



INSEAD Single Family Office Day Asia 2018

Agenda, 7 November 2018 (Wednesday)

0845 – 0900 **Welcome and Introduction**
Amphi Gilbert Sauvage, INSEAD Asia Campus

0900 – 0945 **Impact Investing – How to Get It Right?**
As family wealth is transferred down to the next generation of millennials, these new owners are more likely to focus on social impact rather than traditionally favoured philanthropy.



Ian POTTER
Distinguished Fellow, INSEAD Global Private Equity Initiative

0945 – 1030 **Venture Investing – Suitable for Family Offices?**
The pace has picked up for Family Offices in Asia investing in early stage companies directly. We ask – is this a realistic path to achieve target returns?



Claudia ZEISBERGER
Academic Director, INSEAD Global Private Equity Initiative
Senior Affiliate Professor of Decision Sciences and Entrepreneurship & Family Enterprise, INSEAD

1030 – 1100 **Coffee Break**

1100 – 1230 **Partnering with PE – A Solution for Succession Planning Issues?**
We will share how a leading Pharma company in Asia partnered with PE firm(s) and discuss this option for succession planning.



Peter GOODSON
Distinguished Fellow, INSEAD Global Private Equity Initiative
Distinguished Fellow, INSEAD Emerging Markets Institute
Distinguished Teaching Fellow, Berkeley-Haas Business School, University of California

1230 – 1330 **Networking Lunch**