

All contributions received from 1<sup>st</sup> September 2011 to 31<sup>st</sup> August 2012 will be counted towards the academic year 2011/12.

Name: \_\_\_\_\_

Class: \_\_\_\_\_

**Yes, I wish to donate to INSEAD and contribute to the school's advancement at the following Annual Giving Club level:**

- Leader (€10,000+) **€/HK\$ \*** \_\_\_\_\_
- Principal (€5,000) **€/HK\$ \*** \_\_\_\_\_
- Sponsor (€2,500) **€/HK\$ \*** \_\_\_\_\_
- Partner (€1,000) **€/HK\$ \*** \_\_\_\_\_
- Supporter (€300) **€/HK\$ \*** \_\_\_\_\_
- Contributor (up to €299) **€/HK\$ \*** \_\_\_\_\_

**\* please specify currency: Euros or HK\$**

**Alumni Lifetime Giving Recognition**

Platinum Salamander	€200,000
Gold Salamander	€100,000
Silver Salamander	€50,000
Bronze Salamander	€15,000
Black Donor Pin	for Salamander holders
Blue Donor Pin	€7,500
Green Donor Pin	€1,000

To verify your cumulative giving total, please email [iaf@insead.edu](mailto:iaf@insead.edu)

- This is a one-time gift       I pledge the amount above now and  for the next year (total instalments 2)  
 for the next two years (total instalments 3)
- Please treat my gift as anonymous and omit my name from any donor list

**Please designate my gift as follows:**

- INSEAD's greatest needs       Scholarships       My Reunion Class Gift
- Infrastructure & Technology       Research       I wish to name a seat in Amphi A; please contact me

**Your donation is 100% tax-deductible if over \$100, limited to 25% of the assessable income.**

**Payment options:**

I intend to make my first payment beginning on \_\_\_\_\_ (specify date).  
(For multi year pledges, reminders will be sent in advance of the anniversary date of the pledge payment).

I will arrange a bank transfer to  
INSEAD Alumni Fund Hong Kong  
HSBS Main Branch  
1 Queens Road Central – Hong Kong  
Account N°: 808 153720 838  
Swift code: HSBCHKHHHKH

Signature \_\_\_\_\_

Date \_\_\_\_\_

**Every gift has an impact. Thank you!**

**INSEAD Alumni Fund, Boulevard de Constance, 77305 Fontainebleau Cedex, France**

Tel: (33) 1 60 72 42 16      Fax: (33) 1 60 74 55 77      e-mail: [iaf@insead.edu](mailto:iaf@insead.edu)      [www.giveto.insead.edu](http://www.giveto.insead.edu)

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