcher in Finance” prize awarded by the l’Institut Louis-Bachelier and l’Institut Europlace de finance
2010, 2009: Winner of the Smith Breeden Prize (Distinguished Paper) for the best paper published in the *Journal of Finance*
2009: Dean’s Commendation for Excellence in MBA Teaching
2005, 2012: Institut Europlace Award for the best published paper
2003: NYSE Best Paper Award, Midwest Finance Association Meetings
2001: Marie Curie Post-Doctoral Fellowship
1997-2000: University of Chicago Century Fellowship
1997: French Ministry of Research Fellowship
1996: Erasmus Doctoral Fellowship

Former Positions
2009-16: Associate Professor of Finance, INSEAD
2013-14 Visiting scholar, Marshall School of Business, Univ. of Southern California
2001-08: Assistant Professor of Finance, INSEAD
2007-08: Visiting Professor of Finance, London School of Economics, United Kingdom
2006: Visiting scholar, Princeton University
2001: Post Doctoral student, Financial Markets Group, London School of Economics, United Kingdom
1998 & 1999: Summer Associate, Lehman Brothers

Education
2000: PhD, Economics, University of Chicago, USA
1996: Master of Philosophy in Economics, London School of Economics, United Kingdom
1995: Masters in Economics, DELTA, France
1994: Bachelor’s Degree, Ecole Polytechnique, France
Teaching
Corporate Governance: Financial Aspects (MBA); Empirical Corporate Finance (PhD); Finance for Executives (Executive Education).

Research Areas
Empirical Corporate Finance; Corporate Governance; Executive Compensation; Firm Diversification; Internal Capital Markets; Share Repurchases.

Selected Publications

Awards and Honours
- 2014: Executive Education Awards for Outstanding Teaching, INSEAD
- 2010: AESC Award for Research on Leadership and Corporate Governance
- 2004: Best Paper Award, European Finance Association Meetings
- 2003: BSI Gamma Research Award
- 2001: Treffitz Award for Best Student Paper, Western Finance Association Meetings
- 2001: Outstanding PhD Student Award, Kenan-Flagler Business School, USA
- 1997: Heinrich Medicus PhD Scholarship

External Activities
Reviewer for various journals.

Education
- 2001: PhD, Finance, Kenan-Flagler Business School, University of North Carolina at Chapel Hill, USA
- 1996: Lic.rer.pol., Université de Berne, Switzerland
Lee Remmers  
USA  
Emeritus Professor of Finance  
lee.remmers@insead.edu

Teaching  
Corporate Finance: Financial Analysis; Capital Investment Decision Analysis; Valuation of Companies and Corporate Securities; Corporate-Risk Management (Foreign Exchange, Interest-Rate Risk, Commodity Risk)

Research Areas  
Corporate Finance; Corporate Risk Management; Business Simulations; Multimedia Teaching Applications.

Selected Publications  
- If Foresight were as Clear as Hindsight... Managing Currency Fluctuations, European Management Journal 9, N° 3 (1991) 247-254  

External Activities  
Corporate Finance Seminars/Executive Development Programmes in France, Switzerland, Germany, Netherlands, Spain, Portugal, Japan, Singapore, China, Philippines, Australia, United States, Canada, Bulgaria, Mexico, Senegal. Consulting activities in Australia, Taiwan.

Education  
1967: PhD, Manchester University, United Kingdom  
1962: MBA, INSEAD, France  
1953: BSc., University of California-Berkeley, USA
Teaching
Business Foundations; Corporate Financial Policy; Derivatives; Fixed Income; Credit Markets; Asset Management.

Research Areas
Portfolio Choice; Risk Management; Derivatives; Credit Risk.

Selected Publications
- Risk Management with Benchmarking, Management Science 52, N° 4 (2006) 542-557 (with Alex Shapiro, Suleyman Basak)

Former Position
2004-2005: Visiting Professor/Lecturer, London Business School, United Kingdom
1997: Associate, Cornerstone Research, USA
1993: Summer Associate, Credit Suisse, Switzerland
1992: Summer Associate, Barclays de Zoete Wedd (BZW), United Kingdom

Education
1997: PhD, Engineering-Economic Systems and Operations Research, Stanford University, USA
1991: MBA, Finance and Accounting, William E. Simon Graduate School of Business, University of Rochester, USA
1989: Bachelor of Arts, Management Science with Computing Honours, University of Kent, United Kingdom
Theo Vermaelen
Belgium

*The UBS Chair in Investment Banking, endowed in honour of Henry Grunfeld*

Professor of Finance
theo.vermaelen@insead.edu

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**Teaching**
Corporate Financial Policy (MBA); Financial Markets and Valuation (MBA); Ethics and Finance (MBA); Advanced International Corporate Finance (Executive Education).

**Research Areas**
Corporate Finance; Share Repurchase; Death Spirals; IPOs; all Option Enhanced Reverse Convertible (COERC).

**Selected Publications**
- Share Buybacks and Gender Diversity (with Theos Evgeniou), *Journal of Corporate Finance* (2017, forthcoming)

**Awards and Honours**
- 2004: Best Conference Paper Award, EFA meetings
- 1998: European Finance Case of the year, efch
- 1996: Best Case in Financial Management, EFMD
- 1996: Best of the Best Papers Award, FMA meetings
- 1996 & 1998: Outstanding Teacher Award, INSEAD
- 1992: American Institutional Investor Award

**External Activities**

**Former Positions**
- Visiting Professor, University of Chicago, USA
- Visiting Professor, London Business School, University of London, United Kingdom
- Visiting Professor, University of California, Los Angeles (UCLA), USA
- 1982-1987: Associate Professor, Katholieke Universiteit Leuven, Belgium
- 1979-1981: Assistant Professor, University of British Columbia, Canada

**Education**
- 1980: PhD, University of Chicago, USA
- 1976: MBA, University of Chicago, USA Bachelor’s Degree, Commercial Engineer, Katholieke Universiteit Leuven, Belgium
Claude Viallet
France
Emeritus Professor of Finance
claude.viallet@insead.edu

Research Areas
Corporate Finance; International Asset Pricing.

Selected Publications

Former Positions
1993-present: Visiting Professor of Finance, J. L. Kellogg Graduate School of Management, Northwestern University.
1976-1978: Finance Manager, Securitas France
1964-1971: Project Manager, Elf Aquitaine, France

Education
1976: PhD, Finance, Northwestern University, USA
1972: MSc., Chemical Engineering, University of Wisconsin, USA
1963: Engineering Degree, Institut du Génie Chimique, France
Bart Zhou Yueshen  
China  
Assistant Professor of Finance  
bart.yueshen@insead.edu  

Teaching  
Information Economics (PhD) and Financial Market Valuation (MBA)  

Research Areas  
Operation, Organization, and Regulation of Financial Securities Markets.  

Awards and Honours  
2017: Best paper award at 14th Annual Conference in Financial Economics Research by Eagle Labs.  
2015: TCW best paper award at China International Conference in Finance (CICF), Shenzhen, China. Best paper award at Finance Down Under 2015, Melbourne, Australia.  
2014: Cubist Systematic Strategies Ph.D. Candidate Award for Outstanding Research; Ph.D. premium, FEWEB, VU University  
2013: Best high-frequency trading paper at 11th International Paris Finance Meeting  
2011: Tinbergen Institute Scholarship  

Education  
2014: PhD, VU University Amsterdam, Netherlands  
2011: MPhil Finance, The University of Amsterdam, Netherlands  
2009: Bachelor of Economics and Finance, The University of Hong Kong, Hong Kong
Paulo Albuquerque
Portugal / USA
Associate Professor of Marketing
paulo.albuquerque@insead.edu

Teaching
Managing Customer Value and Distribution Channels; Econometric Models in Marketing.

Research Areas
Product Usage; Online Consumer Search; Children Products and Education.

Selected Publications
- The Probit Choice Model under Sequential Search with an Application to Online Retailing, *Management Science* (Forthcoming, with Jun B. Kim and Bart J. Bronnenberg).

Awards and Honours
2012: Teaching Excellence Award (from the MBA class of 2013)
2011: Provost's Multidisciplinary Award, University of Rochester
2011: MSI Young Scholar
2001-2005: PhD Degree Fellowship from Science and Technology Foundation, Ministry of Science, Technology and Graduate Education, Portugal
2001-2004: Graduate Students Summer Fellowship, UCLA

External Activities

Former Positions
2013-2014: Faculty Director of the Core Full-Time MBA Program, Simon School of Business, University of Rochester, Rochester, USA
2012-2014: Associate Professor of Marketing (without tenure), Simon School of Business, University of Rochester, Rochester, USA
2006-2012: Assistant Professor of Marketing, Simon School of Business, University of Rochester, Rochester, USA
1998-2001: Teaching Assistant, Portuguese Catholic University, Lisbon, Portugal
1998-1999: Trade marketing Manager, Warner Lambert - Adams Division, Portugal

Education
2006: PhD, Management - Marketing, University of California Los Angeles, USA
1998: Business Management Degree, Universidade Católica Portuguesa, Portugal
Reinhard Angelmar
Austria
The Salmon and Rameau Fellow of Healthcare Management, Emeritus
Emeritus Professor of Marketing
reinhard.angelmar@insead.edu

Teaching
Marketing Management; Pharmaceutical Marketing

Research Areas
Pharmaceuticals; New Product Development and Innovation; Marketing Management.

Selected Publications
- The Rise and Fall of Baycol/Lipobay, *Journal of Medical Marketing* 7, N° 1 (2007) 77-88

Awards and Honours
- 1975-1976: Honorable Mention, American Marketing Association Dissertation Competition
- 1998: Overall Winner, European Case Awards, ecch, (with Pinson Christian)
- 1969-1971: Northwestern University Scholarship
- 1968-1969: Fulbright Scholarship

External Activities
Member of Editorial Advisory Board: *International Journal of Pharmaceutical and Healthcare Marketing*.

Former Positions
- 1989-2011: Professor of Marketing, INSEAD
- 1977-1989: Associate Professor of Marketing, INSEAD
- 1988: Visiting Professor, Stockholm School of Economics, Sweden
- 1982: Visiting Scholar, Sloan School of Management, Massachusetts Institute of Technology, USA
- 1974-1977: Assistant and Associate Professor, ESSEC, France

Education
- 1976: PhD, Kellogg School of Management, Northwestern University, USA
- 1971: MBA, Kellogg School of Management, Northwestern University, USA
- 1968, Diplomkaufmann, WU (Wirtschaftsuniversität Wien)
Teaching
Behavioral Economics; Market Driving Strategies; Customer Insight; Understanding & Influencing Customers; Customer Centricity, Marketing Management, Discover Israel: Start-up Nation.

Research Areas
Judgement and Decision Making; When Less is More; Commercial Placebos; Unintended Effects of Marketing Actions; Status Quo; Value; Consumers Experiences.

Selected Publications
- Warnings of Adverse Side Effects Can Backfire Over Time, Psychological Science 24, N° 9 (2013) 1842-1847 (with Steinhart, Yael, Yaacov Trope)
- The Dissociation Between Monetary Assessments & Predicted Utility, Marketing Science 27, (2008) 1055-1065 (with Dan Ariely)

Awards and Honours
2017: Competitive Research Grant of S$650,000, for the RCT study Promoting Green Mobility Every year since 2011: Dean’s Commendation for Excellence in MBA Teaching, INSEAD
Every year since 2011: Dean’s Commendation for Excellence in MBA Teaching, INSEAD
2010: Winner, O’Dell Award, (Journal of Marketing Research paper having made the most significant long-term contribution)
2010: Winner, Marketing Science Institute & Association of Consumer Research Competition on Shopper Marketing Research
2009 & 2006: Finalist (twice) of the Journal of Consumer Research’s Best Article Award
2006: Runner Up, Green Award, (Journal of Marketing Research paper showing greatest potential to contribute to research in marketing)
2006: Citation of Research Excellence, Emerald Management Reviews, (awarded to the top 50 of 15,000 peer-reviewed management papers)
2005: Outstanding Reviewer Award, Journal of Consumer Research

External Activities

Former Positions
1993-2000: Assistant, then Associate Professor, Fuqua School of Business, Duke University, USA

Education
1993: PhD & MS in Business Administration, University of California-Berkeley, USA
1986: BSc., Industrial Engineering and Management (Cum Laude), Technion, Israel
Teaching
Marketing Management; Brand Management.

Research Areas
Food and Obesity; Perceptual Biases; Packaging; Habits; Intentions-Behaviour link; Point-of-Purchase Marketing.

Selected Publications
● In the Eye of the Beholder: Visual Biases in Package and Portion Size Perceptions, Appetite 103 (2016) 450-457 (with Nailya Ordabayeva)
● Slim by Design: Redirecting the Accidental Drivers of Mindless Overeating, Journal of Consumer Psychology 24, N° 3 (2014) 413-431 (with Brian Wansink)
● From Fan to Fat? Vicarious Losing Increases Unhealthy Eating but Self-Affirmation is an Effective Remedy, Psychological Science 24, N° 10 (2013)1936-1946 (with Yann Cornil)
● Predicting and Managing Consumers’ Package Size Impressions, Journal of Marketing 77, N° 5 (2013) 123-37 (with Nailya Ordabayeva)

Awards and Honours
Winner of 2017 Dominique Héau Award for Inspiring Education Excellence at INSEAD
Winner of 2016 Outstanding Contribution to the Case Method, The Case Centre
Overall Winner 2016 Case Awards, The Case Centre (with Haiyang Yang)
2015: Winner of Best Paper Award, La Londe Conference in Marketing Communications and Consumer Behavior (with Yann Cornil)
2012: Winner, O’Dell award for the most significant, long-term contribution to marketing theory, methodology, and/or practice
2009-2011, 2014: Dean’s Commendation for Excellence in MBA Teaching, INSEAD
2009-today: Dean’s Commendation for Excellence in MBA Teaching, INSEAD (every year)
2008: Overall Winner, European Case Clearing House (ecch) Awards, “Unilever in Brazil”
2007: Overall Winner, ecch Awards, “Diesel for Successful Living”
2007: Winner, Marketing Category, ecch Awards, “Unilever in Brazil”
2006: Winner, Marketing Category, ecch Awards, “Diesel for Successful Living”

External Activities

Former Positions
2005-2006: Visiting Assistant Professor, The Wharton School, University of Pennsylvania, USA
2004-2005: Visiting Assistant Professor, Kellogg School of Management, Northwestern University, USA
1998-1999: Asistant Professor, London Business School, University of London, United Kingdom
1997-1998: Assistant Professor, Kenan-Flagler Business School, University of North Carolina at Chapel Hill, USA

Education
1998: PhD, Marketing (Doctorat en Sciences de Gestion), Groupe HEC, France
1993: MSc., Marketing, Universite de Paris IX Dauphine, France
1992: ESSEC Dipl., France
Amitava Chattopadhyay
India
The GlaxoSmithKline Chaired Professor of Corporate Innovation
Professor of Marketing
Chair, Marketing Area
amitava.chattopadhyay@insead.edu

Teaching
Branding; Customer Focus; Communication Strategy; International Marketing Strategy; Strategies at the Bottom of the Pyramid.

Research Areas
Branding, Creativity and Innovation; Aesthetics and Product Design; Marketing in Emerging Economies.

Selected Publications

External Activities

Former Positions
1994-1999: Associate Professor, University of British Columbia, Canada
1991-1994: Associate Professor, McGill University, Canada
1986-1991: Assistant Professor, McGill University, Canada

Education
1986: PhD, Graduate School of Business, University of Florida, USA
1981: Diploma, PGDM, Indian Institute of Management, India
1977: BSc., Chemistry, Jadavpur University, India

Awards and Honours
2017: Invited to nominate candidates for The Sveriges Riksbank Prize in Economic Sciences in Memory of Alfred Nobel
2017: Faculty, 5th AMA Sheth Foundation Doctoral Consortium in India
2016: Invited to nominate candidates for The Sveriges Riksbank Prize in Economic Sciences in Memory of Alfred Nobel
2016: Faculty, 51st AMA Sheth Foundation Doctoral Consortium
2016: Faculty, 4th AMA Sheth Foundation Doctoral Consortium in India
2015: Senior Fellow, Research Centre for Emerging Market Studies: CEIBS
2015: Faculty, 50th AMA Sheth Foundation Doctoral Consortium
2014: Faculty, 2nd AMA Sheth Foundation Doctoral Consortium in India
2013: Faculty, 1st AMA Sheth Foundation Doctoral Consortium in Africa
2013: Faculty, 48th AMA Sheth Foundation Doctoral Consortium
2012: Winner of 2011 EFMD Case Writing Competition, Latin American Business Cases Category (with Betania Tanure, Nina Paavola)
2011: Fellow, The Institute on Asian Consumer Insight
2010: Winner of Prix Académique Syntec Conseil en Management
2009: Faculty, 44th AMA Sheth Foundation Doctoral Consortium

Former Positions
1994-1999: Associate Professor, University of British Columbia, Canada
1991-1994: Associate Professor, McGill University, Canada
1986-1991: Assistant Professor, McGill University, Canada

Education
1986: PhD, Graduate School of Business, University of Florida, USA
1981: Diploma, PGDM, Indian Institute of Management, India
1977: BSc., Chemistry, Jadavpur University, India
Markus Christen
Switzerland
Associate Professor of Marketing
markus.christen@insead.edu

Teaching
Marketing Strategy; Pricing Strategy; Customer Strategy.

Research Areas
Marketing Strategy; Innovation and Market Entry Strategy; Marketing of Information Products; Managerial Decision Making.

Selected Publications

Awards and Honours
2010: echc Award for “Ford Ka: The Market Research Problem (A)” (with David A. Soberman)
2004: Nomination: Outstanding Teacher Award, Elective Course MBA Programme, INSEAD
2003: Nomination: Outstanding Teacher Award, Core Course MBA Programme, INSEAD

Former Positions
1996-2006: Assistant Professor of Marketing, INSEAD
1993-1996: Instructor, Duke University, USA
1990-1991: Marketing Manager, Weidmann AG, Switzerland
1989: Consultant, Lucas Industries, United Kingdom
1984-1987: Production Engineer, Cerberus AG, Switzerland

Education
1996: PhD, Fuqua School of Business, Duke University, USA
1989: MBA, University of Oregon, USA
1984: MSc., Mechanical Engineering, Swiss Federal Institute of Technology (ETH), Switzerland
Marcel Corstjens
Belgium
The Unilever Chaired Professor of Marketing, Emeritus
Emeritus Professor of Marketing
marcel.corstjens@insead.edu

Teaching
Marketing Strategy; Branding; Retail and Distribution.

Research Areas
Marketing Strategy; Innovation and Market Entry Strategy; Retailing, Social Media, Marketing Insight, New Products, Value Creation and Value Capture.

Selected Publications
- Good Pharma: How Marketing Creates Value in Pharma, Publisher: Marcel Corstjens (2014) 284 p. (with Edouard Demeire)
- New Product Success in the Pharmaceutical Industry, Economics of Innovation and Technology Management 14, N° 4 (2005) 319-331 (with Edouard Demeire and Ira Horowitz)

Awards and Honours
Quoted as a leading contributor to major scholarly journals among academics across all the management sciences in France (1998, Organization Studies, Vol. 19, No. 5, pp. 863-81). The study is based on a 12-year period of Social Sciences Citation Index (1981-92).
1990 and 1996: Best Teacher Award, INSEAD 1978: First Prize, Doctoral Dissertation Competition, American Marketing Association

External Activities
Past Area Editor Marketing Science; member of the editorial board International Journal of Advertising, European Journal of Marketing.
Consulting activities with international companies in consumer goods, retailing and pharmaceutical companies.
Non-executive board member of Jeronimo Martins, Advisory board member of NIBC, Advisory board member of True Capital, Founder, co-founder and director of 4 consulting companies; Prism, Arrow, Cubiculum and Trigga.
Developer and Director of company specific programs at INSEAD for Cadbury-Schweppes, Gib (now Carrefour), Ciba-Geigy, Sandoz, Roche, Schering Plough, Tesco and Unilever.

Education
1978: PhD, University of California-Berkeley, USA
Teaching
Digital and Social Media Strategy; Digital Transformation; “Big” Data and Digital Intelligence; Marketing and Communication Strategy; Value Creation in Luxury and Fashion

Research Areas
Digital Consumer Behaviour; Insights Generation Through Digital Intelligence; Online Opinion Dynamics; Power; Social Influence; Luxury Consumption.

Selected Publications
- From Rumors to Facts to Rumors: The role of Certainty Decay in Consumer Communications, Journal of Marketing Research 48, N° 6 (2011) 1020-1032 (with Derek D. Rucker Zakarya Tormala)

External Activities
2015-present: Editorial Review Board Member, Journal of Consumer Research
2015-present: Editorial Review Board Member, Recherches et Applications en Marketing

Former Positions
2011-2012: Assistant Professor of Marketing, HEC Paris
2008-2010: Course instructor and developer for Statistical Tools for Marketing Research, Kellogg School of Management, USA

Education
2011: PhD, Northwestern University, USA
2006: M.M. (Master in Management Science), Audencia Nantes School of Management, France
Hubert Gatignon

France

The Claude Janssen Chaired Professor of Business Administration, Emeritus

Emeritus Professor of Marketing

hubert.gatignon@insead.edu

Teaching
Marketing Strategy; Multivariate Statistics; New Products.

Research Areas
Modelling the Factors Influencing the Adoption and Diffusion of Innovations; Explaining and Econometrically Measuring how the Effects of Marketing Mix Variables Change over Conditions and over Time.

Selected Publications
- Research Issues at the Boundary of Competitive Dynamics and Market Evolution, Marketing Science 24, N° 1 (2005) 165-174 (with David A. Soberman)

Awards and Honours
2014: Winner of Distinguished Marketing Scholar Award
European Marketing Academy

External Activities

Former Positions
1994-2016: Professor, INSEAD
1994-1995: Professor, The Wharton School, University of Pennsylvania, USA
1988-1994: Associate Professor, The Wharton School, University of Pennsylvania, USA
1981-1988: Assistant Professor, The Wharton School, University of Pennsylvania, USA

Education
2006: Habilitation à Diriger des Recherches, Institut d’Administration des Entreprises, Université Paul Cézanne, France
1981 : PhD, Management, Graduate School of Management, University of California, Los Angeles (UCLA), USA
1975: MBA, Graduate School of Management, University of California, Los Angeles (UCLA), USA
Jean-Claude Larréché
France
The Alfred H. Heineken Chaired Professor of Marketing, Emeritus
Emeritus Professor of Marketing
jean-claude.larreche@insead.edu

Teaching
Momentum Leadership for Efficient Growth; Strategic Marketing; Customer Focus; Customer-Based Innovation; Founder and Director of Customer Focus: From Promise to Action (CF); Founder of Strategic Management of Services (SMS); Founder of Advanced Industrial Marketing Strategy (AIMS); Founder and Program Director of “Powering Growth: Put your Customer at the Heart of your Strategy.”

