Welcome coffee and registration
08:30 - 08:55
Main agenda

Chairperson’s welcome address
09:10 - 09:15
LP/GP Relations & Fundraising Summit
Participants
Doris Yee - Director, Singapore Venture Capital & Private Equity Association

How do you raise a fund with a limited track-record? When would a spin-out not be classed as a first-time fund?
09:15 - 09:55
LP/GP Relations & Fundraising Summit
Participants
Moderator: Doris Yee - Director, Singapore Venture Capital & Private Equity Association
Heramb Hajarnavis - Managing Partner, SeaLink Capital Partners
Chris Loh - Partner, Axiom Asia Private Capital
Iesan Tsai - Head of Asia, Hermes GPE

LPs wanting to do more: how do you identify the good managers and who are evolving as the dominant GPs? Why can’t LPs deploy more of their capital?
09:55 - 10:30
LP/GP Relations & Fundraising Summit
Participants
Moderator: Lay Hong Lee - Founding Partner & Managing Director, Eagle Asia Partners
Panellists: Hau Fong Chew - Vice President, DEG Representative Office Singapore
Kimihiro Fukuyama - Deputy Director General, Growth & Cross Border Investment Department, Development Bank of Japan
Han Seng Low - Executive Director, UOB Asia Investment Partners

Beyond capital: what else are great GPs looking for from prospective LPs?
11:10 - 11:45
LP/GP Relations & Fundraising Summit
Participants
Moderator: Shivani Bhasin Sachdeva - Founder, Managing Director & CEO, India Alternatives Private Equity
Panellists: Sanjay Chakrabarty - Managing Partner, Capital Square Partners
Manish Kejriwal - Managing Partner, Kedaara Capital
Kenneth Tan - Managing Director & Co-Managing Partner, Southern Capital

Ts&Cs: how are terms changing and what is appropriate in these markets? Are GPs earning their favourable terms?
11:45 - 12:20
LP/GP Relations & Fundraising Summit
Participants
Moderator: Chris Churl-Min Lee - Counsel, Cleary Gottlieb Steen & Hamilton LLP
Panellists: Pratima Divgi - Investment Manager, Aberdeen Asset Management
Kazushige Kobayashi - Managing Director, Capital Dynamics
Florian Kohler - Managing Director, Asia, Obviam

How has private equity performed relative to other asset classes?
12:20 - 12:40
LP/GP Relations & Fundraising Summit
Participants
Simon Tang - Partner, CEPRES GmbH

Lunch and networking break
12:40 - 14:00
Main agenda

Meet the LP
14:00 - 14:30
LP/GP Relations & Fundraising Summit
3 LP speakers will each host a roundtable. Ask them the questions you want answered.
Participants
Roundtable hosts: Hau Fong Chew - Vice President, DEG Representative Office Singapore
Kazushige Kobayashi - Managing Director, Capital Dynamics
Peter Pfister - Managing Director, Pavilion Alternatives Group (Singapore) Pte Ltd

Co-investment case study: the successes and challenges
14:30 - 16:15
LP/GP Relations & Fundraising Summit
Run strictly under The Chatham House Rule, what is said in this closed-door discussion cannot be attributed to any individual, encouraging participants to speak openly on the topics that really matter.
Closed to press.
Participants
Chairman: Maninder Saluja - Partner, Quilvest Group
Discussion leader: Sanjay Chakrabarty - Managing Partner, Capital Square Partners

Afternoon refreshments and networking break
15:15 - 15:45
Main agenda

The ideal fund set-up: the GP point of view
15:45 - 16:15
LP/GP Relations & Fundraising Summit
Fees, co-investment, strategy, risk and timing: what is the perfect way to construct a fund?
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Closed to press.
This session is only open to GPs.
Participants
Chairman: Rahul Bhasin - Managing Partner, Baring Private Equity Partners India
Discussion leaders: Shane Chesson - Partner, NSI Ventures
Ekaluck Wangchucherdkul - Director, Lombard Investments

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This session is only open to GPs.
The ideal fund set-up: the LP point of view

15:45 - 16:15
LP/GP Relations & Fundraising Summit

From fees to co-investment, what is the perfect way to construct a fund?

_Run strictly under The Chatham House Rule, what is said in this closed-door discussion cannot be attributed to any individual, encouraging participants to speak openly on the topics that really matter. Closed to press._

_This session is only open to LPs._

Participants

**Chairman:** Eric Marchard - Senior Vice President, Unigestion

**Discussion leader:** Han Seng Low - Executive Director, UOB Asia Investment Partners

Kimihiro Fukuyama - Deputy Director General, Growth & Cross Border Investment Department, Development Bank of Japan

The ideal fund set-up: the round up.

