



**THE VOICE OF
PRIVATE CAPITAL**
VENTURE CAPITAL
PRIVATE EQUITY
INFRASTRUCTURE
LONG TERM INVESTORS

INSEAD

**The Business School
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FORMAT / AGENDA

It is a half-day meeting that is followed by a networking dinner. The program is developed by single family offices that are part of the Invest Europe/ INSEAD Private Equity network. This is a meeting of your peers and is held without participation from commercial service providers, assuring a true peer-to-peer educational and networking environment. The preliminary agenda for the meeting is:

14.00 - 18.00 CET
Single Family Office Day
(Seminar)

18.30 - 19.00 CET
Drinks Reception

19.00 - 21.00 CET
Dinner

WHO ATTENDS

Single Family Offices currently investing in or looking to invest in private equity are invited to participate. Attendees represent offices from around the globe, including Asia, Latin America and Europe. Please note that only one member per Single Family Office will be admitted to the SFO Day.

INVEST EUROPE & INSEAD PRESENT

Single Family Office (SFO) day

28 March 2017

HOTEL PRESIDENT WILSON, GENEVA

The Single Family Office Day is an invitation-only event gathering single family offices from around the globe to share their experiences in investing in private equity and to gain the latest analysis on the investment opportunities in European private equity. Attendance is strictly restricted, neither GPs, multifamily offices nor service providers are admitted - this allows direct engagement and a unique peer-to-peer learning experience as the setting fosters an open exchange of views. The attendance for single family offices is complimentary.

Both organizing institutions, Invest Europe and INSEAD Global Private Equity Initiative, aim to offer the single family office community a high-quality but non-commercial platform that is reflective of their own highly respected and non-profit status in the private equity universe.

About the Organisers

Invest Europe (formerly EVCA) is the non-profit industry association representing over 600 private equity firms, infrastructure fund managers and institutional investors from across Europe. Invest Europe aims to make a constructive contribution to policy affecting private capital investment in Europe. We provide information to the public on our members' role in the economy. Our research provides the most authoritative source of data on trends and developments in our industry. Invest Europe is the guardian of the industry's professional standards, demanding accountability, good governance and transparency from our members. Invest Europe is a non-profit organisation with 25 employees in Brussels, Belgium.

INSEAD Global Private Equity Initiative (GPEI) was launched in August 2009 to combine the energies and talents of the school's research and educational capabilities with INSEAD's alumni and global professionals in the Private Equity (PE) industry. GPEI aims to work hand in hand with PE firms to create relevant, timely and thought provoking research and insight for the limited partners and general partners that channel capital to privately-held enterprises. We aim not merely to provide information or advice; but to help professionals generate their own unique insights.



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2017 Invest Europe-INSEAD Single Family Office Day

From Here to 2040: Paradigm Shift or Status Quo?

Geneva, 28 March 2017 14.00-18.15 CET

- 14.00 - 14.05 Welcome by Michael Collins, Chief Executive Invest Europe and Claudia Zeisberger, Professor & Academic Director GPEI at INSEAD
- 14.05 - 14.15 Brief individual introductions of roundtable participants
- 14.15 - 15.15 Keynote with Q&A: From here to 2040: Geopolitical change and its impact on public and private markets. Following Brexit and the US elections, 2016 went down as the year of change - What does this mean for family offices and their approach to investing?
Speaker: Mark Florman, Chairman, The Florman Family Trust
- 15.15 - 16.00 Panel of SFOs: Investment realities in a changing environment from a practitioner's view.
Moderator: Claudia Zeisberger, Professor & Academic Director GPEI at INSEAD
- 16.00- 16.20 Coffee Break
- 16.20 - 17.00 Tax and family offices: New implications in a changing environment
*Speakers: Dany Teillant, Partner, Deloitte Tax & Consulting Luxembourg
Pierre Jean Estagerie, Partner, Deloitte Tax & Consulting Luxembourg*
- 17.00 - 17.30 EU Policy: What will impact on private equity?
Speaker: Anna Lekston, Head of Public Affairs, Invest Europe
- 17.30 - 18.15 Challenges when growing a PE Portfolio - LP perspectives
Speaker: Prof. Claudia Zeisberger, Professor & Academic Director GPEI at INSEAD
- 18.15 - 19.00 *Joint Single Family Office & Multi Family Offices Drinks Reception*
- 19.00 - 22.00 *Joint SFO & MFO Dinner*

Invest Europe

Invest Europe is the association representing Europe's private equity, venture capital and infrastructure sectors, as well as their investors. Our members take a long-term approach to investing in privately held companies, from start-ups to established firms. They inject not only capital but dynamism, innovation and expertise. This commitment helps deliver strong and sustainable growth, resulting in healthy returns for Europe's leading pension funds and insurers, to the benefit of the millions of European citizens who depend on them. Invest Europe aims to make a constructive contribution to policy affecting private capital investment in Europe. We provide information to the public on our members' role in the economy. Our research provides the most authoritative source of data on trends and developments in our industry. Invest Europe is the guardian of the industry's professional standards, demanding accountability, good governance and transparency from our members. Invest Europe is a non-profit organisation with 25 employees in Brussels, Belgium. For more information please visit www.investeurope.eu

INSEAD

As one of the world's leading and largest graduate business schools, INSEAD brings together people, cultures and ideas to change lives and to transform organisations. A global perspective and cultural diversity are reflected in all aspects of our research and teaching. With campuses in Europe (France), Asia (Singapore) and Abu Dhabi, our 146 renowned Faculty members from 34 countries inspire more than 1,300 degree participants annually. Around the world and over the decades, INSEAD continues to conduct cutting edge research and to innovate across all our programmes to provide business leaders with the knowledge and sensitivity to operate anywhere. These core values have enabled us to become truly "The Business School for the World."