Research Areas
Strategies for Efficient Growth; Customer Centricity; Marketing Leadership; Strategic Competitiveness.

Selected Publications

1996 and 2000: Overall Winner, European Case Clearing House Award
1995 and 1997: Best Case of the Year Award in Relationship Marketing, EFMD
1995: Marketing Educator of the Year
1991: Outstanding Teacher Award, INSEAD
1989: INSEAD Alumni of the Year Award

External Activities

Education
1974: PhD, Stanford University, USA
1970: MBA, INSEAD, France
1969: MSc., University of London, United Kingdom
1968: Bachelor’s Degree, Ingénieur, INSA de Lyon, France

Awards and Honours
2014: Executive Education Awards for Outstanding Teaching, INSEAD
2014: Executive Education Awards for Outstanding Programme Direction, INSEAD
2010: DCF Award for Best Book in Corporate Strategy
2009: Brand Leadership Award by the World Brand Congress 2009
2008: The Momentum Effect elected “4th Book of 2008” in Business and Investing by Amazon USA
2007: Selected as one of top 12 Marketing Masters in the world by Mazur and Miles, Conversations with Marketing Masters
2005: Best Case of the Year Award in the Entrepreneurship category, EFMD
Teaching
Solution Innovation; Marketing Strategy.

Research Areas
Innovativeness; Using Artificial Agents to Understand Competitive Interactions; Archetypes of Culture Values; Strategic Marketing.

Selected Publications

Awards and Honours

External Activities

Former Positions
1999: Visiting Professor, Anderson Graduate School of Management, University of California, Los Angeles (UCLA), USA
1998-1999: Director, Centre for Corporate Change, Australian Graduate School of Management, University of New South Wales, Australia
1998: Visiting Professor, INSEAD, France
1994-1996: State Counsellor and Honorary Treasurer, Australian Marketing Institute, Australia
1987-1995: Research Centre Director, Australian Graduate School of Management, University of New South Wales, Australia
1987-1999: Foundation Chair of Marketing, Australian Graduate School of Management, University of New South Wales, Australia

Education
1974: PhD, Marketing, University of Bradford, United Kingdom
1970: MSc., Management, University of Bradford, United Kingdom
1968: BSc., Physics, University of Salford, United Kingdom
Joerg Niessing  
Germany  
Affiliate Professor of Marketing  
joerg.niessing@insead.edu

Teaching  
Digital Marketing and Digital Transformation; Customer Centricity in a Digital World; Brand Management; Marketing Analytics; Strategic Market and Customer Intelligence; Co-Director of Leading Digital Marketing Strategy

Research Areas  
Digital and Social Media Marketing; Digital Transformation of the Customer Experience; Brand Management; Strategic Market and Customer Intelligence; Marketing Effectiveness & Analytics.

Selected Publications  
- Expectation Biases as Neuropsychological Basis for Branding? (German original title: Expectation Biases als neuropsychologische Grundlage des Markenmanagements) in Wie Marken wirken: Impulse aus der Neuroökonomie für die Markenführung , Gabler Verlag (2010) 119-130 (with Hilke Plassmann)
- Customer Relationship Management for Transportation Services, (German, original title: “Kundenbindung im Verkehrsdienstleistungsbereich: Ein Beitrag zum Verkehrsmittelwahl-verhalten von Bahnreisenden”), Gabler 2006

Awards and Honours  
2016, 2015: Dean’s Commendation for Excellence in MBA Teaching, INSEAD  
2000: Diploma Award for best master thesis of the year, University of Muenster, Germany

External Activities  
Consultant to several major international corporations; Advisory Board Member, Kvell, Vienna, Austria

Former Positions  
2006-2013: Associate Partner and Head of Customer Insights at Prophet Brand Strategy San Francisco (USA) & London (UK)  
2012-2013: Lecturer in Brand Management & Brand Valuation, London Business School, UK  
2003-2005: Managing Director, MCM (Marketing Centre Muenster), Germany  
2003-2005: Lecturer in Marketing Management, University of Muenster, Germany  
2003-2004: Lecturer in Consumer Insights and Marketing Analytics, University of Muenster, Germany  
2002-2003: Project Manager, MCM (Marketing Centre Muenster), Germany  
2000: Assistant product manager, Henkel KGaA, Düsseldorf, Germany  
1999: Assistant marketing manager, DaimlerChrysler AG, Stuttgart, Germany  
1998: Assistant product manager, Deutsche Post AG, Bonn, Germany

Education  
2005: PhD, University of Muenster, Germany  
2002: Master’s Degree, Diplom Kaufmann (Master Degree in Business Administration), University of Muenster, Germany
V. (Paddy) Padmanabhan
USA
The Unilever Chaired Professor of Marketing
Professor of Marketing
Academic Director, Emerging Markets Institute
paddy.padmanabhan@insead.edu

Teaching
Marketing Management; Services Marketing and Management; Contemporary Channels of Distribution; Retailing.

Research Areas
Marketing Strategy with a Focus on Distribution; Pricing; Services and Developing/Emerging Markets.

Selected Publications
- Crisis and Consumption Smoothing, Marketing Science 30, N° 3 (2011) 491-512 (with Pushan Dutt)
- Configure-to-order and Channel Coordination, Quantitative Marketing and Economics 8, N° 3 (2010) 365-392 (with Che Hai, Chakravarthi Narasimhan)
- Setting Price or Quantity: Depends on What the Seller is Uncertain About, Quantitative Marketing and Economics 8, N° 1 (2010) 35-60 (with Ilia Tselin, Timothy Van-Zandt)
- Manufacturer Owned Retail Stores, Marketing Letters 20, N° 2 (2009) 107-124 (with Yusong Wang, David Bell)
- An Econometric Model of Location and Pricing in the Gasoline market, Journal of Marketing Research (2007) 622-635 (with P. B. Seetharaman, Tat Chan)

Awards and Honours
2010: Listed by ISIHighlycited.com as amongst the 250 most highly cited Researchers in Economics and Business membership as among the Top 10 Most Influential Papers in 50 years of publication of Management Science
2005: Lee, Padmanabhan and Whang (1997, Management Science) chosen by the Editorial Board of Management Science as among the 50 Most Influential Papers in 50 years of publication of Management Science
2003: Finalist, ISMS Prize for Practice Oriented Research, INFORMS, Institute for Operations Research and Management Science
2002: Best Teacher, Elective Courses, INSEAD

External Activities

Former Positions
1998-2001: John K. Jr. and Ellen A. Wallace Distinguished Professor, Olin School of Business, Washington University, USA
1997: Visiting Professor of Marketing, Kellogg Graduate School of Management, Northwestern University, USA
1996: Visiting Professor of Marketing, INSEAD, France
1990-1998: Associate Professor of Marketing and Fletcher Jones Faculty Fellow, Graduate School of Business, Stanford University, USA

Education
1990: PhD, Marketing, University of Texas at Dallas, USA
1987: MSc., Operations Research, University of Texas at Dallas, USA
1985: Bachelor of Technology, Mechanical Engineering, Institute of Technology Benares Hindu University, India
Teaching
Global Strategy; Telecommunications Strategy

Research Areas
Economic Growth; Globalisation; International Strategy; Collusion; Diffusion; Forecasting; Telecommunications.

Selected Publications

External Activities
Teaches courses on global and telecommunications strategy in Europe, the US, Africa, and Asia. Has taught in various company-specific programmes and is on the boards of, and reviews for, various journals

Former Positions
1998-2000: Lecturer (World Bank) and Program Director (Pearson), Harvard Business School, Harvard University, USA
1998-2000: Professor of International Strategy and Economics, University of California, San Diego, USA
1997-2000: Professor, INSEAD, France
1997: Visiting Professor, Graduate School of Business, Stanford University, USA
1996: Visiting Professor, Sloan School of Management, MIT, USA
1996: Visiting Professor, Anderson School of Management, University of California, Los Angeles, USA
1992-1997: Associate Professor, INSEAD, France
1992-1994: Visiting Professor, Hong Kong University of Science and Technology, Hong Kong

Education
1988: PhD, Business Economics, The Wharton School, University of Pennsylvania, USA
1984: Master of Arts, Managerial Economics, The Wharton School, University of Pennsylvania, USA
1982: DEA, Money, Banking and Finance, Université d’Aix Marseille III, France
1981: BSc., Economics, California Polytechnic State University, USA
1979: Diploma, Baccalaureat D, Mathematics and Natural Sciences, Académie de Dijon, France

Awards and Honours
2014: Executive Education Awards for Outstanding Teaching, INSEAD
1982: Getty Oil Scholar, Université d’Aix-Marseille
1981: Memorial Scholar
1979: Rotary Exchange Scholar, Académie de Dijon
Teaching
Marketing Strategy; Marketing Communications; Consumer Behaviour.

Research Areas
Consumer Behaviour; Marketing Communications; Applied Semiotics and its Subfields; Applied Epistemology

Selected Publications
- Comprendre et identifier les consommateurs qui ont tendance à tout garder, Recherche et Applications en Marketing, 27, N° 3, (2012) 57-79 (with Valérie Guillard)
- Le comportement du consommateur in Encyclopédie de Gestion(1997) 372-475 (with Alain Jolibert)

Awards and Honours
Former President, Association Française du Marketing
Hilke Plassmann

Teaching
Marketing Management; Decision Neuroscience; Neuromarketing; Behavioral Economics.

Research Areas
Judgement & Decision-Making; Emotion Regulation & Self Control; Consumer Welfare: Obesity & Overspending; Perception of the Consumption Experience; Branding

Selected Publications
- Consumer Neuroscience: Past, Present, and Future, Organizational Research Methods (forthcoming) (with Uma Karmarkar)
- How Context Alters Value: The role of the brain’s valuation system for how price information change experienced taste pleasantness, Scientific Reports 7 (2017) 8098 (with Liane Schmidt, Claus Kullen, and Bernd Weber)
- Contextual Valuation, Current Opinion in Neurobiology, 40 (2016) 59-65 (with Agnieszka Tymula)

Awards and Honours
2017 ANR Tremplin-ERC grant (€180K) “Brain Gut Decision”.
2016 ANR INSEAD Sorbonne Emergence grant (€50K) “Toward a motivational theory of placebo effects: How the brain mediates placebo effects of energy drinks on motivation” (together with Pierre Chandon and researchers from Sorbonne / Paris 6)
2015 Early Career Award Society for Neuroeconomics
2014 The Case Centre Awards Competition in the category “Best New Case Writer” for “Michel et Augustin Cookies: Culinary Adventures Competing Against Food Industry Giants”
2014 ANR INSEAD Sorbonne Convergence grant (€100K) “Better to use your gut or brain? Information processing during dietary self-control” (together with researchers from Sorbonne / Paris 6)
2013: Marketing Science Institute (MSI) Young Scholar

In the Spotlight
INSEAD Chaired Professor of Decision Neuroscience
Associate Professor of Marketing
hilke.plassmann@insead.edu

Affiliated Faculty, Cognitive Neuroscience Unit of Ecole Normale Supérieure,
Board Member: Society for NeuroEconomics, Advisory Panel of the Society for Consumer Psychology (SCP)

Former Positions
Summer 2012: Visiting Faculty, Marketing, The Stern School of 2011-2012: Visiting Faculty, OPIM, The Wharton School, University of Pennsylvania, USA
2006-2008: Post-Doctoral Research Fellow (non-professorial Faculty), Division of the Humanities and Social Sciences, California Institute of Technology, USA.
2005-2006: Post-Doctoral Research Fellow (non-professorial Faculty), Department of Economics, Stanford University, USA.
2003-2005: Lecturer for Consumer Behavior and Marketing Management, Marketing Executive Program (MEP), Marketing Center of the University of Muenster, Germany.

Education
2005: PhD, Marketing and Neuroscience, Muenster School of Business and Economics, Germany
2001: MSc., German-French Degree Program, Muenster School of Business and Economics, Germany / Montpellier Graduate School of Management, France
1998: BSc., Management and Economics, Muenster School of Business and Economics, Germany (HEC), France
Teaching
Foundations of Marketing; Advertisement and Promotions; Consumer Behaviour.

Research Areas
Consumer Motivation and Reward-seeking Behaviours; Non-conscious Mental Processes in Consumer Decision Making and Emotion Regulation.

Selected Publications

Awards and Honours
2007: AMA-Sheth Foundation Doctoral Consortium Fellow

External Activities
Teaches courses on global and telecommunications strategy in Europe, the US, Africa, and Asia. Has taught in various company-specific programmes and is on the boards of, and reviews for, various journals.

External Activities

Education
2009: PhD, Graduate School of Business, Stanford University, USA
2000: Executive MBA, Tata Institute of Social Sciences (TiSS), Mumbai, India
1998: Bachelors in Sociology (Honours), University of Delhi, India
Daniel Walters
USA
Assistant Professor of Marketing
daniel.walters@insead.edu

Teaching
Market Driving Strategies.

Research Areas
Judgment and Decision Making; Overconfidence; Financial Decision Making

Selected Publications
● Known Unknowns: A Critical Determinant of Confidence and Calibration, Management Science (forthcoming) (with Philip M. Fernbach, Craig Fox, Steven A. Sloman)
● Decision under risk: From the Field to the Laboratory and Back in Blackwell Handbook of Judgment and Decision Making: An interdisciplinary Perspective, Wiley (2015) (with Craig Fox, Carsten Erner)
● Labels & leaders: The Influence of Task Framing on Leadership Emergence, Leadership Quarterly 23, N° 5 (2012) (with Geoffrey C. Ho, Margaret Shih)

Awards and Honours
2016: Dare to Care Fellowship Award
2016: UCLA Dissertation Year Fellowship

2014: Distinguishing Two Dimensions of Subjective Uncertainty, National Science Foundation Grant
2010: UCLA Anderson MBA Merit Based Fellowship
2009: Charles E. Davidson Fellowship

External Activities

Education
2017: PhD, Anderson School of Management, University of California (UCLA, USA)
2011: MBA, Anderson School of Management, University of California (UCLA, USA)
2010: MBA Study Abroad Program, HEC School of Management, France
2006: Bachelor of Science, Stern School of Business, New York University, USA
David Weinstein  
Israel, France  
Emeritus Professor of Marketing  
david.weinstein@insead.edu

Teaching
Advanced Industrial Marketing (MBA); Advanced Industrial Marketing for Executives.

Research Areas
Industrial Marketing; Marketing of Financial Services; Chemical Industry; High-Tech Sector; Automotive Markets; B2B Marketing; E-Commerce; Measurement of Brand Equity.

Selected Publications
- Sales Forecasting for Industrial Products in *Handbook of Forecasting*, Spyros Makridakis and S. Wheelwright (Eds.) (1982)
- Marketing and Communication of Family Planning Programs in Developing Countries in *Marketing Systems for Developing Countries*, Wiley (1976)

Awards and Honours
Beta Gamma Sigma  
1996: INSEAD MBA Teaching Award  
1993-1994: Henry Sweetbaum Chair of Distinguished Visiting Professor, Wharton School

External Activities
Consultant to major international corporations. The Aresty Institute, Wharton School. Member, Editorial Board, Journal of Marketing. Consulting, Programme Direction & Executive Teaching with various companies and bodies. Member of the Executive Board, Miami Jewish Health Systems

Former Positions
- 2010-2012: Visiting Professor, The University of Miami, USA  
- 1974-2008: Professor of Marketing, INSEAD  
- 1982-1984: Visiting Professor, Stanford Business School, Stanford University, USA  
- 1977-1978: Visiting Scholar, Harvard Business School, Harvard University, USA  
- 1971-1972: Post-Doctoral Fellow, Consumer Research Institute, USA

Education
1972: PhD, Business Administration, Columbia University, USA  
1967: Bachelor of Arts, Economics and Mathematical Statistics, Hebrew University of Jerusalem, Israel
Klaus Wertenbroch
Germany
Professor of Marketing
klaus.wertenbroch@insead.edu

Teaching
Behavioural Economics and Consumer Choice; Brand Management; Behavioural Pricing; Marketing Management

Research Areas

Selected Publications
- Free Will, Temptation, and Self-Control: We Must Believe in Free Will, We Have No Choice, *Journal of Consumer Psychology* 18, N° 1 (2008) 27-33 (with Joachim Vosgerau, Sabrina Bruyneel)
- When Do Losses Loom Larger than Gains? *Journal of Marketing Research* 42, N° 2 (2005) 134-138 (with Dan Ariely, Joel Huber)

Awards and Honours
2014/15: Co-Chair, John A. Howard/American Marketing Association (AMA) Doctoral Dissertation Award
2012: Whitebox Visiting Fellow, Yale School of Management

External Activities

Former Positions
2011-2012: Judith C. and William G. Bollinger Visiting Professor, Wharton School, University of Pennsylvania, USA
2010-2013: Visiting Professor of Marketing, Wharton School, University of Pennsylvania, USA
2009: Visiting Professor of Marketing, University of California, Berkeley, USA
1999-2007: Associate Professor of Marketing, INSEAD
1997-1999: Assistant Professor, Yale University, USA
1994-1997: Assistant Professor, Duke University, USA

Education
1994: PhD, Business, University of Chicago, USA
1994: MBA, University of Chicago, USA
1990: MSc., Psychology, Darmstadt University of Technology, Germany
José-Luis Alvarez  
Spain  
Senior Affiliate Professor of Leadership and Organisational Behaviour

joseluis.alvarez@insead.edu

Teaching
Roles of Senior Executives; Leadership: Leading Change; Networking; Stakeholder Management

Research Areas
Executive Power and Roles; Top Management Teams; Political Leadership; Sociology of Managers

Selected Publications

- The Increasing Role Professional Service Firms in the Reform of Shareholders’ Meetings in Board Members and Management Consultants: Redefining the Boundaries of Consulting and Corporate Governance (2009) (with Joan E. Ricart)

Awards and Honours
2013: Winner of Best MBA Core Course Teacher, INSEAD
2007: Finalist for George Terry Book Award “Sharing Executive Power: Roles and Relationships at the Top” (with S. Svejenova)

External Activities

Former Positions
2000-2012: Visiting Professor, INSEAD, France
2010-2012: Visiting Professor, Judge Business School, Cambridge University, United Kingdom
2007-2012: Professor of Business Policy, E.S.A.D.E., Spain
2000-2001: Visiting Professor, Harvard Business School, USA
1998-2005: Spanish Representative, European Group for Organizational Studies (EGOS)
1997-2000: Visiting Professor, Doctoral Program, University Pompeu Fabra, Spain
1996-1997: Visiting Scholar, Harvard University, USA
1993-1997: Co-Director of the Research Group, European Science Foundation
1993-1997: Member of the Steering Committee of the Program, European Management Practices, European Science Foundation
1984-2001: Professor of Business Policy, IESE, Spain

Education
1991: PhD, Harvard University, USA
1989: Master of Arts, Harvard University, USA
1983: MBA, IESE Business School, Spain
1981: Bachelor of Arts, Universitat de Barcelona, Spain
1981: Bachelors in Law, Universitat de Barcelona, Spain
Teaching
Organisational Behaviour; Organisational Design; Organisational Theory; Management and Leadership.

Research Areas
Economic Sociology; Cultural Industries; Social and Cultural Networks; Status; Higher Education.

Selected Publications

Awards and Honours
2017: Named to Thinkers 50 Radar List
2016: Deans’ Commendation for Excellence in MBA Teaching 2015/16, INSEAD
2014: Best Presentation Award; Best Paper (Honourable Mention), 6th Annual Conference on Social Informatics, Barcelona

External Activities

Former Positions
2005-2007: Regional Manager and Junior Partner, Revolution Prep. Santa Monica & Boston, USA
2003-2005: Consultant, The Monitor Group, Santa Monica, USA
2000: Spanish Language and Culture Immersion, Universidad San Pablo, CEU, Spain

Education
2014: PhD, Economic & Organizational Sociology, Booth School of Business, University of Chicago, USA
2014: Master of Business Admin., Booth School of Business, University of Chicago, USA
2013: Master of Arts, Booth School of Business, University of Chicago, USA
2002: Bachelor of Arts, (Cum Laude) in Psychology, Harvard University, USA
2000: Spanish Language and Culture Immersion, Universidade San Pablo, CEU, Spain
Henri-Claude de Bettignies
France

The Aviva Chair in Leadership and Responsibility, Emeritus
Emeritus Professor of Asian Business
henriclaude.debettignies@insead.edu

Teaching
Individual, Business and Society: The Ethical Dilemma; Culture and Management in Asia; AVIRA: Changing CEOs’ Mindset; Managing Change and Change of Management in Asia; Human Resource Management in Asia; Leadership & Responsibility

Research Areas
Societal Change & Management Practices in Asia; Ethics & Managerial Behaviour Across Cultures; Corruption & Managerial Behaviour Across Cultures; Business Schools’ Responsibility in Management Education; Leadership & Responsibility in China.

Selected Publications
- Can Multinational Corporations Afford to Ignore the Global Common Good?, Business and Society Review (2009) 153-182 (with François Lepineux)

External Activities
2006-present: Distinguished Professor of Global Responsible Leadership, CEIBS, Shanghai, and Founder and Director of the Euro-China Centre for Leadership and Responsibility, CEIBS, Shanghai; Founder & Director, CEDRE (Centre for the Study of Development and Responsibility). 1984-present: Chairman of the LVMH Asian Scholarships Jury.