16:15 - 17:00
LP/GP Relations & Fundraising Summit

After discussion with their peers, LPs and GPs now come together to assess the other point of view.

_Run strictly under The Chatham House Rule, what is said in this closed-door discussion cannot be attributed to any individual, encouraging participants to speak openly on the topics that really matter. Closed to press._

Participants

**Chairman:** Eric Marchard - Senior Vice President, Unigestion

**Discussion leaders:** Rahul Bhasin - Managing Partner, Baring Private Equity Partners India

Shane Chesson - Partner, NBI Ventures

Han Seng Low - Executive Director, UOB Asia Investment Partners

Ekaluck Wangchucherdkul - Director, Lombard Investments

End of LP/GP Relations & Fundraising Summit Day

17:00 - 17:00
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Chairperson's welcome address  
08:50 - 09:00  
Main agenda

Stepping into a new era: emerging Asia as the locomotive of the global economy  
09:00 - 09:40  
Main agenda  
Participants  
Yuwa Hedrick-Wong - Chief Economist and Chair of the Academic Advisory Council, Mastercard Center for Inclusive Growth

Where is the region heading? What are the expectations over the next 2-3 years and what would unlock faster growth?  
09:40 - 10:15  
Main agenda  
Participants  
Moderator: Claudia Zeisberger - Senior Affiliate Professor of Decision Sciences and Entrepreneurship & Family Enterprise, Academic Director Global Private Equity Initiative, INSEAD  
Panellists: Gaurav Ahuja - Managing Director, ChrysCapital  
Eugene Lai - Managing Director & Co-Managing Partner, Southern Capital  
Kabir Narang - Managing Partner, B Capital Group

How do LPs view this diverse region? Are the returns being delivered or is it continuously disappointing?  
10:15 - 10:50  
Main agenda  
Participants  
Moderator: Han Seng Low - Executive Director, UOB Asia Investment Partners  
Chee Mun Cheng - Managing Director, 57 Stars  
Maninder Saluja - Partner, Quilvest Group

Morning coffee and networking break  
10:50 - 11:20  
Main agenda

India: the last chance? Is LP sentiment recovering and will India live up to the promise?  
11:20 - 12:00  
Main agenda  
Participants  
Moderator: Florian Kohler - Managing Director, Asia, Obviam  
Panellists: Rahul Bhasin - Managing Partner, Baring Private Equity Partners India  
Mathew Cyi - Founder & Chairman, Florintree Advisors  
Sanjeev Murthy - Partner and Co-Founder, Lightbox  
Ranjit Shah - Managing Partner, Gaja Capital

ASEAN Investing: a shift in focus?  
12:00 - 12:20  
Main agenda  
Participants  
Sebastien Lamy - Partner, Bain & Company

Singapore and Malaysia: are they safer than other “frontier” SEA markets? Where are the opportunities in these more mature markets?  
12:20 - 12:50  
Main agenda  
Participants  
Moderator: Sebastien Lamy - Partner, Bain & Company  
Panellists: Tak Wai Chung - Partner and Head of Southeast Asia, EQT  
Hans de Back - Partner, Orange Growth Capital  
Jeremy Tan - Managing Director, KV Asia Capital Pte Ltd

Lunch and networking break  
12:50 - 14:00  
Main agenda

Indonesia: time to take a renewed look? How has the market developed and does Indonesia still hold the most potential?  
14:00 - 14:30  
Main agenda  
Participants  
Moderator: Han Seng Low - Executive Director, UOB Asia Investment Partners  
Panellists: David Do - Managing Director, Vietnam Investments Group  
Andy Ho - Chief Investment Officer, VinaCapital Group  
Honorio Poblador IV - Partner, Navegar, B&P Asset Management (Asia)  
Alasdair Thomson - Partner, Sierra Madre Managers

The Philippines and Vietnam: where are the opportunities in these markets? Why are these markets starting to get on LPs’ radars?  
14:30 - 15:10  
Main agenda  
Participants  
Moderator: Collwyn Tan - Principal, Hamilton Lane  
Panellists: David Do - Managing Director, Vietnam Investments Group  
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Alasdair Thomson - Partner, Sierra Madre Managers

The final frontiers: what is changing in these markets and how ready for investment are they? How do you assess managers in these lesser-known destinations?  
15:10 - 15:40  
Main agenda  
Participants  
Moderator: Vish Ramaswami - Managing Director, Cambridge Associates  
Panellists: Hiran Embuldeniya - Managing Partner, Ironwood Capital Partners  
Joshua Morris - Founding Partner, Emerging Markets Investments  
Josephine Price - Co Founder and Managing Director, Anthem Asia Limited

Afternoon refreshments and networking break  
15:40 - 16:10  
Main agenda
How has the VC landscape evolved over the past 2-3 years? What more still needs to be done to make LPs comfortable with VC?

