Navigating the diverse markets of Southeast Asia & South Asia
The inaugural Infrastructure Investors Forum: Asia gathered over 170 of the industry’s leading figures in Singapore, including 75 LPs, for a day of thought-provoking discussions, presentations and networking. Attendees came from 15 different countries and heard from 30 of the most experienced and successful infrastructure investors from across the globe, as well as the leading pension funds and domestic and foreign institutional investors.

The Forum attracted a wide range of attendees who gathered to discuss how unprecedented growth and the need for further structural development have resulted in infrastructure playing an increasingly important role for investors in the region.

The Forum featured presentations and panel discussions covering topics including the different infrastructure needs across the various geographies of Southeast Asia, the rise of renewable energy in the region, the role private infrastructure investors play in the energy sector, how to successfully source, executed and managed deals in emerging markets, the fund structures and strategies that LPs prefer and how you identify the trends that will dictate the infrastructure needs of the future.

Highlights of the Infrastructure Investors Forum: Asia included:

- Opening keynote address from Cressida Hogg, Managing Director & Head of Infrastructure, Canada Pension Plan Investment Board (CPPIB)
- More than 100 leading companies in attendance, including institutional investors from Canada, Hong Kong, China, Malaysia, Japan, Korea, USA and UK
- A panel of domestic international LPs sharing the type of investments and funds they wish to commit to featuring, APG Asset Management, PSP Investments, International Finance Corporation and the Asian Infrastructure Investment Bank
- A session examining how investors are selecting and executing deals in the renewable space featuring Infraco Asia, Macquarie Capital, Asia and Overseas Private Investment Corporation
- A huge LP turnout of the leading investors globally, including CDPQ, AustralianSuper, EPF, Ontario Teachers’ Pension Plan, GIC, Korea Investment Corporation, Temasek International, Korea’s National Pension Service and many more...

### 2017 Delegate composition

- **Attended by 75 Limited Partners from Singapore and overseas**
- **30 speakers**
- **Over 170 participants from 15 countries and 115 companies**

#### BY TYPE OF COMPANY
- Limited Partners, 53%
- Principal/VP/Associate/Manager, 32%
- Professional Services, 22%
- Other (Gov’t, etc.), 6%
- Banks/Investment Banks, 7%
- Others

#### BY TITLE
- Managing Director/Partner/CIO, 29%
- Other, 3%
- Director/General Manager/Chief Representative, 27%
- Chairman/CEO/Managing Partner/Founder, 9%
- Principal/VP/Associate/Manager

#### BY COUNTRY
- Singapore, 64%
- Australia, 4%
- Hong Kong, 12%
- Others, 16%
- Others (Gov’t, etc.), 6%
- India, 4%

“InfraAsia’s first Infrastructure Investors Forum (IIF) in July 2017 was very well organised, and extremely well attended by relevant experienced infrastructure and finance professionals. With an impressive line-up of panellists and speakers and the interactions during the networking sessions made it into a forum ‘not to be missed’!”

Allard M. Nooy, CEO, INFRACO ASIA
Keynote Speaker

• Cressida Hogg, Managing Director & Head of Infrastructure, CANADA PENSION PLAN INVESTMENT BOARD (CPPIB)

Limited Partners

• Adolfo Dindo Abueg, Co-Head Project Finance Asia Pacific, KOREA DEVELOPMENT BANK
• Hans-Martin Aerts, Managing Director, Head of Infrastructure Asia, APG ASSET MANAGEMENT
• Cyril Cabanes, Vice-President, Head of Infrastructure Transactions, Asia-Pacific, CAISSE DE DÉPÔT ET PLACEMENT DU QUÉBEC (CDPQ)
• Sandiren Curthan, Director - Infrastructure Investments, PSP INVESTMENTS
• Maheep Jain, Investment Director, Infrastructure, CDC GROUP
• Rana Karadsheh-Haddad, Country Manager, Singapore, INTERNATIONAL FINANCE CORPORATION
• Dong-Ik Lee, Senior Operation Consultant, ASIAN INFRASTRUCTURE INVESTMENT BANK
• Geoffrey Tan, Managing Director, Asia Pacific, OVERSEAS PRIVATE INVESTMENT CORPORATION
• Yuichiro Yoi, Unit Head for Indonesia, Private Sector Operations Department, ASIAN DEVELOPMENT BANK

Leading LPs & Senior Industry Professionals

• Andrew Affleck, Founder and Managing Partner, ARMSTRONG ASSET MANAGEMENT
• Grace Chen, Head, Client Relations, EDHEC INFRASTRUCTURE INSTITUTE
• Devarshi Das, Co-Chief Executive Officer, Singapore, CAPASIA
• Gordon Falconer, Global Director, Smart Cities, SCHNEIDER ELECTRIC
• Philip Jackson, Member of Investment Committee and Executive Board Member, KEROGEN CAPITAL
• Casper B. Johansen, Partner, THE OSIRIS GROUP
• Daniel Mallo, Head of Energy, Infrastructure and Metals & Mining - Asia Pacific, SOCIETE GENERALE - HONG KONG
• Anthony Muh, Partner, H.R.L. MORRISON AND CO
• Nomita Nair, Partner, BLP
• Allard M. Nooy, Chief Executive Officer, INFRACO ASIA
• Vijay Pattabhiraman, Managing Director and CIO, Global Real Assets – Asia Infrastructure, JP MORGAN ASSET MANAGEMENT
• Shiva Rajaraman, Chief Executive Officer, L&T INFRA DEBT FUND LTD (L&T IDF)
• Saud Siddique, Executive Chairman, ODYSSEY CAPITAL PTE LTD
• Ari Soerono, President Director & Chief Executive Officer, PT INDONESIA INFRASTRUCTURE FINANCE
• Valery Tubbax, Senior Vice President/Head of Advisory, Investment Banking Dept. Asia, SMBC
• Lawrence G. Velasco, Director of the Project Development Service, PPP CENTER OF THE PHILIPPINES
• John Walker, Vice Chairman, MACQUARIE CAPITAL, ASIA
• Adrian Wong, Partner, CMS CAMERON MCKENNA NABARRO OLSWANG LLP
• Adam Worthington, Managing Director - Private Capital Markets, MACQUARIE CAPITAL
“It was a great event for us to attend. The panel discussions were very relevant and extremely engaging. While a broad range of topics were covered in the discussions, the details explored and the depth of experience the panelists had was quite impressive. The quality of participants at the conference both in terms of diversity of expertise and investment focus helped us engage with relevant members of the infrastructure community in Asia.”

Taponeel Mukherjee, CEO, DEVELOPMENT TRACKS