Former Positions
1981-2004: Professor of Asian Business, INSEAD
1988-2005: Visiting Professor, Graduate School of International Business, Stanford University, USA
1975-1976: Visiting Professor, Institute for International Studies and Training (IIST), Japan
1965-1967: Assistant to Counsellor, French Embassy, Japan
1963-1965: Visiting Lecturer, Rikkyo University, Japan
1962-1963: Research Assistant, University of California-Berkeley, USA
1961-1962: Personnel Management, Société Anonyme des Mines de Fer de Mauritanie (MIFERMA), Mauritania

Education
1968: Doctorate, ITP, Harvard Business School, Harvard University, USA
1961: Licence des Lettres, Psychology/Sociology, Sorbonne, France
1961: Diplôme EPP, Université Catholique de Lille, France

Organisational Behaviour
CAMPUS
Stewart Black
USA
Professor of Management Practice in Global Leadership and Strategy
stewart.black@insead.edu

Teaching
Executive Education, competitive strategy, innovation, organization structure, leading change, effective influence, human capital, managing stakeholders, global leadership

Research Areas
Globalization, Competitive Strategy, Human Capital Leading Change

Selected Publications
- The Character of Global Leaders in Advances in Global Leadership (Vol. 8), Emerald (2014) 183-204 (with Allen J. Morrison)

External Activities

Awards and Honours
1995: Ascendant Scholar, Western Academy of Management
1992: Best Article of the Year, Group and Organizational Management
Finalist, Best Paper of the Decade, Journal of International Business
1989: Best Paper Award, Academy of Management International Division
1989: Beta Gamma Sigma Honor Society

Former Positions
2012-2015: Professor of Global Leadership and Strategy, IMD Lausanne, Switzerland
2009-2012: Associate Dean of Executive Education, The Americas, INSEAD
2005-2012: Affiliate Professor, INSEAD
1999-2005: Executive Director, University of Michigan, Asia Pacific
1999-2005: Professor of Business Administration, University of Michigan, USA
1997-1998: Visiting Professor, University of California, Irvine, USA
1996-1997: Professor of International Management and Strategy (with Tenure), Thunderbird, American Graduate School of International Management, USA
1995-1996: Associate Vice President, Thunderbird Executive Education, American Graduate School of International Management, USA
1994-1996: Associate Professor (with Tenure), Thunderbird, American Graduate School of International Management, USA
1993-1994: Associate Professor, Thunderbird, American Graduate School of International Management, USA
1993-1995: Director, Thunderbird Japan Campus, American Graduate School of International Management, Japan
1992-1993: Associate Professor, Amos Tuck School of Business Administration, Dartmouth College, USA

Education
1988: PhD, Administration, University of California, USA
1984: Master of Science, Organizational Behavior, Marriott School of Management, Brigham Young University, USA
1983: Bachelor of Science, University Studies, Brigham Young University, USA
Teaching
Leadership (Executive Education); High-Performance teams (Executive Education); Organisational Behaviour (EMBA); Organisational Behaviour (MBA)

Research Areas
Leadership; Change; Innovation; High-Performance Teams.

Selected Publications
- Contextualization and Context Theorizing in Teams Research: A Look Back and a Path Forward, Academy of Management Annals 10, N° 1 (2016) 891-942 (with Mary Maloney, Mary Zellmer-Bruhn, Gregory R. Beaver)
- The Structural Context of Team Learning: Effects of Organizational and Team Structure on Internal and External Learning, Organization Science 24, N° 4 (2013) 1120-1139 (with Mary Zellmer-Bruhn)

Awards and Honours
Finalist of 2016 Best Paper Award, Academy of Management (with Scott Sonenshein, Quy Huy)
2012: Best MBA Core Course Teacher (runner-up), INSEAD
2009: JIBS 2009 Decade Award, Winner (most influential article published in the Journal of International Business Studies ten years ago), San Diego
2008: George R. Terry Book Award, Finalist, Academy of Management Annual Conference (for outstanding contribution to the advancement of management knowledge), Anaheim
2006: Best Paper Award, Academy of Management Annual Conference, Organizational Development and Change Division
2006: William H. Newman Award, Academy of Management Annual Conference (best paper based on dissertation)
2003: The Richard Beckhard Prize for Vol. 43, MIT Sloan Management Review

External Activities

Former Positions
2005-2013: Assistant Professor of Organisational Behaviour, INSEAD
Manager, ABB Asea Brown Boveri Ltd.
Partner, Biondi Industries BV

Education
2005: PhD, Management, Sloan School of Management, MIT, USA
1993: BSc., MSc., Economics, Stockholm School of Economics, Sweden
Teaching
Change; Professional Development; Self-Assessment; Lives in Transition; Global Cosmopolitans; Women and Leadership, Diversity

Research Areas
Global Cosmopolitans; Narrative, Identity; Diversity, The Development of Successful Global Executives and Entrepreneurs over time.

Selected Publications
- Claire and Alain (A) Shifting Roles, *INSEAD Case Study*, N°5389 (1994)
- Anne and François (A & B), *INSEAD Case Study*, N° 4380 (1994)
- Rebecca and David (A & B), *INSEAD Case Study*, N°4388 (1994)

Awards and Honours
Outstanding Teacher Award for an MBA Elective, INSEAD

External Activities
Clinical Psychologist, Coach and Consultant.

Former Positions
Founder of Psychological Services, INSEAD
1983-2008: Affiliate Professor of Organisational Behaviour, INSEAD
1979 –present: Co- Founder of International Counseling Service, France
1977- 1978 Clinical Psychologist, Hebrew University and Public Sector, Israel
1971-1973: Assistant Professor Institute of Open Education, Antioch University, New England Graduate School of Education, USA

Education
1982: PhD, Clinical Psychology and Psycho-Analysis, Université de Paris VII, France
1979: Doctorate, DEA de Psycho-Pathologie Clinique et Psychanalyse, Université de Paris VII, France
1978: Diploma, Clinical Psychology, Hebrew University, Israel
1970: Master of Arts, Northeastern University, USA
1964: BSc., Cornell University, USA
Research Areas
Artist-Leaders: The Role of the Chef in Three-Star French Restaurants; Organisational Transformation and Leadership.

Selected Publications
- “Highbridge Capital Management: A case study of the hedge fund industry,” Stanford Graduate School of Business in conjunction with Harvard Kennedy School of Government, September 2010
- Managing Complexity in Effective Executive (2008)
- Pierre Dux: A Case Study in Organizational Change in Effective Behavior in Organizations. Irwin (2006)
- Risky Business: Why Sponsoring Innovations can be Hazardous to Career Health, Organizational Dynamics 16, N° 3 (1988) 28-41
- When is a Change not a Change?, Journal of Applied Behavioral Science 8, N° 1 (1972)

Awards and Honours
OB I & II: Best Teacher Award for an MBA Core Course, INSEAD
John T. Stevens Award, Harvard Business School
Nomination: Distinguished Teacher Award School of Business Administration, Northeastern University

External Activities
Coaching of CEOs and senior leaders. Executive seminars and conferences. Management consulting with global companies on leadership development, organisational design and change process projects. Editorial Board Member: International Journal of Leadership Education, Journal of Organizational Behavior Education.

Former Positions
1983-2007: Associate Professor of Organisational Behaviour, INSEAD
1980-1982: Visiting Lecturer, Université de Bordeaux III, France
1978-1983: Assistant Professor, INSEAD
1975-1978: Faculty Member, Jerusalem Institute of Management, Israel
1973-1975: Project Research Member, Cambridge Communications Group, USA
1970-1973: Assistant Professor of Management, Northwestern University, USA
1970-1971: Lecturer, Harvard Business School, Harvard University, USA
1966-1969: Training Officer, United States Coast Guard, USA
1964-1966: General Manager, Cerro Corporation, USA

Education
1975: Doctorate, Graduate School of Business Administration, Harvard University, USA
1969: MBA, Graduate School of Business Administration, Northeastern University, USA
1964: BSc., Cornell University, USA
Derek Deasy
Ireland
Affiliate Professor of Organisational Behaviour
derek.deasy@insead.edu

Teaching
Psychological Issues in Management (MBA); Leadership Development (Executive Education); MBA Personal Leadership Development Programme Coaching Director; Psychological Issues in Leadership (EMBA); Director INSEAD Coaching Certificate (Executive Education).

Research Areas
Leadership; Group Dynamics; Personal Development

Selected Publications

Awards and Honours
2016: Deans’ Commendation for Excellence in MBA Teaching 2015/16, INSEAD

Former Positions
2014-2015: Adjunct Professor of Organisational Behaviour at INSEAD
2014-present: Leadership Development Practice Director at IGLC
2007-present: Consultant to groups and individuals in Leadership Development Programmes at INSEAD, France, IMD, Switzerland, Copenhagen Business School, Denmark
2011-2013: Honorary Associate Professor, Institute of Work, Health and Organisations, University of Nottingham, United Kingdom
2010-2015: Director, St. Clare’s Child Abuse Assessment and Therapy Unit, The Children’s University Hospital, Dublin, Ireland
2009-2013: Director, Irish Group Relations Organisation
2008-2010: Acting Director, St. Clare’s Child Abuse Assessment and Therapy Unit, The Children’s University Hospital, Dublin, Ireland
2001-2008: Clinical Psychologist, The Children’s University Hospital, Dublin, Ireland

Education
2008: Master of Arts, Consultation and Organisation Tavistock Clinic & University of East London, United Kingdom
2001: Doctorate, Clinical Psychology, Trinity College, Ireland
1997: Masters of Arts, Research in Psychology, University College Dublin, Ireland
1994: Bachelor of Arts (Honours), Psychology University College Dublin, Ireland
Paul A. L. Evans
United Kingdom

The Shell Chair of Human Resources and Organisational Development, Emeritus
Emeritus Professor of Organisational Behaviour
paul.evans@insead.edu

Research & Teaching Areas
Leadership and Leadership Development; Global Talent Management (Academic Director for INSEAD’s Global Talent Competitiveness Index, GTCI); International Human Resource Management; Multinational Organisational Development; Tension Analysis (Duality/Paradox Theory).

Selected Publications
- A Gestão de Pessoas no Brasil (Management of People in Brazil) Campus - Elsevier (2006) (with Betania Tanure, Vladimir Pucik)
- HRM on the Edge: A Duality Perspective Organization, 6, N° 2 (1999) 325-338

Awards and Honours
Voted as one of HR’s Most Influential Thinkers (2014, 2013 and previously).
1998-2006: Titular Professor at the European Institute for Advanced Studies in Management
2004: ech Best Case Award for “Codan 2000”, Organizational Behaviour/HR /Leadership category
2001: MBA Teacher of the Year Award for elective on International Human Resource Management

External Activities
Advisory Council 2017-20, Botho University, Botswana
Formerly Visiting Professor at London Business School, UC Berkeley, Cornell University, Stockholm School of Economics, University of Southern California, Skolkovo Moscow, CEIBS Shanghai, and others; Founding Board Member of the European Human Resource Forum. Former Board Member of the US HRPS (HR People & Strategy). Editorial Boards of International Journal of Human Resource Management, Journal of World Business

Former Positions
1977-2011: Professor of Organisational Behaviour, INSEAD

Education
1974: PhD, Management and Organizational Psychology, Sloan Management School, MIT, USA
1970: MBA, INSEAD, France
1967: Master of Arts, Law (1st Class Honours, University Awards for Scholarship in Criminology and Jurisprudence), Pembroke College, Cambridge University, United Kingdom
Teaching
Core Course in Organisational Behaviour (EMBA); Strategic Management of Processes (PhD); Network Theory (PhD);
Various Executive Education Programmes. Transition to General Management Director.

Research Areas
The intersection of Organizational Theory and Strategy. His research mostly concerns the micro-foundations of strategic advantage, where he studies the performance implications and benefits of structures (e.g., social networks) and processes (e.g., innovation and change) within organizations. At a corporate level, he is also concerned with organization culture, including its alignment with strategy, how it changes, and the role of leadership, including the importance of successful personal leadership transitions. His current work is focused on digitization and its implications for organizational structures and processes.

Selected Publications
- Relational Changes During Role Transitions: The Interplay of Efficiency and Cohesion, *Academy of Management Journal* 59, N°3 (2016) 956-982 (with Claudia Jonczyk, Yong Kyung Lee, Ben M. Benasou)

Awards and Honours
- 2016: EMBA Core Course Best Professor Award
- 2016: Overall Executive Education Award for Outstanding Contribution
- 2014: Executive Education Awards for Outstanding Teaching, INSEAD
- 2014: Executive Education Awards for Outstanding Programme Direction, INSEAD
- 2012 Visiting Fellow Cambridge University, Judge Business School Great Britain
- 2007: ecch Best Case Award in the OB/HR area, for “Lincoln Electric in China”
- 2004-2005: INSEAD Executive Education Award
- 2004 & 2005: Co-Nomination: EMBA Best Core Teacher Award, INSEAD
- 2002: ecch Best Case Award for “Managing Knowledge at Booz-Allen and Hamilton”, Knowledge Management and Learning Category (with J. Weeks)
- 2001: EFMD Best Case Award for “Managing Knowledge at Booz-Allen and Hamilton”, Knowledge Management and Learning Category (with J. Weeks)
- 1999: ABCD (Above and Beyond the Call of Duty) Award for Outstanding Service

External Activities
Assoc. Editor *Academy of Management Annals*

Education
- 1994: PhD, IEEM-Organizational Behavior, Stanford University, USA
- 1990: Bachelor of Arts, Politics, Philosophy, Economics (PPE), Oxford University, UK
- 1988: BSc., Chemical Engineering (Rhodes Scholar), Queen’s University, Canada
Frederic Godart
France
Assistant Professor of Organisational Behaviour
frederic.godart@insead.edu

Teaching
Power & Politics; Organizational Sociology; Organisational Behaviour II: Leading Organisations.

Research Areas
Creativity; Economic Sociology; Fashion; Luxury; Market Dynamics; Mobility; Social Networks; Status; Style; Uncertainty; Watchmaking.

Selected Publications
- Semantic Strategies for Influencing the Influencers: Trading a Stock of Names for Higher Creativity Evaluations, Academy of Management Journal, in press (with Sorah Seong)
- Which Boundaries? How Mobility Networks Across Countries and Status Groups Affect the Creative Performance of Organizations, Strategic Management Journal 38, N° 6 (2017) 1232-1252 (with Andrew Shipilov, Julien Clément)
- Making the Most of the Revolving Door: The Impact of Outward Personnel Mobility Networks on Organizational Creativity, Organization Science 25, N° 2 (2014) 377-400 (with Andrew Shipilov, Kim Claes)
- Empires, Federated Arrangements, and Kingdoms: Using Political Models of Governance to Understand Firms’ Creative Performance, Organization Studies 34, N° 1 (2013) 79-104 (with Karen Barkey)

Awards and Honours
2017: Winner of Academy of Management CM Division’s 2017 Best Paper Award—New Directions (with Eric Anicich, Roderick Swaab, Adam Galinsky).
2012: Winner of Academy of Management OB Division Best Paper Award (with William Maddux, Andrew V. Shipilov, Adam Galinsky)
2012: Nominated for Best Fashion Book 2012, Université Lumière, Lyon 2
2005-2010: Lazarsfeld Fellow, Full Tuition and Stipend, Columbia University, New York
1997-2002: Fellow of the École Normale Supérieure de Cachan, Full Tuition and Stipend, École Normale Supérieure de Cachan, Paris

External Activities

Former Positions
2014: Visiting Scholar, Marshall School of Business, University of Southern California
2009-2011: Post-doctoral Fellow, INSEAD
2006-2008: Teaching Fellow, Columbia University, USA
2001: Intern, General Electric (GE) Medical Systems (now GE Healthcare), France
2000-2001: Intern, French Planning Office (now Center for Strategic Analysis), France

Education
2012: HDR (Accreditation to Supervise Research), Management, Dauphine University, France
2009: PhD, Sociology, Columbia University, USA
2002: Master’s Degree (M.Phil), Social and Political Sciences, High 2.1 (High Honors) University of Cambridge (Trinity College), United Kingdom
2001: Master’s Degree, Strategy and Business Management, Institut d’Études Politiques de Paris (“Sciences Po”), Paris, France
Spencer Harrison
USA
Associate Professor of Organisational Behaviour
spencer.harrison@insead.edu

Teaching
Developing Creativity and Innovation; Managing Culture and Organisational Growth; Psychological Issues in Management

Research Areas
Creativity; Collaboration; Culture; Personal Connections with Work

Selected Publications
- Individual Curiosity and the Language of Feedback in Revising Creative Work, Academy of Management Journal (forthcoming) (with K. Dossinger)
- Spilling Outside the Box: The Effects of Individuals’ Creative Behaviors at Work on Time Spent with their Spouses at Home, Academy of Management Journal 59, N° 3 (2016) 841-859 (with David T. Wagner)
- Triangulate and expand: Using Multiple Sources of Data for Convergence and Expansion to Enrich Inductive Theorizing in Handbook of Innovative Qualitative Research Methods: Innovative Pathways and Methods, Routledge (2016) 286-296 (with Elizabeth D. Rouse)
- Thoughts and Feelings About Organizational Change A Field Test of Appraisal Theory, Journal of Leadership and Organizational Studies 18, N° 4 (2011) 421-437 (with Mel Fugate, Angelo J. Kinicki)

External Activities

Former Positions
2016: Visiting Scholar, INSEAD, France
2015-2017: Associate Professor, Boston College, USA
2015: Visiting Senior Fellow, The Wharton School, University of Pennsylvania, USA
2013-2017: Creativity Collaboratorium, a meeting of scholars interested in individual creativity , USA
2009-2015: Assistant Professor, Boston College, USA

Education
2009: PhD, Arizona State University, USA
2004: Master of Business Admin., Organizational Behavior and Human Resources, Brigham Young University, USA
1999: Bachelor of Arts, English (emphasis in Creative Writing), University of Utah, USA

Awards and Honours
2016: Best Reviewer Award, Academy of Management Journal, 2016

2014: Best Reviewer Award, Academy of Management, Organizational Behavior Division, 2014
2014: Best Reviewer Award, Academy of Management, Managerial and Organizational Cognition Division, 2014
2012-2013: Carroll School of Management Faculty Fellowship, Boston College
2012: Wheatley Fellow, Brigham Young University
2008: Best Reviewer Award, Academy of Management, Organizational Behavior Division
2007: Best Reviewer Award, Academy of Management, Managerial and Organizational Cognition Division, 2007
1995-1999: National Merit Scholar, University of Utah
1995-1999: Presidential Scholarship, University of Utah
1995: Sterling Scholar in English, State of Utah
Li Huang
China
Assistant Professor of Organisational Behaviour
li.huang@insead.edu

Teaching
Negotiations; Organisational Behaviour.

Research Areas
Contradictions; Power and Status; Trust; Creativity; Decision Making; Ethical Behaviour; Negotiation.

Selected Publications
- The Highest Form of Intelligence: Sarcasm Increases Creativity for both Expressers and Recipients, *Organizational Behavior & Human Decision Processes* 131 (2015) 162-177 (with Francesca Gino, Adam D. Galinsky)
- Powerful Postures vs. Powerful Roles: Which is the Proximate Correlate of Thought and Behavior?, *Psychological Science* 22, N° 1 (2011) 351-359 (with Adam D. Galinsky)

Awards and Honours
2009: American Psychological Association Dissertation Award
2007-2010: Northwestern University Travel Scholarship
2007-2010: Dispute Resolution Research Center Research Grant
2004: GE Scholarship, Peking University
2003: Academic Excellence Awards, Peking University
2002: Legend Scholarship, Renmin University
2001: Huang Ru-lun Scholarship, Renmin University

External Activities

Former Positions
2009-2011: Lecturer of Management and Organizations, Kellogg School of Management, Northwestern University, USA

Education
2011: PhD, Management and Organizations, Kellogg School of Management, Northwestern University, USA
2005: MSc., Guanghua School of Management, Peking University, China
2003: Bachelor of Arts (Honours), School of Labor and Human Resources, Renmin University, China
Herminia Ibarra  
USA  
Professor of Organisational Behaviour  
herminia.ibarra@insead.edu

Teaching  
The Leadership Transition (Programme Director); GEMBA;  
Consulting & Coaching for Change. Women Leaders  
Programmes for Deutsche Bank, International Women’s Forum,  
Siemens & the Unilever Consortium (Programme Director).  
AMP; LEAP

Research Areas  
Career & Professional Development; Identity; Leadership;  
Gender.

Selected Publications  
- Betwixt and Between Identities: Liminal Experience in  
Contemporary Careers, Research in Organizational Behavior 36 (2016) 47-64 (with Otilia Obodaru)  
- The Authenticity Paradox (Cover Story), Harvard Business  
Review 93, N° 1-2 (2015) 52-58  
- Act Like a Leader, Think Like a Leader, Harvard Business  
- Women Rising: The Unseen Barriers, Harvard Business  
Review 91, N° 9 (2013) 2-8 (with Robin J. Ely, Deborah Kolb)  
- The Best-Performing CEOs in The World, Harvard Business  
Review 91, N° 1 (2013) 81-95 (with Morten T. Hansen, Urs  
Peyer)  
- Are you a Collaborative Leader?, Harvard Business Review  
89, N°7-8 (2011) 68-74 (with Morten T. Hansen)  
- Taking Gender into Account: Theory and Design for  
Women’s Leadership Development Programs, Academy of  
Management Learning & Education 10, N° 3 (2011) 474-493  
(with J. Ely Robin, Deborah Kolb)  
Business Review 88, N° 9 (2010) 80-126 (with Nancy M.  
Carter, Christine Silva)  
- Identity as Narrative: A Process Model of Narrative  
Identity Work in Macro Work Role Transition, Academy of  
Barbulescu)

Awards and Honours  
Clarendon Lectures, Oxford University, Said Business School,  
2017  
Axiom Business Book Awards, Silver, 2016

Academy of Management, Outstanding Practitioner-Oriented  
Publication in OB, 2016  
Thinkers 50 (#8, 2015)  
HR Magazine’s Most Influential Thinkers (#3, 2016)  
Leadership Award, Thinkers 50, 2013

External Activities  
FT/McKinsey Business Book of the Year, Jury Member, 2014-  
World Economic Forum, Global Expert Network , 2008-  
Harvard Business School, Visiting Committee, 2009-2012,  
Chair, 2012-2016  
Catalyst Europe Advisory Board, 2008-2016

Former Positions  
2007-2017: The Cora Chaired Professor of Leadership and  
Learning, INSEAD, France  
2002-2007: Chaired Professor of Organisational Behaviour,  
INSEAD, France  
1998-2002: Professor, Graduate School of Business  
Administration, Harvard University, USA  
1994-1998: Associate Professor, Graduate School of Business  
Administration, Harvard University, USA  
1989-1994: Assistant Professor, Graduate School of Business  
Administration, Harvard University, USA  
1985-1989: Teaching Fellow, Yale School of Management, Yale  
University, USA  
1984-1985: Research Fellow, Universite Libre de Bruxelles,  
Belgium

Education  
1989: PhD, Organizational Behavior, Yale University, USA  
1988: Master of Philosophy, Organizational Behavior, Yale  
University, USA  
1988: Master of Arts, Organizational Behavior, Yale University,  
USA  
1982: Bachelor of Arts, Psychology (Summa Cum Laude),  
University of Miami, USA
Teaching
Psychological Issues in Management (MBA); Organisational Psychology (PhD)

Research Areas
Cultural brokerage; Global Teams; Cross-cultural collaboration; Creativity.

Selected Publications
- Cultural Brokerage and Creative Performance in Multicultural Teams, Organization Science (2017)
- Building Intercultural Trust at the Negotiation Table in Negotiation Excellence: Successful Deal Making, World Scientific Publishing Company (2011) 299-313 (with Chua Roy Y.J.)

