INSEAD Force for Good Campaign Concludes by Surpassing All Goals

Funds will fortify school's financial foundation, ensure ability to attract top talent, and empower INSEAD to drive change.

in French

INSEAD, The Business School for the World, announced the successful conclusion of its largest fundraising campaign to date, the Force for Good campaign.

Launched in 2013, the campaign has exceeded expectations, surpassing its initial 200-million-euro target to reach an impressive 310 million euros. An outstanding 52% of INSEAD's alumni and students actively participated in the campaign, surpassing the 50% participation goal.

The campaign’s close on 31 August 2023 coincided with the end of the transformative deanship of Professor Ilian Mihov. “Being at the helm of INSEAD and witnessing the school's remarkable growth over the past decade has been an incredibly rewarding experience,” says Mihov. “The challenges of recent years have united our global
community, fostering resilience, passion, and entrepreneurial spirit. I am confident that the school will achieve even greater heights under the leadership of Dean Francisco Veloso due to the remarkable capabilities of this community. The Force for Good campaign serves as a powerful testament to our collective potential."

**Campaign Highlights**

**Building a Culture of Philanthropy**

Under Dean Mihov’s visionary leadership, INSEAD has made significant strides in building a strong culture of philanthropy. Alumni contributed 92% of total funds raised during the 10-year campaign. Additionally, many alumni generously volunteered their time, knowledge, and networks.

**Addressing Global Challenges**

The success of INSEAD’s Force for Good campaign demonstrates a united commitment to addressing global challenges, including sustainability. Initiatives supported by the campaign include:

- The **Hoffmann Global Institute for Business and Society** — integrating sustainability across teaching, research, and operations at INSEAD.
- INSEAD’s **flagship MBA programme** — now incorporating sustainable development themes into its 14 core courses, with a new capstone emphasising sustainable business practices.
- A commitment to **reducing INSEAD’s greenhouse gas emissions by 67% by 2035**. INSEAD shares best practices at Davos, ChangeNOW, and other crucial events and is actively involved in UNPRME, the Business Schools for Climate Leadership alliance, and other organisations that are fostering positive global change.

**Fostering Research and Innovation**

Driven by entrepreneurial spirit, INSEAD remains a trailblazer in knowledge creation. Campaign support enables faculty to conduct rigorous and relevant research on critical issues, such as gender balance, digital disruption, and leadership education. Examples include:

- **Professors W. Chan Kim and Renée Mauborgne** — renowned co-authors of the global bestseller *Blue Ocean Strategy*. Kim and Mauborgne continue to receive accolades for their influential “nondisruptive creation” approach to business growth and success and were recently honoured in the Harvard Business Review’s 100th-anniversary celebration.
- **The INSEAD Gender Initiative** plays an important role in creating knowledge that increases our collective understanding of gender dynamics and the causes
and consequences of gender imbalances. The Initiative is leading gender research, working on VR teaching tools and engaging leaders at alumni events, open webinars and conferences like the ChangeNOW summit.

- The world's largest **Virtual Reality (VR) library for management education** — created and stewarded at INSEAD, featuring 20 VR experiences focused on leadership, strategy, sustainability, innovation, and entrepreneurship.
- The **INSEAD Learning Hub** — a first-of-its-kind mobile app for business leaders, offering comprehensive content, community, curation, and credentials to support lifelong learning.

**Championing Diversity and Scholarships**

INSEAD's dedication to diversity, equity, and inclusion is vividly reflected in its scholarship program. Campaign highlights include:

- **58 million euros** in gifts allocated to merit and diversity scholarships during the 10-year campaign.
- **304 scholarships awarded in 2023** alone, a notable increase compared to 2013; 72% of recipients hail from emerging countries and 48% are women.
- The **Claude and Tuulikki Janssen Endowed Scholarship**, made possible by an endowed gift from **Mrs. Tuulikki Janssen** in 2022 to celebrate the legacy of **Claude Janssen**, one of INSEAD’s founders.

**Expanding Reach and Influence**

A portion of campaign funds are dedicated to launching new centres, initiatives, and institutes that bridge the gap between academia and real-world practice. These include the afore-mentioned **Hoffmann Global Institute for Business and Society** (2018), the **Stone Centre for the Study of Wealth Inequality** (2017), and the recently launched Sustainable Business Initiative, supporting research from environmental, social, and governance perspectives.

INSEAD has allocated funds to accommodate its growing community of students and alumni, now exceeding 67,000, by expanding the **Asia Campus** in Singapore, establishing the **San Francisco Hub** for Business Innovation, and advancing the **Europe Campus Renewal** project in Fontainebleau, transforming INSEAD’s European footprint into a model of teaching excellence, sustainability, and well-being.

For more information, visit the **Force for Good Campaign** website.

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