

All contributions received from 1st September 2011 to 31st August 2012 will be counted towards the academic year 2011/12.

Name: _____

Class: _____

Yes, I wish to donate to INSEAD and contribute to the school's advancement at the following Annual Giving Club level:

- Leader (€10,000+) **€/CHF*** _____
 - Principal (€5,000) **€/CHF*** _____
 - Sponsor (€2,500) **€/CHF*** _____
 - Partner (€1,000) **€/CHF*** _____
 - Supporter (€300) **€/CHF*** _____
 - Contributor (up to €299) **€/CHF*** _____
- * please specify currency: Euros or Swiss Francs**

Alumni Lifetime Giving Recognition

| | |
|---------------------|------------------------|
| Platinum Salamander | €200,000 |
| Gold Salamander | €100,000 |
| Silver Salamander | €50,000 |
| Bronze Salamander | €15,000 |
| Black Donor Pin | for Salamander holders |
| Blue Donor Pin | €7,500 |
| Green Donor Pin | €1,000 |

To verify your cumulative giving total, please email iaf@insead.edu

- This is a one-time gift
- I pledge the amount above now and for the next year (total instalments 2)
- for the next two years (total instalments 3)
- Please treat my gift as anonymous and omit my name from any donor list

Please designate my gift as follows:

- INSEAD's greatest needs
- Scholarships
- My Reunion Class Gift
- Infrastructure & Technology
- Research
- I wish to name a seat in Amphi A; please contact me

At federal level, your donation is 100% tax-deductible if over 100CHF, limited to 20% of taxable net income.

In addition, further tax savings are permitted on provincial taxes. You will get a tax receipt. Please complete and return to the IAF Office, Bd de Constance, 77305 Fontainebleau Cedex, France or fax it back to +33 1 60 74 55 77

Payment options:

I intend to make my first payment beginning on _____ (specify date).
(For multi year pledges, reminders will be sent in advance of the anniversary date of the pledge payment).

I will arrange a bank transfer to
La Fondation Mondiale INSEAD (FMI)
C/o Crédit Suisse – Genève Bel Air INSEAD (IAF)
Account No: 0251-310 847-31 Swift code: CRESCHZZ12A
IBAN: CH22 0483 5031 0847 3100 0
Clearing N° 4251

Signature _____

Date _____

Every gift has an impact. Thank you!

INSEAD Alumni Fund, Boulevard de Constance, 77305 Fontainebleau Cedex, France

Tel: (33) 1 60 72 42 16

Fax: (33) 1 60 74 55 77

e-mail: iaf@insead.edu

www.giveto.insead.edu

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