Awards and Honours
2017: Best Elective Teaching Award, MBA Class of July 2017
2015: Winner of J. Richard Hackman Award, Dissertation that Most Significantly Advances the Study of Groups, INGRoup
2013: Winner of INFORMS/Organization Science Best Dissertation Proposal Award
2013-2014: Harvard Graduate School of Arts and Sciences Dissertation Completion Grant
2008-2014: Wyss Fellowship (HBS Doctoral Stipend)
2008-2014: Doctoral Fellowship, Korea Foundation for Advanced Studies

Education
2014: PhD, Harvard University, Harvard Business School, USA
2011: A. M., Harvard University, USA
2008: B.B.A., Yonsei University, Republic of Korea
Michael Jarrett
United Kingdom
Senior Affiliate Professor of Organisational Behaviour
michael.jarrett@insead.edu

Teaching
Leadership and Personality; Influence and Networks;
Leading Organisational Change; Organisational Culture and Implementing Strategy.

Research Areas
Strategic Agility and Organisational Performance; The Impact of Managerial and Organisational Dynamic Capabilities on Successful Change; Executive and Leadership Transitions and the Psychodynamics of Groups and Teams.

Selected Publications
● How IKEA's Strategy Was Formed, INSEAD Case Study, N° 5833 (2011) (with Duke Lisa, Quy Huy)
● Change and Survive, Strategy Magazine N° 44 (1980) (with J. Farley, J. Hulbert)
● Changeability: Why Some Companies are Ready for Change - And Some Aren't, FT Prentice Hall (2008)

Awards and Honours
2014: Executive Education Awards for Outstanding Teaching, INSEAD
2014: Executive Education Awards for Outstanding Programme Direction, INSEAD

Former Positions
2003-2009: Adjunct Professor, London Business School, UK
2000-2003: Fellow, Kingston University, UK
CMD, London Business School, UK
1996-2003: Visiting Fellow in Organisational Behaviour, Cranfield University School of Management,
1991-1995: Lecturer in Organisational Behaviour, Cranfield University School of Management, UK
1993-1996: Visiting Lecturer Strategic Management, Bristol University, UK
1987-1991: Senior Lecturer in Management Development, Kingston University, United Kingdom
1982-1987: Head of Organisation Development Unit and local economic development, National Council for Voluntary Organisation
1980-1982: Industrial Economics Research Associate, Consultant and Project Manager, University of Nottingham, UK
1979-1980: Research Associate, Joint Unit for Research on the Urban Environment (JURUE)

Education
1997: PhD, Cranfield School of Management, UK
1995: Graduate of the Advanced Organisational Consultation Programme, Tavistock Clinic Consultancy, United Kingdom
1989: Diploma in Gestalt Therapy, Pellin Institute, United Kingdom
1988: MSc. (Economics), University of London, United Kingdom
1979: BA (Economics), Birmingham Polytechnic, United Kingdom

External Activities
2008- present: Member of the Editorial Board, Journal of Change Management
2005-present: Director at Ilyas Jarrett & Company
2000-present: Visiting staff consultant for the Tavistock Clinic
Group relations programmeTop
Management Consulting on Organisational Change
Teaching
Leadership and Development (Executive Education); Research and Thesis (EMCCC); Introduction to Social Psychology (PhD).

Research Areas
Gender; Culture; Emotion; Group Processes and Intergroup Relations; Performance; Social Identities.

Selected Publications
- Debiasing the Mind through Meditation: Mindfulness and the Sunk Cost Bias, *Psychological Science* 25, N° 2 (2014) 369-376 (with Andrew C. Hafenbrack, Sigal Barsade)
- Power Motivates Interpersonal Connection following Social Exclusion, *Organizational Behavior & Human Decision Processes* 122, N° 2 (2013) 257-265 (with Jayanth Narayanan, Kenneth Tai)
- Culture and Gender Inequality: Psychological Consequences of Perceiving Gender Inequality, *Group Processes and Intergroup Relations*, 15, N° 1 (2012) 89-103 (with Heejung S. Kim)

Awards and Honours
2015: Winner of Faculty Transnational Research Award, Academy of Management (with Jessica Sim)
2002: Thesis of Distinction, Barrett Honors, Arizona State University

External Activities

Former Positions
2007-2009: Visiting Assistant Professor and Post-Doctoral Fellow, Kellogg School of Management, Northwestern University, USA

Education
2007: PhD, Psychology, University of California, Santa Barbara, USA
2004: MA, Psychology, University of California, Santa Barbara, USA
2002: Bachelor of Arts, Psychology, Arizona State University, USA
Teaching
Organisational Behaviour; Networking.

Research Areas
Networking; Trust and Social Exchange; Enforcement of Prosocial Norms; Online Markets.

Selected Publications
- Lay Theories of Networking: How Laypeople’s Beliefs about Networks Affect Their Attitudes and Engagement toward Instrumental Networking, *Academy of Management Review*, (forthcoming) (with Claudius Hildebrand, Xi Zou)
- Status Decreases Dominance in the West but Increases Dominance in the East, *Psychological Science*, 2015 (with Siyu Yu, Alice Lee, Adam Galinsky)
- Specialization in Relational Reasoning The Efficiency, Accuracy, and Neural Substrates of Social versus Nonsocial Inferences, *Social Psychological and Personality Science* 1, N° 4 (2010) (with Malia F. Mason, Joe C. Magee and Louise Nind)

Awards and Honours
2013: Research Grant, Jerome A. Chazen Institute of International Business
2009: James Coleman Award, 2009-2011, American Sociological Association
2006: Best Paper, Mathematical Sociology Section of the ASA
2006/2007 NSF Dissertation Improvement Grant
2002: Huygens Fellowship, Dutch Government
2002-2005: Russell Sage Research Grant, Cornell University

External Activities

Former Positions
2012: Visiting Professor, Haas Business School, University of California, Berkeley, USA
2007-2017: Assistant and Associate Professor of Management, Columbia Business School, USA

Education
2007: PhD, Cornell University, USA
2000: Bachelor of Arts, summa cum laude, Cornell University, USA
1998: Bachelor of Arts, Freie Universitat, Germany
Teaching
Organisational Behaviour 1 (MBA); Psychology of Leadership (EMBA); Leadership, Group and Team Dynamics, Culture, Power & Influence, Motivation, Feedback, Negotiations, Creativity (Executive Education).

Research Areas
Culture; Creativity; Decision-Making; Negotiations; Evolutionary Psychology; Leadership.

Selected Publications

Awards and Honours

External Activities

Former Positions
2006-2011: Assistant Professor of Organisational Behaviour, INSEAD 2004-2006: Post-Doctoral Fellow, Kellogg School of Management, and Visiting Assistant Professor of Management and Organizations, Kellogg School of Management, Northwestern University, USA

Education
2004: PhD, Psychology, Ohio State University, USA 2001: Master of Arts, Psychology, Ohio State University, USA 1995: Bachelor of Arts, Psychology, Johns Hopkins University, USA
Thomas Mannarelli
USA
Senior Affiliate Professor of Organisational Behaviour
thomas.mannarelli@insead.edu

Teaching
Leadership, Creativity; Influence; Change; Communication; Organisational Behaviour; Groups and Teams, General Management.

Research Areas
Creativity; Personality; Leadership; Decision-Making.

Selected Publications
- Inner Sanctums, Insight 2 (2006)
- New Visions of Asian Management in the 21st Century: A Call for Creativity, paper presented at Academy of Management Conference (2005), Honolulu (with A. Bonet)

Awards and Honours
2014: Executive Education Awards for Outstanding Teaching, INSEAD
2014: Executive Education Awards for Outstanding Programme Direction, INSEAD
1993-1995: Sea Grant College, National Oceanic and Atmospheric Administration, US Department of Commerce Fellowship

External Activities
Executive seminars and conferences. Management consulting with global and regional companies on creativity, teamwork, and leadership development.

Former Positions
2003-2004: Visiting Associate Professor, Cheung Kong Graduate School of Business, China
1996-1997: Associate Director, University of California-Berkeley, USA
1995-1996: Visiting Lecturer, University of California-Berkeley, USA

Education
1999: PhD, Organizational Behavior and Industrial Relations, Haas School of Business, University of California-Berkeley, USA
1987: BSc., Decision Sciences, School of Business, Indiana University, USA
Erin Meyer
USA
Senior Affiliate Professor of Organisational Behaviour
erin.meyer@insead.edu

Teaching
Leading Across Cultures; Cross-cultural Communication; Multi-cultural Team Building; Intercultural Negotiations; Conducting Business Across Cultures.

Research Areas
Cross-cultural Differences in how Executives Reason and Analyse; Leadership Competency Differences between Asian and Western Managers; How Cultural Differences Impact Global Teamwork.

Selected Publications
- Being the Boss in Brussels, Boston, and Beijing: If you Want to Succeed, you'll Need to Adapt, Harvard Business Review 95, N° 4 (2017) 70-77
- Traverser le champ de mines culturel, Harvard Business Review France (December 2014)
- Looking Another Culture in the Eye, New York Times (September 2014)
- Navigating the Cultural Minefield, Harvard Business Review Magazine (May 2014)
- How to Lead a Successful Global Team, Strategy+Business (November 2014)
- Leading Across Cultures at Michelin, INSEAD Case Study, N°5538 (2009) (with Sapna Gupta)

Awards and Honours
Selected by HR magazine as one of the top 30 HR influencers in 2016
Winner of 2015 RADAR Award, Thinkers50
2014: Executive Education Awards for Outstanding Teaching, INSEAD
2010 ecch Case Award, “Leading Across Cultures at Michelin”

External Activities
Consulting activities include: coaching top level executives to be more effective leading in multi-cultural environments, assisting companies manage the cultural aspects of cross-border M&As and cross-border outsourcing, multi-cultural teambuilding, key note speeches training programs on cross-cultural topics for audiences of 10 to 1000. Clients include companies such as TNT, NovoNordisk, L’OREAL, Johnson & Johnson, Michelin, KPMG, Owens Corning, 3i, New York Stock Exchange Euronext, and LVMH.

Former Positions
2007-2013: Adjunct Professor of Organisational Behaviour, INSEAD
Country Director, Aperian Global
Director of Business Operations, McKesson Corporation
Director of Training and Development, HBOC

Education
2004: Executive MBA INSEAD, France
1993: Bachelor of Arts (Summa Cum Laude) Colorado College, USA
Mark Mortensen
USA
Associate Professor of Organisational Behaviour
Chair, Organisational Behaviour Area
mark.mortensen@insead.edu

Teaching
Organisational Behaviour; Organization Design and Adaptable; Team Dynamics; Managing Global Virtual Teams.

Research Areas
Team Dynamics; Global, Virtual, and Distributed Teams; Project-based Work; Identity; Conflict.

Selected Publications
● The Secrets of Teamwork, Harvard Business Review June 2016 (with Martine Haas)
● Constructing the Team: The Antecedents and Effects of Membership Model Divergence, Organization Science 25, N° 3 (2014) 909-931
● Extending Construal Level Theory to Distributed Teams: Perception and Evaluation of Distant Others, Organization Science 24, N° 2 (2013) 629-644 (with Jeanne Wilson, C. Brad Crisp)
● Reflected Knowledge and Trust in Global Collaboration, Management Science 58, N° 12 (2012) 2207-2224 (with Tsedal B. Neeley)
● Teams have changed: Catching up to the Future, Industrial and Organizational Psychology 5, N° 1 (2012) 48-52 (with Ruth Wageman, Heidi K. Gardner)
● Working Together Effectively Before it All Goes Downhill, IESE Insight (2010) (with Michael O’Leary, Anita Woolley)
● Go (Con)figure: The Role of Competing Subgroups in Geographically Dispersed Teams, Organization Science 21, N° 1 (2010) 115-131 (with Michael O’Leary)

Awards and Honours
2011, 2013-14: Deans’ Commendation for Excellence in MBA Teaching, INSEAD
2007: Chaired Professorship: Richard S. Leghorn (1939)
Career Development Professor in Management of Technological Innovation MIT
2004: William H. Newman Award for Best Paper based on a Dissertation
2004: Best Dissertation-based Paper Award, Organisational Behavior Division, Academy of Management
2001: Runner-up Best Paper Award, Academy of Management

External Activities

Former Positions
2009-2010: Visiting Professor, INSEAD
2005-2010: Assistant Professor, MIT Sloan School of Management, MIT, USA
2003-2006: Assistant Professor, McGill University, Canada

Education
2003: Doctor of Philosophy, Department of Management Science and Engineering, Stanford University, USA
1998: MSc., Department of Computer Science, Stanford University, USA
1996: BA in Computer Science, Colby College, USA
Gianpiero Petriglieri
Italy
Associate Professor of Organisational Behaviour
Academic Director, Initiative for Learning Innovation and Teaching Excellence
gianpiero.petriglieri@insead.edu

Teaching
Leadership; Group Dynamics; Personal and Professional Development and Change.

Research Areas
Leadership Development; Identity Dynamics; Experiential Learning; Personal and Professional Development and Change.

Selected Publications
- Can Business Schools Humanize Leadership?, *Academy of Management Learning and Education* 14, N° 4 (2015) 625-647 (with Jennifer Petriglieri)

Awards and Honours
2016: Runner-up, best paper award, MOC division Academy of Management
2014-16: Dean’s Commendation for Excellence in Executive Education Teaching, INSEAD
2014-16: Dean’s Commendation for Excellence in Executive Education Programme Direction, INSEAD
2012-2013: Chair, WEF Global Agenda Council on New Models of Leadership
2011: MBA Outstanding Teacher Award, Core Courses, INSEAD
2016 & 2013: Editorial Board Service award, Academy of Management Learning & Education
2011: Best Article Award, Academy of Management Learning & Education
2015 & 2011: Carolyn Dexter Award nominee, Academy of Management
2011: GMAC Award for most significant contribution to management education, MED Division, Academy of Management
2010: Editorial Board Reviewer Award, Academy of Management Learning & Education
2011: MBA Outstanding Teacher Award, Core Courses, INSEAD
2016 & 2013: Editorial Board Service award, Academy of Management Learning & Education
2007: Professor of the Year Award, Full Time MBA, Copenhagen Business School

External Activities
Editorial Board: *Academy of Management Learning & Education*.
Academic Advisory Board: *World Economy Forum* Global Leadership Fellows Programme. Consultant and speaker for a range of global organisations on how to develop and exercise mindful, effective and responsible leadership in the age of “nomadic professionalism.”

Former Positions
2011-12: Visiting Associate Professor of Business Administration, Harvard Business School
2006-2011: Affiliate Professor of Organisational Behaviour, INSEAD
2004-2007: Visiting Professor, Copenhagen Business School, Denmark

Education
2001: Licence, Psychiatry and Psychotherapy Specialist License, University of Catania Medical School, Italy
1997: Doctor of Medicine, MD, University of Catania Medical School, Italy
Jennifer Petriglieri  
United Kingdom  
Assistant Professor of Organisational Behaviour  
jennifer.petriglieri@insead.edu

Teaching  
Leadership, Personal and Professional Change, Women’s Leadership Development, Group Dynamics

Research Areas  
Identity; Leadership Development; Psychodynamics; Qualitative Research.

Selected Publications  
- Fast tracks and inner journeys: Drafting portable selves for contemporary careers. *Administrative Science Quarterly*, Forthcoming (with Gianpiero Petriglieri and Jack Wood)  
- Can Business Schools Humanize Leadership?, *Academy of Management Learning and Education* 14, N° 4 (2015) 625-647 (with Gianpiero Petriglieri)  

Awards and Honours  
2016: Executive Education Awards for Outstanding Teaching, INSEAD  
2016: Executive Education Awards for Outstanding Programme Direction, INSEAD

External Activities  

Former Positions  
2011-2012: Post Doctoral Fellow, Organizational Behaviour Unit, Harvard Business School  
2005: Research Associate, IMD, Switzerland

Education  
2011: PhD, INSEAD  
2008: Masters in Management, INSEAD  
2004: MBA, IMD, Switzerland  
1998: Bachelor of Science, Genetics, University of Nottingham, United Kingdom
Kaisa Snellman
Finland
Assistant Professor of Organisational Behaviour
kaisa.snellman@insead.edu

Teaching
Organisational Theory; Power and Politics, Business and Inequality.

Research Areas
Economic Sociology, Organisations, Social Capital, Inequality, Social Networks.

Selected Publications
- Disentangling Effort and Performance: A Renewed Look at Gender Differences in Commercializing Medical School Research, *Journal of Technology Transfer* 37, N° 4 (2012) 478-489 (with Jeannette Colyvas, Janet Bercovitz, Maryann Feldman)

Awards and Honours
2008-2009: Fellow, Stanford Center on Philanthropy and Civil Society

External Activities

Former Positions
2011-2013: Postdoctoral Research Fellow, John F. Kennedy School of Government, Harvard University

Education
2011: PhD, Sociology, Stanford University, USA
2005: Master of Arts, Sociology, Stanford University, USA
1999: MSc., Economics, Swedish School of Economics, Finland
Roderick Swaab
Netherlands
Associate Professor of Organisational Behaviour
roderick.swaab@insead.edu

Teaching
Organisational Behaviour core (MBA), Negotiation Dynamics (MBA and EMBA); Leadership, Group and Team Dynamics, Power & Influence, Motivation, Feedback, Negotiations (Executive Education).

Research Areas
Communication, Conflict and Negotiation; Group Processes and Intergroup Relations; Social Hierarchy.

Selected Publications

External Activities
Associate Editor: Organizational Behavior and Human Decision Processes
Editorial Board Member: Academy of Management Review

Former Positions
2005-2008: Post-Doctoral Fellow, Kellogg School of Management, and Visiting Assistant Professor of Management and Organizations, Kellogg School of Management, Northwestern University, USA

Education
Ph.D., University of Amsterdam, the Netherlands, 2005.
Faculty of Social and Behavioral Sciences, Department of Organizational Communication
M.A., University of Amsterdam, the Netherlands, 1999.
Faculty of Social and Behavioral Sciences, Department of Organizational Communication

Awards and Honours
2017: Winner Best Published Paper Award, International Association of Conflict Management (with Michael Schaerer and Adam Galinsky)
2016: Winner Case Centre Awards Human Resource Management/Organisational Behaviour category, The Case Centre (with William Maddux, Betania Tanure, Elin Williams)
2016: Deans’ Commendation for Excellence in MBA Teaching. INSEAD.
2015: Winner Best Student Paper Award, Academy of Management, CM Division (with Michael Schaerer)
2014. Winner Most Innovative Paper Award, Academy of Management, OB Division (with Eric Anicich and Adam Galinsky)
2009: Winner Best Applied Paper Award, International Association of Conflict Management (with Jeanne Brett)
2007: Winner Best Dissertation Award in Communication Science from The Netherlands School of Communication Research.
2007: Nominated for Best Paper Award, International Association of Conflict Management (with Jeanne Brett)
2007: Nominated for the Outstanding Professor of the Year Award by the Kellogg MBA graduating class
2006: Winner Best Empirical Paper Award, International Association of Conflict Management (with Daniel Diermeier and Vicki Medvec)
Teaching
Leadership; Organisational Behaviour.

Research Areas
Norm Violations; Trust; Reciprocity; Self-regulation.

Selected Publications

Awards and Honours
Winner of 2016 Best Graduate Student Poster Award, Society for Personality and Social Psychology (with Christilene Du Plessis, Michael Schaerer, Andy Yap)
2011: Best Paper Award, Academy of Management Conference, Conflict Management Division

External Activities
Associate Editor: *Organizational Behavior and Human Decision Processes*
Editorial Board Member: *Academy of Management Journal*, *Journal of Applied Psychology*, *Journal of Management*.

Former Positions
2011-2013: Associate Professor of Organisational Behaviour, London Business School, United Kingdom
2009-2011: London Business School Term Assistant Professor, London Business School, United Kingdom
2006-2011: Assistant Professor of Organizational Behaviour, London Business School, United Kingdom
2003: Lecturer in Social Psychology, University of Mannheim, Germany

Education
2006: PhD, Behavioral and Social Sciences (cum laude), University of Groningen, The Netherlands
2003: Diploma, Major: Social Psychology, Minor: Sociology, University of Mannheim, Germany
Teaching
Organisational Behaviour

Research Areas
Stereotyping and Discrimination; Moral Judgments and Behaviours; Cross-Cultural Differences in Values

Selected Publications

Awards and Honours
2017 Dean’s Commendation for Excellence in MBA teaching, INSEAD
2014: GDO Best Student Paper at the Academy of Management Meeting for Silberzahn, Uhlmann, & Zhu (2014), “Pay as she goes: For stereotypically male jobs, women tend to be hired by the hour”
2000: 2000-2003: National Science Foundation Graduate Research Fellowship

External Activities

Former Positions
2013-2014: Associate Professor of Management, HEC Paris, France
2010-2013: Assistant Professor of Management, HEC Paris, France
2007-2010: Postdoctoral Research Associate, Kellogg School of Management, Northwestern University, USA

Education
2006: PhD, Yale University, USA
2003: Master of Philosophy, Yale University, USA
2002: Master of Science, Yale University, USA
2000: Bachelor of Science, Yale University, USA
Erik van de Loo
Netherlands
Affiliate Professor of Organisational Behaviour
erik.vandeloo@insead.edu

Teaching
Director Executive Masters in Consulting and Coaching for Change; Board Leadership and Board Dynamics

Research Areas
Consulting and coaching for Change, Board Leadership and Board Dynamics; Clinical Approaches to Organizations; ‘Society, Terror and Self’

Selected Publications
- Toward a theory of group psychodynamic coaching: a review of the literature (2014) International Journal of Evidence Based Coaching and Mentoring, 12, N°1 (2014) 63-78. (with Graham Ward and Steven ten Have)
- Board on Task in Boards and Shareholders in European Listed Companies Massimo Belcredi, Guido Ferrarini (Eds.) Cambridge University Press (2013) 225- 250 (with Jaap Winter)
- The art of listening in Coach and Couch: the psychology of making better Leaders Manfred F.R. Kets de Vries, Konstantin Korotov, Elizabeth Florent- Treacy (Eds.), Palgrave (2007) 221-239

Former Positions
2000-2015 Visiting Clinical Professor of Leadership, INSEAD.
2013-2015 Full Professor Leadership and Behaviour at the Governance Lab of TIAS School for Business and Society, Tilburg University, The Netherlands
2008-2013 Full Professor Leadership and Behaviour, Free University Amsterdam, The Netherlands
2012-2015, Visiting professor, Tun Ismail Abdul Chair of Leadership, UniRazak University, Kuala Lumpur, Malaysia
Since 2010 partner and co-founder of Phyleon, Center of Leadership and Change, The Netherlands 1984-1991 Senior Lecturer Leiden University
1981-1984 Officer Clinical Psychologist, Royal Dutch Army

Education
1997: Masters Degree, Work and Organisation in Occupational Health, SIOO, Netherlands
1987: Doctorate, Social Sciences, University of Leiden, Netherlands
1984: Clinical Psychology (cum laude), Radboud University, Netherlands
Psychoanalytic Training Dutch Society for Psychoanalysis, International Psychoanalytic Association
Elizabeth Baily Wolf  
United Kingdom, USA  
Assistant Professor of Organisational Behaviour  
elizabeth.wolf@insead.edu

Teaching
Negotiation; Social Psychology; Organisational Behaviour.