16:10 - 16:40
Main agenda
Participants
Moderator: Khailee Ng - Managing Partner, 500 Startups
Michael Lints - Venture Partner, Golden Gate Ventures
Manish Singhal - Founding Partner, pi Ventures

How deep is the private equity and venture capital disconnect? What more can private equity and venture capital managers do to work together?
16:40 - 17:10
Main agenda
Participants
Moderator: Paul Santos - Managing Partner, Wavemaker Partners
Panellists: Dingan Fei - Executive Director, Warburg Pincus
Kuo-Yi Lim - Founding Partner, Monk's Hill Ventures
Sebastien Lamy - Partner, Bain & Company

Meet the GP
17:10 - 17:30
Main agenda
3 GP speakers will each host a roundtable. Ask them the questions you want answered.

Participants
Roundtable hosts: Eugene Lai - Managing Director & Co-Managing Partner, Southern Capital
Sandeep Murthy - Partner and Co-Founder, Lightbox
Honorio Poblador IV - Partner, Navegar, B&P Asset Management (Asia)

End of Main Conference Day One
17:30 - 17:30
Main agenda
SuperReturn South & Southeast Asia networking drinks reception
17:30 - 19:30
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        | 12:20 - Singapore and Malaysia: are they safer than other “frontier” SEA markets? Where are the opportunities in these more mature markets?  
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| 17:00 | 17:10 - Meet the GP  
        | 17:30 - End of Main Conference Day One  
        | 17:30 - SuperReturn South & Southeast Asia networking drinks reception |
LP-only breakfast
07:45 - 09:15
Main agenda

The LP-Only breakfast provides informative and invaluable networking for LPs. LP hosts will each hold a roundtable discussion focussed on a specific area of interest.

This session is open to pre-registered pension funds, endowments, foundations, insurance companies, sovereign wealth funds, family offices and DFIs. For more information and to register please contact elizabeth.chow@knect365.com.

Welcome coffee
08:30 - 09:15
Main agenda

Chairperson’s welcome address
09:15 - 09:20
Main agenda

Participants
Neil Harper - CIO, Morgan Stanley Alternative Investment Partners

Macroeconomic outlook: what developments does the next year hold?
09:20 - 09:50
Main agenda

Participants
David Mann - Chief Economist, Asia, Standard Chartered Bank

Constructing the ideal exposure: what is the best way to deploy capital across this diverse region? And how do GPs utilise cross-border strategies to enhance growth?
09:50 - 10:30
Main agenda

Participants
Panelists: Jean-Christophe Marti - Senior Partner, Navis Capital Partners, Singapore
Peter Pfister - Managing Director, Pavilion Alternatives Group (Singapore) Pte Ltd
Ekuluck Wangchucherdkul - Director, Lombard Investments
Timothy Zee - Managing Director, PAG Asia Capital

Morning coffee and networking break
10:30 - 11:10
Main agenda

Returns: what does the data say?
11:10 - 11:40
Main agenda

Participants
Vish Ramaswami - Managing Director, Cambridge Associates

Approaching exits in India
11:40 - 12:10
Main agenda

Participants
Manish Kejriwal - Managing Partner, Kedaara Capital
Interviewed by: Neil Harper - CIO, Morgan Stanley Alternative Investment Partners

Lunch and networking break
12:10 - 13:30
Main agenda

Who are the key players in the secondaries market? What alternative transactions are we seeing?
13:30 - 14:10
Main agenda

Participants
Chairperson: Darren Massara - Managing Partner, NewQuest Capital Partners
Discussion leaders: Lucian Wu - Managing Director, HQ Capital
Martin Yung - Vice President, HarbourVest Partners (Asia) Ltd.

Is private credit picking up steam? How do private credit strategies vary across the region?
14:10 - 14:50
Main agenda

Participants
Chairperson: Vish Ramaswami - Managing Director, Cambridge Associates
Discussion leaders: Subhashree Dutta - Managing Director, Clearwater Capital Partners
John Redick - Managing Director, Olympus Capital Asia Credit

Impact investing with market returns: when and why does impact investing have the potential to become mainstream?
14:50 - 15:30
Main agenda

Participants
Chairperson: Melissa Kang - Executive Director, Morgan Stanley Alternative Investment Partners
Discussion leaders: Jack Knelligner - Principal & Co-Founder, Capria
Raj Pai - Managing Director, Global Environment Fund
Ganesh Rengaswamy - Co-Founder & Partner, Quona Capital

End of SuperReturn South & Southeast Asia 2017
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SuperReturn South & Southeast Asia  
12 - 14 June 2017  
Grand Hyatt  
Singapore