Research Areas
Social perception; Emotion; Nonverbal Behaviour; Stereotyping; Prejudice; Gender; Performance Feedback; Self-assessment; Evaluative Concerns; Cross-cultural Psychology; Social Hierarchy.

Selected Publications
- Competent but cold: Envy and the Stereotype Content Model in *Envy at Work and in Organizations*, Oxford University Press (2016) (with Peter Glick)

Awards and Honours
- 2015: AOM Organizational Behavior Doctoral Consortium  
  August 2015 Department Nominee, Harvard Business School, Boston, MA
- 2011: Phi Beta Kappa Graduate Student Scholarship July 2011
  Delta Chapter, Phi Beta Kappa, Connecticut College, New London, CT

2010: Honorary Undergraduate Scholar Award July 2010 New England Psychological Association
2010: Distinction in major, Hispanic Studies, Connecticut College May 2010
2010: Honors with distinction in major, Psychology, Connecticut College May 2010
2009: Independent Travel Research Grant April 2009 The Toor Cummings Center for International Studies and the Liberal Arts Connecticut College, New London, CT
2006: Fall 2006-Spring 2010 Dean’s High Honors, Connecticut College

Education
- 2017: PhD, Harvard Business School, USA
- 2010: Bachelor of Arts, Connecticut College, USA

External Activities

Organisational Behaviour
Ian Woodward
Australia
Professor of Management Practice
ian.woodward@insead.edu

Teaching
Communication and Leadership; Leadership and Management in Finance; Advanced Management Programme (Director); Transition to General Programme; Executive Education.

Research Areas
Leadership Communication; Leadership and Finance; Global Leadership Development; Strategic Leadership.

Selected Publications
- More that unites than divides: intergenerational communication preferences in the workplace Communication Research and Practice, 1–28 (with Pisitta Vongswasdi) 2017
- Communication in the GFC - Leadership Communication at the Edge in Fresh Thoughts in Sustainable Leadership, G. Avery (Ed), Tilde University Press (2012)

Awards and Honours
2014 to 2016: Executive Education Awards for Outstanding Teaching, INSEAD
2014 to 2016: Executive Education Awards for Outstanding Programme Direction, INSEAD
2014: Executive Education Awards for Outstanding Contribution to Executive Education Programmes, INSEAD
2011 to 2017 Deans’ Commendation for Excellence in MBA Teaching, INSEAD
2011 : Dean’s Commendation for Excellence in MBA Teaching, INSEAD

External Activities
Chairman, Maestro Communication
Board Director, The Hawaii Gas Company
International Guest Speaker on Communication and Leadership; Energy Utility Policy and Finance

Former Positions
2008-2010: Adjunct Professor of Organisational Behaviour, INSEAD
2005-2010: Chairman, National Electricity Reliability Panel and AEMC Audit Committee
2005-2010 Chairman, Asia-Pacific Partnership Energy Forum
2004-2010: Global Head, Professional Development and Program Director; Macquarie Group Ltd.
2005: Associate Faculty Director, Columbia Business School Senior Executive Program
1997-2003: Group General Manager, Australian Gas Light Company
1999-2003: Board Director, Natural Gas Corporation Holdings Ltd, New Zealand; Chairman Transalta Energy New Zealand Ltd
1998-2003: Chairman and Broadcaster, 2MBS FM (Sydney Classical Radio)
1993-1997: Chief Executive, Australian Gas Association
Prior to 1993: Special Assistant, US Secretary of Energy; Chief of Staff, Premier of Tasmania; Chief of Staff, NSW Minister for Energy

Education
PhD, Macquarie Graduate School of Management, Macquarie University
MBA, Australian Graduate School of Management (AGSM), University of New South Wales
Graduate Diploma in Management, AGSM, University of New South Wales
Bachelor of Arts, (Political Science, Communication and Economics), University of New England
Andy Yap
Singapore
Assistant Professor of Organisational Behaviour
andy.yap@insead.edu

Teaching
Power and Politics

Research Areas
Power, Status and Hierarchy; Person Perception; Nonverbal Behaviour; Deception and Unethical Behaviour; Organisational Justice; Happiness and Well-being.

Selected Publications

Awards and Honours
Winner of 2016 Best Graduate Student Poster Award, Society for Personality and Social Psychology (with Christilene Du Plessis, Michael Schaerer, Stefan Thau)

External Activities
Professional Memberships: International Society for Justice Research

Former Positions
2013-2014: Lecturer and Postdoctoral Associate, Sloan School of Management, Massachusetts Institute of Technology, USA

Education
2013: PhD, Columbia Graduate School of Business, USA
2011: Master of Philosophy, Columbia Graduate School of Business, USA
2007: Bachelor of Social Sciences, with Second Upper Class Honours, National University of Singapore, Singapore
Fares Boulos  
Canada  
*Affiliated Professor of Practice in Strategy*  
fares.boulos@insead.edu

**Teaching**

MBA, EMBA and Executive Education Programmes. Director of the PwC Understanding the Client’s Strategic Agenda; Blue Ocean Strategy open programme.

**Selected Publications**

- Cadbury Schweppes (parts A & B), *INSEAD Case Study*, N°4856 (2001) (with Tomo Noda, Philippe Haspeslagh)
- The Dow Chemical Company (A) - Value Based Management and the Transformation of Dow Chemical, *INSEAD Case Study*, N°4923 (2000) (with Tomo Noda, Philippe Haspeslagh)

**External Activities**

(Past) Visiting Professor at the University of Washington’s Michael G. Foster School of Management; Past Academic Director of the Directors’ Education Program, Institute of Corporate Directors, Vancouver, Canada. Board service: Advisory Board Member, NovoBind; Senior Advisor, Vonzeo Capital.  
Teaching: Advanced Management Programme, and several corporate programmes in Europe, The Americas, Asia and Australasia.

**Education**

MBA, University of Toronto, Canada  
BSc., University of Toronto, Canada  
Diploma in Writing for Film, Television and New Media, Vancouver Film School, Canada

**Awards and Honours**

2009: The Dean’s Commendation for Excellence in MBA Teaching for teaching of the core Strategy course, INSEAD.  
2005 & 2008: Professor of the Quarter Award for best teaching, Michael G. Foster School of Management, University of Washington
Laurence Capron
France
Dean of Faculty
The Paul Desmarais Chaired Professor of Partnership and Active Ownership
Professor of Strategy
The Sauvage Family Endowed Chair for Academic Excellence
INSEAD
laurence.capron@insead.edu

Teaching
M&As and Corporate Strategy Programme Director; Mergers and Acquisitions; Alliances; Corporate Strategy; Resource acquisition; Knowledge Sourcing.

Research Areas
Mergers and Acquisitions; Corporate Strategy; Alliances; Business Portfolio Strategy; Corporate Development.

Selected Publications

Awards and Honours
2017: Winner of the 2017 Sumantra Ghoshal Award for Rigour and Relevance in the Study of Management, London Business School, Department of Strategy and Entrepreneurship
2012: Best Books on Leadership, Innovation and Strategy, LDRLB Leadership, Innovation & Strategy (with W. Mitchell) for *Build, Borrow, or Buy: Solving the Growth Dilemma*
Winner, 2007 INSEAD Outstanding Teaching Award for best MBA Elective, Fontainebleau campus, December.
Winner, 1998 William Glueck Best Paper Award, Business Policy and Strategy Division, Academy of Management, USA.

External Activities
INSEAD Board Faculty Representative (2016-)
Senior Editor, Strategy Science, (2015-)
2011-2012 Visiting Professor of Strategy, MIT, Sloan School of Management, USA
2004-2005: Visiting Associate Professor of Strategy, The Wharton School, University of Pennsylvania, USA
1995-1997: Assistant Professor of Strategy, University of Western Ontario, Canada

Education
1996: PhD, Strategy, HEC Paris, France
1990: MSc., Strategy, DEA University Paris X, HEC-ESSEC, France
1989: MS, Management Science, Rouen Business School, France
Teaching
Competitive Strategy; Blue Ocean Strategy; China Strategy; Incentives and Corporate Governance

Research Areas
CEOs and Top Management Teams; CEO Succession; Executive Compensation; Corporate Governance and Board of Directors; Organisational Renewal and Growth.

Selected Publications
- Female Board Representation and Corporate Acquisition Intensity, *Strategic Management Journal* 37, N° 2 (2016) 303-313 (with Craig Crossland, Sterling Huang)

Awards and Honours
2016, Emerging Scholar Award, Strategic Management Society
2012: Nominated for the SMS Practice Implications Award
2008: Finalist for the Robert J. Litschert Best Doctoral Student Paper Award, AOM
2007: Ewing Marion Kauffman Foundation Fellowship
2007: Smeal Doctoral Dissertation Research Award
2006: Edward and Susan Wilson Graduate Scholarship
2006: BPS Doctoral Consortium Participant
2006: Jeanne and Charles Rider Fellowship

External Activities
2017: Associate Program Chair, Corporate Strategy Interest Group, Strategic Management Society
2010-2012: Reprehensive at large, Corporate Strategy and Corporate Governance Interest Group, Strategic Management Society

Education
2008: PhD, Business Administration, Smeal College of Business, Pennsylvania State University, USA
Karel Cool
Belgium

The BP Chaired Professor of European Competitiveness
Professor of Strategic Management
karel.cool@insead.edu

Teaching
Industry and Competitive Analysis (MBA elective); Founder and Director of Competitive Strategy (Executive Education); Competitive Strategy Research; PhD.

Research Areas
Creating Competitive Strategies; Constructing; Competitive Resources and Advantage; Building Competitive Advantage and Critical Mass in Platforms and Eco-Systems; Responding to and Leading Disruption in Industries.

Selected Publications
- Dynamics of Resource Erosion in Palgrave Encyclopedia of Strategic Management, M. Auger, D. Treece (Eds.) Palgrave (forthcoming) (with Ingemar Dierickx, Luis Almeida-Costa)

Awards and Honours
2014: Executive Education Awards for Outstanding Teaching, INSEAD
2014: Deans’ Commendation for Excellence in MBA Teaching 2013/14, INSEAD
2009: John S. Day Distinguished Alumni Academic Service
2007: Induction as Strategic Management Society Fellow
Six times winner of the Best Teaching Award, MBA Programme, INSEAD

External Activities

Education
1985: PhD, Strategic Management, Krannert Graduate School of Management, Purdue University, USA
1985: MSc., Industrial Administration, Krannert Graduate School of Management, Purdue University, USA
1981: Master of Arts, Applied Economics, University of Antwerp, Belgium
1978: Licence, Applied Economics, University of Antwerp, Belgium
James Costantini
Italy, United Kingdom
Affiliate Professor of Strategy
james.costantini@insead.edu

Teaching
Strategy; Corporate Strategy and Merger & Acquisitions.

Research Areas
Strategy; Industrial Organisation; International Trade; International Business.

Selected Publications
- Effect of Spillovers on Foreign versus Domestic Industry Leadership in a Developing Economy, included in Academy of Management Best Paper Proceedings (2011)

Awards and Honours
2004: Runner-up for SAMS/AIB Award for the Best Doctoral Dissertation Proposal

External Activities

Former Positions
2004-2006: Lecturer, Babson College, USA
2002-2006: Partner, Executive Assessment Consultant, ghSMART & Company, USA
1995-2001: Associate, Engagement Manager, Associate Principal, McKinsey & Company, USA

Education
2006: PhD, Business Economics, Harvard Business School, Harvard University, USA
1995: MBA, (Baker Scholar), Harvard Business School, Harvard University, USA
1991: Master of Philosophy, Finance (Commendation), Cambridge University, United Kingdom
1990: Bachelor of Arts, Mathematics (Senior Scholar), Cambridge University, United Kingdom
Yves L. Doz
France

The Solvay Chaired Professor of Technological Innovation, Emeritus
Emeritus Professor of Strategic Management
yves.doz@insead.edu

Teaching
Design and Direction of INSEAD Executive Programmes and PhD Course on Strategy Process.

Research Areas
Strategic Agility and Corporate Renewal; Multinational Management; Strategic Alliances; Management of Technology and Innovation; Public Administration Reform.

Selected Publications
- Ringtone: Exploring the Rise and Fall of Nokia in Mobile Phones, Oxford University Press, forthcoming November 2017 (with Keeley Wilson)
- Responding to Digital Disruption Through Alliances, in Advancing the Frontiers of Alliance Research, Cambridge University Press, (forthcoming) (with Bart de Roover)
- L’Oréal Masters Multiculturalism, Harvard Business Review (2013) with Hae-Jung Hong
- The Languages of Strategic Agility: Trapped in your Jargon or Lost in Translation? California Management Review 54, N° 3 (2012) 77-97 (with Mary-Yoko Brannen)

Awards and Honours
2011: First CK Prahalad Distinguished Scholar-Practitioner Award (Strategic Management Society)
2011: Honorary Doctorate of Science, Aalto University
2008-2010: President of the Academy of International Business
2006: Fellow, Academy of Management
2005: Inaugural Fellow, Strategic Management Society
2003: Academy of Management Distinguished Scholar Award for outstanding scholarly contribution to International Management
1997: A.T. Kearney Academy of Management Award for outstanding research in the field of general management
1994: Fellow, Academy of International Business

External Activities
Assisting multinational companies in corporate renewal, innovation fostering, and alliance management. Consulting for governments on Strategic Agility and public administration reform.
Developing innovations in health care.

Former Positions
1983-2012: Professor of Strategic Management, INSEAD
1998-2002: Dean of Executive Education, INSEAD, France
1995-1996: Visiting Professor of Strategic Management, Stanford University, USA
1990-1995: Associate Dean for R&D, INSEAD, France
1976-1980: Assistant Professor, Harvard Graduate School of Business Administration, Harvard University, USA

Education
1976: DBA, Harvard Graduate School of Business Administration, Harvard University, USA
1970: Degree, Ecole des Hautes Etudes Commerciales (HEC), France
Teaching
Issues of Strategy and Structure in Large Complex Organisations; Managing in Multibusiness Firms.

Selected Publications
● The Emerging European Enterprise, Palgrave Macmillan (1976) (with Heinz Thanheiser)

External Activities
Working on issues of management development and strategic transformation with large multinational companies and family-owned firms. Membre du Conseil Stratégique Ecole de Management de Normandie, Member of the Board ISBM (International Schools of Business Management), Membre du Conseil Stratégique de la Fondation INSEAD.

Former Positions
1995-2000: Associate Dean for External Relations, INSEAD, France
1979-1986: Associate Dean & MBA Director, INSEAD, France

Education
1972: DBA, Harvard University, USA
1965: MBA, INSEAD, France
1964: Master of Arts, Economics, Trinity College, Cambridge University, United Kingdom
Nathan Furr
USA
Assistant Professor of Strategy
nathan.furr@insead.edu

Teaching
Technology and Innovation Strategy; Innovation

Research Areas
Technology Strategy; Entrepreneurship; Technology Change and Innovation; Ecosystems, Platforms, Architectures, and Systems

Selected Publications
- Governance of Entrepreneurial Firms, Strategic Entrepreneurship Journal (forthcoming) (with Sam Garg)
- The Innovator’s Method: Bringing the Lean Start-up into your Organization, Harvard Business Review (2014) (with Jeff Dyer, Clayton Christensen)
- Who Changes Course? The Role of Domain Knowledge and Novel Framing in Making Technology Changes, Strategic Entrepreneurship Journal 6, N° 3 (2012) 236-256 (with Fabrice Cavarretta, Sam Garg)

Awards and Honours
2016: Best Paper, Academy of Management
2016: Outstanding Reviewer, Organization Science
2014: Kauffman Junior Faculty Fellowship Award
2013: Finalist, Best Paper Award, Technology and Innovation Management Division, Academy of Management
2010: Best Dissertation, Technology and Innovation Management Division, Academy of Management
2010: Research Promise IDEA Award, Entrepreneurship Division, Academy of Management and University of Connecticut
2010: Heizer Award for Best Dissertation, Entrepreneurship Division, Academy of Management
2010: Finalist for Best Dissertation, Sloan Industry Studies Dissertation Award

Former Positions
2014: Visiting Research Professor, INSEAD, France
2014-2015: Visiting Professor, Stanford University, USA
2010-2014: Visiting Research Professor, ESSEC Business School, France
2009-2015: Assistant Professor, Marriott School of Management, Brigham Young University, USA
2008-2010: Advisor, vSpring Capital, USA
2008-2015: Board Observer and Advisor, Kickstart Seed Fund, USA
2007-2009: Senior Consultant, Greentech Media, USA
2005-2008: Co-founder, Pronk, USA
2000-2002: Management Consultant, Monitor Group

Education
2009: PhD, Strategy, Entrepreneurship, and Organizations, Stanford University, USA
2004: Master of Business Admin., Brigham Young University, USA
2000: Bachelor / Master of Arts, Brigham Young University, USA
Javier Gimeno
Spain
Aon Dirk Verbeek Chaired Professor in International Risk and Strategic Management
Professor of Strategy
javier.gimeno@insead.edu

Teaching
Strategic Management; Competitive Strategy Research; Industry and Competitive Analysis

Research Areas
Competitive Strategy; Multimarket Competition in Domestic and International Markets; Interorganisational Relationships; Entrepreneurship and Innovation.

Selected Publications
- Language and Competition: Dissuading Competitive Entry through Vague Language. *Academy of Management Journal*, forthcoming (with Guo Wei, Tieying Yu)
- Earnings Pressure and Long-Term Corporate Governance: Can Long-Term-Oriented Investors and Managers Reduce the Quarterly Earnings Obsession? *Organization Science* 27, N° 2 (2016) 354-372 (with Yu Zhang)
- Constrained Delegation: Limiting Subsidiaries' Decision Rights and Resources in Firms That Compete across Multiple Industries. *Administrative Science Quarterly* 58, N° 3 (2013) 420-471 (with Metin Sengul)

Awards and Honours
2015-2016: EDP Award for Programme Direction Excellence in Executive Education, INSEAD
2015: Executive Education Awards for Outstanding Teaching,
2014: John S. Day Distinguished alumni Academic Service Award, Krannert Graduate School of Management, Purdue University
2012: Winner of Blackrock/NACD Award (with Y. Zhang)
2012: Winner of IDEA Foundational Paper Award, Academy of Management
2006: OMT, Outstanding Symposium Award
1995: Free Press Outstanding Dissertation Award, Business Policy and Strategy Division, Academy of Management
1992: Best Empirical Paper Award, Entrepreneurship Division, Academy of Management
1991: Best Paper Award, Entrepreneurship Division, Academy of Management

External Activities
2017-2018: President-Elect, Strategic Management Society (SMS)
2013-2017: Senior Editor, Strategy Science
2010-2015: Boards of directors, SMS
2006-2009: Boards of Governors, Membership in Journals Committee and Audit Committee

Former Positions
2009-2011: Dean of Executive MBA Programmes, INSEAD
2001-2005: Associate Professor of Strategy, INSEAD, France
1993-2000: Assistant and Associate Professor of Management, Texas A&M University, USA

Education
1994: PhD, Strategic Management, Krannert Graduate School of Management, Purdue University, USA
1988: Licence, Business and Economics, Universidad de Zaragoza, Spain
Quy Huy
Canada
The Solvay Chaired Professor of Technological Innovation
Professor of Strategy
quy.huy@insead.edu

Teaching
Hidden Aspects of Strategy Execution; Implementing Strategic Change and Innovation; Managing Collective Emotions for Innovative Change.

Research Areas
Processes of organizational innovation; Human aspects of strategy execution and change; Entrepreneurial processes; Middle Managers and Strategy; Time Dimensions of Organisational Change.

Selected Publications
- How Middle Managers Manage the Political Environment to Achieve Market Goals: Insights from China’s State-Owned Enterprises, Strategic Management Journal 38, N° 3 (2017) 676-696 (with Zhixing Xiao, Yidi Guo)
- Emotions and Strategic Organization: Opportunities for Impactful Research, Strategic Organization 10, N° 3 (2012) 240-247
- The Key to Social Media Success Within Organizations, Sloan Management Review 54, N° 1 (2012) 73-81 (with Andrew V. Shipilov)
- Where are the New Theories of Organization?, Academy of Management Review 36, N° 2 (2011) 236-246 (with Roy Suddaby, Cynthia Hardy)

Awards and Honours
2016: Finalist Best Paper Award, Academy of Management (with Scott Sonenshein, Henrik Bresman)
2014: Best Paper in Graduate Management Education Award-sponsored by the Graduate Management Admission Council-for the most significant contribution to graduate management education, Management Education Division. “Emotional Teaching: How CEOs develop top management teams in Chinese Firms.” (Huy, Q, Chen, W., Tang, G.)
2011: Rupe Chisolm Practical Theory Award for demonstrating how theory informs practice and reflective practice enriches concepts and theories “An Emotion-based View of Post Merger Integration” (with Reus T.)
2011: Finalist all Academy Dexter Award: paper making an exceptional contribution to the internationalization of the Academy of Management. “The Influence of Eastern and Western Societal Cultures in Managing Strategic Change” (with Maddux W., Sanchez-Burks J.)
2002: Best Paper Award, Academy of Management, ODC division
2000: William H. Newman Award, Academy of Management, distinctive contribution to knowledge using creative and rigorous research design
1999: Doctoral Dissertation, Dean’s Honors List, McGill University
1998: Navigation Styles and Corporate Revitalization
1998: Best Doctoral Student Paper Award, Academy of Management
1996: Social Sciences, Human Research Council
1995: Excellence in Doctoral Studies, McGill University
1978: Distinction and University Scholar in Electrical Engineering, McGill University

External Activities

Former Positions
Managerial positions, large information technology firms

Education
1999: PhD, McGill University, Canada
1993: MBA, McGill University, Canada
1978: Bachelor in Engineering, McGill University, Canada
Neil Jones
Canada
Senior Affiliate Professor of Strategy
neil.jones@insead.edu

Teaching
Strategy; Technology Strategy; Product Development Strategy.

Research Areas
Technology Strategy; Evolution of Technology and Competition; Strategy.

Selected Publications
- Wal-Mart in Asia, INSEAD Case Study, N°5280 (2005) (with Claudia Gehlen, Philippe Lasserre)

Awards and Honours
2004: Best Teacher Award (nominee for core teaching)
1999: Best Paper, Academy of Management, Technology and Innovation Management Division
1999: Best Case Decision Sciences Institute, Annual Case Studies Award Competition
1999: Newman Award Finalist, Academy of Management Meeting

Education
1996: DBA (Technology and Operations Management), Harvard University, USA
1986: Diploma, MPPM (Strategy), Yale University, USA
1979: BSc., Physics, Memorial University of Newfoundland, Canada
W. Chan Kim
Republic of Korea

The Boston Consulting Group Bruce D. Henderson
Chaired Professor of International Management
Professor of Strategy and International Management
Co-Director of the INSEAD Blue Ocean Strategy Institute

chan.kim@insead.edu

Teaching
Strategy and International Management for MBAs, PhDs and Executives

Research Areas

Selected Publications
- Procedural Justice and Managers’ In-Role and Extra-Role Behavior: The Case of the Multinational, Management Science 42, N° 4 (1996) (with Renée Mauborgne)

Awards and Honours
Kim is ranked in the top 3 management gurus in the world in the Thinkers50 listing of the World’s Top Management Gurus.
Winner of the Carl S. Sloane Award for Excellence, 2014 (with Renée Mauborgne) from the Association of Management Consulting Firms due to the impact their management research has made on the global consulting industry.
Selected as one of the 8 Most Influential Academic Authors worldwide in Global Strategy by the Journal of International Management and was named among the world’s top five best business school professors in 2013 by MBA Rankings.
Winner, Thinkers50 2011 Strategy Award (with Renée Mauborgne); Blue Ocean Strategy was recognised as the business book of the last decade.
Selected for the 2011 Leadership Hall of Fame by FastCompany (with Renée Mauborgne).

External Activities
Board Member and Advisor for a number of multinational corporations in Europe, the US and Asia Pacific.

Education
PhD, University of Michigan, USA
MBM, Asian Institute of Management, Philippines
BA, Seoul National University, Republic of Korea
Ilze Kivleniece  
Latvia  
Assistant Professor of Strategy  
ilze.kivleniece@insead.edu

Teaching  
Business and Corporate Strategy, Strategic Management; Public-Private and Cross-Sector Collaboration

Research Areas  
Firm Boundaries; Hybrid Organizations and Innovative Organizational Design; Public-Private Interaction; Non-Market and Social Strategy

Selected Publications  
- Too Much of a Good Thing? The Dual Effect of Public Sponsorship on Organizational Performance, Academy of Management Journal (forthcoming) (with Julien Jourdan)
- Creating and Capturing Value in Public-Private Ties: A Private Actor’s Perspective, Academy of Management Review 37, N° 2 (2012) 272-299 (with Bertrand V. Quélin)

Awards and Honours  
2016: SMS Best Conference Paper Prize – Honourable Mention, Berlin, Germany  
2014: Best Dissertation 2013 Award (across all disciplines), HEC Foundation, France  

External Activities  
Affiliated member of “Society and Organization” (SnO) Research Center, HEC Paris  
Member of the Academy of Management  
Member of the Strategic Management Society

Former Positions  
2013-2016: Assistant Professor, Innovation and Entrepreneurship Department, Imperial College, United Kingdom  
2003-2007: Strategy / Corporate Development Manager, Lattelecom (national telecommunications operator), Latvia  
1998-2001: Senior Account Executive / Account Director, Lowe AGE (international advertising agency), Latvia

Education  
2012: PhD, Management Science – Strategic Management, HEC, France  
1997: Bachelor of Science, Business and Economics, Stockholm School of Economics in Riga, Latvia
Philippe Lasserre
France
Emeritus Professor of Strategy and Asian Business
philippe.lasserre@insead.edu

Teaching
Business and Corporate Strategy; Strategies for the Asia Pacific; Joint Venturing in Asia and China; Organisation and Human Resources for Asia Pacific; Strategic Alliances; Mergers and Acquisitions; Strategic Management in Developing Countries; Global Strategic Management.

Research Areas
Business and Corporate Strategy; Multinational Management; Asian Business; Joint Ventures.

Selected Publications
- Strategies for Asia Pacific: Meeting New Challenges, Palgrave Macmillan (2005) (with Hellmut Schütte)
- Strategies for Asia Pacific: Beyond the Crisis Macmillan (1999) (with Hellmut Schütte)

1996: EFMD Case of the Year Award for “Carrefour in Asia (A): Taiwan: A Bridgehead into Asia”
1995: EFMD Case Writing Award in International Business for “Carrefour in Asia (A)”

External Activities
Member of the editorial board of Chinese Management Studies

Former Positions
1995-1996: Visiting Professor, University of Texas-Dallas, USA
1995-1996: Visiting Professor, Curtin University, Australia
1995-1996: Visiting Professor, CEIBS, China
1991-1993: Visiting Professor, China Europe Management Institute (CEMI), China
1982-1983: Visiting Professor, China Europe Management Institute (CEMI), China
1981-1983: Visiting Professor, National University of Singapore, Singapore
1969-1972: Deputy Director, French National Foundation for Management Education, France
1963-1969: Controller, SNECMA, France

Education
1975: PhD, University of Texas, USA
1961: Master’s Degree, ESSEC, France

Awards and Honours
Chevalier de la Légion d’Honneur
Matthew Lee
USA
Assistant Professor of Strategy
matthew.lee@insead.edu

Teaching
Business Strategy; Social Enterprise; Sustainability

Research Areas
Institutional Theory; Entrepreneurship; Hybrid Organizations; Sustainability; Social Enterprise; Leadership.

Selected Publications
- Gender bias, social impact framing, and evaluation of entrepreneurial ventures, Organization Science (forthcoming) (with Laura Huang)
- Blurring the boundaries between the social and commercial sectors: The interplay of gender and local communities in the commercialization of social ventures, Organization Science (forthcoming) (with Stefan Dimitriadis, Lakshmi Ramarajan, Julie Battiliana)
- Different shades of green: The impact of complex and uncertain environments on the strategies of innovative hybrid organizations, Research in the Sociology of Organizations 50, (2017) 31-67 (with John Almandoz, Christopher Marquis)
- Advancing Research on Hybrid Organizing – Insights from the Study of Social Enterprises, Academy of Management Annals 8, N° 1 (2014) 397-441 (with Julie Battiliana)

Awards and Honours
2014: Dean’s Award, Harvard Business School
2013: Wyss Award for Excellence in Doctoral Research, Harvard Business School
2013: Finalist, INFORMS / Organization Science Dissertation Proposal Competition
2005: Fulbright Grant

Former Positions
2006: US Department of State, Kuala Lumpur, Malaysia
2006-2008: The Bridgespan Group, Boston, MA and New York, NY, USA
2004-2005: Bates White, LLC, Washington DC, USA
2003: Center for Strategic and International Studies (CSIS), Washington DC, USA

Education
2014: Doctor of Business Administration, Harvard University, USA
2005: Bachelor of Science, Pennsylvania State University, USA
Juan Ma
China
Assistant Professor of Strategy
juan.ma@insead.edu

Teaching
Global Strategy and Multinational Management; Business Solutions to Social Problems; Doing Business in Emerging Markets

Research Areas
Emerging Markets; Corporate Governance; Consumer Trust; Behavioral and Experimental Economics

Selected Publications

Awards and Honours
2015: Wyss Award, awarded to outstanding doctoral dissertation in business administration (1 out of 3 across all programs), Harvard Business School
2015: Weiss Family Program Fund, awarded to outstanding research in development economics, Department of Economics, Harvard University
2011: Governor General’s Silver Medal, awarded to an undergraduate student achieving the highest academic standing upon graduation from a bachelor degree program in Canada
2011: John Black Aird Scholarship, awarded for best academic performance upon graduation from a bachelor degree, University of Toronto

External Activities
Ad Hoc Reviewer: *Administrative Science Quarterly, Strategic Management Journal, Strategy Science*

Education
2016: Doctor of Business Administration, Specialist in Strategy, Harvard Business School, USA
2010: Bachelor of Business Administration with High Distinction, Specialist in Economics, University of Toronto
Renée Mauborgne
USA
The INSEAD Distinguished Fellow of Strategy and International Management
Affiliate Professor of Strategy
Co-Director of the INSEAD Blue Ocean Strategy Institute
renee.mauborgne@insead.edu

Teaching
Strategy and International Management for MBAs, PhDs and Executives

Research Areas

Selected Publications

Awards and Honours
Mauborgne is ranked in the top 3 management gurus in the world in the Thinkers50 listing of the World’s Top Management Gurus.

Winner of the Carl S. Sloane Award for Excellence, 2014 (with W. Chan Kim) from the Association of Management Consulting Firms due to the impact their management research has made on the global consulting industry.
Selected in 2012 as one of the World ‘s 50 Best Business School Professors by Fortune.com
Winner, Thinkers50 2011 Strategy Award (with W. Chan Kim);
Blue Ocean Strategy was recognized as the business book of the last decade.
Member of President Barack Obama’s Board of Advisors on Historically Black Colleges and Universities.
Selected for the 2011 Leadership Hall of Fame by FastCompany (with W. Chan Kim).

External Activities
Fellow of the World Economic Forum, Davos.
Philipp Meyer-Doyle  
Germany  
Assistant Professor of Strategy  
philipp.meyer@insead.edu

Teaching
Corporate Strategy; Mergers & Acquisitions (M&A); Alliances; Strategic Management; Global Strategy.

Research Areas
Corporate Strategy; Mergers & Acquisitions (M&A); Microfoundations of Strategy; International Market-Entry Strategy; Strategic Management; Private Equity/Venture Capital and Hedge Funds.

Selected Publications
- Alleviating Managerial Dilemmas in Human-Capital-Intensive Firms through Incentives: Evidence from M&A Legal Advisors, Strategic Management Journal, 38, N° 2 (2017) 232-254 (with Olivier Chatain)
- Inherited Agglomeration Effects in Hedge Fund Spawns, Strategic Management Journal, 34, N° 7 (2013) 843-862 (with Rui Jose Pacheco de Figueiredo, Evan Rawley)

Awards and Honours
Finalist for 2015 Best Doctoral Student Paper Award, Israel Strategy Conference (with Sunkee Lee)
2012: Winner of the Academy of Management BPS Robert J. Litschert Best Doctoral Student Paper Award
2008-2012: Wharton Doctoral Fellowship

External Activities
Memberships: Academy of Management, Strategic Management Society

Former Positions
2007-2008: Geschäftsführer, Deutsch-Japanisches Center GmbH, Düsseldorf, Germany
2007-2008: Analyst, Benson Elliot Capital, Private Equity, London, United Kingdom
2004: Summer Associate, European Business Consultancy, Bad Homburg, Germany

Education
2012: PhD, Managerial Science & Applied Economics, The Wharton School, University of Pennsylvania, USA
2006: Bachelor of Science, Management, London School of Economics and Political Science (LSE), United Kingdom

2004: Summer Associate, European Business Consultancy, Bad Homburg, Germany

2007-2008: Analyst, Benson Elliot Capital, Private Equity, London, United Kingdom
2004: Summer Associate, European Business Consultancy, Bad Homburg, Germany

Education
2012: PhD, Managerial Science & Applied Economics, The Wharton School, University of Pennsylvania, USA
2006: Bachelor of Science, Management, London School of Economics and Political Science (LSE), United Kingdom
L. Felipe Monteiro
Brazil
Affiliate Professor of Strategy
felipe.monteiro@insead.edu

Teaching
Global Strategy; General Management; Managing in Emerging Markets; Global Open Innovation; Doing Business in Brazil.

Research Areas
Global Knowledge Management; Global Technology Scouting; Emerging Markets.

Selected Publications

Awards and Honours
2016 - Finalist, “That’s interesting” Award, Academy of International Business
2017, 2016, 2015, 2014: Deans’ Commendation for Excellence in MBA Teaching, INSEAD (awarded during four consecutive years)
2012: Strategic Management Society Special Conference Singapore Best Paper Prize
2012-2009: Goes Above and Beyond the Call of Duty Teaching Award, The Wharton School (awarded during four consecutive years)
2011: Wharton Undergraduate Excellence in Teaching Award
2010: Finalist, Best Conference Paper for Practical Implications, Strategic Management Society Conference
2010: Best Conference PhD Paper Prize (co-authored with Thomas Klueter), Strategic Management Society Conference
2009: Finalist, Richard Farmer Best Dissertation in International Business Award, Academy of International Business
2009: Finalist, Barry Richman Best Dissertation in International Business Award, Academy of Management
2007: Finalist, Temple/AIB Best Paper Award
2004: Best Paper Award, International Management Division, Academy of Management

External Activities
Senior Fellow, Mack Institute for Technological Innovation, Wharton School, University of Economic Forum advisory board member, Pennsylvania
Former Member of the Samsung Advanced Institute of Technology CORE (Collaborative Open Research Experts) Network and Former Advisory Board Member, World Economic Forum (WEF), The Emerging Best Practices of Brazilian Globalizers.

Former Positions
2012-2016: Assistant Professor of Strategy, INSEAD
2008-2012: Assistant Professor of Management, The Wharton School, University of Pennsylvania, USA
2006-2007: Fellow, London School of Economics and Political Science (LSE), United Kingdom
2000-2002: Senior Researcher and Case Writer, Harvard Business School Latin America Research Center, Harvard University, USA

Education
2008: PhD, Strategic and International Management, London Business School, United Kingdom
2004: Master’s Degree in Research in Business and Management, London Business School, United Kingdom
1998: MBA, COPPEAD, Federal University of Rio de Janeiro, Brazil
1995: Bachelors in Law “cum laude”, Federal University of Rio de Janeiro, Brazil
Narayan Pant  
Singapore  
The Raoul de Vitry d’Avaucourt Chaired Professor of Leadership Development  
Professor of Management Practice  
narayan.pant@insead.edu

Teaching
Leadership Development at three levels – the intrapersonal, interpersonal, and organizational; Translating strategy into action – overcoming obstacles to change; Formulating a clear strategic narrative.

Research Areas
What drives personal change; Judgment in Strategic Decisions; Forecasting and Industry Competitiveness; Culture, Values, Strategy and Organization; Healthcare Management and Organization.

Selected Publications
- In Diversity is There Strength? Ruminations on Changing Faces in Business in The International Handbook of Organizational Culture and Climate, Wiley (2001) 557-572 (with Kulwant Singh)

Awards and Honours
2014: Executive Education Awards for Outstanding Teaching, INSEAD
2014: Executive Education Awards for Outstanding Programme Direction, INSEAD
2014: Executive Education Awards for Outstanding Contribution to Executive Education Programmes, INSEAD

Former Positions
2000-2003: Principal, Monitor Group, Singapore
1995-2000: Associate Professor, National University of Singapore, Singapore
1991-1995: Assistant Professor, University of Alberta, Canada
1990-1991: Instructor, Stern School of Business, New York University, USA
1987-1990: Teaching Assistant, Stern School of Business, New York University, USA
1986: Teaching Assistant, Graduate School of Business, University of Southern California, USA
1984-1986: Planning Officer, EXIM Bank of India, India

Education
1991: PhD, Business Policy and Strategy, Stern School of Business, New York University, USA
1984: MBA, PGDM, Indian Institute of Management, India
1982: Bachelor of Technology, Mechanical Engineering, Indian Institute of Technology, India
Teaching
Corporate Strategy; Organization Design; Research Methods

Research Areas
Organization Design.

Selected Publications

Awards and Honours
2015 Citations of Excellence Emerald Citations of Excellence
2011: Skolkovo Best Paper Award in International Management
2011: Listed in World’s Forty Best Business School Professors under 40 by Poets & Quants
2009: Research grant for project on “The Foundations of Organization Design” by the European Research Council
2004: Strategic Management Society Best Paper Finalist

Former Positions
2010-2012: Professor of Strategic & International Management, London Business School, United Kingdom
2010-2012: Chair of PhD Programme, London Business School, United Kingdom
2008-2010: Tenured Associate Professor of Strategic & International Management, London Business School, United Kingdom
2006-2012: Co-Director, Aditya Birla India Centre, London Business School, United Kingdom
2006: Visiting Professor, Said Business School, University of Oxford, United Kingdom
2005: Visiting Professor, Kellogg School of Management, Northwestern University, USA

Education
2001: PhD, University of Pennsylvania, USA
2000: Master’s Degree, Managerial Science and Applied Economics, University of Pennsylvania, USA
1997: Master’s Degree, Indian Institute of Foreign Trade, New Delhi, India
1994: Bachelor’s Degree, Civil Engineering, Delhi College of Engineering, University of Delhi, India
Subramanian Rangan
USA
The Abu Dhabi Crown Prince Court Endowed Chair in Societal Progress
Professor of Strategy and Management
subramanian.rangan@insead.edu

Teaching
Global Strategy and Management (MBA); Readings and Research on Multinational Enterprises (PhD); Strategy and Management (Executive Education); Top Leadership; Performance and Progress (Executive Education)

Research Areas
Evolution of Capitalism; Global Strategy & Management; International Business and Multinational Enterprises.

Selected Publications
- Capitalism Beyond Mutuality: Perspectives Integrating Philosophy and Social Science (Editor), Oxford University Press (forthcoming).
- TEN Youth: Unlocking Enterprise Growth by Focusing on the Fortune at the Bottom of the Talent Pyramid, Innovations 8, N° 1-2 (2013) 141-157 (with Nicholas Davis, Ebba Hansmeyer, Branka Minic, Shantanu Prakash)
- The New Era of Sustainable Performance in Business in Pictet Report (2011) 4-8
- The Problem of Control, and the Role of Home-host Ties in Explaining Multinationals’ Foreign Operations, Competitiveness, and Performance, Global Strategy Journal 1, N° 3-4 (2011) 362-376 (with Aldemir Drummond)

Awards and Honours
2014: Winner of Vision Award, World Economic Forum
2011: Dean’s Commendation for Excellence in MBA Teaching, INSEAD
2009: Outstanding Teacher Award, MBA Programme, INSEAD
1998, 2008: Outstanding Teacher Award MBA Elective Course “Global Strategy and Management”, INSEAD
1998: Eldridge Haynes Prize, Academy of International Business
1995: Richard N. Farmer Best Dissertation Award, Academy of International Business

Education
1994: PhD, Harvard University, USA
1988: MBA, Sloan School of Management, MIT, USA
1980: Bachelor of Commerce, University of Bombay, India
Teaching
EMBA Programme and Executive Education Programmes.

Research Areas
Multinational Management; Global Integration; Global Innovation.

Selected Publications
- A Knowledge System Approach to the Multinational Company: Conceptual Grounding and Implications for Research Advances in International Management, 24 (2011) (with Nicolai Foss)

External Activities
"Professor Catedrático Convidado", Catholic University of Portugal at Porto.

Former Positions
1984-1994 Managing Director (“Admin. Del.”), Segafredo Zanetti, Italy
1971-1974 Monitor and Assist. Prof., University of Porto, Portugal

Education
Licenciate, Chemical Engineering, Universidade do Porto, Portugal
MSc., Management Science, University of London, United Kingdom
Hellmut Schütte  
Germany  
Emeritus Professor of  
International Management  
hellmut.schutte@insead.edu

Research Areas
Regional Organisation; Global Strategies; International Marketing; Asian Business; International Management.

Selected Publications
- Strategies for Asia Pacific: Meeting New Challenges, Palgrave Macmillan (2005) (with Philippe Lasserre)
- Strategies for Asia Pacific: Beyond the Crisis, Macmillan (1999) (with Philippe Lasserre)
- Consumer Behaviour in Asia, Macmillan, (1998) (with Diana Ciarlante)

External Activities
Consultant to European and Asian Firms.

Former Positions
2002-2006: Dean, INSEAD, Singapore  
1992: Visiting Professor, Boston University, USA  
1992-1993: Visiting Scholar, Harvard University, USA  
1988-1989: Visiting Professor, Tokyo University, Japan  
1981-2009: Senior Affiliate Professor of International Management, INSEAD  
1977-1981: Regional Manager, Investment Bank, Philippines  
1967-1977: Manager, Unilever, Germany and Indonesia

Education
Doctorate, University of St Gallen, Switzerland  
Diplom-Kaufmann, Economics and Business Administration, University of Hamburg, Germany  
Bachelor’s Degree, Business Administration, University of Munich, Germany
Teaching
Competitive Strategy; Strategic Alliances; Innovation.

Research Areas
Organisation theory; Strategic Alliances; Inter-Firm Networks; Inter-personal Networks; Transition Economies.

Selected Publications
- Brokerage as a Public Good: The Externalities of Network Hubs for Different Formal Roles in Creative Organizations, *Administrative Science Quarterly* (forthcoming) (with Julien Clement, D. Charles Galunic)
- Applications Virtual Special Issue: Practical Advice on How to Unlock Value from your Alliances, *Strategic Management Journal* 37, N° 13 (2016) (with Ithai Stern)
- Making the Most of the Revolving Door: The Impact of Outward Personnel Mobility Networks on Organizational Creativity, *Organization Science* 25, N° 2 (2014) 377-400 (with Frédéric Godart, Kim Claes)

Awards and Honours
2014, 2015: Executive Education Awards for Outstanding Teaching, INSEAD
2014 Emerging Scholar Award, Strategic Management Society
2012: Finalist for Best paper Award, 5th Israel Strategy Conference (with J. Han)
2012: Winner of Academy of Management Best Paper Award OB Division (with William Maddux, Frederic Godart, Adam Galinsky)
2007: Winner of Academy of Management Best Paper Award OMT Division
2006: Nominee for the Canadian Governor General Award from the Joseph L. Rotman School of Management, University of Toronto, Canada
2004: Finalist for the INFORMS (Organization Science Dissertation Proposal Competition

External Activities

Education
2005: PhD, Strategic Management and Organization Theory, Joseph L. Rotman School of Management, University of Toronto, Canada
2000: MBA, Exchange Student, Higher Scientific School of Management (WHU-Koblenz), Germany
2000: MBA, International Business, Case-Western Reserve University, USA
Daniel Simonovich
Germany
Affiliate Professor of Strategy
daniel.simonovich@insead.edu

Teaching
Strategic Management; Strategy Execution; Strategic Innovation

Research Areas
Strategy Execution; Strategy Practice

Former Positions
2013-2017: Adjunct Professor, INSEAD
2002-2017: Professor of Strategy, ESB Business School, Germany

Education
2008: Doctorate, European Business School, Germany
1998: MBA, INSEAD, France
1995: Master’s in Computer Science, Universitaet Hamburg, Germany
1993: Diploma in Computer Science, Cambridge University, United Kingdom
Teaching and Research Areas

Selected Publications
- Philanthropic Campaigns and Customer Behavior: Field Experiments on an Online Taxi Booking Platform, Management Science, forthcoming (with Nina Teng and Serguei Netessine)
- Corporate Social Initiatives and Employee Retention, Organization Science 26, N° 6 (2015) 1702-1720 (with Christiane Bode, Michelle Rogan)
- Regional Disadvantage? Employee Non-Compete Agreements and Brain Drain, Research Policy 44, N° 9 (2013) 2056-2076 (with Matt Marx)
- Distributed R&D, Cross-Regional Ties and Quality of Innovative Output, Research Policy 37, N° 1 (2008) 77-96
- Asymmetry of Knowledge Spillovers between MNCs and Host Country Firms, Journal of International Business Studies 38, N° 5 (2007) 764-786
- Science, Social Networks and Spillovers, Industry and Innovation 14, N° 2 (2007) 219-238 (with Olav Sorenson)
- Collaborative Networks as Determinants of Knowledge Diffusion Patterns, Management Science 51, N° 5 (2005) 756-770

External Activities

Former Positions
- 1995-1998: Management Consultant, Accenture, USA
- 1994: Intern, AT&T, USA
- 1993: Intern, Intel, USA
- 1990: Intern, Cadence Design Systems, India

Education
- 2004: PhD, Business Economics, Harvard University, USA
- 2004: Master of Arts, Economics, Harvard University, USA
- 1995: MS, Management, Georgia Institute of Technology, USA
- 1993: MS, Computer Science, Georgia Institute of Technology, USA
- 1991: BTech, Computer Sc. & Eng., IIT Delhi, India
Ithai Stern
Israel
Associate Professor of Strategy
ithai.stern@insead.edu

Teaching
Strategic Management; Strategy Implementation; Change Management.

Research Areas
Behavioural Strategy; Corporate Governance; Strategic Decision Making; Organizational Learning and Adaptation.

Selected Publications
- Applications Virtual Special Issue: Practical Advice on How to Unlock Value from your Alliances, Strategic Management Journal 37, N° 13 (2016) (with Andrew V. Shipilov)
- When Do High-Technology Firms Change Strategic Vehicles? The Role of Poor Performance and Organizational Slack, Strategic Management Journal 37, N° 5 (2016) 855-869 (with R. Lungeanu, Edward Zajac)
- Whom are you Promoting? Positive Voluntary Public Disclosures and Executive Turnover, Strategic Management Journal 37, N° 7 (2016) 1413-1430 (with Sharon D. James)
- Set up for a Fall The Insidious Effects of Flattery and Opinion Conformity toward Corporate Leaders, Administrative Science Quarterly 56, N° 2 (2011) 257-302 (with Sun Hyun Park, James D. Westphal)
- The Other Pathway to the Boardroom: Interpersonal Influence Behavior as a Substitute for Elite Credentials and Majority Status in Obtaining Board Appointments, Administrative Science Quarterly 51, N° 2 (2006) 169-204 (with James D. Westphal)

Awards and Honours
2008: Finalist for the Academy of Management Journal 2007 Best Paper Award
2003-2004: Recipient of the William S. Livingston Graduate Fellowship for Outstanding Doctoral Students, University of Texas, Austin
1999-2000: Preemptive Fellowship, University of Texas, Austin
1999-2000: George P. Huber Fellowship, University of Texas, Austin
1997-1998: Hesburgh International Scholarship, University of Notre Dame

External Activities

Former Positions
2005-2015: Assistant Professor of Management, Kellogg School of Management, Northwestern University, USA

Education
2005: PhD, University of Texas At Austin, USA
1998: Master of Arts, Peace Studies, University of Notre Dame, USA
1997: Bachelor of Science, Business Administration and Political Science, The Hebrew University of Jerusalem, Israel
Teaching
The Making of Strategy, General Management.

Research Areas
Knowledge Stickiness, Transfer of Best Practices; Replication as Strategy; The Making of Strategy.

Selected Publications

Awards and Honours
2015 Best Proposal Award, Strategy Process Interest Group, Strategic Management Society (with Daniel Mack)
Winner of 2015 Best Doctoral Student Paper Award, Israel Strategy Conference (with Daniel Mack)
2004: Best conference paper prize (honorable mention), Strategic Management Society Conference, “Framing Discontinuities: Incumbents face the Internet” ranked among top 5 papers in the conference

External Activities

Former Positions
2002-2006: Associate Professor of Strategy and Management, INSEAD
1996-2002: Committee Member, The Wharton School, University of Pennsylvania, USA
1995-2002: Assistant Professor of Management, The Wharton School, University of Pennsylvania, USA

Education
1995: PhD, Management (Strategy), INSEAD, France
1988: MBA, Management of Information Systems, Recanatti School of Business, Tel Aviv University, Israel
1988: Postgraduate Certificate, Computer Science, Schreiber School of Mathematics, Tel Aviv University, Israel
1982: BSc., Electrical Engineering, Technion, Israel
Teaching
Strategy and Management with special interest in Corporate Renewal; Executive Action Learning Programmes with Board/Executive Committee involvement.

Research Areas
Corporate Change and Renewal.

Selected Publications
- The Emerging European Enterprise, Palgrave Macmillan (1976) (with Gareth Dyas)

Awards and Honours
Elected Member of the International Academy of Management.

External Activities
Top management consulting on corporate change. Action-learning interventions.

Former Positions
1978-2007: Professor of Strategy and Management, INSEAD
1980-1985: Dean and Co-Dean, INSEAD, France

Education
1972: DBA, Harvard University, USA
1964: MBA, INSEAD, France
1963: Dkfm, Wirtschaftsuniversität Wien, Austria
Teaching
Strategies for Asia-Pacific (MBA, EMBA); Business and Government (MBA, EMBA); various Executive Development Program modules on international business and strategy.

Research Areas
International Business and Strategy; Varieties of Capitalism; East-Asia (especially China, Japan, and Korea); Western Europe.

Selected Publications

External Activities
Editor-in-Chief, Asian Business & Management, since 2012 (previously Senior Editor)
Senior Editor, Management and Organization Review, since 2013
Editorial Advisory Board Member, Oxford Handbooks Online
Editorial Review Board Member, Journal of International Business Studies, Management International Review, Cross-Cultural Management

Awards and Honours
2011-2012: Humboldt Fellowship for Experienced Researchers
2015: Winner, “International Management Division Willamette University, Atkinson Graduate School of Management Best Paper in International Ethics, Social Responsibility, and/or Sustainability,” Academy of Management (AOM)
2011: Nominee for Best Paper Award, Annual Meeting of the Strategic Management Society (SMS)
2005: Finalist, JIBS Frontiers Award (with A. Y. Lewin)
1997: East-Asia Research Fellowship and initiation into the German National Merit Foundation
1994: Phi Beta Kappa, Stanford Chapter, junior-year initiation

Former Positions
Advanced Research Fellow, Program on US-Japan Relations, Harvard University, USA
Senior Research Fellow, INSEAD, France

Education
2000: PhD, Harvard University, USA
1995: Bachelor of Arts, Stanford University, USA
Peter B. Zemsky
USA, France
Deputy Dean / Dean of Innovation
The Eli Lilly Chaired Professor of Strategy and Innovation
Professor of Strategy
peter.zemsky@insead.edu

Teaching
Competitive Strategy; Industry Evolution; Blue Ocean Strategy.

Research Areas
Value-Based Strategy; Formal Foundations of Strategy; Industrial Organisation; Competitive Strategy.

Selected Publications

Awards and Honours
2015: The Chief Learning Officer’s Learning in Practice Awards for “Excellence in Blended Technology” (Gold) and for “Excellence in Content” (Silver)

Former Positions
2016-2017: Dean of Executive Education
2013: Interim Dean, INSEAD
2012: Acting Dean, INSEAD
2011-2013: Deputy Dean, Degree Programs, INSEAD
2010-2011: Dean of Faculty, INSEAD
2006-2009: Area Coordinator, Strategy, INSEAD
2002-2003: Visiting Associate Professor of Management, The Wharton School, University of Pennsylvania
1998-2007: Associate Professor of Strategy, INSEAD
1994-1998: Assistant Professor of Strategy, INSEAD

Education
1995: PhD, Graduate School of Business, Stanford University, USA
1988: Bachelor of Arts, (Summa Cum Laude), University of Pennsylvania, USA
Teaching
International Executive Programme (IEP); Web Trends & Strategies (MBA); INSEAD Executive Education CSPs; INSEAD Online

Research Areas
Management Learning and Decision Making; Virtual Communities; Advanced Simulations; Intelligent Agents; Internet Strategies; Collaboration Dynamics; Cross-cultural issues

Selected Publications

Awards and Honours
2002: IBM Faculty Award
2001: IFS Innovation Award

External Activities
Presentation of the latest learning innovations to companies and organisations around the world, including: IKEA, Sweden; American companies such as IBM, HP and Merial; Pfizer, SAP, BMW and Beiersdorf, Germany; the FIAT Group and Unicredit, Italy; Eutelsat, France; the Scottish Government; the Danish Finance Ministry and the Swedish Trade Council.

Former Positions
1990-2007: Professor of Information Technology and Entrepreneurship, INSEAD

Education
1989: PhD, Mathematical Sciences (Mathematical Models and Decision Systems), ETH-Zurich, Swiss Federal Institute of Technology, Switzerland
Robert U. Ayres
USA
The Novartis Chair in Management and the Environment, Emeritus
Emeritus Professor of Economics and Political Science and Technology Management
robert.ayres@insead.edu

Teaching
Environmental Economics; Technology and the Environment; History of Technology.

Research Areas
Environmental Economics; Technological Change and Economic Growth; Industrial Metabolism and Industrial Ecology; Eco-Restructuring; Energy and Economic Growth. Energy and finance

Selected Publications
- The Underestimated Contribution of Energy to Economic Growth, Structural Change and Economic Dynamics 27 (2013) 79-88 (with Jeroen C.J.M. van den Bergh, Dietmar Lindenberger, Benjamin Warr)
- Energy Efficiency and Economic Growth: The “Rebound” Effect as a Driver in Energy Efficiency and Sustainable Consumption, Herring Horace and Sorell Steve (Eds.), Palgrave Macmillian (2009) (with Benjamin Warr)

Awards and Honours
2013 IMS, best paper, for Lithium sourcres, production, uses and recovery outlook, The Journal of Metals (with Laura Talens Peiro and Gara Villalba Mendes)
2003: International Society for Industrial Ecology Award, First ISIE Society Prize for Outstanding Research

2002: ISEE Award: Kenneth Boulding Memorial Prize
1996: ISEE Best Article Award: Limits to the Growth Paradigm

External Activities
2000-present: Visiting Professor (part-time), Chalmers Institute of Technology, Gothenburg, Sweden.

Former Positions
2004: Institute Scholar (part-time), International Institute for Applied Systems Analysis (IIASA), Laxenburg, Austria
2001-2003: Visiting Professor (part-time), Chalmers Institute of Technology, Gothenburg, Sweden
2000: Novartis (formerly Sandoz) Emeritus Professor of Environment and Management, INSEAD, France
2000-2002: Visiting Professor (part-time), Institute for Advanced Studies, UN University, Tokyo, Japan
1982-2002 Adjunct Professor, of Environmental Economic, Pennsylvania State University, USA
1979-1992: Professor, Engineering and Public Policy, Carnegie-Mellon University, Pittsburgh, USA.

Education
1958: PhD, Mathematical Physics, King’s College, University of London, United Kingdom
1956: MSc., Physics, University of Maryland, USA
1954: BSc., Mathematics (Physics Minor), Cum Laude, University of Chicago, USA
1952: Bachelor of Arts, Mathematics (Physics Minor) Cum Laude, University of Chicago, USA
Teaching
Building an Innovating Organisation; Value Innovation/Blue Ocean Strategy - A Process View; Strategy and Strategic Management; Managing Networked Organisations; Managing Strategic Alliances, Joint Ventures and Trust-based Partnerships; Information Technology and Corporate Transformation; Understanding Japanese Business.

Research Areas
Building an Innovating Organisation; Value Innovation/Blue Ocean Strategy - a Process View; New Forms of Networked Organisations; Strategic Alliances, Joint Ventures and Trust-based Partnerships; Building Social Capital within Professional Organisations; Role/Impact of Information Technology on Organisations and Markets; Comparison with Japanese Management; IT and Mobility-driven Value Innovation.

Selected Publications
- Board Representation in International Joint Ventures, Strategic Management Journal 38, N° 4 (2017) 920-938 (with Ilya R. Cuypers, Göhkan Ertug, Jeffrey Reuer)
- Relational Changes During Role Transitions: The Interplay of Efficiency and Cohesion, Academy of Management Journal 59, N° 3 (2016) 1-17 (with Claudia Jonczyk-Sedes, Yonghoon Lee, D. Charles Galunic)

Awards and Honours
2015/2016: In the Top 30 bestselling case authors, The Case Centre

External Activities
Associate Editor: Information Systems Research, MIS Quarterly Executive. Member of the Board of Consulting Editors, International Journal of Research in Marketing. Editorial Board Member, Systèmes d’Information et Management. Member of the Editorial Advisory Board, The Baan Institute Press. Member of the International Advisory Board, Danfoss Center of Global Business, University of Southern Denmark.

Former Positions
2013-2015: Visiting Scholar, Haas School of Business, University of California, Berkeley
2007-2008: Senior Fellow, The Wharton School of Management, University of Philadelphia, USA
1999-2003: Director, INSEAD Euro-Asia Centre, France
1998-1999: Visiting Associate Professor, Harvard Business School, Harvard University, USA

Education
1992: PhD, Management, Sloan School of Management, MIT, USA
1985: MA, Management Science, Hitotsubashi University, Japan
1981: DEA, Mechanical Engineering, Institut National Polytechnique de Grenoble, France
1981: Diplôme d’Ingénieur, Civil Engineering, Ecole Nationale des Travaux Publics de l’Etat, France
Teaching
Operations Management; Business Sustainability; Supply Chains in Emerging Markets.

Research Areas
Process & Operations Management; Big Data & Analytics; Operations Management in Emerging Markets; Sustainability in Business Operations.

Selected Publications
- Inventory Management in a Consumer Electronics Closed-Loop Supply Chain, Manufacturing and Services Operations Management (forthcoming) (with Stephen C. Graves)

Awards and Honours
2015, 2016: Dean's Award for Excellence in MBA Teaching, INSEAD
2013: Technology Dissemination Fellowship from the MIT International Development Initiative
2009: Charles M. Vest Presidential Fellowship for Graduate Studies at MIT

Former Positions
2012: Co-founder and Head of Analytics, Quant5
2011 and 2012: Summer Research intern, IBM Research
2011: Member of the MIT Ashdown Graduate House Social Committee, Massachusetts Institute of Technology, USA
2011: Organizer of the First Meeting of Young Brazilian Scholars and Leaders in the US, MIT, USA
2010: INFORMS Officer, Operations Research Center, MIT, USA
2007-2008: President of the Graduate Student Association, School of Electrical and Computer Engineering, Universidade Estadual de Campinas, Brazil

Education
2014: PhD in Operations Research, MIT, USA
2009: Msc in Electrical Engineering, Universidade Estadual de Campinas, Brazil
2006: Bsc in Electrical Engineering, Universidade de Brasilia, Brazil
Stephen E. Chick
USA
The Novartis Chaired Professor of Healthcare Management
Professor of Technology and Operations Management
Academic Director, Healthcare Management Initiative
stephen.chick@insead.edu

Teaching
Health Care Management; Health Care Innovation; Operations Management; Stochastic Processes; Simulation.

Research Areas
Health Care Operations; Stochastic Simulation, Bayesian Inference; Optimal Learning; Mathematical Modeling in Healthcare Improvement; Clinical Trial Design

Selected Publications
- Bayesian Optimization via Simulation with Pairwise Sampling and Correlated Prior Beliefs, *Operations Research* 64, N° 2 (2016) 542-559 (with P Frazier; J Xie)

Awards and Honours
2015 Runner Up, Pierskalla Award (with M Forster, P Pertile) INFORMS Health Applications Society, Best OR Paper in Health Care Applications, for A Bayesian Decision-Theoretic Model of Sequential Experimentation with Delayed Responses
2006: Pierskalla Award (with H Mamani, D. Simchi-Levi), INFORMS Health Applications Society, Best OR Paper in Health Care Applications, for Supply Chain Coordination and Influenza Vaccines

External Activities
Area Editor: *Operations Research*; Associate Editor: *Management Science*.
Senior Editor for *Production Operations Management Society Journal*.

Former Positions
2001-2006: Associate Professor with Tenure, INSEAD
2001-2003: Associate Professor with Tenure (on leave), University of Michigan, USA
1995-2001: Assistant Professor, University of Michigan, USA

Education
1995: PhD, Industrial Engineering and Operations Research, University of California-Berkeley, USA
1995: MSc., Industrial Engineering and Operations Research, University of California-Berkeley, USA
1990: BSc., Mathematics, Stanford University, USA
Teaching
Uncertainty, Data, and Judgement; Models for Strategic Planning; Information Technology in Organisations; Data Analytics for Managers

Research Areas
Decision Processes; Business Intelligence and Data Mining; Data Analytics in Marketing and Finance; Information Technology in Organisations.

Selected Publications


● Eliciting Consumer Preferences Using Robust Adaptive Choice Questionnaires, *IEEE Transactions on Knowledge and Data Engineering* 20, N° 2 (2008) 145-155 (with Jacob Abernethy, Olivier Toubia, Jean-Philippe Vert)


Awards and Honours
1995: First, MIT Class of 1995 dual Degree Bachelors in Mathematics
1991: Bronze Medal, International Mathematical Olympiad, Sweden

Former Positions
2007-2013: Associate Professor, INSEAD
2001-2007: Assistant Professor, INSEAD

Education
2000: PhD, Electrical Engineering and Computer Science, MIT, USA
1996: Master of Engineering, Electrical Engineering and Computer Science, MIT, USA
1996: BSc., Mathematics, MIT, USA
1996: BSc., Electrical Engineering and Computer Science, MIT, USA

Theodoros Evgeniou
Greece
Professor of Decision Sciences and Technology Management
Chair, Decision Sciences Area
theodoros.evgeniou@insead.edu
Dragos Florin Ciocan  
Romania  
Assistant Professor of Technology and Operations Management  
dragos.ciocan@insead.edu

Teaching  
Operations Management, Revenue Management

Research Areas  
Revenue Management Applied to Non-traditional Domains; Matching Markets; Massive Scale Optimization

Selected Publications  

Awards and Honours  
2013: Finalist in the 2013 MSOM Best Student Paper Competition (for “Model Predictive Control for Dynamic Allocation”)  
2012: Thomas T. Hoopes Prize (for undergraduate thesis “Constructions and Characterizations of Non-Interactive Zero-Knowledge”)

External Activities  

Former Positions  
2012: Software Engineering Intern, Google Research, New York, NY, USA  
2006: Global Markets Summer Analyst, Merrill Lynch, New York, NY, USA

Education  
2014: PhD, Sloan School of Management, MIT, USA  
2007: Bachelor of Arts, School of Engineering and Applied Sciences, Harvard University, USA
Teaching
Production and Operations Management.

Research Areas
Hospital Operations; Healthcare Design and Delivery; Service Management; Empirical Operations.

Selected Publications
● Gatekeepers at Work: An Empirical Analysis of a Maternity Unit, Management Science 63, 10 (2017) 3147-3167 (with Nicos Savva, Stefan Scholtes)

Awards and Honours
2016: First Prize, 2016 MSOM Student Paper Competition
2016: Director’s Research Award, Cambridge Judge Business School
2016: Lyondell Basell Research Scholarship, Cambridge Centre for Health Leadership
2015: Economic and Social Research Council Student Internship Award
2014: William Pierskalla Award Finalist, INFORMS Health Application Society
2014: Teaching and Learning Innovation Grant, Cambridge Centre for Teaching and Learning
2011-2016: Economic and Social Research Council Doctoral Scholarship, University of Cambridge

External Activities
Ad Hoc Reviewer: Management Science, Manufacturing & Service Operations Management (M& SOM), Production and Operations Management. Reviewer for 2016 MSOM Conference Healthcare SIG. Member: Manufacturing & Service Operations Management (M& SOM); Institute for Operations Research and Management Sciences (INFORMS); Health Applications Society (HAS).

Former Positions
2015: Six-month placement in the health productivity branch of the UK government’s national statistics agency, Office for National Statistics, Newport, United Kingdom
2014: President, Robinson College Graduate Society
2012-2017: Collaborations with health care organizations such as the HFMA, Papworth Hospital, and Dr Foster Intelligence, United Kingdom
2012-2017: Honorary Appointment, Cambridge University Hospitals NHS Foundation Trust, Cambridge, United Kingdom
2011: Academic Consultant, Tesco PLC, London, United Kingdom

Education
2017: PhD, Judge Business School, University of Cambridge, United Kingdom
2011: Master of Philosophy, Management Science and Operations, Judge Business School, University of Cambridge, United Kingdom
2010: MMORSE (Combined BA and MA in Mathematics, Operations Research, Statistics and Economics), University of Warwick, United Kingdom
Karan Girotra
India / France / USA
The Paul Dubrule Chaired Professor of Sustainable Development
Associate Professor of Technology and Operations Management
karan.girotra@insead.edu

Teaching
Science and Practice of Startups; Identifying New Business Opportunities; New Business Models
Innovation; Operations Management.

Research Areas
Smart Transportation; Urban Living; Environmental Sustainability, Business Model Innovation; Economic Analysis of New Business Models; Operations Management, Start-up Science; Entrepreneurship; New Venture Management; Ideation.

Selected Publications

Awards and Honours
Poets and Quants, 40 under 40 Outstanding MBA professors, 2016
Wickham Skinner Early Career Research Award, 2014
Best Professor in the MBA Program, INSEAD; Winner: 2014, 2013; Runner-up: 2015
Best Professor in the Executive MBA Program, INSEAD; Runner-up: 2015(SPS), 2015 (INBO), 2014, 2013, 2012
Advisor to 1st Prize Winner, MSOM Student Paper award, 2015 with E. Belavina)
Advisor to Finalist, MSOM Student Paper award, 2013, 2012 (with S. Netessine)
Finalist, Indian National Math Olympiad, 1997-98
National Talent Scholarship, Government of India, 1996-2002

External Activities
Keynote speeches for Zurich Insurance, Microsoft, Accenture, Medtronic, Orascom, Lundbeck Pharmaceuticals, World Knowledge Forum.
Editor at *Management Science, M&SOM, POMS* Co-Founder, TeraPass.

Education
2007: PhD, Managerial Sciences and Applied Economics, The Wharton School, University of Pennsylvania, USA
2007: Master of Arts, Managerial Sciences and Applied Economics, The Wharton School, University of Pennsylvania, USA
2002: Bachelor of Technology, Mechanical Engineering, Indian Institute of Technology, India
Sameer Hasija  
India  
The Shell Fellowship in Business and the Environment  
Associate Professor of Technology and Operations Management  
sameer.hasija@insead.edu

Teaching  
Business Model Innovation; Technology and Business Disruption/Transformation; Service Management; Supply Chain Management; Project Management; Process and Operations Management; Discrete Stochastic Processes.

Research Areas  
Incentive Design; Sourcing; Service System Design.

Selected Publications  

Awards and Honours  
2010-15: Deans’ Commendation for Excellence in MBA Teaching, INSEAD  
2013: Finalist for “Best Paper Published in M&SOM in the Last Three Years” award.  
2012: Meritorious Service Award from *Management Science*

Awards won by PhD students for co-authored papers:  
2016 Best Student Paper Competition, Second-place Prize The Seventh POMS-HK International Conference (student: Bhavani Shanker Uppari)  
2013: Winner of Student Paper Competition, The Fourth POMS-HK International Conference (student: N. Jain)  

Education  
2007: PhD, Operations Management, WE Simon Graduate School of Business Administration, University of Rochester, USA  
2005: MSc., Management Science Method, WE Simon Graduate School of Business Administration, University of Rochester, USA  
2002: Bachelor of Technology, Naval Architecture and Ocean Engineering, Indian Institute of Technology, Madras, India
Jürgen Mihm
Germany
Associate Professor of Technology and Operations Management
jurgen.mihm@insead.edu

Teaching
Strategies for Product and Service Development (MBA); PhD Course on Technology Management; Director of the Strategic R&D Management Open Enrollment Program; Director of R&D Related Client Specific Programs.

Research Areas
New Product Development; R&D Management; R&D Organisation; R&D Incentives; The Role of Design in Innovation; Definition and Optimization of Product Architectures.

Selected Publications
- Project Portfolio, *INSEAD Case Study*, N° 5837 (2012) (with Christoph Loch)
- Degree Distribution and Quality in Complex Engineered Systems *ASME Journal of Mechanical Design* 133, N° 10 (2011) (with Manuel Sosa, Tyson Browning)

Awards and Honours
2015 Best Student Paper Award POMS College of Product and Technology Management, INFORMS (with Tian Chan, Manuel Sosa)

Former Positions
2005-2012: Assistant Professor of Technology and Operations Management, INSEAD
2001-2005: Engagement Manager and Associate Principal, McKinsey & Company, Germany

Education
2002: PhD, Operations Management, WHU, Germany
1997: Bachelor’s Degree, Diplom Wirtschaftsingenieur Double Degree, Electrical/Computer Engineering and Business Administration, TU Darmstadt, Germany
1995: Non-Degree, College of Engineering, University of Illinois, Urbana-Champaign (UIUC), USA
Guillaume Roels
Belgium
Timken Chair in Global Technology and Innovation
Associate Professor of Technology and Operations Management
guillaume.roels@insead.edu

Teaching
Supply Chain Management; Service Management; Entrepreneurial Operations Management.

Research Areas
Supply Chain Management; Service Management; Entrepreneurial Operations Management.

Selected Publications
- Collaborative Work Dynamics in Projects with Co-Production, Production and Operations Management 26, N° 4 (2017) 686-703 (with Morvarid Rahmani and Uday S. Karmarkar)
- The Time-Money Trade-Off for Entrepreneurs: When to Hire the First Employee?, Manufacturing and Services Operations Management 18, N° 4 (2016) 559-569 (with Onesun Steve Yoo, Charles Corbett)
- Optimal Time Allocation for Process Improvement for Growth-Focused Entrepreneurs, Manufacturing and Services Operations Management 18, N° 3 (2016) 361-375 (with Onesun Steve Yoo, Charles Corbett)
- The Design of Experiential Services with Acclimation and Memory Decay: Optimal Sequence and Duration, Management Science 62, N° 5 (2016) 1278-1296 (with Aparupa Das Gupta, Uday S. Karmarkar)

Awards and Honours
2017: Neidorf “Decade” Award, UCLA Anderson School of Management
2017: Winner, Executive MBA Outstanding Teaching Award, UCLA Anderson School of Management
2016: Honorable mention, 2016 Service Science Best Published Paper Award for “An Analytical Framework for Value Co-Production”
2015: Winner of 2015 Best 40 under 40 Professors, Poets and Quants
2015: Winner, Executive MBA Outstanding Teaching Award, UCLA Anderson School of Management
2014: 2014 Eric and “E” Juliane Faculty Excellence in Research Award Winner, UCLA Anderson School of Management
2013: First Prize, 2013 INFORMS Service Science Cluster Best Paper Award Competition for “Optimal Design of Co-Productive Services: Interaction and Work Allocation”
2013: Honorable Mention, 2013 INFORMS Behavioral Operations Section Best Working Paper Award Competition
2013: Winner, Executive MBA Outstanding Teaching Award, UCLA Anderson School of Management
2012: Winner, Tough but I'll Thank You in 5 Years MBA Teaching Award, The Wharton School, University of Pennsylvania

External Activities
2013-15: Chair, MSOM Service Management SIG
2014-15: Secretary and Treasurer, MSOM Society

Former Positions
2014-2017: Associate Professor in Decisions, Operations, and Technology Management, UCLA Anderson School of Management, University of California in Los Angeles, USA
2014-2017: Faculty Director, Easton Technology Management Center, UCLA Anderson School of Management, University of California in Los Angeles, USA
2011-2012: Visiting Assistant Professor of Operations Management, The Wharton School, University of Pennsylvania, USA
2006-2014: Assistant Professor in Decisions, Operations, and Technology Management, UCLA Anderson School of Management, University of California in Los Angeles, USA
2000-2002: Teaching and Research Assistant, IAG School of Management, Universite Catholique de Louvain, Belgium

Education
2006: PhD, MIT, USA
2002 MS (DEA) in Management Science. Awarded highest honors
Catholic University of Louvain (UCL), Belgium
2000 BA in Management Science. Awarded highest honors
Catholic University of Louvain (UCL), Belgium
Nils Rudi
Norway
The Abu Dhabi Commercial Bank Chaired Professor in International Management
Professor of Technology and Operations Management
nils.rudi@insead.edu

Teaching
Operations Management; Supply Chain Management; Inventory Management; Probability Theory; Decision Support Systems.

Research Areas
Operations Management; Supply Chain Management; Inventory Theory; Marketing-Operations Interface; Finance-Operations Interface; Applied Probability; Applied Game Theory; Decision Support Systems.

Selected Publications

External Activities
Associate Editor, *Management Science*

Former Positions
2005-2012: Associate Professor of Technology and Operations Management, INSEAD
2001-2005: Xerox Assistant Professor, William E. Simon Graduate School of Business Administration, University of Rochester, USA
1999-2005: Assistant Professor of Operations Management, William E. Simon Graduate School of Business Administration, University of Rochester, USA

Education
2000: PhD, Operations and Information Management, The Wharton School, University of Pennsylvania, USA
1993: BSc., Computer Science (Part-time), Molde College, Norway
Ville Satopaa
Finland
Assistant Professor of Technology and Operations Management
ville.satopaa@insead.edu

Teaching
Operations Management; Discrete Stochastic Process; Bayesian Statistics.

Research Areas
Forecasting; Probability Modeling; Bayesian Statistics

Selected Publications
- Simultaneous Confidence Intervals for Comparing Margins of Multivariate Binary Data, *Computational Statistics and Data Analysis* 64 (2013) 87-98 (with Bernhard Klingenberg)

Awards and Honours
2015: J. Parker Memorial Bursk Award, The Wharton School, University of Pennsylvania, USA
2015: Deming Student Scholar Award, American Statistical Association and the American Society for Quality
2015: Winner of the Section on Bayesian Statistical Science Student Paper Competition, Section on Bayesian Statistical Science of the American Statistical Association
2014: Judith and William Bollinger PhD Fellowship for Interdisciplinary Research, The Wharton School, University of Pennsylvania, USA

Education
2016: PhD, Statistics, The Wharton School, University of Pennsylvania, USA
2014: Master of Arts, Statistics, The Wharton School, University of Pennsylvania, USA
2011: Bachelor of Arts, Mathematics, Williams College, USA
2006: International Baccalaureate, Full Scholarship by the Finnish Cultural Foundation, The Mahindra United World College of India, India
Manuel Sosa
Venezuela
Associate Professor of Technology and Operations Management
Director of the Heinrich and Esther Baumann-Steiner Fund for Creativity and Business
Director of the Creativity-Business Learning Platform
Director of the INSEAD-ArtCenter Collaboration
manuel.sosa@insead.edu

Teaching
Innovation by Design (Executive Education); SPSD: Creative Thinking (MBA); Innovation Management (GEMBA); Empirical Methods in Technology and Operations Management (PhD).

Research Areas
Design and Creativity Management; Organisation Design for New Product Development; Architecture of Complex Systems; Social Networks in R&D Organisations.

Selected Publications
- Realizing the Need for Rework: From Task Interdependence to Social Networks, Production & Operations Management 23, N°8(2014) 1312-1331
- Where do Creative Interactions Come From? The Role of Tie Content and Social Network, Organization Science 22, N° 1 (2011) 1-21

Awards and Honours
2016 Finalist of TIMES Best Dissertation Award INFORMS (co-chair of Haibo Liu’s thesis)
2015 Best Student Paper Award POMS College of Product and Technology Management, INFORMS (with Tian Chan, Jürgen Mihm)
2014: Deans’ Commendation for Excellence in MBA Teaching 2013/14, INSEAD
2012, 2010: Meritorious Service Award from Management Science
2008: Ecch Award Winner (Production and Operations Management) for ‘IDEO: Service Design (A)”
1989-1992: “Pequiven” merit-based scholarship to support undergraduate studies
1992: Ranked top student of Universidad Simón Bolívar graduating class
1992: Recipient of the Antonio José de Sucre Award for Scholastic Excellence, given by the Venezuelan government to the country’s top students for graduate studies in the US.

Former Positions
2000-2001: Director of Consumer Solutions, Oculus Technologies Corporation, USA

Education
2000: PhD, Mechanical Engineering, MIT, USA
1996: MSc., Mechanical Engineering, MIT, USA
1992: BSc., Mechanical Engineering, Universidad Simón Bolívar, Venezuela
James Téboul
France
Emeritus Professor of Operations Management
james.teboul@insead.edu

Teaching
Dynamics of Improvement; Services Management; Supply Chain Management; Operations Technology Strategy

Research Areas
Quality of Service; New Technologies and Design in Services; Change Management.

Selected Publications
- Neuroleadership: Le cerveau face à la décision et au changement, Odile Jacob (2017) (with Philippe Damier)
- Serviços Em Cena, Elsevier (2008)
- Le management des Services, Eyrolles (2007)
- Service is Front Stage: Positioning Services for Value Advantage, Palgrave Macmillan (2006)
- Le temps des services, Editions d’Organisation (1999)
- La dynamique qualité, Editions d’Organisation (1991)

Awards and Honours
1998: European Case Award for "Friends Provident"

External Activities
Member of the International Editorial Advisory Board, Journal of Service Management.

Former Positions
1988-2004 : Director International Executive Program, INSEAD
1976-1978: Maître de Conférences, Ecole Nationale d’Administration, France
1974: Visiting Professor, HEC, Canada
1972-1980: Professor, Centre d’Etudes Supérieures du Management Public, France
1965-1970: Engineer, Schlumberger, France

Education
1971: MBA, Sherbrooke University, Canada
1969: Docteur en Sciences, France
1963: Ingénieur des Arts et Manufactures, Ecole Centrale de Paris, France
Ludo Van der Heyden
Belgium
The INSEAD Chaired Professor of Corporate Governance
Professor of Technology and Operations Management
Academic Director, INSEAD Corporate Governance Centre
ludo.van-der-heyden@insead.edu

Teaching
Governance; Fair Process Leadership; Collaborative Team Dynamics; Business Model Innovation.

Research Areas
Fair Process Leadership; Governance; Business Model Innovation.

Selected Publications
- Towards a Theory of Business Model Change in Business Model Innovation: The Organizational Dimension, Nicolai J.Foss & Tina Saebi (Eds.), Oxford University Press (2015) (with José Santos, Bert Spector)
- Setting a Tone of Fairness at the Top, Business Compliance (2013)
- Tragedy on Everest, INSEAD Case Study, N° 5519 (2011) (with Morten T. Hansen, David Breashers, Elin Williams)
- A Model of Fair Process and its Limits, Manufacturing and Services Operations Management (2008) 1-17 (with Yaozhong Wu, Christoph Loch)

Awards and Honours
2006: FBN Research Honours for the article “Fair Process: Striving for Justice in Family Firms” with Christine Blondel and Randel S. Carlock
2004: Mercurius Award from the Fedis Association (Belgium) for the article on the introduction of the Euro which was published in International Commerce Review.
2000: Outstanding Core Teacher Award
2000: First Honorary Professor of the recreated Handelshochschule (Leipzig), Germany
1996: Officer, Order of Leopold, Belgium

External Activities
2015- present: Member Supervisory Board Fidéliance
2013-present: Founder and Board Member, Association du Développement des Plantes Aromatiques et Médicinales, Milly-la-Forêt (France)
2013-present : Member of the Advisory Board, Triple A Associates, Lausanne (Switzerland)
2005-present: Advisory Board Member Bencis Capital Partners
2005-2010: Board Member Comité pour la Langue du Droit Européen
2003-2010: Board Member, Van Meerbeek Metalen.
2002-present: Board Member, Nesbic Buyout Fund I.
2000-2005: Board Member, Southwing.
2000-2005: Member ECR Academic Advisory Board.
1996-1998: Director at Large, INFORMS.

Former Positions
2001-2004: Area Coordinator, INSEAD
2000-2009: Director of INSEAD’s Advanced Management Program, INSEAD
1995-1998: Chairman, INSEAD, France
1995-1997: Co-Chairman, INSEAD, France
1994-1999: Director, INSEAD Zentrum Leipzig, Germany , INSEAD, Germany
1990-1995: Co-Dean, INSEAD, France
1989-1990: PhD Programme Director; Associate Dean for R&D, INSEAD, France
1980-1989: Professor of Operations Research; Research Associate, School of Organization and Management, Yale University, USA
1978-1980: Assistant Professor of Public Policy, J.F. Kennedy School of Government, Harvard University, USA

Education
1979: PhD (with Distinction), Administrative Science, Yale University, USA
1974: Master’s Degree, Ingénieur Civil en Mathématiques Appliquées (Summa Cum Laude, with Congratulations of Jury), Université Catholique de Louvain, Belgium
Luk Van Wassenhove
Belgium
The Henry Ford Chaired Professor of Manufacturing
Professor of Technology and Operations Management
Director, INSEAD Humanitarian Research Group
luk.van-wassenhove@insead.edu

Teaching
Management in the Humanitarian Sector; Executive Education.

Research Areas
Supply Chain Management; Closed-Loop Supply Chains; Humanitarian Logistics; Learning and Excellence in Operations.

Selected Publications
● The Role of Media Exposure on Coordination in the Humanitarian Setting, Journal of Production and Operations Management 26, N° 5 (2017) 802-816 (with M. Eftekhar, H. Li, S. Webster)
● Coopetition as a Paradox: Integrative Approaches in a Multi-Company, Cross-Sector Partnership, Organization Studies 37, N° 5 (2016) 655-685 (with Lea Stadler)
● Designing Efficient Infrastructural Investment and Asset Transfer Mechanisms in Humanitarian Supply Chains, Production and Operations Management 23, N° 9 (2014) 1511-1521 (with Shantanu Bhattacharya; Sameer Hasija)

Awards and Honours
2016: Distinguished Scholar recognition at 2016 Dean’s Distinguished Scholar Series event at Mays Business School, Texas A&M University, USA
2015: Recognition for Outstanding work performed as a Department Editor for Research Journal Production and Operations Management at the 26th Annual POMS conference, May 8-11, Washington, USA
2013: EurOMA Honorary Fellowship in recognition of contribution to Operations Management
2012: Production and Operations Management Society Best Paper Award (with Maria Besiou, Alfonso Pedraza-Martinez) for "Decentralization and Earmarked Funding in Humanitarian Logistics for Relief and Development"
2011: Named Francqui Chair by the Université Catholique de Louvain
2011: 2010 EFMD Case Writing Competition Award (with Aline Gatignon and Aurelie Charles) for “The Yogyakarta Earthquake:IFRC’s Experiences with the Regionalized Supply Chain”
2011: Inducted in The Royal Flemish Academy of Sciences
2010: Wickham Skinner Award for Teaching Achievements in Humanitarian Logistics (with Rolando Tomasini) (POMS)
2009 Lifetime Achievement Award, European Academy of Business in Society
2009: Fellow of the Manufacturing and Service Operations Management Society (MSOM)
2006: EURO Gold Medal (EGM) 2006, Highest Distinction within Operational Research in Europe
2005: Fellow of the Production and Operations Management Society (POMS)

Former Positions
1989-1990: Chair in Operations Research, Erasmus University, Netherlands
1987-1989: Special Chair in Decision Sciences, Erasmus University, Netherlands
1985-1988: Assistant Professor of Industrial Management, Katholieke Universiteit Leuven, Belgium
Education
1979: PhD, Industrial Management and Applied Sciences, Katholieke Universiteit Leuven, Belgium
1974: MSc., Industrial Engineering, Katholieke Universiteit Leuven, Belgium
1973: MSc., Mechanical Engineering, Katholieke Universiteit Leuven, Belgium

Education
1979: PhD, Industrial Management and Applied Sciences, Katholieke Universiteit Leuven, Belgium
1974: MSc., Industrial Engineering, Katholieke Universiteit Leuven, Belgium
1973: MSc., Mechanical Engineering, Katholieke Universiteit Leuven, Belgium
Teaching
Supply Chain Management; Operations Technology Strategy; Stochastic Processes and Queueing Theory; Systems Simulation; Foundations of Operations.

Research Areas
Computer Simulation; Simulation Optimization; Stochastic Modeling; Supply Chain Management; Agricultural supply chains.

Selected Publications
- An Efficient Ranking and Selection Approach to Boost the Effectiveness of Innovation Tournaments, *IIE Transactions* 45, N° 7 (2013) 751-762
- Supply Chain Management: Seven Winning Tips that every Salesperson should Know, Vikas Publishing House (2011) (with Bidur Dhaul)
- Selecting Small Quantile in *Proceedings of the 2010 Winter Simulation Conference* 2762-2770 (with Raghu Pasupathy, Roberto Szechtman)

Awards and Honours
Winner of 2015 Informs Simulation Society Distinguished Service Award
2014: Executive Education Awards for Outstanding Teaching, INSEAD

External Activities

Education
1989: PhD, Operations Research, Cornell University, USA
1988: MSc., Operations Research, Cornell University, USA
1985: BSc., Industrial Engineering, Purdue University, USA
Chairs, Professorships and Fellowships Index

Anderson Philip
INSEAD Alumni Fund Chair in Entrepreneurship

Bennedsen Morten
André and Rosalie Hoffmann Chair in Family Enterprise

Capron Laurence
Paul Desmarais Chair in Partnership and Active Ownership
The Sauvage Family Chair for Academic Excellence

Carlock Randel
Berghmans Lhoist Chair in Entrepreneurial Leadership

Carmon Ziv
Alfred H. Heineken Chair in Marketing

Chandon Pierre
L’Oréal Chair in Marketing - Innovation and Creativity

Chattopadhyay Amitava
GlaxoSmithKline Chair in Corporate Innovation

Chick Stephen E.
Novartis Chair in Healthcare Management

Cool Karel
BP Chair in European Competitiveness

Dutt Pushan
Shell Fellowship of Economic Transformation

Fang Lily
AXA Chair in Financial Market Risk

Fatás Antonio
Portuguese Council Chair in European Studies

Fernald John
Schroders Chair in European Competitiveness and Reform
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<td>INSEAD Distinguished Fellow in Strategy &amp; International Management</td>
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<td>Pant Narayan</td>
<td>Raoul de Vitry d’Avaucourt Chair in Leadership Development</td>
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INSEAD Chair of Decision Neuroscience

Peress Joel
Claude Janssen Chair in Business Administration

Popescu Ioana
Strategy& Professor in Strategic Revenue Management

Puranam Phanish
Roland Berger Chair in Strategy and Organization Design

Rangan Subramanian
Abu Dhabi Crown Prince’s Diwan Endowed Chair in Societal Progress

Roels Guillaume
Timken Chair in Global Technology and Innovation

Rudi Nils
Abu Dhabi Commercial Bank Chair in International Management

Shipilov Andrew V.
John H. Loudon Chair in International Management

Singh Jasjit
Akzo Nobel Fellowship of Strategic Management

Smith N. Craig
INSEAD Chair in Business Ethics and Social Responsibility

Stabile Mark
Stone Chaired Professor in Wealth Inequality

Thau Stefan
Cora Chair in Leadership and Learning

Van der Heyden Ludo
INSEAD Chair in Corporate Governance

Van Wassenhove Luk
Henry Ford Chair in Manufacturing

Van Zandt Timothy
Sauvage Family Endowed Chair for Academic Excellence

Vermaelen Theo
UBS Chair in Investment Banking, endowed in honour of Henry Grunfeld

Zemsky Peter B.
Eli Lilly Chair in Innovation, Business and Society
Area Chair
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Daniel Bens

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Maria Guadalupe

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Finance,
Pekka Hietala

Marketing,
Amitava Chattopadhyay

Organisational Behaviour,
Mark Mortensen

Strategy,
Gabriel Szulanski

Technology and Operations Management,
Sameer Hasija
Philip Anderson, Rudolf and Valeria Maag
INSEAD Centre for Entrepreneurship (ICE)

Morten Bennedsen, Hoffmann Research Fund

Morten Bennedsen, Wendel International Centre for Family Enterprise

Henrik Bresman, INSEAD Global Leadership Centre

Gavin Cassar, INSEAD-Wharton Alliance

Pierre Chandon, Director, INSEAD Sorbonne University Behavioural Lab

Stephen E. Chick, Healthcare Management Initiative

Anil Gaba, Center for Decision Making and Risk Analysis

Maria Guadalupe, INSEAD Randomized Control Trials (RCT) Lab

Kevin Kaiser, ABN AMRO Managing for Value Research Fund

W. Chan Kim, INSEAD Blue Ocean Strategy Institute

Zoe Kinias, INSEAD Gender Initiative
Miguel Sousa Lobo, Middle East Campus

Miguel Sousa Lobo, Centre for Economic Growth

Massimo Massa, Hoffmann Research Fund

Renée Mauborgne, INSEAD Blue Ocean Strategy Institute

V. (Paddy) Padmanabhan, Emerging Markets Institute

Gianpiero Petriglieri, Initiative for Learning Innovation and Teaching Excellence

Phanish Puranam, PhD Programme

Jasjit Singh, INSEAD Social Impact Initiative

Manuel Sosa, Heinrich and Esther Baumann-Steiner Fund for Creativity and Business

Mark Stabile, The James M. and Cathleen D. Stone Centre for the Study of Wealth Inequality

Stefan Thau, Singapore Data Team (SiDaT)

Ludo Van der Heyden, INSEAD Corporate Governance Centre

Luk Van Wassenhove, INSEAD Humanitarian Research Group

Claudia Zeisberger, Global Private Equity Initiative (GPEI)